

Arizona Regional Multiple Listing Service, Inc.

Home Sales Report

6/1/2008 - 6/30/2008

| Sales | | | | | Listings | | |
|---|---------|---|----------------------------------|-----------------------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 5 | 0 | 2 | 0 | 7 | 27 | 2 |
| \$30,000 - \$39,999 | 2 | 4 | 0 | 1 | 7 | 39 | 12 |
| \$40,000 - \$49,999 | 8 | 6 | 1 | 1 | 16 | 82 | 17 |
| \$50,000 - \$59,999 | 16 | 9 | 4 | 3 | 32 | 169 | 41 |
| \$60,000 - \$69,999 | 6 | 30 | 6 | 1 | 43 | 316 | 62 |
| \$70,000 - \$79,999 | 21 | 29 | 3 | 4 | 57 | 491 | 88 |
| \$80,000 - \$89,999 | 16 | 37 | 10 | 7 | 70 | 691 | 91 |
| \$90,000 - \$99,999 | 17 | 59 | 15 | 6 | 97 | 997 | 128 |
| \$100,000 - \$119,999 | 58 | 182 | 84 | 22 | 346 | 2472 | 252 |
| \$120,000 - \$139,999 | 80 | 270 | 138 | 32 | 520 | 3533 | 368 |
| \$140,000 - \$159,999 | 68 | 289 | 201 | 29 | 587 | 3668 | 344 |
| \$160,000 - \$179,999 | 77 | 265 | 201 | 28 | 571 | 3593 | 345 |
| \$180,000 - \$199,999 | 52 | 213 | 178 | 25 | 468 | 3598 | 278 |
| \$200,000 - \$249,999 | 92 | 427 | 402 | 36 | 957 | 6432 | 428 |
| \$250,000 - \$299,999 | 59 | 180 | 323 | 31 | 593 | 4660 | 282 |
| \$300,000 - \$399,999 | 41 | 165 | 391 | 28 | 625 | 5713 | 366 |
| \$400,000 - \$499,999 | 17 | 83 | 195 | 8 | 303 | 3478 | 216 |
| \$500,000 - \$549,999 | 7 | 23 | 58 | 5 | 93 | 1040 | 50 |
| \$550,000 - \$749,999 | 8 | 47 | 115 | 3 | 173 | 3345 | 152 |
| \$750,000 - \$999,999 | 4 | 19 | 63 | 0 | 86 | 2238 | 50 |
| \$1,000,000 - \$1,249,999 | 0 | 7 | 25 | 0 | 32 | 757 | 10 |
| \$1,250,000 - \$1,499,999 | 1 | 5 | 12 | 0 | 18 | 809 | 8 |
| \$1,500,000 - \$1,999,999 | 1 | 8 | 15 | 2 | 26 | 744 | 11 |
| \$2,000,000 - \$2,999,999 | 0 | 1 | 12 | 0 | 13 | 721 | 1 |
| \$3,000,000 OR OVER | 0 | 1 | 7 | 0 | 8 | 611 | 0 |
| Totals | 656 | 2359 | 2461 | 272 | 5748 | 50224 | 3602 |
| Average Price | 197.0 | 221.8 | 328.6 | 217.0 | 264.5 | 436.7 | 244.8 |
| (In Thousands \$) | | | | | | | |
| Median Price | 165.0 | 179.9 | 247.1 | 180.0 | 198.9 | 242.5 | 184.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1461033.8 | | Total Dollar Volume Condominium (In Thousands) 59026.6 | | | Total Home Sales Dollar Value (In Thousands) 1520060.4 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 1563 | 73 | | FHA | 1433 | 65 | |
| 31-60 Days | 1021 | 46 | | VA | 158 | 5 | |
| 61-90 Days | 711 | 39 | | FMHA | 3 | 0 | |
| 91-120 Days | 584 | 33 | | Exchange | 3 | 0 | |
| 121-180 Days | 628 | 31 | | Cash | 1026 | 67 | |
| More than 180 Days | 933 | 50 | | Bond/IDA | 458 | 18 | |
| Total Units Sold | 5476 | 272 | | Carryback | 22 | 0 | |
| Average Market Time | 99.59 | 99.46 | | Cash to Loan | 11 | 0 | |
| | | | | Conventional | 2356 | 117 | |
| | | | | Rent/Lease | 0 | 0 | |
| | | | | SBA | 0 | 0 | |
| | | | | Wrap | 6 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 5476 | 272 | |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.

Home Sales Report

5/1/2008 - 5/31/2008

| Sales | | | | | Listings | | |
|---|---------|---|----------------------------------|---|----------|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 2 | 0 | 0 | 0 | 2 | 22 | 0 |
| \$30,000 - \$39,999 | 1 | 1 | 1 | 1 | 4 | 32 | 11 |
| \$40,000 - \$49,999 | 8 | 5 | 1 | 1 | 15 | 59 | 7 |
| \$50,000 - \$59,999 | 8 | 3 | 3 | 4 | 18 | 124 | 24 |
| \$60,000 - \$69,999 | 9 | 11 | 1 | 5 | 26 | 193 | 55 |
| \$70,000 - \$79,999 | 13 | 22 | 4 | 5 | 44 | 361 | 87 |
| \$80,000 - \$89,999 | 20 | 29 | 4 | 5 | 58 | 523 | 94 |
| \$90,000 - \$99,999 | 31 | 34 | 9 | 6 | 80 | 788 | 120 |
| \$100,000 - \$119,999 | 73 | 154 | 55 | 19 | 301 | 2060 | 263 |
| \$120,000 - \$139,999 | 84 | 233 | 134 | 32 | 483 | 3320 | 337 |
| \$140,000 - \$159,999 | 83 | 247 | 172 | 31 | 533 | 3627 | 357 |
| \$160,000 - \$179,999 | 70 | 262 | 175 | 42 | 549 | 3611 | 368 |
| \$180,000 - \$199,999 | 71 | 232 | 175 | 23 | 501 | 3804 | 287 |
| \$200,000 - \$249,999 | 130 | 447 | 396 | 42 | 1015 | 6786 | 439 |
| \$250,000 - \$299,999 | 74 | 225 | 304 | 34 | 637 | 4861 | 313 |
| \$300,000 - \$399,999 | 70 | 179 | 371 | 35 | 655 | 5952 | 388 |
| \$400,000 - \$499,999 | 22 | 72 | 181 | 13 | 288 | 3636 | 234 |
| \$500,000 - \$549,999 | 5 | 23 | 47 | 2 | 77 | 1109 | 47 |
| \$550,000 - \$749,999 | 10 | 53 | 106 | 4 | 173 | 3518 | 169 |
| \$750,000 - \$999,999 | 8 | 18 | 58 | 0 | 84 | 2325 | 49 |
| \$1,000,000 - \$1,249,999 | 1 | 19 | 18 | 0 | 38 | 785 | 8 |
| \$1,250,000 - \$1,499,999 | 2 | 7 | 5 | 0 | 14 | 816 | 9 |
| \$1,500,000 - \$1,999,999 | 0 | 4 | 11 | 0 | 15 | 788 | 11 |
| \$2,000,000 - \$2,999,999 | 0 | 2 | 12 | 0 | 14 | 727 | 1 |
| \$3,000,000 OR OVER | 0 | 1 | 12 | 0 | 13 | 656 | 0 |
| Totals | 795 | 2283 | 2255 | 304 | 5637 | 50483 | 3678 |
| Average Price | 208.3 | 235.8 | 333.8 | 210.4 | 269.7 | 450.5 | 249.8 |
| (In Thousands \$) | | | | | | | |
| Median Price | 176.0 | 190.0 | 249.9 | 180.0 | 205.0 | 249.9 | 188.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1456485.7 | | Total Dollar Volume Condominium (In Thousands) 63969.5 | | Total Home Sales Dollar Value (In Thousands) 1520455.2 | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 1433 | 75 | | FHA | 1278 | 66 | |
| 31-60 Days | 990 | 65 | | VA | 168 | 2 | |
| 61-90 Days | 772 | 38 | | FMHA | 4 | 0 | |
| 91-120 Days | 519 | 30 | | Exchange | 4 | 1 | |
| 121-180 Days | 690 | 39 | | Cash | 975 | 87 | |
| More than 180 Days | 884 | 56 | | Bond/IDA | 442 | 31 | |
| Total Units Sold | 5333 | 304 | | Carryback | 21 | 0 | |
| Average Market Time | 98.24 | 103.19 | | Cash to Loan | 11 | 2 | |
| | | | | Conventional | 2425 | 115 | |
| | | | | Rent/Lease | 1 | 0 | |
| | | | | SBA | 1 | 0 | |
| | | | | Wrap | 3 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 5333 | 304 | |

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the market. © ARMLS 2008.*

Arizona Regional Multiple Listing Service, Inc.

Home Sales Report

4/1/08 - 4/30/08

| | Sales | | | | | Listings | |
|---|--------|---|-------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 7 | 5 | 1 | 2 | 15 | 22 | 0 |
| \$30,000 - \$39,999 | 2 | 0 | 1 | 0 | 3 | 24 | 5 |
| \$40,000 - \$49,999 | 5 | 3 | 0 | 2 | 10 | 47 | 7 |
| \$50,000 - \$59,999 | 13 | 4 | 0 | 2 | 19 | 94 | 24 |
| \$60,000 - \$69,999 | 12 | 7 | 0 | 2 | 21 | 152 | 40 |
| \$70,000 - \$79,999 | 11 | 12 | 1 | 4 | 28 | 268 | 76 |
| \$80,000 - \$89,999 | 17 | 21 | 3 | 1 | 42 | 390 | 90 |
| \$90,000 - \$99,999 | 20 | 25 | 5 | 6 | 56 | 629 | 131 |
| \$100,000 - \$119,999 | 66 | 110 | 40 | 19 | 235 | 1700 | 234 |
| \$120,000 - \$139,999 | 82 | 170 | 89 | 31 | 372 | 3099 | 357 |
| \$140,000 - \$159,999 | 81 | 198 | 118 | 36 | 433 | 3641 | 371 |
| \$160,000 - \$179,999 | 92 | 218 | 150 | 35 | 495 | 3847 | 379 |
| \$180,000 - \$199,999 | 66 | 208 | 145 | 26 | 445 | 3940 | 309 |
| \$200,000 - \$249,999 | 138 | 376 | 373 | 46 | 933 | 7296 | 483 |
| \$250,000 - \$299,999 | 68 | 197 | 228 | 29 | 522 | 5238 | 336 |
| \$300,000 - \$399,999 | 64 | 178 | 304 | 31 | 577 | 6319 | 425 |
| \$400,000 - \$499,999 | 28 | 71 | 161 | 13 | 273 | 3870 | 222 |
| \$500,000 - \$549,999 | 9 | 17 | 52 | 3 | 81 | 1220 | 62 |
| \$550,000 - \$749,999 | 9 | 43 | 97 | 4 | 153 | 3715 | 177 |
| \$750,000 - \$999,999 | 7 | 21 | 42 | 0 | 70 | 2476 | 54 |
| \$1,000,000 - \$1,249,999 | 0 | 6 | 26 | 1 | 33 | 833 | 9 |
| \$1,250,000 - \$1,499,999 | 4 | 2 | 11 | 0 | 17 | 845 | 9 |
| \$1,500,000 - \$1,999,999 | 1 | 2 | 16 | 0 | 19 | 810 | 10 |
| \$2,000,000 - \$2,999,999 | 1 | 0 | 10 | 0 | 11 | 767 | 2 |
| \$3,000,000 OR OVER | 0 | 0 | 12 | 0 | 12 | 672 | 0 |
| Totals | 803 | 1894 | 1885 | 293 | 4875 | 51914 | 3812 |
| Average Price | 214.1 | 233.2 | 358.6 | 215.7 | 277.5 | 457.9 | 254.4 |
| (In Thousands \$) | | | | | | | |
| Median Price | 175.0 | 195.0 | 251.0 | 180.0 | 209.9 | 259.0 | 190.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1289523.0 | | Total Dollar Volume Condominium (In Thousands) 63198.9 | | | Total Home Sales Dollar Value (In Thousands) 1352721.9 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| #Single | #Condo | #Single | | | #Condo | | |
| 1-30 Days | 1111 | 63 | | | FHA | 829 | 64 |
| 31-60 Days | 843 | 51 | | | VA | 132 | 4 |
| 61-90 Days | 651 | 39 | | | FMHA | 3 | 0 |
| 91-120 Days | 448 | 29 | | | Exchange | 1 | 0 |
| 121-180 Days | 667 | 47 | | | Cash | 910 | 76 |
| More than 180 Days | 818 | 62 | | | Bond/IDA | 410 | 27 |
| Total Units Sold | 4582 | 293 | | | Carryback | 27 | 1 |
| Average Market Time | 104.38 | 112.59 | | | Cash to Loan | 11 | 1 |
| | | | | | Conventional | 2248 | 120 |
| | | | | | Rent/Lease | 7 | 0 |
| | | | | | SBA | 1 | 0 |
| | | | | | Wrap | 3 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 4582 | 293 |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.

Home Sales Report

3/1/2008 - 3/31/2008

| Sales | | | | | Listings | | |
|---|---------|---|----------------------------------|---|----------|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 2 | 0 | 0 | 0 | 2 | 23 | 1 |
| \$30,000 - \$39,999 | 3 | 2 | 0 | 2 | 7 | 26 | 2 |
| \$40,000 - \$49,999 | 4 | 0 | 1 | 0 | 5 | 40 | 11 |
| \$50,000 - \$59,999 | 6 | 6 | 2 | 0 | 14 | 82 | 23 |
| \$60,000 - \$69,999 | 14 | 7 | 1 | 1 | 23 | 113 | 33 |
| \$70,000 - \$79,999 | 17 | 11 | 5 | 5 | 38 | 223 | 56 |
| \$80,000 - \$89,999 | 10 | 12 | 1 | 1 | 24 | 306 | 82 |
| \$90,000 - \$99,999 | 17 | 15 | 4 | 2 | 38 | 499 | 115 |
| \$100,000 - \$119,999 | 72 | 64 | 22 | 22 | 180 | 1444 | 251 |
| \$120,000 - \$139,999 | 87 | 123 | 72 | 17 | 299 | 2767 | 348 |
| \$140,000 - \$159,999 | 94 | 173 | 93 | 31 | 391 | 3524 | 408 |
| \$160,000 - \$179,999 | 95 | 188 | 133 | 23 | 439 | 4006 | 391 |
| \$180,000 - \$199,999 | 77 | 179 | 142 | 26 | 424 | 4220 | 355 |
| \$200,000 - \$249,999 | 131 | 362 | 287 | 47 | 827 | 7815 | 509 |
| \$250,000 - \$299,999 | 58 | 171 | 198 | 30 | 457 | 5706 | 363 |
| \$300,000 - \$399,999 | 59 | 159 | 265 | 32 | 515 | 6676 | 433 |
| \$400,000 - \$499,999 | 31 | 62 | 117 | 11 | 221 | 4087 | 224 |
| \$500,000 - \$549,999 | 3 | 19 | 44 | 3 | 69 | 1229 | 64 |
| \$550,000 - \$749,999 | 7 | 38 | 99 | 6 | 150 | 3857 | 188 |
| \$750,000 - \$999,999 | 4 | 21 | 44 | 0 | 69 | 2513 | 60 |
| \$1,000,000 - \$1,249,999 | 3 | 13 | 24 | 0 | 40 | 869 | 11 |
| \$1,250,000 - \$1,499,999 | 0 | 5 | 12 | 0 | 17 | 832 | 16 |
| \$1,500,000 - \$1,999,999 | 0 | 7 | 14 | 0 | 21 | 823 | 11 |
| \$2,000,000 - \$2,999,999 | 0 | 4 | 14 | 0 | 18 | 766 | 1 |
| \$3,000,000 OR OVER | 0 | 0 | 15 | 0 | 15 | 679 | 0 |
| Totals | 794 | 1641 | 1609 | 259 | 4303 | 53125 | 3956 |
| Average Price | 202.4 | 256.9 | 386.6 | 224.5 | 293.4 | 459.8 | 258.5 |
| (In Thousands \$) | | | | | | | |
| Median Price | 174.9 | 204.0 | 255.7 | 199.9 | 210.0 | 263.6 | 195.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1204176.3 | | Total Dollar Volume Condominium (In Thousands) 58156.0 | | Total Home Sales Dollar Value (In Thousands) 1262332.3 | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 1039 | 62 | | FHA | 572 | 25 | |
| 31-60 Days | 728 | 43 | | VA | 83 | 4 | |
| 61-90 Days | 484 | 18 | | FMHA | 1 | 0 | |
| 91-120 Days | 446 | 28 | | Exchange | 5 | 0 | |
| 121-180 Days | 668 | 43 | | Cash | 765 | 57 | |
| More than 180 Days | 653 | 62 | | Bond/IDA | 359 | 30 | |
| Total Units Sold | 4044 | 259 | | Carryback | 12 | 0 | |
| Average Market Time | 102.15 | 117.53 | | Cash to Loan | 16 | 2 | |
| | | | | Conventional | 2228 | 141 | |
| | | | | Rent/Lease | 2 | 0 | |
| | | | | SBA | 0 | 0 | |
| | | | | Wrap | 1 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 4044 | 259 | |

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Arizona Regional Multiple Listing Service, Inc.

