



**Arizona Regional Multiple Listing Service, Inc.**  
**Home Sales Report – Pinal County**  
**For 5/1/2012 To 5/31/2012**

| Price Class                | Single Family - Detached<br>Number of Bedrooms |         |           |         | All Other Types<br>Number of Bedrooms |         |           |         | Manufactured<br>Number of Bedrooms |        |           |        | Active Listings |           |               | Sales Pending |           |               |
|----------------------------|--|---------|-----------|---------|---------------------------------------|---------|-----------|---------|------------------------------------|--------|-----------|--------|-----------------|-----------|---------------|---------------|-----------|---------------|
|                            | 2 or less                                      | 3       | 4 or more | Total   | 2 or less                             | 3       | 4 or more | Total   | 2 or less                          | 3      | 4 or more | Total  | Single Family   | All Other | Manu-factured | Single Family | All Other | Manu-factured |
| \$29,999.99 and under      | 3  | 6       | 1         | 10      | 1                                     |         |           | 1       | 2                                  | 4      | 1         | 7      | 17              | 1         | 23            | 10            | 2         | 9             |
| \$30,000-\$39,999.99       | 1  | 4       | 2         | 7       |                                       |         |           | 0       | 4                                  | 5      | 1         | 10     | 19              | 2         | 22            | 18            | 1         | 11            |
| \$40,000-\$49,999.99       | 2  | 8       |           | 10      | 1                                     |         |           | 1       | 3                                  | 3      | 2         | 8      | 34              | 4         | 30            | 15            | 2         | 14            |
| \$50,000-\$59,999.99       | 4  | 6       | 2         | 12      |                                       |         |           | 0       | 1                                  | 7      | 1         | 9      | 43              | 7         | 31            | 33            |           | 9             |
| \$60,000-\$69,999.99       | 6  | 19      | 5         | 30      |                                       |         |           | 0       | 1                                  | 1      |           | 2      | 72              | 9         | 34            | 55            | 1         | 4             |
| \$70,000-\$79,999.99       | 2  | 48      | 12        | 62      |                                       |         |           | 0       | 1                                  | 2      |           | 3      | 76              | 4         | 42            | 86            |           | 4             |
| \$80,000-\$89,999.99       | 1  | 38      | 12        | 51      |                                       |         |           | 0       |                                    | 3      |           | 3      | 141             | 2         | 26            | 114           |           | 1             |
| \$90,000-\$99,999.99       | 3  | 33      | 17        | 53      |                                       |         |           | 0       | 1                                  | 1      | 1         | 3      | 131             |           | 18            | 104           |           | 2             |
| \$100,000-\$119,999.99     | 5  | 65      | 44        | 114     |                                       |         |           | 0       | 1                                  | 3      | 1         | 5      | 226             | 8         | 24            | 172           |           | 3             |
| \$120,000-\$139,999.99     | 4  | 47      | 62        | 113     | 2                                     |         |           | 2       |                                    | 4      |           | 4      | 227             | 4         | 18            | 151           | 1         | 3             |
| \$140,000-\$159,999.99     | 8  | 20      | 54        | 82      | 1                                     |         |           | 1       |                                    |        |           | 0      | 164             | 5         | 15            | 108           |           | 2             |
| \$160,000-\$179,999.99     | 8  | 19      | 34        | 61      | 1                                     | 1       |           | 2       |                                    |        |           | 0      | 126             | 4         | 5             | 60            |           |               |
| \$180,000-\$199,999.99     | 5  | 4       | 15        | 24      | 1                                     | 1       |           | 2       |                                    |        |           | 0      | 85              | 2         | 4             | 31            |           | 1             |
| \$200,000-\$249,999.99     | 5  | 9       | 9         | 23      | 1                                     |         |           | 1       |                                    |        |           | 0      | 125             | 5         | 6             | 48            |           |               |
| \$250,000-\$299,999.99     | 2  | 6       | 9         | 17      | 1                                     |         |           | 1       |                                    |        |           | 0      | 75              |           | 6             | 17            | 1         |               |
| \$300,000-\$399,999.99     | 1  | 8       | 5         | 14      | 1                                     | 1       |           | 2       |                                    |        |           | 0      | 73              | 1         | 1             | 14            |           |               |
| \$400,000-\$499,999.99     |  | 1       | 3         | 4       |                                       |         |           | 0       |                                    |        |           | 0      | 43              | 3         |               | 5             |           |               |
| \$500,000-\$549,999.99     |  |         |           | 0       |                                       |         |           | 0       |                                    |        |           | 0      | 5               | 1         |               | 1             |           |               |
| \$550,000-\$749,999.99     |  | 1       | 1         | 2       |                                       |         |           | 0       |                                    |        |           | 0      | 27              | 4         |               | 4             |           |               |
| \$750,000-\$999,999.99     |  |         |           | 0       |                                       |         |           | 0       |                                    |        |           | 0      | 23              |           |               |               |           |               |
| \$1,000,000-\$1,249,999.99 |  |         |           | 0       |                                       |         |           | 0       |                                    |        |           | 0      | 6               |           |               |               |           |               |
| \$1,250,000-\$1,499,999.99 |  |         |           | 0       |                                       |         |           | 0       |                                    |        |           | 0      | 2               |           |               | 1             |           |               |
| \$1,500,000-\$1,999,999.99 |  |         |           | 0       |                                       |         |           | 0       |                                    |        |           | 0      | 2               |           |               |               |           |               |
| \$2,000,000-\$2,999,999.99 |  |         |           | 0       |                                       |         |           | 0       |                                    |        |           | 0      |                 |           |               |               |           |               |
| \$3,000,000 and over       |  |         |           | 0       |                                       |         |           | 0       |                                    |        |           | 0      |                 |           |               |               |           |               |
| ***Totals***               | 60   | 342     | 287       | 689     | 10                                    | 3       | 0         | 13      | 14                                 | 33     | 7         | 54     | 1742            | 66        | 305           | 1047          | 8         | 63            |
| ***Average***              | 128,594  | 116,160 | 145,686   | 129,542 | 162,408                               | 243,300 | 0         | 181,076 | 50,198                             | 65,018 | 58,000    | 60,266 | 174,867         | 167,380   | 85,492        | 125,278       | 80,894    | 59,332        |
| ***Median***               | 135,000  | 101,000 | 135,000   | 118,900 | 145,000                               | 192,900 | 0         | 160,000 | 44,000                             | 54,500 | 47,500    | 50,101 | 129,900         | 110,000   | 75,000        | 112,000       | 43,000    | 47,250        |

