



**Arizona Regional Multiple Listing Service, Inc.**  
**Home Sales Report – Pinal County**  
**For 10/1/2011 To 10/31/2011**

| Price Class                | Single Family - Detached<br>Number of Bedrooms |        |           |         | All Other Types<br>Number of Bedrooms |        |           |        | Manufactured<br>Number of Bedrooms |        |           |        | Active Listings |           |               | Sales Pending |           |               |
|----------------------------|--|--------|-----------|---------|---------------------------------------|--------|-----------|--------|------------------------------------|--------|-----------|--------|-----------------|-----------|---------------|---------------|-----------|---------------|
|                            | 2 or less                                      | 3      | 4 or more | Total   | 2 or less                             | 3      | 4 or more | Total  | 2 or less                          | 3      | 4 or more | Total  | Single Family   | All Other | Manu-factured | Single Family | All Other | Manu-factured |
| \$29,999.99 and under      | 6  | 8      | 3         | 17      | 2                                     | 1      |           | 3      | 2                                  | 5      | 2         | 9      | 43              | 4         | 22            | 19            | 2         | 4             |
| \$30,000-\$39,999.99       | 4  | 7      | 1         | 12      |                                       |        |           | 0      | 4                                  | 5      | 2         | 11     | 33              | 5         | 23            | 17            | 3         | 9             |
| \$40,000-\$49,999.99       | 2  | 16     | 4         | 22      | 1                                     |        |           | 1      |                                    | 2      |           | 2      | 67              | 5         | 30            | 35            | 1         | 5             |
| \$50,000-\$59,999.99       | 4  | 21     | 17        | 42      |                                       |        |           | 0      |                                    | 1      |           | 1      | 104             | 3         | 19            | 54            | 1         | 5             |
| \$60,000-\$69,999.99       | 4  | 45     | 16        | 65      |                                       | 1      |           | 1      | 1                                  | 1      |           | 2      | 149             | 6         | 31            | 110           |           | 6             |
| \$70,000-\$79,999.99       | 3  | 62     | 30        | 95      |                                       |        |           | 0      |                                    |        | 1         | 1      | 211             | 2         | 25            | 133           |           | 5             |
| \$80,000-\$89,999.99       |  | 41     | 35        | 76      |                                       |        |           | 0      |                                    |        | 1         | 1      | 218             | 2         | 33            | 125           | 1         | 3             |
| \$90,000-\$99,999.99       | 1  | 45     | 47        | 93      |                                       |        |           | 0      |                                    | 3      |           | 3      | 177             | 2         | 18            | 105           |           | 3             |
| \$100,000-\$119,999.99     | 5  | 38     | 61        | 104     |                                       |        |           | 0      |                                    |        |           | 0      | 257             | 1         | 26            | 142           | 1         | 2             |
| \$120,000-\$139,999.99     | 5  | 30     | 39        | 74      | 1                                     |        |           | 1      |                                    |        | 1         | 1      | 248             | 10        | 27            | 104           |           | 2             |
| \$140,000-\$159,999.99     | 3  | 10     | 42        | 55      | 1                                     |        |           | 1      |                                    |        |           | 0      | 176             | 11        | 12            | 42            |           | 1             |
| \$160,000-\$179,999.99     |  | 4      | 17        | 21      |                                       |        |           | 0      |                                    |        |           | 0      | 109             | 7         | 7             | 29            |           |               |
| \$180,000-\$199,999.99     | 2  | 9      | 4         | 15      |                                       |        |           | 0      |                                    |        |           | 0      | 80              | 3         | 4             | 17            |           |               |
| \$200,000-\$249,999.99     | 2  | 8      | 10        | 20      |                                       |        |           | 0      |                                    |        |           | 0      | 152             | 6         | 6             | 19            | 1         |               |
| \$250,000-\$299,999.99     | 2  | 1      | 2         | 5       |                                       |        |           | 0      |                                    |        |           | 0      | 89              |           | 8             | 8             |           |               |
| \$300,000-\$399,999.99     | 1  | 2      | 2         | 5       |                                       |        |           | 0      |                                    |        |           | 0      | 70              | 3         | 1             | 9             | 2         |               |
| \$400,000-\$499,999.99     | 1  |        |           | 1       |                                       |        |           | 0      |                                    |        |           | 0      | 38              | 2         |               | 2             |           |               |
| \$500,000-\$549,999.99     |  | 1      |           | 1       |                                       |        |           | 0      |                                    |        |           | 0      | 6               | 1         |               |               |           |               |
| \$550,000-\$749,999.99     |  |        | 1         | 1       |                                       |        |           | 0      |                                    |        |           | 0      | 30              | 3         |               | 2             |           |               |
| \$750,000-\$999,999.99     |  |        |           | 0       |                                       |        |           | 0      |                                    |        |           | 0      | 17              |           |               |               |           |               |
| \$1,000,000-\$1,249,999.99 |  |        |           | 0       |                                       |        |           | 0      |                                    |        |           | 0      | 4               |           |               |               |           |               |
| \$1,250,000-\$1,499,999.99 |  |        |           | 0       |                                       |        |           | 0      |                                    |        |           | 0      | 2               |           |               |               |           |               |
| \$1,500,000-\$1,999,999.99 |  |        |           | 0       |                                       |        |           | 0      |                                    |        |           | 0      | 4               |           |               |               |           |               |
| \$2,000,000-\$2,999,999.99 |  |        |           | 0       |                                       |        |           | 0      |                                    |        |           | 0      | 1               |           |               |               |           |               |
| \$3,000,000 and over       |  |        |           | 0       |                                       |        |           | 0      |                                    |        |           | 0      |                 |           |               |               |           |               |
| ***Totals***               | 45   | 348    | 331       | 724     | 5                                     | 2      | 0         | 7      | 7                                  | 17     | 7         | 31     | 2285            | 76        | 292           | 972           | 12        | 45            |
| ***Average***              | 106,584  | 93,725 | 113,292   | 103,470 | 75,980                                | 42,500 | 0         | 66,414 | 34,414                             | 45,976 | 56,943    | 45,842 | 152,148         | 165,472   | 90,667        | 101,889       | 111,483   | 62,247        |
| ***Median***               | 75,000   | 83,349 | 104,000   | 92,000  | 27,000                                | 25,000 | 0         | 47,500 | 33,000                             | 35,000 | 38,400    | 35,000 | 111,000         | 139,900   | 79,500        | 89,900        | 42,000    | 55,000        |