Home Sales Report

2/1/2008 - 2/29/2008

| PRICE CLASS /TYPE | Sales | | | | | Listings | |
|--|--------|---|-------|-------|---|-------------|--------|
| | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 2 | 0 | 0 | 0 | 2 | 25 | 0 |
| \$30,000 - \$39,999 | 2 | 2 | 0 | 1 | 5 | 19 | 5 |
| \$40,000 - \$49,999 | 5 | 1 | 0 | 0 | 6 | 34 | 11 |
| \$50,000 - \$59,999 | 9 | 0 | 0 | 1 | 10 | 55 | 23 |
| \$60,000 - \$69,999 | 5 | 4 | 2 | 4 | 15 | 101 | 35 |
| \$70,000 - \$79,999 | 10 | 7 | 1 | 6 | 24 | 192 | 50 |
| \$80,000 - \$89,999 | 17 | 9 | 2 | 5 | 33 | 248 | 74 |
| \$90,000 - \$99,999 | 10 | 20 | 7 | 3 | 40 | 361 | 110 |
| \$100,000 - \$119,999 | 37 | 55 | 11 | 10 | 113 | 1180 | 224 |
| \$120,000 - \$139,999 | 72 | 109 | 25 | 24 | 230 | 2365 | 335 |
| \$140,000 - \$159,999 | 69 | 139 | 63 | 17 | 288 | 3244 | 425 |
| \$160,000 - \$179,999 | 68 | 155 | 97 | 20 | 340 | 3945 | 398 |
| \$180,000 - \$199,999 | 62 | 164 | 88 | 25 | 339 | 4391 | 368 |
| \$200,000 - \$249,999 | 87 | 306 | 252 | 33 | 678 | 8415 | 525 |
| \$250,000 - \$299,999 | 52 | 170 | 175 | 17 | 414 | 6053 | 359 |
| \$300,000 - \$399,999 | 38 | 128 | 192 | 19 | 377 | 6977 | 396 |
| \$400,000 - \$499,999 | 14 | 55 | 110 | 8 | 187 | 4167 | 220 |
| \$500,000 - \$549,999 | 7 | 17 | 40 | 5 | 69 | 1234 | 73 |
| \$550,000 - \$749,999 | 7 | 32 | 87 | 9 | 135 | 3968 | 182 |
| \$750,000 - \$999,999 | 3 | 16 | 39 | 2 | 60 | 2486 | 52 |
| \$1,000,000 - \$1,249,999 | 1 | 6 | 15 | 0 | 22 | 857 | 10 |
| \$1,250,000 - \$1,499,999 | 0 | 3 | 11 | 0 | 14 | 839 | 12 |
| \$1,500,000 - \$1,999,999 | 1 | 7 | 13 | 0 | 21 | 805 | 10 |
| \$2,000,000 - \$2,999,999 | 0 | 5 | 12 | 0 | 17 | 765 | 2 |
| \$3,000,000 OR OVER | 0 | 0 | 6 | 0 | 6 | 675 | 5 |
| Totals | 578 | 1410 | 1248 | 209 | 3445 | 53401 | 3904 |
| Average Price | 202.4 | 255.4 | 387.7 | 231.0 | 292.9 | 460.9 | 260.6 |
| (In Thousands \$) | | | | | | | |
| Median Price | 173.0 | 205.0 | 267.0 | 191.5 | 213.4 | 269.0 | 196.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 960877.0 | | Total Dollar Volume Condominium (In Thousands) 48286.0 | | | Total Home Sales Dollar Value (In Thousands) 1009163.0 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| #Single | #Condo | #Single | | | #Condo | | |
| 1-30 Days | 708 | 35 | | | FHA | 323 | 24 |
| 31-60 Days | 498 | 35 | | | VA | 64 | 3 |
| 61-90 Days | 451 | 46 | | | FMHA | 2 | 0 |
| 91-120 Days | 414 | 29 | | | Exchange | 3 | 0 |
| 121-180 Days | 556 | 30 | | | Cash | 599 | 51 |
| More than 180 Days | 589 | 31 | | | Bond/IDA | 312 | 18 |
| Total Units Sold | 3236 | 209 | | | Carryback | 16 | 1 |
| Average Market Time | 109.27 | 103.93 | | | Cash to Loan | 9 | 0 |
| | | | | | Conventional | 1906 | 112 |
| | | | | | Rent/Lease | 1 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 1 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 3236 | 209 |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.

Home Sales Report

1/1/2008 - 1/31/2008

| PRICE CLASS /TYPE | Sales | | | | Listings | | |
|--|---------|---|----------------------------------|--|----------|-------------|--------|
| | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 2 | 1 | 0 | 0 | 3 | 24 | 0 |
| \$30,000 - \$39,999 | 3 | 1 | 0 | 0 | 4 | 21 | 5 |
| \$40,000 - \$49,999 | 1 | 4 | 0 | 0 | 5 | 33 | 9 |
| \$50,000 - \$59,999 | 7 | 3 | 0 | 0 | 10 | 45 | 15 |
| \$60,000 - \$69,999 | 8 | 2 | 1 | 1 | 12 | 91 | 23 |
| \$70,000 - \$79,999 | 7 | 4 | 2 | 2 | 15 | 164 | 47 |
| \$80,000 - \$89,999 | 12 | 8 | 4 | 1 | 25 | 226 | 70 |
| \$90,000 - \$99,999 | 11 | 11 | 2 | 5 | 29 | 310 | 102 |
| \$100,000 - \$119,999 | 48 | 34 | 10 | 19 | 111 | 904 | 206 |
| \$120,000 - \$139,999 | 52 | 82 | 32 | 30 | 196 | 1981 | 298 |
| \$140,000 - \$159,999 | 46 | 82 | 42 | 23 | 193 | 2932 | 400 |
| \$160,000 - \$179,999 | 46 | 118 | 58 | 26 | 248 | 3796 | 419 |
| \$180,000 - \$199,999 | 45 | 142 | 79 | 14 | 280 | 4451 | 351 |
| \$200,000 - \$249,999 | 86 | 274 | 178 | 25 | 563 | 8728 | 522 |
| \$250,000 - \$299,999 | 45 | 129 | 133 | 17 | 324 | 6313 | 382 |
| \$300,000 - \$399,999 | 52 | 116 | 175 | 17 | 360 | 7244 | 421 |
| \$400,000 - \$499,999 | 26 | 38 | 102 | 10 | 176 | 4158 | 210 |
| \$500,000 - \$549,999 | 3 | 15 | 40 | 3 | 61 | 1276 | 74 |
| \$550,000 - \$749,999 | 7 | 45 | 73 | 5 | 130 | 4027 | 193 |
| \$750,000 - \$999,999 | 6 | 23 | 51 | 1 | 81 | 2462 | 49 |
| \$1,000,000 - \$1,249,999 | 1 | 4 | 23 | 1 | 29 | 833 | 9 |
| \$1,250,000 - \$1,499,999 | 2 | 4 | 13 | 0 | 19 | 840 | 10 |
| \$1,500,000 - \$1,999,999 | 2 | 2 | 9 | 0 | 13 | 762 | 9 |
| \$2,000,000 - \$2,999,999 | 0 | 4 | 8 | 0 | 12 | 742 | 1 |
| \$3,000,000 OR OVER | 0 | 0 | 8 | 0 | 8 | 681 | 5 |
| Totals | 518 | 1146 | 1043 | 200 | 2907 | 53044 | 3830 |
| Average Price | 226.7 | 267.0 | 425.0 | 221.3 | 313.4 | 464.5 | 264.1 |
| (In Thousands \$) | | | | | | | |
| Median Price | 185.0 | 210.0 | 290.0 | 173.3 | 220.0 | 272.0 | 199.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 866761.9 | | Total Dollar Volume Condominium (In Thousands) 44259.6 | | Total Home Sales Dollar Value (In Thousands) 911021.5 | | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 485 | 31 | | FHA | 177 | 16 | |
| 31-60 Days | 525 | 35 | | VA | 52 | 3 | |
| 61-90 Days | 410 | 34 | | FMHA | 2 | 0 | |
| 91-120 Days | 293 | 15 | | Exchange | 3 | 0 | |
| 121-180 Days | 460 | 39 | | Cash | 512 | 41 | |
| More than 180 Days | 512 | 40 | | Bond/IDA | 268 | 22 | |
| Total Units Sold | 2707 | 200 | | Carryback | 12 | 1 | |
| Average Market Time | 110.03 | 116.94 | | Cash to Loan | 10 | 0 | |
| | | | | Conventional | 1665 | 117 | |
| | | | | Rent/Lease | 3 | 0 | |
| | | | | SBA | 1 | 0 | |
| | | | | Wrap | 2 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 2707 | 200 | |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.

Home Sales Report

1/1/2007 - 12/31/2007

| Sales | | | | | | Listings | |
|--|---------|--|----------------------------------|--|---------|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 17 | 12 | 2 | 0 | 31 | 25 | 0 |
| \$30,000 - \$39,999 | 31 | 8 | 2 | 2 | 43 | 15 | 2 |
| \$40,000 - \$49,999 | 37 | 15 | 0 | 4 | 56 | 35 | 4 |
| \$50,000 - \$59,999 | 74 | 29 | 4 | 9 | 116 | 50 | 17 |
| \$60,000 - \$69,999 | 78 | 33 | 3 | 21 | 135 | 82 | 15 |
| \$70,000 - \$79,999 | 120 | 38 | 12 | 38 | 208 | 120 | 38 |
| \$80,000 - \$89,999 | 142 | 54 | 9 | 61 | 266 | 186 | 63 |
| \$90,000 - \$99,999 | 194 | 52 | 17 | 90 | 353 | 270 | 86 |
| \$100,000 - \$119,999 | 496 | 207 | 36 | 221 | 960 | 705 | 173 |
| \$120,000 - \$139,999 | 860 | 427 | 75 | 446 | 1808 | 1539 | 293 |
| \$140,000 - \$159,999 | 976 | 724 | 206 | 495 | 2401 | 2505 | 370 |
| \$160,000 - \$179,999 | 1015 | 1283 | 417 | 632 | 3347 | 3446 | 390 |
| \$180,000 - \$199,999 | 1017 | 2201 | 726 | 463 | 4407 | 4327 | 340 |
| \$200,000 - \$249,999 | 1669 | 7351 | 3145 | 775 | 12941 | 8906 | 511 |
| \$250,000 - \$299,999 | 879 | 3850 | 2911 | 379 | 8019 | 6375 | 381 |
| \$300,000 - \$399,999 | 822 | 3039 | 4103 | 325 | 8289 | 7178 | 418 |
| \$400,000 - \$499,999 | 316 | 1168 | 2281 | 157 | 3922 | 4106 | 219 |
| \$500,000 - \$549,999 | 94 | 294 | 736 | 44 | 1168 | 1237 | 69 |
| \$550,000 - \$749,999 | 181 | 767 | 1800 | 103 | 2851 | 3919 | 191 |
| \$750,000 - \$999,999 | 62 | 369 | 933 | 27 | 1391 | 2300 | 53 |
| \$1,000,000 - \$1,249,999 | 23 | 143 | 393 | 4 | 563 | 795 | 10 |
| \$1,250,000 - \$1,499,999 | 10 | 74 | 254 | 3 | 341 | 763 | 9 |
| \$1,500,000 - \$1,999,999 | 16 | 74 | 246 | 2 | 338 | 739 | 11 |
| \$2,000,000 - \$2,999,999 | 6 | 37 | 225 | 0 | 268 | 663 | 1 |
| \$3,000,000 OR OVER | 0 | 7 | 121 | 0 | 128 | 591 | 5 |
| Totals | 9135 | 22256 | 18657 | 4301 | 54350 | 50877 | 3669 |
| Average Price | 224.2 | 293.1 | 470.5 | 220.0 | 336.7 | 458.8 | 271.0 |
| (In Thousands \$) | | | | | | | |
| Median Price | 190.0 | 239.5 | 336.4 | 185.0 | 247.5 | 275.0 | 205.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 17350621.2 | | Total Dollar Volume Condominium (In Thousands) 946240.1 | | Total Home Sales Dollar Value (In Thousands) 18297081.3 | | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 12179 | 1166 | | FHA | 1248 | 142 | |
| 31-60 Days | 9737 | 896 | | VA | 549 | 31 | |
| 61-90 Days | 7612 | 628 | | FMHA | 15 | 0 | |
| 91-120 Days | 5688 | 449 | | Exchange | 51 | 3 | |
| 121-180 Days | 7280 | 583 | | Cash | 5788 | 510 | |
| More than 180 Days | 7137 | 537 | | Bond/IDA | 5619 | 591 | |
| Total Units Sold | 50048 | 4301 | | Carryback | 177 | 16 | |
| Average Market Time | 95 | 88.16 | | Cash to Loan | 147 | 5 | |
| | | | | Conventional | 36395 | 3001 | |
| | | | | Rent/Lease | 25 | 1 | |
| | | | | SBA | 4 | 1 | |
| | | | | Wrap | 30 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 50048 | 4301 | |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.

Home Sales Report

12/1/2007 - 12/31/2007

| Sales | | | | | | Listings | |
|---|---------|---|----------------------------------|---|---------|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 1 | 1 | 0 | 0 | 2 | 25 | 0 |
| \$30,000 - \$39,999 | 2 | 1 | 0 | 0 | 3 | 15 | 2 |
| \$40,000 - \$49,999 | 2 | 2 | 0 | 3 | 7 | 35 | 4 |
| \$50,000 - \$59,999 | 4 | 2 | 0 | 0 | 6 | 50 | 17 |
| \$60,000 - \$69,999 | 8 | 2 | 0 | 1 | 11 | 81 | 15 |
| \$70,000 - \$79,999 | 9 | 5 | 2 | 3 | 19 | 120 | 38 |
| \$80,000 - \$89,999 | 9 | 7 | 0 | 2 | 18 | 188 | 63 |
| \$90,000 - \$99,999 | 20 | 7 | 4 | 2 | 33 | 270 | 86 |
| \$100,000 - \$119,999 | 37 | 28 | 5 | 15 | 85 | 703 | 172 |
| \$120,000 - \$139,999 | 53 | 55 | 14 | 35 | 157 | 1536 | 293 |
| \$140,000 - \$159,999 | 58 | 96 | 35 | 34 | 223 | 2503 | 370 |
| \$160,000 - \$179,999 | 44 | 140 | 77 | 21 | 282 | 3447 | 390 |
| \$180,000 - \$199,999 | 53 | 178 | 87 | 20 | 338 | 4320 | 340 |
| \$200,000 - \$249,999 | 78 | 369 | 234 | 53 | 734 | 8908 | 511 |
| \$250,000 - \$299,999 | 56 | 175 | 220 | 18 | 469 | 6375 | 381 |
| \$300,000 - \$399,999 | 45 | 142 | 232 | 24 | 443 | 7175 | 418 |
| \$400,000 - \$499,999 | 16 | 60 | 128 | 16 | 220 | 4102 | 219 |
| \$500,000 - \$549,999 | 4 | 13 | 45 | 2 | 64 | 1234 | 69 |
| \$550,000 - \$749,999 | 6 | 35 | 91 | 2 | 134 | 3916 | 191 |
| \$750,000 - \$999,999 | 2 | 14 | 41 | 0 | 57 | 2298 | 53 |
| \$1,000,000 - \$1,249,999 | 3 | 17 | 24 | 0 | 44 | 794 | 10 |
| \$1,250,000 - \$1,499,999 | 0 | 6 | 16 | 0 | 22 | 760 | 9 |
| \$1,500,000 - \$1,999,999 | 1 | 2 | 13 | 0 | 16 | 739 | 11 |
| \$2,000,000 - \$2,999,999 | 0 | 5 | 11 | 0 | 16 | 662 | 1 |
| \$3,000,000 OR OVER | 0 | 0 | 9 | 0 | 9 | 589 | 5 |
| Totals | 511 | 1362 | 1288 | 251 | 3412 | 50845 | 3668 |
| Average Price | 212.1 | 272.7 | 415.8 | 213.3 | 313.2 | 458.5 | 271.1 |
| (In Thousands \$) | | | | | | | |
| Median Price | 183.0 | 215.0 | 293.0 | 190.0 | 229.8 | 275.0 | 205.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1015253.8 | | Total Dollar Volume Condominium (In Thousands) 53544.9 | | Total Home Sales Dollar Value (In Thousands) 1068798.7 | | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 635 | 56 | | FHA | 179 | 12 | |
| 31-60 Days | 605 | 43 | | VA | 37 | 1 | |
| 61-90 Days | 514 | 28 | | FMHA | 0 | 0 | |
| 91-120 Days | 379 | 30 | | Exchange | 2 | 0 | |
| 121-180 Days | 488 | 50 | | Cash | 460 | 50 | |
| More than 180 Days | 523 | 43 | | Bond/IDA | 400 | 31 | |
| Total Units Sold | 3161 | 251 | | Carryback | 20 | 1 | |
| Average Market Time | 105.13 | 103.25 | | Cash to Loan | 11 | 1 | |
| | | | | Conventional | 2048 | 155 | |
| | | | | Rent/Lease | 2 | 0 | |
| | | | | SBA | 1 | 0 | |
| | | | | Wrap | 1 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 3161 | 251 | |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.