| Property Type            | Volume            | Median Sold Price |
|--------------------------|-------------------|-------------------|
| Single Family - Detached | 89,254,167        | 118,900           |
| All Other                | 2,353,985         | 160,000           |
| Manufactured             | 3,254,363         | 50,101            |
| <b>All</b>               | <b>94,862,515</b> | <b>115,000</b>    |

| Unit Sales by Financing Type | Unit Sales by Financing Type |           |           |
|------------------------------|------------------------------|-----------|-----------|
|                              | -Sgl Fam-                    | -Other-   | -Mfg-     |
| Bond/IDA                     | 1                            | 0         | 0         |
| Carryback                    | 3                            | 0         | 6         |
| Cash                         | 360                          | 7         | 39        |
| Cash to Loan                 | 1                            | 0         | 1         |
| Conventional                 | 185                          | 4         | 6         |
| Exchange                     | 0                            | 0         | 0         |
| FHA                          | 102                          | 0         | 1         |
| FMHA                         | 15                           | 0         | 0         |
| Rent/Lease                   | 0                            | 0         | 0         |
| SBA                          | 0                            | 0         | 0         |
| VA                           | 22                           | 2         | 1         |
| Wrap                         | 0                            | 0         | 0         |
| <b>Total Sales</b>           | <b>689</b>                   | <b>13</b> | <b>54</b> |

| Unit Sales by Time on Market | Unit Sales by Time on Market |           |           |
|------------------------------|------------------------------|-----------|-----------|
|                              | -Sgl Fam-                    | -Other-   | -Mfg-     |
| 1-30 Days                    | 393                          | 1         | 30        |
| 31-60 Days                   | 99                           |           | 8         |
| 61-90 Days                   | 57                           | 5         | 3         |
| 91-120 Days                  | 29                           | 1         | 2         |
| More Than 120 Days           | 111                          | 6         | 11        |
| <b>Total Sales</b>           | <b>689</b>                   | <b>13</b> | <b>54</b> |

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