| Property Type            | Volume            | Median Sold Price |
|--------------------------|-------------------|-------------------|
| Single Family - Detached | 74,912,158        | 92,000            |
| All Other                | 464,900           | 47,500            |
| Manufactured             | 1,421,100         | 35,000            |
| <b>All</b>               | <b>76,798,158</b> | <b>90,000</b>     |

|                    | Unit Sales by Financing Type |          |           |
|--------------------|------------------------------|----------|-----------|
|                    | -Sgl Fam-                    | -Other-  | -Mfg-     |
| Bond/IDA           | 0                            | 0        | 0         |
| Carryback          | 5                            | 0        | 4         |
| Cash               | 337                          | 6        | 21        |
| Cash to Loan       | 1                            | 0        | 0         |
| Conventional       | 198                          | 0        | 3         |
| Exchange           | 0                            | 0        | 0         |
| FHA                | 130                          | 0        | 3         |
| FMHA               | 12                           | 0        | 0         |
| Rent/Lease         | 0                            | 0        | 0         |
| SBA                | 0                            | 0        | 0         |
| VA                 | 41                           | 1        | 0         |
| Wrap               | 0                            | 0        | 0         |
| <b>Total Sales</b> | <b>724</b>                   | <b>7</b> | <b>31</b> |

|                    | Unit Sales by Time on Market |          |           |
|--------------------|------------------------------|----------|-----------|
|                    | -Sgl Fam-                    | -Other-  | -Mfg-     |
| 1-30 Days          | 376                          | 2        | 9         |
| 31-60 Days         | 119                          | 1        | 4         |
| 61-90 Days         | 75                           |          | 10        |
| 91-120 Days        | 45                           | 1        | 2         |
| More Than 120 Days | 109                          | 3        | 6         |
| <b>Total Sales</b> | <b>724</b>                   | <b>7</b> | <b>31</b> |

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