Home Sales Report

11/1/2007 - 11/30/2007

| | Sales | | | | | Listings | |
|---|---------|---|-------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 2 | 0 | 0 | 0 | 2 | 26 | 0 |
| \$30,000 - \$39,999 | 3 | 1 | 1 | 0 | 5 | 18 | 2 |
| \$40,000 - \$49,999 | 1 | 2 | 0 | 0 | 3 | 38 | 3 |
| \$50,000 - \$59,999 | 5 | 4 | 0 | 2 | 11 | 53 | 13 |
| \$60,000 - \$69,999 | 4 | 4 | 1 | 2 | 11 | 84 | 14 |
| \$70,000 - \$79,999 | 10 | 5 | 1 | 2 | 18 | 117 | 31 |
| \$80,000 - \$89,999 | 12 | 1 | 2 | 2 | 17 | 198 | 57 |
| \$90,000 - \$99,999 | 7 | 2 | 1 | 7 | 17 | 254 | 84 |
| \$100,000 - \$119,999 | 42 | 25 | 5 | 11 | 83 | 628 | 175 |
| \$120,000 - \$139,999 | 58 | 64 | 10 | 23 | 155 | 1406 | 317 |
| \$140,000 - \$159,999 | 75 | 86 | 31 | 27 | 219 | 2258 | 393 |
| \$160,000 - \$179,999 | 47 | 124 | 50 | 29 | 250 | 3349 | 432 |
| \$180,000 - \$199,999 | 63 | 161 | 66 | 18 | 308 | 4415 | 356 |
| \$200,000 - \$249,999 | 89 | 361 | 209 | 41 | 700 | 9778 | 563 |
| \$250,000 - \$299,999 | 50 | 191 | 184 | 26 | 451 | 6824 | 409 |
| \$300,000 - \$399,999 | 56 | 149 | 250 | 21 | 476 | 7793 | 428 |
| \$400,000 - \$499,999 | 27 | 52 | 131 | 11 | 221 | 4357 | 208 |
| \$500,000 - \$549,999 | 7 | 16 | 49 | 4 | 76 | 1286 | 71 |
| \$550,000 - \$749,999 | 13 | 33 | 87 | 5 | 138 | 4114 | 195 |
| \$750,000 - \$999,999 | 3 | 23 | 35 | 4 | 65 | 2352 | 66 |
| \$1,000,000 - \$1,249,999 | 1 | 12 | 21 | 0 | 34 | 842 | 12 |
| \$1,250,000 - \$1,499,999 | 2 | 4 | 14 | 0 | 20 | 786 | 11 |
| \$1,500,000 - \$1,999,999 | 1 | 4 | 7 | 0 | 12 | 721 | 9 |
| \$2,000,000 - \$2,999,999 | 0 | 2 | 15 | 0 | 17 | 629 | 0 |
| \$3,000,000 OR OVER | 0 | 0 | 9 | 0 | 9 | 574 | 1 |
| Totals | 578 | 1326 | 1179 | 235 | 3318 | 52900 | 3850 |
| Average Price | 224.9 | 272.0 | 435.4 | 231.3 | 319.0 | 453.8 | 267.3 |
| (In Thousands \$) | | | | | | | |
| Median Price | 185.0 | 220.0 | 305.0 | 190.0 | 232.5 | 279.0 | 205.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1003942.4 | | Total Dollar Volume Condominium (In Thousands) 54355.0 | | | Total Home Sales Dollar Value (In Thousands) 1058297.4 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 679 | 55 | | | FHA | 139 | 11 |
| 31-60 Days | 621 | 53 | | | VA | 48 | 5 |
| 61-90 Days | 489 | 26 | | | FMHA | 0 | 0 |
| 91-120 Days | 380 | 26 | | | Exchange | 7 | 1 |
| 121-180 Days | 453 | 35 | | | Cash | 457 | 42 |
| More than 180 Days | 440 | 38 | | | Bond/IDA | 348 | 30 |
| Total Units Sold | 3083 | 235 | | | Carryback | 12 | 1 |
| Average Market Time | 97.98 | 100.69 | | | Cash to Loan | 8 | 1 |
| | | | | | Conventional | 2053 | 144 |
| | | | | | Rent/Lease | 5 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 6 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | Total | 3083 | 235 | | |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.

Home Sales Report

10/1/2007 - 10/31/2007

| PRICE CLASS /TYPE | Sales | | | | | Listings | |
|---|--------|---|-------|-------|---|-------------|--------|
| | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 0 | 0 | 0 | 0 | 0 | 23 | 1 |
| \$30,000 - \$39,999 | 1 | 1 | 0 | 0 | 2 | 17 | 2 |
| \$40,000 - \$49,999 | 2 | 0 | 0 | 0 | 2 | 39 | 1 |
| \$50,000 - \$59,999 | 2 | 2 | 1 | 1 | 6 | 48 | 12 |
| \$60,000 - \$69,999 | 4 | 0 | 0 | 3 | 7 | 77 | 7 |
| \$70,000 - \$79,999 | 13 | 3 | 2 | 0 | 18 | 112 | 36 |
| \$80,000 - \$89,999 | 12 | 6 | 1 | 3 | 22 | 188 | 5 |
| \$90,000 - \$99,999 | 15 | 5 | 4 | 5 | 29 | 233 | 81 |
| \$100,000 - \$119,999 | 37 | 21 | 1 | 11 | 70 | 561 | 178 |
| \$120,000 - \$139,999 | 54 | 41 | 13 | 38 | 146 | 1272 | 317 |
| \$140,000 - \$159,999 | 76 | 71 | 29 | 37 | 213 | 2046 | 408 |
| \$160,000 - \$179,999 | 78 | 126 | 56 | 43 | 303 | 3241 | 462 |
| \$180,000 - \$199,999 | 53 | 168 | 58 | 25 | 304 | 4471 | 357 |
| \$200,000 - \$249,999 | 97 | 407 | 240 | 42 | 786 | 10285 | 571 |
| \$250,000 - \$299,999 | 46 | 211 | 173 | 19 | 449 | 7302 | 418 |
| \$300,000 - \$399,999 | 37 | 145 | 250 | 14 | 446 | 8283 | 422 |
| \$400,000 - \$499,999 | 17 | 68 | 148 | 10 | 243 | 4570 | 213 |
| \$500,000 - \$549,999 | 6 | 19 | 38 | 1 | 64 | 1339 | 70 |
| \$550,000 - \$749,999 | 6 | 44 | 109 | 4 | 163 | 4275 | 191 |
| \$750,000 - \$999,999 | 4 | 18 | 53 | 2 | 77 | 2356 | 67 |
| \$1,000,000 - \$1,249,999 | 1 | 6 | 23 | 0 | 30 | 887 | 10 |
| \$1,250,000 - \$1,499,999 | 2 | 4 | 18 | 0 | 24 | 816 | 11 |
| \$1,500,000 - \$1,999,999 | 1 | 5 | 14 | 0 | 20 | 698 | 8 |
| \$2,000,000 - \$2,999,999 | 3 | 5 | 12 | 0 | 20 | 600 | 0 |
| \$3,000,000 OR OVER | 0 | 0 | 8 | 0 | 8 | 544 | 1 |
| Totals | 567 | 1376 | 1251 | 258 | 3452 | 54283 | 3895 |
| Average Price | 221.2 | 279.8 | 444.0 | 206.1 | 324.2 | 449.4 | 265.2 |
| (In Thousands \$) | | | | | | | |
| Median Price | 177.5 | 225.0 | 315.0 | 170.9 | 235.0 | 280.0 | 205.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1065866.5 | | Total Dollar Volume Condominium (In Thousands) 53180.5 | | | Total Home Sales Dollar Value (In Thousands) 1119047.0 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| #Single | #Condo | #Single | | | #Condo | | |
| 1-30 Days | 719 | 57 | | | FHA | 149 | 18 |
| 31-60 Days | 597 | 54 | | | VA | 49 | 3 |
| 61-90 Days | 459 | 50 | | | FMHA | 2 | 0 |
| 91-120 Days | 413 | 25 | | | Exchange | 2 | 0 |
| 121-180 Days | 498 | 39 | | | Cash | 414 | 23 |
| More than 180 Days | 480 | 28 | | | Bond/IDA | 325 | 43 |
| Total Units Sold | 3194 | 258 | | | Carryback | 19 | 0 |
| Average Market Time | 99.18 | 92.14 | | | Cash to Loan | 9 | 0 |
| | | | | | Conventional | 2222 | 171 |
| | | | | | Rent/Lease | 3 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 0 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 3194 | 258 |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.

Home Sales Report

9/1/2007 - 9/30/2007

| | Sales | | | | Listings | | |
|--|---------|---|----------------------------------|---|----------|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 0 | 1 | 0 | 0 | 1 | 24 | 0 |
| \$30,000 - \$39,999 | 2 | 0 | 0 | 0 | 2 | 9 | 1 |
| \$40,000 - \$49,999 | 1 | 1 | 0 | 0 | 2 | 28 | 0 |
| \$50,000 - \$59,999 | 7 | 4 | 1 | 1 | 13 | 47 | 9 |
| \$60,000 - \$69,999 | 5 | 3 | 0 | 2 | 10 | 71 | 6 |
| \$70,000 - \$79,999 | 7 | 1 | 1 | 6 | 15 | 94 | 33 |
| \$80,000 - \$89,999 | 7 | 5 | 1 | 8 | 21 | 192 | 37 |
| \$90,000 - \$99,999 | 15 | 2 | 2 | 6 | 25 | 220 | 86 |
| \$100,000 - \$119,999 | 40 | 11 | 4 | 11 | 66 | 506 | 154 |
| \$120,000 - \$139,999 | 58 | 38 | 2 | 31 | 129 | 1064 | 277 |
| \$140,000 - \$159,999 | 66 | 70 | 20 | 35 | 191 | 1694 | 395 |
| \$160,000 - \$179,999 | 73 | 104 | 45 | 31 | 253 | 2905 | 452 |
| \$180,000 - \$199,999 | 49 | 154 | 79 | 27 | 309 | 4159 | 352 |
| \$200,000 - \$249,999 | 90 | 462 | 229 | 40 | 821 | 10609 | 578 |
| \$250,000 - \$299,999 | 46 | 202 | 213 | 23 | 484 | 7589 | 401 |
| \$300,000 - \$399,999 | 44 | 189 | 250 | 18 | 501 | 8666 | 417 |
| \$400,000 - \$499,999 | 14 | 59 | 146 | 5 | 224 | 4794 | 219 |
| \$500,000 - \$549,999 | 4 | 15 | 39 | 3 | 61 | 1385 | 70 |
| \$550,000 - \$749,999 | 5 | 43 | 97 | 3 | 148 | 4337 | 172 |
| \$750,000 - \$999,999 | 3 | 14 | 53 | 1 | 71 | 2427 | 64 |
| \$1,000,000 - \$1,249,999 | 4 | 8 | 17 | 0 | 29 | 867 | 10 |
| \$1,250,000 - \$1,499,999 | 0 | 1 | 13 | 1 | 15 | 791 | 10 |
| \$1,500,000 - \$1,999,999 | 0 | 3 | 10 | 0 | 13 | 667 | 7 |
| \$2,000,000 - \$2,999,999 | 1 | 2 | 10 | 0 | 13 | 564 | 2 |
| \$3,000,000 OR OVER | 0 | 1 | 3 | 0 | 4 | 508 | 1 |
| Totals | 541 | 1393 | 1235 | 252 | 3421 | 54217 | 3753 |
| Average Price | 211.1 | 274.0 | 407.5 | 204.5 | 307.1 | 449.0 | 268.0 |
| (In Thousands \$) | | | | | | | |
| Median Price | 178.0 | 228.9 | 309.0 | 175.0 | 234.9 | 288.9 | 209.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 999187.2 | | Total Dollar Volume Condominium (In Thousands) 51525.8 | | Total Home Sales Dollar Value (In Thousands) 1050713.0 | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 750 | 72 | | FHA | 117 | 13 | |
| 31-60 Days | 608 | 46 | | VA | 41 | 2 | |
| 61-90 Days | 482 | 42 | | FMHA | 0 | 0 | |
| 91-120 Days | 380 | 25 | | Exchange | 3 | 0 | |
| 121-180 Days | 505 | 33 | | Cash | 343 | 30 | |
| More than 180 Days | 416 | 32 | | Bond/IDA | 342 | 25 | |
| Total Units Sold | 3169 | 252 | | Carryback | 13 | 2 | |
| Average Market Time | 95.44 | 90.27 | | Cash to Loan | 5 | 0 | |
| | | | | Conventional | 2297 | 180 | |
| | | | | Rent/Lease | 2 | 0 | |
| | | | | SBA | 1 | 0 | |
| | | | | Wrap | 5 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 3169 | 252 | |

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Arizona Regional Multiple Listing Service, Inc.

Home Sales Report

8/1/2007 - 8/31/2007

| | Sales | | | | Listings | | |
|---|---------|---|-------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 2 | 1 | 0 | 0 | 3 | 18 | 0 |
| \$30,000 - \$39,999 | 4 | 1 | 0 | 1 | 6 | 9 | 1 |
| \$40,000 - \$49,999 | 5 | 1 | 0 | 0 | 6 | 27 | 0 |
| \$50,000 - \$59,999 | 4 | 0 | 1 | 0 | 5 | 34 | 6 |
| \$60,000 - \$69,999 | 6 | 3 | 0 | 0 | 9 | 59 | 11 |
| \$70,000 - \$79,999 | 6 | 3 | 1 | 3 | 13 | 135 | 25 |
| \$80,000 - \$89,999 | 14 | 5 | 0 | 0 | 19 | 177 | 43 |
| \$90,000 - \$99,999 | 15 | 2 | 2 | 4 | 23 | 210 | 86 |
| \$100,000 - \$119,999 | 38 | 19 | 2 | 16 | 75 | 474 | 176 |
| \$120,000 - \$139,999 | 70 | 38 | 4 | 25 | 137 | 973 | 253 |
| \$140,000 - \$159,999 | 71 | 59 | 19 | 44 | 193 | 1452 | 386 |
| \$160,000 - \$179,999 | 84 | 125 | 47 | 54 | 310 | 2518 | 446 |
| \$180,000 - \$199,999 | 57 | 180 | 82 | 37 | 356 | 3992 | 347 |
| \$200,000 - \$249,999 | 105 | 604 | 268 | 60 | 1037 | 10652 | 575 |
| \$250,000 - \$299,999 | 63 | 292 | 237 | 31 | 623 | 7657 | 363 |
| \$300,000 - \$399,999 | 59 | 219 | 333 | 30 | 641 | 8848 | 385 |
| \$400,000 - \$499,999 | 19 | 96 | 212 | 9 | 336 | 4839 | 218 |
| \$500,000 - \$549,999 | 9 | 22 | 64 | 2 | 97 | 1441 | 72 |
| \$550,000 - \$749,999 | 8 | 52 | 135 | 5 | 200 | 4438 | 157 |
| \$750,000 - \$999,999 | 1 | 23 | 87 | 0 | 111 | 2387 | 71 |
| \$1,000,000 - \$1,249,999 | 0 | 16 | 30 | 0 | 46 | 840 | 10 |
| \$1,250,000 - \$1,499,999 | 0 | 10 | 21 | 1 | 32 | 785 | 11 |
| \$1,500,000 - \$1,999,999 | 3 | 3 | 23 | 1 | 30 | 630 | 3 |
| \$2,000,000 - \$2,999,999 | 0 | 2 | 30 | 0 | 32 | 510 | 2 |
| \$3,000,000 OR OVER | 0 | 0 | 10 | 0 | 10 | 454 | 1 |
| Totals | 643 | 1776 | 1608 | 323 | 4350 | 53559 | 3648 |
| Average Price | 213.7 | 286.7 | 479.2 | 220.8 | 342.2 | 445.3 | 265.9 |
| (In Thousands \$) | | | | | | | |
| Median Price | 180.0 | 233.0 | 335.2 | 185.1 | 245.0 | 290.0 | 205.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1417114.2 | | Total Dollar Volume Condominium (In Thousands) 71315.4 | | | Total Home Sales Dollar Value (In Thousands) 1488429.6 | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 1003 | 74 | | | FHA | 119 | 10 |
| 31-60 Days | 753 | 74 | | | VA | 56 | 4 |
| 61-90 Days | 631 | 52 | | | FMHA | 1 | 0 |
| 91-120 Days | 481 | 43 | | | Exchange | 4 | 0 |
| 121-180 Days | 639 | 39 | | | Cash | 426 | 30 |
| More than 180 Days | 492 | 39 | | | Bond/IDA | 475 | 42 |
| Total Units Sold | 4027 | 323 | | | Carryback | 11 | 2 |
| Average Market Time | 94.3 | 92.23 | | | Cash to Loan | 20 | 0 |
| | | | | | Conventional | 2914 | 235 |
| | | | | | Rent/Lease | 0 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 1 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 4027 | 323 |

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Arizona Regional Multiple Listing Service, Inc.

Home Sales Report

7/1/2007 - 7/31/2007

| PRICE CLASS /TYPE | Sales | | | | | Listings | |
|---|---------|---|-------|-------|---|-------------|--------|
| | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 2 | 0 | 0 | 0 | 2 | 15 | 0 |
| \$30,000 - \$39,999 | 1 | 2 | 0 | 0 | 3 | 6 | 1 |
| \$40,000 - \$49,999 | 5 | 2 | 0 | 0 | 7 | 29 | 0 |
| \$50,000 - \$59,999 | 4 | 4 | 0 | 0 | 8 | 36 | 7 |
| \$60,000 - \$69,999 | 5 | 1 | 0 | 1 | 7 | 46 | 13 |
| \$70,000 - \$79,999 | 7 | 1 | 2 | 3 | 13 | 94 | 18 |
| \$80,000 - \$89,999 | 5 | 5 | 0 | 3 | 13 | 118 | 50 |
| \$90,000 - \$99,999 | 15 | 5 | 1 | 8 | 29 | 175 | 69 |
| \$100,000 - \$119,999 | 45 | 18 | 3 | 25 | 91 | 416 | 148 |
| \$120,000 - \$139,999 | 69 | 19 | 8 | 38 | 134 | 848 | 235 |
| \$140,000 - \$159,999 | 71 | 63 | 11 | 48 | 193 | 1274 | 366 |
| \$160,000 - \$179,999 | 68 | 132 | 33 | 54 | 287 | 2108 | 404 |
| \$180,000 - \$199,999 | 63 | 184 | 62 | 52 | 361 | 3588 | 382 |
| \$200,000 - \$249,999 | 131 | 645 | 274 | 69 | 1120 | 10624 | 577 |
| \$250,000 - \$299,999 | 67 | 333 | 239 | 38 | 677 | 7854 | 366 |
| \$300,000 - \$399,999 | 67 | 275 | 411 | 35 | 788 | 8937 | 389 |
| \$400,000 - \$499,999 | 21 | 93 | 217 | 9 | 340 | 4810 | 248 |
| \$500,000 - \$549,999 | 6 | 27 | 64 | 6 | 103 | 1464 | 73 |
| \$550,000 - \$749,999 | 26 | 76 | 194 | 7 | 303 | 4430 | 150 |
| \$750,000 - \$999,999 | 5 | 21 | 79 | 1 | 106 | 2357 | 59 |
| \$1,000,000 - \$1,249,999 | 0 | 7 | 33 | 0 | 40 | 817 | 9 |
| \$1,250,000 - \$1,499,999 | 0 | 8 | 21 | 1 | 30 | 727 | 9 |
| \$1,500,000 - \$1,999,999 | 2 | 4 | 29 | 0 | 35 | 613 | 4 |
| \$2,000,000 - \$2,999,999 | 0 | 4 | 20 | 0 | 24 | 497 | 2 |
| \$3,000,000 OR OVER | 0 | 2 | 11 | 0 | 13 | 453 | 1 |
| Totals | 685 | 1931 | 1712 | 398 | 4727 | 52336 | 3580 |
| Average Price | 230.0 | 292.9 | 474.0 | 217.8 | 343.0 | 449.0 | 267.8 |
| (In Thousands \$) | | | | | | | |
| Median Price | 194.5 | 239.9 | 350.0 | 186.9 | 250.0 | 296.0 | 209.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1534552.5 | | Total Dollar Volume Condominium (In Thousands) 86685.2 | | | Total Home Sales Dollar Value (In Thousands) 1621457.7 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 1014 | 119 | | | FHA | 99 | 15 |
| 31-60 Days | 824 | 94 | | | VA | 54 | 1 |
| 61-90 Days | 771 | 49 | | | FMHA | 4 | 0 |
| 91-120 Days | 530 | 35 | | | Exchange | 6 | 0 |
| 121-180 Days | 566 | 50 | | | Cash | 433 | 40 |
| More than 180 Days | 590 | 50 | | | Bond/IDA | 524 | 65 |
| Total Units Sold | 4328 | 398 | | | Carryback | 22 | 1 |
| Average Market Time | 95.33 | 86 | | | Cash to Loan | 16 | 0 |
| | | | | | Conventional | 3168 | 275 |
| | | | | | Rent/Lease | 0 | 0 |
| | | | | | SBA | 1 | 1 |
| | | | | | Wrap | 1 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 4328 | 398 |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

6/1/2007 - 6/30/2007

| Sales | | | | | Listings | | |
|---|---------|--|-------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 3 | 0 | 0 | 0 | 3 | 15 | 0 |
| \$30,000 - \$39,999 | 6 | 0 | 1 | 1 | 8 | 8 | 1 |
| \$40,000 - \$49,999 | 6 | 2 | 0 | 0 | 8 | 29 | 0 |
| \$50,000 - \$59,999 | 5 | 2 | 0 | 1 | 8 | 30 | 3 |
| \$60,000 - \$69,999 | 8 | 1 | 0 | 2 | 11 | 29 | 13 |
| \$70,000 - \$79,999 | 9 | 5 | 0 | 0 | 14 | 78 | 18 |
| \$80,000 - \$89,999 | 13 | 6 | 1 | 3 | 23 | 103 | 44 |
| \$90,000 - \$99,999 | 20 | 4 | 1 | 6 | 31 | 160 | 61 |
| \$100,000 - \$119,999 | 41 | 18 | 2 | 20 | 81 | 380 | 134 |
| \$120,000 - \$139,999 | 75 | 40 | 8 | 46 | 169 | 788 | 229 |
| \$140,000 - \$159,999 | 85 | 60 | 17 | 44 | 206 | 1139 | 366 |
| \$160,000 - \$179,999 | 89 | 121 | 33 | 66 | 309 | 1799 | 417 |
| \$180,000 - \$199,999 | 109 | 215 | 76 | 41 | 441 | 3159 | 374 |
| \$200,000 - \$249,999 | 141 | 724 | 297 | 87 | 1249 | 10448 | 564 |
| \$250,000 - \$299,999 | 76 | 407 | 287 | 46 | 816 | 7836 | 374 |
| \$300,000 - \$399,999 | 69 | 303 | 446 | 43 | 861 | 8936 | 396 |
| \$400,000 - \$499,999 | 36 | 115 | 241 | 19 | 411 | 4951 | 225 |
| \$500,000 - \$549,999 | 10 | 34 | 81 | 4 | 129 | 1478 | 63 |
| \$550,000 - \$749,999 | 18 | 69 | 206 | 12 | 305 | 4512 | 160 |
| \$750,000 - \$999,999 | 5 | 46 | 120 | 5 | 176 | 2361 | 64 |
| \$1,000,000 - \$1,249,999 | 3 | 12 | 41 | 2 | 58 | 790 | 8 |
| \$1,250,000 - \$1,499,999 | 2 | 5 | 32 | 0 | 39 | 722 | 11 |
| \$1,500,000 - \$1,999,999 | 0 | 10 | 33 | 0 | 43 | 605 | 4 |
| \$2,000,000 - \$2,999,999 | 0 | 3 | 25 | 0 | 28 | 483 | 2 |
| \$3,000,000 OR OVER | 0 | 0 | 12 | 0 | 12 | 460 | 0 |
| Totals | 829 | 2202 | 1960 | 448 | 5439 | 51299 | 3531 |
| Average Price | 222.8 | 294.6 | 490.4 | 235.6 | 349.3 | 455.3 | 268.6 |
| (In Thousands \$) | | | | | | | |
| Median Price | 189.5 | 241.0 | 350.0 | 198.0 | 255.0 | 299.9 | 210.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1794553.2 | | Total Dollar Volume Condominium (In Thousands) 105549.7 | | | Total Home Sales Dollar Value (In Thousands) 1900102.9 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 1202 | 128 | | | FHA | 104 | 14 |
| 31-60 Days | 1088 | 97 | | | VA | 67 | 4 |
| 61-90 Days | 826 | 75 | | | FMHA | 0 | 0 |
| 91-120 Days | 583 | 58 | | | Exchange | 6 | 0 |
| 121-180 Days | 575 | 35 | | | Cash | 480 | 45 |
| More than 180 Days | 677 | 54 | | | Bond/IDA | 599 | 61 |
| Total Units Sold | 4991 | 448 | | | Carryback | 16 | 3 |
| Average Market Time | 91.97 | 83.89 | | | Cash to Loan | 13 | 0 |

| | | | | |
|--|--|-----------------------|------|-----|
| | | Conventional | 3704 | 321 |
| | | Rent/Lease | 2 | 0 |
| | | SBA | 0 | 0 |
| | | Wrap | 0 | 0 |
| | | No Financing Reported | 0 | 0 |
| | | Total | 4991 | 448 |

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Arizona Regional Multiple Listing Service, Inc.

Home Sales Report

5/1/2007 - 5/31/2007

| | Sales | | | | Listings | | |
|---|---------|--|-------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 0 | 1 | 2 | 0 | 3 | 14 | 0 |
| \$30,000 - \$39,999 | 4 | 1 | 0 | 0 | 5 | 11 | 1 |
| \$40,000 - \$49,999 | 2 | 1 | 0 | 0 | 3 | 30 | 0 |
| \$50,000 - \$59,999 | 8 | 2 | 1 | 0 | 11 | 26 | 3 |
| \$60,000 - \$69,999 | 6 | 3 | 0 | 2 | 11 | 30 | 9 |
| \$70,000 - \$79,999 | 10 | 2 | 0 | 2 | 14 | 74 | 25 |
| \$80,000 - \$89,999 | 15 | 4 | 0 | 5 | 24 | 111 | 43 |
| \$90,000 - \$99,999 | 23 | 8 | 0 | 9 | 40 | 137 | 62 |
| \$100,000 - \$119,999 | 40 | 17 | 2 | 18 | 77 | 345 | 110 |
| \$120,000 - \$139,999 | 87 | 30 | 4 | 48 | 169 | 759 | 209 |
| \$140,000 - \$159,999 | 98 | 51 | 15 | 43 | 207 | 1036 | 332 |
| \$160,000 - \$179,999 | 112 | 102 | 21 | 71 | 306 | 1633 | 397 |
| \$180,000 - \$199,999 | 115 | 226 | 69 | 58 | 468 | 2967 | 376 |
| \$200,000 - \$249,999 | 214 | 801 | 304 | 83 | 1402 | 10062 | 550 |
| \$250,000 - \$299,999 | 109 | 452 | 298 | 38 | 897 | 7942 | 383 |
| \$300,000 - \$399,999 | 84 | 361 | 440 | 36 | 921 | 9115 | 395 |
| \$400,000 - \$499,999 | 34 | 139 | 220 | 24 | 417 | 5045 | 215 |
| \$500,000 - \$549,999 | 10 | 34 | 91 | 3 | 138 | 1526 | 72 |
| \$550,000 - \$749,999 | 29 | 93 | 180 | 14 | 316 | 4539 | 178 |
| \$750,000 - \$999,999 | 6 | 48 | 104 | 4 | 162 | 2437 | 63 |
| \$1,000,000 - \$1,249,999 | 2 | 18 | 54 | 0 | 74 | 814 | 8 |
| \$1,250,000 - \$1,499,999 | 0 | 12 | 34 | 0 | 46 | 729 | 8 |
| \$1,500,000 - \$1,999,999 | 1 | 7 | 27 | 0 | 35 | 636 | 5 |
| \$2,000,000 - \$2,999,999 | 0 | 8 | 28 | 0 | 36 | 491 | 2 |
| \$3,000,000 OR OVER | 0 | 0 | 13 | 0 | 13 | 504 | 0 |
| Totals | 1009 | 2421 | 1907 | 458 | 5795 | 51013 | 3446 |
| Average Price | 227.7 | 308.2 | 498.1 | 229.1 | 350.4 | 465.1 | 274.3 |
| (In Thousands \$) | | | | | | | |
| Median Price | 197.0 | 247.0 | 346.0 | 191.0 | 255.0 | 305.0 | 215.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1925784.1 | | Total Dollar Volume Condominium (In Thousands) 104912.0 | | | Total Home Sales Dollar Value (In Thousands) 2030696.0 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 1455 | 127 | | | FHA | 100 | 14 |
| 31-60 Days | 1157 | 99 | | | VA | 59 | 4 |
| 61-90 Days | 808 | 86 | | | FMHA | 5 | 0 |
| 91-120 Days | 479 | 44 | | | Exchange | 6 | 2 |
| 121-180 Days | 628 | 50 | | | Cash | 573 | 52 |
| More than 180 Days | 774 | 51 | | | Bond/IDA | 542 | 48 |
| Total Units Sold | 5337 | 458 | | | Carryback | 18 | 0 |
| Average Market Time | 89.83 | 81.66 | | | Cash to Loan | 13 | 1 |
| | | | | | Conventional | 4011 | 337 |
| | | | | | Rent/Lease | 4 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 6 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 5337 | 458 |

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Arizona Regional Multiple Listing Service, Inc.

Home Sales Report

4/1/2007 - 4/30/2007

| | Sales | | | | Listings | | |
|---|---------|--|-------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 5 | 2 | 1 | 0 | 8 | 14 | 1 |
| \$30,000 - \$39,999 | 1 | 0 | 0 | 0 | 1 | 9 | 2 |
| \$40,000 - \$49,999 | 7 | 2 | 1 | 0 | 10 | 29 | 0 |
| \$50,000 - \$59,999 | 7 | 1 | 0 | 0 | 8 | 25 | 5 |
| \$60,000 - \$69,999 | 7 | 3 | 0 | 3 | 13 | 26 | 10 |
| \$70,000 - \$79,999 | 18 | 2 | 0 | 5 | 25 | 75 | 17 |
| \$80,000 - \$89,999 | 15 | 5 | 0 | 12 | 32 | 113 | 30 |
| \$90,000 - \$99,999 | 18 | 3 | 1 | 11 | 33 | 137 | 47 |
| \$100,000 - \$119,999 | 46 | 16 | 1 | 20 | 83 | 340 | 118 |
| \$120,000 - \$139,999 | 104 | 30 | 4 | 46 | 184 | 674 | 207 |
| \$140,000 - \$159,999 | 131 | 54 | 10 | 52 | 247 | 979 | 263 |
| \$160,000 - \$179,999 | 115 | 81 | 22 | 59 | 277 | 1527 | 372 |
| \$180,000 - \$199,999 | 110 | 191 | 47 | 66 | 414 | 2693 | 344 |
| \$200,000 - \$249,999 | 201 | 765 | 287 | 90 | 1343 | 9686 | 565 |
| \$250,000 - \$299,999 | 95 | 434 | 265 | 50 | 844 | 7965 | 393 |
| \$300,000 - \$399,999 | 112 | 345 | 391 | 32 | 880 | 9041 | 411 |
| \$400,000 - \$499,999 | 26 | 152 | 216 | 18 | 412 | 5038 | 223 |
| \$500,000 - \$549,999 | 11 | 32 | 68 | 4 | 115 | 1510 | 78 |
| \$550,000 - \$749,999 | 23 | 102 | 161 | 18 | 304 | 4563 | 182 |
| \$750,000 - \$999,999 | 10 | 43 | 98 | 1 | 152 | 2425 | 72 |
| \$1,000,000 - \$1,249,999 | 0 | 12 | 33 | 1 | 46 | 802 | 14 |
| \$1,250,000 - \$1,499,999 | 0 | 8 | 22 | 0 | 30 | 747 | 11 |
| \$1,500,000 - \$1,999,999 | 1 | 12 | 21 | 0 | 34 | 695 | 8 |
| \$2,000,000 - \$2,999,999 | 2 | 1 | 16 | 0 | 19 | 529 | 2 |
| \$3,000,000 OR OVER | 0 | 1 | 12 | 0 | 13 | 526 | 0 |
| Totals | 1065 | 2297 | 1677 | 488 | 5527 | 50168 | 3375 |
| Average Price | 224.1 | 308.8 | 471.6 | 221.4 | 334.2 | 475.3 | 286.3 |
| (In Thousands \$) | | | | | | | |
| Median Price | 190.0 | 249.9 | 345.0 | 188.4 | 250.0 | 310.0 | 224.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1738872.7 | | Total Dollar Volume Condominium (In Thousands) 108042.3 | | | Total Home Sales Dollar Value (In Thousands) 1846915.1 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 1393 | 148 | | | FHA | 87 | 10 |
| 31-60 Days | 1069 | 118 | | | VA | 41 | 3 |
| 61-90 Days | 669 | 60 | | | FMHA | 1 | 0 |
| 91-120 Days | 400 | 34 | | | Exchange | 6 | 0 |
| 121-180 Days | 734 | 61 | | | Cash | 612 | 58 |
| More than 180 Days | 729 | 63 | | | Bond/IDA | 583 | 89 |
| Total Units Sold | 5039 | 488 | | | Carryback | 17 | 0 |
| Average Market Time | 91.37 | 85.18 | | | Cash to Loan | 15 | 0 |
| | | | | | Conventional | 3671 | 327 |
| | | | | | Rent/Lease | 4 | 1 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 2 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 5039 | 488 |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.

Home Sales Report

3/1/2007 - 3/31/2007

| | Sales | | | | | Listings | |
|---|--------|--|-------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 0 | 4 | 0 | 0 | 4 | 10 | 1 |
| \$30,000 - \$39,999 | 3 | 0 | 0 | 0 | 3 | 7 | 1 |
| \$40,000 - \$49,999 | 4 | 0 | 0 | 1 | 5 | 20 | 1 |
| \$50,000 - \$59,999 | 17 | 3 | 0 | 1 | 21 | 28 | 3 |
| \$60,000 - \$69,999 | 7 | 6 | 1 | 0 | 14 | 33 | 6 |
| \$70,000 - \$79,999 | 13 | 5 | 1 | 5 | 24 | 72 | 14 |
| \$80,000 - \$89,999 | 18 | 5 | 1 | 7 | 31 | 102 | 24 |
| \$90,000 - \$99,999 | 18 | 5 | 3 | 11 | 37 | 142 | 42 |
| \$100,000 - \$119,999 | 53 | 21 | 6 | 22 | 102 | 317 | 109 |
| \$120,000 - \$139,999 | 82 | 36 | 5 | 54 | 177 | 680 | 198 |
| \$140,000 - \$159,999 | 89 | 40 | 11 | 63 | 203 | 913 | 253 |
| \$160,000 - \$179,999 | 128 | 85 | 14 | 88 | 315 | 1392 | 349 |
| \$180,000 - \$199,999 | 136 | 192 | 48 | 47 | 423 | 2539 | 342 |
| \$200,000 - \$249,999 | 205 | 876 | 299 | 99 | 1479 | 9229 | 552 |
| \$250,000 - \$299,999 | 121 | 442 | 329 | 33 | 925 | 7959 | 362 |
| \$300,000 - \$399,999 | 104 | 371 | 427 | 33 | 935 | 8941 | 421 |
| \$400,000 - \$499,999 | 56 | 153 | 238 | 10 | 457 | 4838 | 234 |
| \$500,000 - \$549,999 | 13 | 35 | 72 | 7 | 127 | 1520 | 80 |
| \$550,000 - \$749,999 | 22 | 88 | 209 | 15 | 334 | 4451 | 178 |
| \$750,000 - \$999,999 | 10 | 50 | 106 | 4 | 170 | 2372 | 70 |
| \$1,000,000 - \$1,249,999 | 5 | 14 | 53 | 1 | 73 | 769 | 15 |
| \$1,250,000 - \$1,499,999 | 1 | 7 | 23 | 0 | 31 | 746 | 9 |
| \$1,500,000 - \$1,999,999 | 2 | 9 | 37 | 0 | 48 | 653 | 7 |
| \$2,000,000 - \$2,999,999 | 0 | 3 | 24 | 0 | 27 | 546 | 2 |
| \$3,000,000 OR OVER | 0 | 0 | 15 | 0 | 15 | 532 | 0 |
| Totals | 1107 | 2450 | 1922 | 501 | 5980 | 48811 | 3273 |
| Average Price | 236.0 | 301.9 | 498.3 | 218.3 | 345.8 | 478.5 | 289.8 |
| (In Thousands \$) | | | | | | | |
| Median Price | 197.5 | 246.0 | 350.0 | 179.5 | 252.5 | 314.5 | 227.5 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1958664.6 | | Total Dollar Volume Condominium (In Thousands) 109381.7 | | | Total Home Sales Dollar Value (In Thousands) 2068046.2 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| #Single | #Condo | #Single | | | #Condo | | |
| 1-30 Days | 1552 | 149 | | | FHA | 71 | 11 |
| 31-60 Days | 1003 | 104 | | | VA | 44 | 1 |
| 61-90 Days | 622 | 54 | | | FMHA | 0 | 0 |
| 91-120 Days | 611 | 48 | | | Exchange | 2 | 0 |
| 121-180 Days | 857 | 75 | | | Cash | 653 | 56 |
| More than 180 Days | 787 | 66 | | | Bond/IDA | 583 | 67 |
| Total Units Sold | 5479 | 501 | | | Carryback | 6 | 3 |
| Average Market Time | 92.59 | 86.38 | | | Cash to Loan | 12 | 2 |
| | | | | | Conventional | 4104 | 361 |
| | | | | | Rent/Lease | 2 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 2 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 5479 | 501 |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.

Home Sales Report

2/1/2007 - 2/28/2007

| PRICE CLASS /TYPE | Sales | | | | | Listings | |
|---|---------|---|-------|---|----------------------------------|-------------|--------|
| | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 2 | 2 | 0 | 0 | 4 | 15 | 1 |
| \$30,000 - \$39,999 | 2 | 1 | 0 | 0 | 3 | 6 | 1 |
| \$40,000 - \$49,999 | 1 | 1 | 0 | 0 | 2 | 16 | 1 |
| \$50,000 - \$59,999 | 7 | 2 | 0 | 0 | 9 | 26 | 1 |
| \$60,000 - \$69,999 | 13 | 4 | 0 | 2 | 19 | 39 | 5 |
| \$70,000 - \$79,999 | 10 | 3 | 1 | 3 | 17 | 71 | 16 |
| \$80,000 - \$89,999 | 10 | 4 | 1 | 12 | 27 | 98 | 29 |
| \$90,000 - \$99,999 | 21 | 5 | 1 | 12 | 39 | 126 | 41 |
| \$100,000 - \$119,999 | 42 | 12 | 3 | 26 | 83 | 300 | 110 |
| \$120,000 - \$139,999 | 75 | 25 | 2 | 41 | 143 | 650 | 173 |
| \$140,000 - \$159,999 | 80 | 49 | 5 | 40 | 174 | 879 | 234 |
| \$160,000 - \$179,999 | 90 | 64 | 14 | 68 | 236 | 1232 | 324 |
| \$180,000 - \$199,999 | 115 | 192 | 50 | 37 | 394 | 2189 | 324 |
| \$200,000 - \$249,999 | 198 | 752 | 303 | 69 | 1322 | 8449 | 533 |
| \$250,000 - \$299,999 | 94 | 373 | 249 | 31 | 747 | 7484 | 350 |
| \$300,000 - \$399,999 | 79 | 277 | 385 | 26 | 767 | 8572 | 400 |
| \$400,000 - \$499,999 | 31 | 98 | 196 | 15 | 340 | 4559 | 236 |
| \$500,000 - \$549,999 | 9 | 30 | 44 | 5 | 88 | 1420 | 74 |
| \$550,000 - \$749,999 | 10 | 77 | 180 | 9 | 276 | 4141 | 164 |
| \$750,000 - \$999,999 | 4 | 35 | 88 | 2 | 129 | 2286 | 67 |
| \$1,000,000 - \$1,249,999 | 1 | 8 | 32 | 0 | 41 | 719 | 12 |
| \$1,250,000 - \$1,499,999 | 2 | 4 | 20 | 0 | 26 | 681 | 10 |
| \$1,500,000 - \$1,999,999 | 1 | 11 | 17 | 0 | 29 | 631 | 6 |
| \$2,000,000 - \$2,999,999 | 0 | 3 | 20 | 0 | 23 | 522 | 3 |
| \$3,000,000 OR OVER | 0 | 3 | 6 | 0 | 9 | 530 | 0 |
| Totals | 897 | 2035 | 1617 | 398 | 4947 | 45641 | 3115 |
| Average Price | 221.0 | 300.8 | 466.5 | 211.3 | 333.3 | 483.7 | 290.0 |
| (In Thousands \$) | | | | | | | |
| Median Price | 195.8 | 241.2 | 340.0 | 177.5 | 248.0 | 315.0 | 227.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1564779.8 | | Total Dollar Volume Condominium (In Thousands) 84085.8 | | Total Home Sales Dollar Value (In Thousands) 1648865.6 | | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 1052 | 110 | | | FHA | 56 | 7 |
| 31-60 Days | 741 | 64 | | | VA | 35 | 5 |
| 61-90 Days | 706 | 59 | | | FMHA | 1 | 0 |
| 91-120 Days | 579 | 41 | | | Exchange | 3 | 0 |
| 121-180 Days | 749 | 68 | | | Cash | 525 | 41 |
| More than 180 Days | 683 | 47 | | | Bond/IDA | 517 | 49 |
| Total Units Sold | 4549 | 398 | | | Carryback | 10 | 1 |
| Average Market Time | 96.92 | 86.71 | | | Cash to Loan | 14 | 1 |
| | | | | | Conventional | 3383 | 294 |
| | | | | | Rent/Lease | 1 | 0 |
| | | | | | SBA | 1 | 0 |
| | | | | | Wrap | 3 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 4549 | 398 |

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Arizona Regional Multiple Listing Service, Inc.

Home Sales Report

1/1/2007 - 1/31/2007

| PRICE CLASS /TYPE | Sales | | | | | Listings | |
|---|---------|---|-------|-------|---|-------------|--------|
| | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 0 | 1 | 0 | 0 | 1 | 11 | 0 |
| \$30,000 - \$39,999 | 2 | 0 | 0 | 0 | 2 | 7 | 1 |
| \$40,000 - \$49,999 | 2 | 3 | 0 | 0 | 5 | 17 | 2 |
| \$50,000 - \$59,999 | 5 | 2 | 0 | 4 | 11 | 23 | 1 |
| \$60,000 - \$69,999 | 6 | 4 | 1 | 3 | 14 | 42 | 2 |
| \$70,000 - \$79,999 | 4 | 4 | 0 | 7 | 15 | 52 | 15 |
| \$80,000 - \$89,999 | 12 | 2 | 2 | 9 | 25 | 106 | 29 |
| \$90,000 - \$99,999 | 11 | 4 | 1 | 8 | 24 | 120 | 40 |
| \$100,000 - \$119,999 | 36 | 11 | 1 | 36 | 84 | 282 | 103 |
| \$120,000 - \$139,999 | 83 | 22 | 3 | 30 | 138 | 625 | 193 |
| \$140,000 - \$159,999 | 80 | 37 | 7 | 29 | 153 | 868 | 227 |
| \$160,000 - \$179,999 | 99 | 68 | 9 | 54 | 230 | 1146 | 324 |
| \$180,000 - \$199,999 | 96 | 182 | 35 | 35 | 348 | 2073 | 295 |
| \$200,000 - \$249,999 | 123 | 664 | 257 | 51 | 1095 | 7959 | 558 |
| \$250,000 - \$299,999 | 56 | 345 | 227 | 27 | 655 | 7254 | 339 |
| \$300,000 - \$399,999 | 69 | 255 | 316 | 23 | 663 | 8313 | 421 |
| \$400,000 - \$499,999 | 23 | 92 | 192 | 11 | 318 | 4430 | 232 |
| \$500,000 - \$549,999 | 7 | 16 | 69 | 3 | 95 | 1315 | 74 |
| \$550,000 - \$749,999 | 16 | 61 | 163 | 10 | 250 | 3941 | 151 |
| \$750,000 - \$999,999 | 12 | 37 | 78 | 3 | 130 | 2175 | 70 |
| \$1,000,000 - \$1,249,999 | 3 | 13 | 38 | 0 | 54 | 701 | 10 |
| \$1,250,000 - \$1,499,999 | 1 | 5 | 23 | 0 | 29 | 641 | 10 |
| \$1,500,000 - \$1,999,999 | 2 | 3 | 18 | 1 | 24 | 595 | 6 |
| \$2,000,000 - \$2,999,999 | 0 | 2 | 13 | 0 | 15 | 498 | 3 |
| \$3,000,000 OR OVER | 0 | 0 | 11 | 0 | 11 | 498 | 0 |
| Totals | 748 | 1833 | 1464 | 344 | 4389 | 43692 | 3106 |
| Average Price | 231.2 | 291.3 | 493.0 | 215.5 | 342.4 | 483.7 | 289.4 |
| (In Thousands \$) | | | | | | | |
| Median Price | 187.5 | 240.0 | 352.5 | 175.0 | 250.0 | 315.0 | 229.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1428546.4 | | Total Dollar Volume Condominium (In Thousands) 74131.9 | | | Total Home Sales Dollar Value (In Thousands) 1502678.3 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 871 | 98 | | | FHA | 44 | 6 |
| 31-60 Days | 763 | 66 | | | VA | 23 | 1 |
| 61-90 Days | 675 | 54 | | | FMHA | 0 | 0 |
| 91-120 Days | 499 | 39 | | | Exchange | 4 | 0 |
| 121-180 Days | 629 | 55 | | | Cash | 439 | 44 |
| More than 180 Days | 566 | 24 | | | Bond/IDA | 483 | 66 |
| Total Units Sold | 4045 | 344 | | | Carryback | 16 | 2 |
| Average Market Time | 94.84 | 76 | | | Cash to Loan | 14 | 0 |
| | | | | | Conventional | 3019 | 225 |
| | | | | | Rent/Lease | 0 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 3 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 4045 | 344 |

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Arizona Regional Multiple Listing Service, Inc.

Home Sales Report

1/1/2006 - 12/31/2006

| | Sales | | | | | Listings | |
|--|---------|---|-------|-------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 24 | 3 | 1 | 0 | 28 | 10 | 0 |
| \$30,000 - \$39,999 | 23 | 7 | 2 | 0 | 32 | 7 | 0 |
| \$40,000 - \$49,999 | 52 | 15 | 3 | 2 | 72 | 15 | 1 |
| \$50,000 - \$59,999 | 104 | 34 | 3 | 17 | 158 | 18 | 1 |
| \$60,000 - \$69,999 | 120 | 32 | 4 | 64 | 220 | 42 | 1 |
| \$70,000 - \$79,999 | 158 | 59 | 11 | 95 | 323 | 57 | 21 |
| \$80,000 - \$89,999 | 173 | 61 | 17 | 148 | 399 | 89 | 33 |
| \$90,000 - \$99,999 | 219 | 70 | 11 | 141 | 441 | 112 | 36 |
| \$100,000 - \$119,999 | 499 | 180 | 28 | 358 | 1065 | 279 | 95 |
| \$120,000 - \$139,999 | 972 | 392 | 83 | 622 | 2069 | 556 | 187 |
| \$140,000 - \$159,999 | 1026 | 567 | 111 | 727 | 2431 | 804 | 199 |
| \$160,000 - \$179,999 | 1330 | 1112 | 223 | 851 | 3516 | 1104 | 312 |
| \$180,000 - \$199,999 | 1358 | 2546 | 578 | 686 | 5168 | 1919 | 279 |
| \$200,000 - \$249,999 | 2310 | 11253 | 3574 | 1079 | 18216 | 7570 | 550 |
| \$250,000 - \$299,999 | 1186 | 7149 | 4152 | 464 | 12951 | 6793 | 320 |
| \$300,000 - \$399,999 | 1003 | 5121 | 5607 | 549 | 12280 | 7981 | 387 |
| \$400,000 - \$499,999 | 383 | 1785 | 3069 | 190 | 5427 | 4258 | 221 |
| \$500,000 - \$549,999 | 99 | 441 | 1009 | 60 | 1609 | 1261 | 64 |
| \$550,000 - \$749,999 | 211 | 1007 | 2571 | 131 | 3920 | 3672 | 134 |
| \$750,000 - \$999,999 | 83 | 481 | 1263 | 29 | 1856 | 2071 | 65 |
| \$1,000,000 - \$1,249,999 | 15 | 151 | 506 | 11 | 683 | 652 | 5 |
| \$1,250,000 - \$1,499,999 | 12 | 100 | 356 | 3 | 471 | 621 | 9 |
| \$1,500,000 - \$1,999,999 | 9 | 84 | 295 | 6 | 394 | 532 | 4 |
| \$2,000,000 - \$2,999,999 | 2 | 26 | 207 | 3 | 238 | 469 | 7 |
| \$3,000,000 OR OVER | 1 | 3 | 137 | 0 | 141 | 447 | 1 |
| Totals | 11372 | 32679 | 23821 | 6236 | 74108 | 41339 | 2932 |
| Average Price | 223.4 | 295.4 | 474.9 | 216.1 | 335.4 | 479.9 | 288.5 |
| (In Thousands \$) | | | | | | | |
| Median Price | 195.0 | 250.0 | 350.0 | 182.0 | 255.0 | 317.9 | 227.3 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 23507496.3 | | Total Dollar Volume Condominium (In Thousands) 1347417.6 | | | Total Home Sales Dollar Value (In Thousands) 24854913.9 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 22549 | 2737 | | | FHA | 564 | 111 |
| 31-60 Days | 15848 | 1492 | | | VA | 449 | 34 |
| 61-90 Days | 11080 | 819 | | | FMHA | 13 | 1 |
| 91-120 Days | 7075 | 462 | | | Exchange | 73 | 7 |
| 121-180 Days | 7144 | 409 | | | Cash | 6212 | 578 |
| More than 180 Days | 3555 | 196 | | | Bond/IDA | 9063 | 986 |
| Total Units Sold | 67872 | 6236 | | | Carryback | 235 | 96 |
| Average Market Time | 66 | 51.05 | | | Cash to Loan | 166 | 17 |
| | | | | | Conventional | 51055 | 4404 |
| | | | | | Rent/Lease | 14 | 0 |
| | | | | | SBA | 5 | 2 |
| | | | | | Wrap | 22 | 0 |
| | | | | | No Financing Reported | 1 | 0 |
| | | | | | Total | 67872 | 6236 |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.

Home Sales Report

12/1/2006 - 12/31/2006

| | Sales | | | | | Listings | |
|---|---------|--|-------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 1 | 1 | 0 | 0 | 2 | 10 | 0 |
| \$30,000 - \$39,999 | 2 | 1 | 0 | 0 | 3 | 7 | 0 |
| \$40,000 - \$49,999 | 5 | 0 | 0 | 1 | 6 | 15 | 1 |
| \$50,000 - \$59,999 | 8 | 0 | 0 | 1 | 9 | 18 | 1 |
| \$60,000 - \$69,999 | 8 | 2 | 0 | 3 | 13 | 43 | 1 |
| \$70,000 - \$79,999 | 11 | 2 | 2 | 5 | 20 | 59 | 21 |
| \$80,000 - \$89,999 | 12 | 2 | 1 | 12 | 27 | 89 | 33 |
| \$90,000 - \$99,999 | 16 | 5 | 0 | 10 | 31 | 111 | 38 |
| \$100,000 - \$119,999 | 34 | 8 | 0 | 25 | 67 | 277 | 95 |
| \$120,000 - \$139,999 | 80 | 32 | 7 | 44 | 163 | 554 | 186 |
| \$140,000 - \$159,999 | 71 | 43 | 8 | 52 | 174 | 807 | 200 |
| \$160,000 - \$179,999 | 102 | 90 | 18 | 52 | 262 | 1101 | 311 |
| \$180,000 - \$199,999 | 95 | 231 | 51 | 40 | 417 | 1920 | 279 |
| \$200,000 - \$249,999 | 155 | 839 | 329 | 75 | 1398 | 7551 | 552 |
| \$250,000 - \$299,999 | 73 | 431 | 320 | 30 | 854 | 6802 | 319 |
| \$300,000 - \$399,999 | 67 | 324 | 468 | 42 | 901 | 7977 | 388 |
| \$400,000 - \$499,999 | 16 | 116 | 229 | 22 | 383 | 4249 | 221 |
| \$500,000 - \$549,999 | 3 | 30 | 60 | 8 | 101 | 1264 | 64 |
| \$550,000 - \$749,999 | 14 | 68 | 167 | 14 | 263 | 3668 | 133 |
| \$750,000 - \$999,999 | 5 | 43 | 106 | 5 | 159 | 2073 | 65 |
| \$1,000,000 - \$1,249,999 | 0 | 10 | 35 | 0 | 45 | 652 | 5 |
| \$1,250,000 - \$1,499,999 | 0 | 8 | 28 | 0 | 36 | 618 | 9 |
| \$1,500,000 - \$1,999,999 | 0 | 6 | 22 | 0 | 28 | 532 | 4 |
| \$2,000,000 - \$2,999,999 | 0 | 1 | 19 | 0 | 20 | 468 | 7 |
| \$3,000,000 OR OVER | 0 | 1 | 10 | 0 | 11 | 448 | 1 |
| Totals | 778 | 2294 | 1880 | 441 | 5393 | 41313 | 2934 |
| Average Price | 208.9 | 293.3 | 462.6 | 229.7 | 334.9 | 480.0 | 288.3 |
| (In Thousands \$) | | | | | | | |
| Median Price | 189.0 | 242.5 | 337.6 | 185.0 | 250.0 | 317.9 | 227.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1704998.5 | | Total Dollar Volume Condominium (In Thousands) 101297.0 | | | Total Home Sales Dollar Value (In Thousands) 1806295.5 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 1223 | 141 | | | FHA | 37 | 2 |
| 31-60 Days | 976 | 81 | | | VA | 26 | 3 |
| 61-90 Days | 789 | 66 | | | FMHA | 0 | 0 |
| 91-120 Days | 558 | 52 | | | Exchange | 5 | 0 |
| 121-180 Days | 764 | 58 | | | Cash | 395 | 30 |
| More than 180 Days | 585 | 36 | | | Bond/IDA | 636 | 121 |
| Total Units Sold | 4951 | 441 | | | Carryback | 22 | 2 |
| Average Market Time | 87.75 | 75.91 | | | Cash to Loan | 13 | 2 |
| | | | | | Conventional | 3813 | 281 |
| | | | | | Rent/Lease | 0 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 4 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 4951 | 441 |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.

Home Sales Report

11/1/2006 - 11/30/2006

| | Sales | | | | | Listings | |
|---|---------|---|----------------------------------|---|---------|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 2 | 0 | 0 | 0 | 2 | 11 | 0 |
| \$30,000 - \$39,999 | 0 | 0 | 0 | 0 | 0 | 11 | 0 |
| \$40,000 - \$49,999 | 8 | 1 | 0 | 0 | 9 | 14 | 2 |
| \$50,000 - \$59,999 | 7 | 3 | 0 | 1 | 11 | 28 | 3 |
| \$60,000 - \$69,999 | 3 | 3 | 0 | 3 | 9 | 43 | 5 |
| \$70,000 - \$79,999 | 6 | 5 | 0 | 7 | 18 | 63 | 25 |
| \$80,000 - \$89,999 | 13 | 2 | 0 | 7 | 22 | 96 | 35 |
| \$90,000 - \$99,999 | 9 | 2 | 0 | 13 | 24 | 94 | 34 |
| \$100,000 - \$119,999 | 35 | 17 | 1 | 28 | 81 | 283 | 88 |
| \$120,000 - \$139,999 | 76 | 26 | 5 | 40 | 147 | 576 | 148 |
| \$140,000 - \$159,999 | 77 | 44 | 10 | 68 | 199 | 825 | 202 |
| \$160,000 - \$179,999 | 97 | 76 | 16 | 48 | 237 | 1083 | 331 |
| \$180,000 - \$199,999 | 92 | 239 | 40 | 41 | 412 | 1899 | 284 |
| \$200,000 - \$249,999 | 152 | 874 | 338 | 48 | 1412 | 7677 | 534 |
| \$250,000 - \$299,999 | 82 | 443 | 305 | 19 | 849 | 7290 | 333 |
| \$300,000 - \$399,999 | 59 | 325 | 399 | 37 | 820 | 8246 | 390 |
| \$400,000 - \$499,999 | 25 | 142 | 223 | 9 | 399 | 4308 | 228 |
| \$500,000 - \$549,999 | 9 | 33 | 67 | 5 | 114 | 1298 | 69 |
| \$550,000 - \$749,999 | 13 | 72 | 179 | 6 | 270 | 3753 | 133 |
| \$750,000 - \$999,999 | 9 | 37 | 82 | 1 | 129 | 2030 | 59 |
| \$1,000,000 - \$1,249,999 | 1 | 12 | 48 | 1 | 62 | 675 | 7 |
| \$1,250,000 - \$1,499,999 | 1 | 9 | 28 | 0 | 38 | 605 | 8 |
| \$1,500,000 - \$1,999,999 | 1 | 5 | 18 | 0 | 24 | 533 | 4 |
| \$2,000,000 - \$2,999,999 | 0 | 3 | 15 | 2 | 20 | 453 | 7 |
| \$3,000,000 OR OVER | 1 | 0 | 11 | 0 | 12 | 437 | 1 |
| Totals | 778 | 2373 | 1785 | 384 | 5320 | 42331 | 2930 |
| Average Price | 228.7 | 293.1 | 471.2 | 214.5 | 337.8 | 473.8 | 289.2 |
| (In Thousands \$) | | | | | | | |
| Median Price | 193.0 | 241.4 | 340.0 | 169.0 | 250.0 | 315.0 | 229.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1714709.7 | | Total Dollar Volume Condominium (In Thousands) 82364.4 | | Total Home Sales Dollar Value (In Thousands) 1797074.0 | | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 1245 | 119 | | FHA | 51 | 10 | |
| 31-60 Days | 1048 | 87 | | VA | 33 | 1 | |
| 61-90 Days | 784 | 64 | | FMHA | 0 | 1 | |
| 91-120 Days | 587 | 34 | | Exchange | 3 | 0 | |
| 121-180 Days | 742 | 42 | | Cash | 414 | 34 | |
| More than 180 Days | 473 | 30 | | Bond/IDA | 612 | 58 | |
| Total Units Sold | 4936 | 384 | | Carryback | 16 | 6 | |
| Average Market Time | 82.75 | 71.04 | | Cash to Loan | 9 | 2 | |
| | | | | Conventional | 3794 | 272 | |
| | | | | Rent/Lease | 2 | 0 | |
| | | | | SBA | 1 | 0 | |
| | | | | Wrap | 1 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 4936 | 384 | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

10/1/2006 - 10/31/2006

| | Sales | | | | | Listings | |
|---|---------|---|-------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 0 | 0 | 0 | 0 | 0 | 7 | 0 |
| \$20,000 - \$29,999 | 1 | 0 | 0 | 0 | 1 | 4 | 0 |
| \$30,000 - \$39,999 | 4 | 1 | 0 | 0 | 5 | 12 | 0 |
| \$40,000 - \$49,999 | 2 | 0 | 0 | 0 | 2 | 12 | 1 |
| \$50,000 - \$59,999 | 6 | 0 | 1 | 1 | 8 | 34 | 2 |
| \$60,000 - \$69,999 | 10 | 3 | 0 | 3 | 16 | 47 | 7 |
| \$70,000 - \$79,999 | 13 | 8 | 1 | 6 | 28 | 72 | 30 |
| \$80,000 - \$89,999 | 12 | 2 | 0 | 12 | 26 | 92 | 32 |
| \$90,000 - \$99,999 | 14 | 4 | 0 | 14 | 32 | 110 | 42 |
| \$100,000 - \$119,999 | 37 | 14 | 2 | 46 | 99 | 248 | 86 |
| \$120,000 - \$139,999 | 64 | 20 | 6 | 54 | 144 | 578 | 149 |
| \$140,000 - \$159,999 | 76 | 40 | 8 | 51 | 175 | 804 | 206 |
| \$160,000 - \$179,999 | 88 | 85 | 9 | 61 | 243 | 1069 | 322 |
| \$180,000 - \$199,999 | 94 | 218 | 58 | 44 | 414 | 1867 | 333 |
| \$200,000 - \$249,999 | 134 | 960 | 328 | 66 | 1488 | 8090 | 569 |
| \$250,000 - \$299,999 | 80 | 465 | 328 | 33 | 906 | 7774 | 354 |
| \$300,000 - \$399,999 | 56 | 375 | 436 | 33 | 900 | 8890 | 412 |
| \$400,000 - \$499,999 | 18 | 108 | 252 | 21 | 399 | 4660 | 211 |
| \$500,000 OR OVER | 23 | 162 | 487 | 11 | 683 | 10192 | 270 |
| Totals | 732 | 2465 | 1916 | 456 | 5569 | 44562 | 3026 |
| Average Price | 214.2 | 286.9 | 463.8 | 201.4 | 331.2 | 466.1 | 282.8 |
| (In Thousands \$) | | | | | | | |
| Median Price | 189.3 | 242.5 | 341.0 | 172.5 | 250.0 | 319.0 | 225.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1752602.1 | | Total Dollar Volume Condominium (In Thousands) 91854.8 | | | Total Home Sales Dollar Value (In Thousands) 1844456.9 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 1356 | 148 | | | FHA | 57 | 10 |
| 31-60 Days | 1115 | 96 | | | VA | 35 | 1 |
| 61-90 Days | 860 | 62 | | | FMHA | 1 | 0 |
| 91-120 Days | 617 | 46 | | | Exchange | 4 | 0 |
| 121-180 Days | 693 | 45 | | | Cash | 403 | 42 |
| More than 180 Days | 411 | 25 | | | Bond/IDA | 645 | 54 |
| Total Units Sold | 5113 | 456 | | | Carryback | 18 | 29 |
| Average Market Time | 77.54 | 62.34 | | | Cash to Loan | 8 | 0 |
| | | | | | Conventional | 3940 | 320 |
| | | | | | Rent/Lease | 1 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 1 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 5113 | 456 |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

9/1/2006 - 9/30/2006

| | Sales | | | | | Listings | |
|---|---------|---|----------------------------------|-----------------------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 2 | 0 | 0 | 0 | 2 | 8 | 0 |
| \$20,000 - \$29,999 | 1 | 0 | 0 | 0 | 1 | 4 | 0 |
| \$30,000 - \$39,999 | 0 | 0 | 0 | 0 | 0 | 10 | 0 |
| \$40,000 - \$49,999 | 1 | 3 | 0 | 0 | 4 | 10 | 1 |
| \$50,000 - \$59,999 | 5 | 2 | 0 | 0 | 7 | 33 | 1 |
| \$60,000 - \$69,999 | 10 | 3 | 1 | 3 | 17 | 37 | 1 |
| \$70,000 - \$79,999 | 12 | 2 | 0 | 8 | 22 | 71 | 28 |
| \$80,000 - \$89,999 | 10 | 1 | 0 | 12 | 23 | 91 | 28 |
| \$90,000 - \$99,999 | 15 | 6 | 2 | 11 | 34 | 96 | 38 |
| \$100,000 - \$119,999 | 42 | 23 | 2 | 20 | 87 | 227 | 86 |
| \$120,000 - \$139,999 | 63 | 38 | 8 | 52 | 161 | 546 | 135 |
| \$140,000 - \$159,999 | 77 | 39 | 8 | 54 | 178 | 740 | 191 |
| \$160,000 - \$179,999 | 106 | 83 | 18 | 60 | 267 | 1012 | 301 |
| \$180,000 - \$199,999 | 103 | 181 | 54 | 51 | 389 | 1788 | 338 |
| \$200,000 - \$249,999 | 153 | 969 | 366 | 74 | 1562 | 8147 | 597 |
| \$250,000 - \$299,999 | 78 | 520 | 317 | 28 | 943 | 8202 | 353 |
| \$300,000 - \$399,999 | 45 | 374 | 448 | 43 | 910 | 9328 | 374 |
| \$400,000 - \$499,999 | 21 | 111 | 250 | 8 | 390 | 4916 | 194 |
| \$500,000 OR OVER | 11 | 130 | 457 | 11 | 609 | 10260 | 241 |
| Totals | 755 | 2485 | 1931 | 435 | 5606 | 45526 | 2917 |
| Average Price | 202.1 | 280.7 | 455.9 | 203.4 | 324.4 | 459.6 | 277.3 |
| (In Thousands \$) | | | | | | | |
| Median Price | 185.0 | 242.5 | 340.4 | 177.0 | 249.9 | 319.9 | 224.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1730272.4 | | Total Dollar Volume Condominium (In Thousands) 88484.3 | | | Total Home Sales Dollar Value (In Thousands) 1818756.7 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 1480 | 163 | | FHA | 50 | 12 | |
| 31-60 Days | 1188 | 107 | | VA | 44 | 6 | |
| 61-90 Days | 876 | 64 | | FMHA | 0 | 0 | |
| 91-120 Days | 638 | 44 | | Exchange | 9 | 1 | |
| 121-180 Days | 635 | 32 | | Cash | 401 | 35 | |
| More than 180 Days | 324 | 16 | | Bond/IDA | 653 | 59 | |
| Total Units Sold | 5171 | 435 | | Carryback | 18 | 3 | |
| Average Market Time | 73.36 | 57.15 | | Cash to Loan | 11 | 1 | |
| | | | | Conventional | 3981 | 317 | |
| | | | | Rent/Lease | 1 | 0 | |
| | | | | SBA | 0 | 1 | |
| | | | | Wrap | 3 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 5171 | 435 | |
| | | | | | | | |

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activity in the market*

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

8/1/2006 - 8/31/2006

| | Sales | | | | Listings | | |
|---|---------|--|-------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 0 | 1 | 1 | 0 | 2 | 11 | 0 |
| \$20,000 - \$29,999 | 0 | 0 | 0 | 0 | 0 | 4 | 0 |
| \$30,000 - \$39,999 | 0 | 1 | 0 | 0 | 1 | 13 | 0 |
| \$40,000 - \$49,999 | 2 | 0 | 1 | 0 | 3 | 10 | 0 |
| \$50,000 - \$59,999 | 10 | 2 | 0 | 2 | 14 | 29 | 1 |
| \$60,000 - \$69,999 | 10 | 2 | 0 | 3 | 15 | 42 | 7 |
| \$70,000 - \$79,999 | 13 | 3 | 1 | 6 | 23 | 60 | 23 |
| \$80,000 - \$89,999 | 9 | 6 | 1 | 8 | 24 | 92 | 31 |
| \$90,000 - \$99,999 | 20 | 3 | 1 | 8 | 32 | 93 | 36 |
| \$100,000 - \$119,999 | 40 | 14 | 2 | 30 | 86 | 224 | 79 |
| \$120,000 - \$139,999 | 64 | 30 | 8 | 62 | 164 | 507 | 122 |
| \$140,000 - \$159,999 | 98 | 50 | 11 | 59 | 218 | 651 | 188 |
| \$160,000 - \$179,999 | 108 | 79 | 19 | 75 | 281 | 911 | 293 |
| \$180,000 - \$199,999 | 117 | 224 | 47 | 56 | 444 | 1617 | 318 |
| \$200,000 - \$249,999 | 200 | 968 | 304 | 84 | 1556 | 7849 | 537 |
| \$250,000 - \$299,999 | 72 | 573 | 372 | 36 | 1053 | 8484 | 377 |
| \$300,000 - \$399,999 | 79 | 416 | 533 | 34 | 1062 | 9433 | 460 |
| \$400,000 - \$499,999 | 15 | 133 | 266 | 15 | 429 | 4994 | 189 |
| \$500,000 OR OVER | 19 | 151 | 560 | 18 | 748 | 10187 | 220 |
| Totals | 876 | 2656 | 2127 | 496 | 6155 | 45211 | 2881 |
| Average Price | 211.2 | 287.7 | 462.1 | 211.1 | 330.9 | 457.7 | 279.0 |
| (In Thousands \$) | | | | | | | |
| Median Price | 190.0 | 246.5 | 349.9 | 177.0 | 254.9 | 320.0 | 229.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1932008.0 | | Total Dollar Volume Condominium (In Thousands) 104694.1 | | | Total Home Sales Dollar Value (In Thousands) 2036702.1 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 1652 | 195 | | | FHA | 53 | 7 |
| 31-60 Days | 1396 | 120 | | | VA | 35 | 3 |
| 61-90 Days | 947 | 90 | | | FMHA | 0 | 0 |
| 91-120 Days | 593 | 37 | | | Exchange | 7 | 0 |
| 121-180 Days | 714 | 28 | | | Cash | 492 | 45 |
| More than 180 Days | 315 | 19 | | | Bond/IDA | 738 | 78 |
| Total Units Sold | 5659 | 496 | | | Carryback | 12 | 12 |
| Average Market Time | 70.38 | 54.69 | | | Cash to Loan | 17 | 0 |
| | | | | | Conventional | 4300 | 351 |
| | | | | | Rent/Lease | 1 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 4 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 5659 | 496 |
| | | | | | | | |

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activity in the market*

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

7/1/2006 - 7/31/2006

| | Sales | | | | | Listings | |
|---|---------|--|-------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 1 | 1 | 0 | 0 | 2 | 11 | 0 |
| \$20,000 - \$29,999 | 1 | 0 | 0 | 0 | 1 | 3 | 0 |
| \$30,000 - \$39,999 | 1 | 0 | 0 | 0 | 1 | 12 | 0 |
| \$40,000 - \$49,999 | 3 | 1 | 0 | 0 | 4 | 10 | 0 |
| \$50,000 - \$59,999 | 10 | 3 | 0 | 1 | 14 | 25 | 1 |
| \$60,000 - \$69,999 | 8 | 1 | 0 | 6 | 15 | 44 | 6 |
| \$70,000 - \$79,999 | 9 | 2 | 0 | 7 | 18 | 66 | 22 |
| \$80,000 - \$89,999 | 12 | 4 | 0 | 10 | 26 | 96 | 32 |
| \$90,000 - \$99,999 | 30 | 6 | 0 | 23 | 59 | 92 | 25 |
| \$100,000 - \$119,999 | 43 | 8 | 3 | 37 | 91 | 227 | 48 |
| \$120,000 - \$139,999 | 72 | 29 | 7 | 45 | 153 | 474 | 116 |
| \$140,000 - \$159,999 | 63 | 44 | 10 | 44 | 161 | 603 | 159 |
| \$160,000 - \$179,999 | 100 | 68 | 17 | 69 | 254 | 865 | 275 |
| \$180,000 - \$199,999 | 114 | 200 | 38 | 66 | 418 | 1465 | 288 |
| \$200,000 - \$249,999 | 193 | 918 | 316 | 112 | 1539 | 7536 | 553 |
| \$250,000 - \$299,999 | 74 | 602 | 363 | 42 | 1081 | 8529 | 380 |
| \$300,000 - \$399,999 | 76 | 419 | 517 | 36 | 1048 | 9549 | 454 |
| \$400,000 - \$499,999 | 26 | 143 | 293 | 12 | 474 | 5020 | 170 |
| \$500,000 OR OVER | 33 | 157 | 526 | 18 | 734 | 9996 | 206 |
| Totals | 869 | 2606 | 2090 | 528 | 6093 | 44623 | 2735 |
| Average Price | 224.9 | 290.1 | 462.2 | 210.8 | 333.0 | 456.4 | 280.6 |
| (In Thousands \$) | | | | | | | |
| Median Price | 195.0 | 250.0 | 350.0 | 187.0 | 257.5 | 324.9 | 234.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1917534.7 | | Total Dollar Volume Condominium (In Thousands) 111322.8 | | | Total Home Sales Dollar Value (In Thousands) 2028857.5 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 1810 | 204 | | | FHA | 53 | 8 |
| 31-60 Days | 1350 | 124 | | | VA | 42 | 3 |
| 61-90 Days | 917 | 84 | | | FMHA | 3 | 0 |
| 91-120 Days | 618 | 41 | | | Exchange | 10 | 1 |
| 121-180 Days | 574 | 40 | | | Cash | 430 | 41 |
| More than 180 Days | 251 | 11 | | | Bond/IDA | 723 | 85 |
| Total Units Sold | 5564 | 528 | | | Carryback | 27 | 27 |
| Average Market Time | 64.89 | 51.15 | | | Cash to Loan | 15 | 1 |
| | | | | | Conventional | 4258 | 361 |
| | | | | | Rent/Lease | 1 | 0 |
| | | | | | SBA | 1 | 1 |
| | | | | | Wrap | 1 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 5564 | 528 |
| | | | | | | | |

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activity in the market*

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

6/1/2006 - 6/30/2006

| | Sales | | | | | Listings | |
|---|---------|--|-------|----------------------------------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 0 | 0 | 0 | 0 | 0 | 11 | 0 |
| \$20,000 - \$29,999 | 4 | 1 | 0 | 0 | 5 | 3 | 0 |
| \$30,000 - \$39,999 | 1 | 0 | 0 | 0 | 1 | 6 | 0 |
| \$40,000 - \$49,999 | 3 | 2 | 1 | 0 | 6 | 12 | 0 |
| \$50,000 - \$59,999 | 7 | 4 | 0 | 2 | 13 | 26 | 0 |
| \$60,000 - \$69,999 | 14 | 4 | 1 | 5 | 24 | 37 | 3 |
| \$70,000 - \$79,999 | 10 | 2 | 2 | 6 | 20 | 55 | 24 |
| \$80,000 - \$89,999 | 24 | 11 | 3 | 11 | 49 | 77 | 35 |
| \$90,000 - \$99,999 | 19 | 6 | 2 | 10 | 37 | 103 | 31 |
| \$100,000 - \$119,999 | 44 | 16 | 4 | 26 | 90 | 174 | 45 |
| \$120,000 - \$139,999 | 71 | 36 | 6 | 49 | 162 | 417 | 109 |
| \$140,000 - \$159,999 | 73 | 46 | 7 | 65 | 191 | 525 | 121 |
| \$160,000 - \$179,999 | 138 | 80 | 15 | 95 | 328 | 797 | 235 |
| \$180,000 - \$199,999 | 121 | 203 | 33 | 64 | 421 | 1223 | 246 |
| \$200,000 - \$249,999 | 224 | 1081 | 326 | 95 | 1726 | 7031 | 534 |
| \$250,000 - \$299,999 | 99 | 743 | 427 | 56 | 1325 | 8461 | 380 |
| \$300,000 - \$399,999 | 105 | 554 | 525 | 49 | 1233 | 9505 | 463 |
| \$400,000 - \$499,999 | 45 | 168 | 297 | 14 | 524 | 4916 | 169 |
| \$500,000 OR OVER | 49 | 263 | 716 | 24 | 1052 | 9793 | 213 |
| Totals | 1051 | 3220 | 2365 | 571 | 7207 | 43172 | 2608 |
| Average Price | 237.1 | 305.3 | 489.2 | 218.3 | 348.8 | 461.5 | 287.3 |
| (In Thousands \$) | | | | | | | |
| Median Price | 199.5 | 254.9 | 364.9 | 185.0 | 264.8 | 325.0 | 242.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 2389300.0 | | Total Dollar Volume Condominium (In Thousands) 124627.3 | | | Total Home Sales Dollar Value (In Thousands) 2513927.3 | | |
| Time on Market OF UNITS SOLD | | | | Types of Financing OF UNITS SOLD | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 2321 | 270 | | FHA | 53 | 17 | |
| 31-60 Days | 1593 | 151 | | VA | 50 | 3 | |
| 61-90 Days | 1111 | 59 | | FMHA | 2 | 0 | |
| 91-120 Days | 659 | 36 | | Exchange | 3 | 2 | |
| 121-180 Days | 565 | 37 | | Cash | 592 | 47 | |
| More than 180 Days | 334 | 15 | | Bond/IDA | 949 | 87 | |
| Total Units Sold | 6636 | 571 | | Carryback | 13 | 1 | |
| Average Market Time | 62.71 | 48.13 | | Cash to Loan | 22 | 1 | |
| | | | | Conventional | 4948 | 413 | |
| | | | | Rent/Lease | 2 | 0 | |
| | | | | SBA | 1 | 0 | |
| | | | | Wrap | 1 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 6636 | 571 | |

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activity in the market*

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

5/1/2006 - 5/31/2006

| | Sales | | | | | Listings | |
|---|---------|--|-------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 2 | 0 | 2 | 0 | 4 | 9 | 0 |
| \$20,000 - \$29,999 | 2 | 0 | 0 | 0 | 2 | 3 | 0 |
| \$30,000 - \$39,999 | 4 | 2 | 2 | 0 | 8 | 4 | 0 |
| \$40,000 - \$49,999 | 7 | 0 | 1 | 1 | 9 | 16 | 0 |
| \$50,000 - \$59,999 | 12 | 1 | 0 | 0 | 13 | 22 | 1 |
| \$60,000 - \$69,999 | 10 | 4 | 1 | 7 | 22 | 40 | 7 |
| \$70,000 - \$79,999 | 15 | 9 | 0 | 8 | 32 | 65 | 28 |
| \$80,000 - \$89,999 | 11 | 7 | 2 | 20 | 40 | 82 | 20 |
| \$90,000 - \$99,999 | 22 | 6 | 3 | 15 | 46 | 108 | 25 |
| \$100,000 - \$119,999 | 47 | 20 | 3 | 22 | 92 | 165 | 37 |
| \$120,000 - \$139,999 | 106 | 36 | 3 | 57 | 202 | 391 | 92 |
| \$140,000 - \$159,999 | 100 | 48 | 6 | 63 | 217 | 497 | 115 |
| \$160,000 - \$179,999 | 139 | 82 | 20 | 84 | 325 | 771 | 213 |
| \$180,000 - \$199,999 | 130 | 204 | 54 | 66 | 454 | 1148 | 208 |
| \$200,000 - \$249,999 | 251 | 1149 | 321 | 132 | 1853 | 6383 | 515 |
| \$250,000 - \$299,999 | 158 | 791 | 421 | 47 | 1417 | 8363 | 357 |
| \$300,000 - \$399,999 | 94 | 531 | 557 | 59 | 1241 | 9308 | 476 |
| \$400,000 - \$499,999 | 44 | 210 | 298 | 20 | 572 | 4778 | 169 |
| \$500,000 OR OVER | 53 | 265 | 665 | 26 | 1009 | 9644 | 216 |
| Totals | 1207 | 3365 | 2359 | 627 | 7558 | 41797 | 2479 |
| Average Price | 227.7 | 306.3 | 493.4 | 221.1 | 345.1 | 467.5 | 294.4 |
| (In Thousands \$) | | | | | | | |
| Median Pri ce | 199.5 | 254.0 | 357.0 | 188.5 | 259.9 | 329.0 | 249.5 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 2469567.1 | | Total Dollar Volume Condominium (In Thousands) 138652.6 | | | Total Home Sales Dollar Value (In Thousands) 2608219.7 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 2546 | 293 | | | FHA | 70 | 6 |
| 31-60 Days | 1645 | 154 | | | VA | 51 | 4 |
| 61-90 Days | 1189 | 92 | | | FMHA | 1 | 0 |
| 91-120 Days | 593 | 30 | | | Exchange | 9 | 2 |
| 121-180 Days | 616 | 39 | | | Cash | 628 | 73 |
| More than 180 Days | 290 | 16 | | | Bond/IDA | 963 | 101 |
| Total Units Sold | 6931 | 627 | | | Carryback | 28 | 2 |
| Average Market Time | 59.99 | 47.28 | | | Cash to Loan | 12 | 3 |
| | | | | | Conventional | 5167 | 436 |
| | | | | | Rent/Lease | 1 | 0 |
| | | | | | SBA | 1 | 0 |
| | | | | | Wrap | 0 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 6931 | 627 |
| | | | | | | | |

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activity in the market*

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

4/1/2006 - 4/30/2006

| | Sales | | | | | Listings | |
|---|---------|--|-------|----------------------------------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 0 | 0 | 0 | 1 | 1 | 12 | 0 |
| \$20,000 - \$29,999 | 1 | 0 | 0 | 0 | 1 | 5 | 0 |
| \$30,000 - \$39,999 | 2 | 0 | 0 | 0 | 2 | 3 | 0 |
| \$40,000 - \$49,999 | 4 | 1 | 0 | 0 | 5 | 17 | 1 |
| \$50,000 - \$59,999 | 9 | 3 | 0 | 3 | 15 | 22 | 0 |
| \$60,000 - \$69,999 | 9 | 0 | 1 | 5 | 15 | 45 | |
| \$70,000 - \$79,999 | 13 | 5 | 0 | 9 | 27 | 71 | 27 |
| \$80,000 - \$89,999 | 19 | 10 | 2 | 19 | 50 | 79 | 19 |
| \$90,000 - \$99,999 | 23 | 8 | 0 | 6 | 37 | 94 | 24 |
| \$100,000 - \$119,999 | 55 | 16 | 2 | 24 | 97 | 153 | 33 |
| \$120,000 - \$139,999 | 126 | 31 | 5 | 39 | 201 | 338 | 73 |
| \$140,000 - \$159,999 | 104 | 58 | 13 | 75 | 250 | 448 | 114 |
| \$160,000 - \$179,999 | 131 | 101 | 14 | 63 | 309 | 682 | 171 |
| \$180,000 - \$199,999 | 142 | 223 | 47 | 74 | 486 | 958 | 154 |
| \$200,000 - \$249,999 | 259 | 963 | 270 | 98 | 1590 | 5631 | 437 |
| \$250,000 - \$299,999 | 136 | 686 | 380 | 51 | 1253 | 7731 | 346 |
| \$300,000 - \$399,999 | 132 | 456 | 457 | 83 | 1128 | 8624 | 438 |
| \$400,000 - \$499,999 | 50 | 184 | 231 | 19 | 484 | 4406 | 180 |
| \$500,000 OR OVER | 49 | 216 | 529 | 19 | 813 | 8887 | 236 |
| Totals | 1264 | 2961 | 1951 | 588 | 6764 | 38206 | 2257 |
| Average Price | 229.6 | 297.8 | 475.2 | 224.4 | 329.8 | 478.9 | 306.7 |
| (In Thousands \$) | | | | | | | |
| Median Price | 199.0 | 252.5 | 349.9 | 193.0 | 256.0 | 329.9 | 259.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 2099091.5 | | Total Dollar Volume Condominium (In Thousands) 131938.0 | | | Total Home Sales Dollar Value (In Thousands) 2231029.5 | | |
| Time on Market OF UNITS SOLD | | | | Types of Financing OF UNITS SOLD | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 2328 | 296 | | FHA | 47 | 7 | |
| 31-60 Days | 1574 | 159 | | VA | 45 | 6 | |
| 61-90 Days | 925 | 56 | | FMHA | 1 | 0 | |
| 91-120 Days | 501 | 31 | | Exchange | 4 | 0 | |
| 121-180 Days | 598 | 34 | | Cash | 588 | 57 | |
| More than 180 Days | 197 | 8 | | Bond/IDA | 933 | 95 | |
| Total Units Sold | 6176 | 588 | | Carryback | 20 | 1 | |
| Average Market Time | 57.54 | 42.62 | | Cash to Loan | 14 | 4 | |
| | | | | Conventional | 4524 | 418 | |
| | | | | Rent/Lease | 0 | 0 | |
| | | | | SBA | 0 | 0 | |
| | | | | Wrap | 0 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 6176 | 588 | |

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activity in the market*

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

3/1/2006 - 3/31/2006

| | Sales | | | | | Listings | |
|---|---------|--|-------|----------------------------------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | Condo | Units | Listed | Listed |
| \$19,999 or under | 2 | 0 | 1 | 0 | 3 | 10 | 0 |
| \$20,000 - \$29,999 | 0 | 0 | 0 | 0 | 0 | 7 | 0 |
| \$30,000 - \$39,999 | 1 | 0 | 0 | 0 | 1 | 6 | 0 |
| \$40,000 - \$49,999 | 9 | 4 | 0 | 0 | 13 | 15 | 0 |
| \$50,000 - \$59,999 | 10 | 8 | 0 | 0 | 18 | 26 | 1 |
| \$60,000 - \$69,999 | 15 | 6 | 0 | 7 | 28 | 39 | |
| \$70,000 - \$79,999 | 26 | 13 | 0 | 11 | 50 | 63 | 14 |
| \$80,000 - \$89,999 | 18 | 6 | 3 | 15 | 42 | 81 | 21 |
| \$90,000 - \$99,999 | 24 | 13 | 0 | 11 | 48 | 96 | 25 |
| \$100,000 - \$119,999 | 63 | 26 | 5 | 34 | 128 | 170 | 36 |
| \$120,000 - \$139,999 | 92 | 59 | 11 | 67 | 229 | 302 | 75 |
| \$140,000 - \$159,999 | 121 | 64 | 11 | 84 | 280 | 450 | 93 |
| \$160,000 - \$179,999 | 140 | 145 | 27 | 96 | 408 | 641 | 162 |
| \$180,000 - \$199,999 | 138 | 261 | 63 | 77 | 539 | 863 | 152 |
| \$200,000 - \$249,999 | 255 | 1008 | 291 | 109 | 1663 | 5150 | 391 |
| \$250,000 - \$299,999 | 144 | 754 | 374 | 44 | 1316 | 7314 | 310 |
| \$300,000 - \$399,999 | 114 | 571 | 516 | 48 | 1249 | 8266 | 448 |
| \$400,000 - \$499,999 | 50 | 171 | 294 | 26 | 541 | 4159 | 171 |
| \$500,000 OR OVER | 57 | 231 | 615 | 28 | 931 | 8581 | 242 |
| Totals | 1279 | 3340 | 2211 | 657 | 7487 | 36239 | 2145 |
| Average Price | 226.9 | 292.7 | 481.9 | 218.5 | 330.8 | 487.4 | 312.8 |
| (In Thousands \$) | | | | | | | |
| Median Price | 197.0 | 250.9 | 355.0 | 180.0 | 255.0 | 329.9 | 267.5 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 2333273.8 | | Total Dollar Volume Condominium (In Thousands) 143561.9 | | | Total Home Sales Dollar Value (In Thousands) 2476835.7 | | |
| Time on Market OF UNITS SOLD | | | | Types of Financing OF UNITS SOLD | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 2811 | 359 | | FHA | 52 | 10 | |
| 31-60 Days | 1465 | 145 | | VA | 38 | 3 | |
| 61-90 Days | 992 | 77 | | FMHA | 1 | 0 | |
| 91-120 Days | 693 | 34 | | Exchange | 9 | 1 | |
| 121-180 Days | 656 | 32 | | Cash | 754 | 62 | |
| More than 180 Days | 139 | 5 | | Bond/IDA | 908 | 94 | |
| Total Units Sold | 6830 | 657 | | Carryback | 23 | 2 | |
| Average Market Time | 55.35 | 39.75 | | Cash to Loan | 17 | 0 | |
| | | | | Conventional | 5026 | 485 | |
| | | | | Rent/Lease | 1 | 0 | |
| | | | | SBA | 0 | 0 | |
| | | | | Wrap | 1 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 6830 | 657 | |

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activity in the market*

Arizona Regional Multiple Listing Service, Inc.

Home Sales Report

2/1/2006 - 2/28/2006

| | Sales | | | | | Listings | |
|---|---------|--|-------|----------------------------------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 0 | 0 | 0 | 0 | 0 | 12 | 0 |
| \$20,000 - \$29,999 | 3 | 1 | 0 | 0 | 4 | 4 | 0 |
| \$30,000 - \$39,999 | 2 | 2 | 0 | 0 | 4 | 7 | 0 |
| \$40,000 - \$49,999 | 5 | 3 | 0 | 0 | 8 | 13 | 0 |
| \$50,000 - \$59,999 | 7 | 5 | 0 | 3 | 15 | 27 | 0 |
| \$60,000 - \$69,999 | 13 | 2 | 0 | 12 | 27 | 52 | 6 |
| \$70,000 - \$79,999 | 18 | 3 | 3 | 11 | 35 | 64 | 28 |
| \$80,000 - \$89,999 | 20 | 8 | 1 | 13 | 42 | 98 | 26 |
| \$90,000 - \$99,999 | 15 | 5 | 2 | 8 | 30 | 81 | 17 |
| \$100,000 - \$119,999 | 38 | 12 | 3 | 32 | 85 | 148 | 30 |
| \$120,000 - \$139,999 | 82 | 30 | 9 | 60 | 181 | 294 | 53 |
| \$140,000 - \$159,999 | 103 | 58 | 17 | 64 | 242 | 394 | 84 |
| \$160,000 - \$179,999 | 112 | 137 | 33 | 75 | 357 | 627 | 127 |
| \$180,000 - \$199,999 | 127 | 219 | 52 | 62 | 460 | 858 | 132 |
| \$200,000 - \$249,999 | 180 | 794 | 193 | 103 | 1270 | 4622 | 329 |
| \$250,000 - \$299,999 | 90 | 568 | 269 | 47 | 974 | 6677 | 308 |
| \$300,000 - \$399,999 | 83 | 425 | 411 | 54 | 973 | 7503 | 456 |
| \$400,000 - \$499,999 | 39 | 160 | 222 | 14 | 435 | 3758 | 155 |
| \$500,000 OR OVER | 40 | 198 | 494 | 19 | 751 | 7992 | 193 |
| Totals | 977 | 2630 | 1709 | 577 | 5893 | 33231 | 1944 |
| Average Price | 223.0 | 299.6 | 495.5 | 217.7 | 335.7 | 495.9 | 311.0 |
| (In Thousands \$) | | | | | | | |
| Median Price | 190.0 | 250.9 | 360.0 | 183.6 | 253.0 | 329.9 | 270.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1852650.4 | | Total Dollar Volume Condominium (In Thousands) 125594.5 | | | Total Home Sales Dollar Value (In Thousands) 1978244.9 | | |
| Time on Market OF UNITS SOLD | | | | Types of Financing OF UNITS SOLD | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 2089 | 283 | | FHA | 30 | 14 | |
| 31-60 Days | 1206 | 156 | | VA | 24 | 2 | |
| 61-90 Days | 929 | 74 | | FMHA | 2 | 0 | |
| 91-120 Days | 571 | 41 | | Exchange | 5 | 0 | |
| 121-180 Days | 368 | 15 | | Cash | 593 | 67 | |
| More than 180 Days | 108 | 3 | | Bond/IDA | 741 | 90 | |
| Total Units Sold | 5316 | 577 | | Carryback | 21 | 3 | |
| Average Market Time | 54.62 | 39.57 | | Cash to Loan | 13 | 1 | |
| | | | | Conventional | 3882 | 400 | |
| | | | | Rent/Lease | 1 | 0 | |
| | | | | SBA | 1 | 0 | |
| | | | | Wrap | 3 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 5316 | 577 | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

1/1/2006 - 1/31/2006

| | Sales | | | | | Listings | |
|---|---------|--|-----------------------------------|-----------------------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 1 | 0 | 0 | 0 | 1 | 14 | 0 |
| \$20,000 - \$29,999 | 0 | 1 | 0 | 0 | 1 | 11 | 0 |
| \$30,000 - \$39,999 | 6 | 0 | 0 | 0 | 6 | 6 | 0 |
| \$40,000 - \$49,999 | 3 | 3 | 0 | 0 | 6 | 10 | 0 |
| \$50,000 - \$59,999 | 12 | 3 | 2 | 3 | 20 | 36 | 2 |
| \$60,000 - \$69,999 | 12 | 2 | 1 | 8 | 23 | 42 | 5 |
| \$70,000 - \$79,999 | 16 | 4 | 2 | 16 | 38 | 53 | 26 |
| \$80,000 - \$89,999 | 17 | 2 | 4 | 12 | 35 | 88 | 16 |
| \$90,000 - \$99,999 | 18 | 6 | 1 | 13 | 38 | 75 | 19 |
| \$100,000 - \$119,999 | 31 | 12 | 4 | 30 | 77 | 157 | 39 |
| \$120,000 - \$139,999 | 91 | 38 | 11 | 57 | 197 | 293 | 51 |
| \$140,000 - \$159,999 | 84 | 57 | 12 | 52 | 205 | 380 | 86 |
| \$160,000 - \$179,999 | 76 | 102 | 28 | 72 | 278 | 553 | 127 |
| \$180,000 - \$199,999 | 94 | 175 | 55 | 39 | 363 | 849 | 120 |
| \$200,000 - \$249,999 | 164 | 726 | 198 | 77 | 1165 | 4135 | 316 |
| \$250,000 - \$299,999 | 93 | 524 | 262 | 34 | 913 | 5941 | 240 |
| \$300,000 - \$399,999 | 92 | 347 | 335 | 38 | 812 | 6848 | 302 |
| \$400,000 - \$499,999 | 33 | 130 | 209 | 18 | 390 | 3338 | 152 |
| \$500,000 OR OVER | 40 | 194 | 435 | 20 | 689 | 7284 | 192 |
| Totals | 883 | 2326 | 1559 | 489 | 5257 | 30113 | 1693 |
| Average Price | 226.0 | 302.5 | 491.4 | 212.5 | 337.3 | 500.6 | 312.4 |
| (In Thousands \$) | | | | | | | |
| Median Price | 195.0 | 250.0 | 355.0 | 175.0 | 255.0 | 329.9 | 259.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1669394.0 | | Total Dollar Volume Condominium (In Thousands) 103927.1 | | | Total Home Sales Dollar Value (In Thousands) 1773321.1 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Fi nancing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 1899 | 269 | | FHA | 18 | 6 | |
| 31-60 Days | 1354 | 123 | | VA | 29 | 0 | |
| 61-90 Days | 781 | 36 | | FMHA | 1 | 0 | |
| 91-120 Days | 414 | 28 | | Exchange | 5 | 0 | |
| 121-180 Days | 207 | 21 | | Cash | 532 | 49 | |
| More than 180 Days | 67 | 7 | | Bond/IDA | 667 | 53 | |
| Total Units Sold | 4768 | 489 | | Carryback | 16 | 2 | |
| Average Market Time | 49.1 | 39.24 | | Cash to Loan | 16 | 2 | |
| | | | | Conventional | 3477 | 377 | |
| | | | | Rent/Lease | 3 | 0 | |
| | | | | SBA | 0 | 0 | |
| | | | | Wrap | 4 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 4768 | 489 | |
| | | | | | | | |

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activity in the market*

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

1/1/2005 - 12/31/2005

| | Sales | | | | | |
|--|---------|---|----------------------------------|--|---------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | |
| | Bedrm | Bedrm | Bedrm | | Units | |
| \$19,999 or under | 17 | 9 | 3 | 1 | 30 | |
| \$20,000 - \$29,999 | 46 | 19 | 0 | 2 | 67 | |
| \$30,000 - \$39,999 | 83 | 35 | 3 | 11 | 132 | |
| \$40,000 - \$49,999 | 176 | 64 | 9 | 79 | 328 | |
| \$50,000 - \$59,999 | 232 | 83 | 12 | 169 | 496 | |
| \$60,000 - \$69,999 | 316 | 112 | 16 | 245 | 689 | |
| \$70,000 - \$79,999 | 457 | 156 | 27 | 305 | 945 | |
| \$80,000 - \$89,999 | 502 | 221 | 41 | 341 | 1105 | |
| \$90,000 - \$99,999 | 529 | 291 | 40 | 399 | 1259 | |
| \$100,000 - \$119,999 | 1258 | 955 | 164 | 800 | 3177 | |
| \$120,000 - \$139,999 | 1693 | 1975 | 475 | 1010 | 5153 | |
| \$140,000 - \$159,999 | 1592 | 2831 | 752 | 894 | 6069 | |
| \$160,000 - \$179,999 | 1609 | 4141 | 1072 | 766 | 7588 | |
| \$180,000 - \$199,999 | 1335 | 4654 | 1489 | 604 | 8082 | |
| \$200,000 - \$249,999 | 2372 | 12423 | 4302 | 1002 | 20099 | |
| \$250,000 - \$299,999 | 1430 | 8530 | 5354 | 580 | 15894 | |
| \$300,000 - \$399,999 | 1332 | 6028 | 7459 | 602 | 15421 | |
| \$400,000 - \$499,999 | 473 | 2169 | 4128 | 295 | 7065 | |
| \$500,000 OR OVER | 424 | 2557 | 7357 | 213 | 10551 | |
| Totals | 15876 | 47253 | 32703 | 8318 | 104150 | |
| Average Price | 199.0 | 265.2 | 427.8 | 189.5 | 300.1 | |
| (In Thousands \$) | | | | | | |
| Median Price | 172.0 | 231.0 | 330.0 | 157.5 | 239.9 | |
| (In Thousands \$) | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 29681697.4 | | Total Dollar Volume Condominium (In Thousands) 1576108.2 | | Total Home Sales Dollar Value (In Thousands) 31257805.7 | | |
| | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | |
| | #Single | #Condo | | | #Single | #Condo |
| 1-30 Days | 62945 | 5955 | | FHA | 551 | 138 |
| 31-60 Days | 18087 | 1316 | | VA | 414 | 29 |
| 61-90 Days | 6707 | 486 | | FMHA | 15 | 1 |
| 91-120 Days | 2693 | 158 | | Exchange | 163 | 15 |
| 121-180 Days | 2055 | 140 | | Cash | 11423 | 1182 |
| More than 180 Days | 1441 | 121 | | Bond/IDA | 12765 | 1062 |
| Total Units Sold | 95832 | 8318 | | Carryback | 241 | 26 |
| Average Market Time | 30.34 | 26.79 | | Cash to Loan | 262 | 38 |
| | | | | Conventional | 69952 | 5825 |
| | | | | Rent/Lease | 26 | 1 |
| | | | | SBA | 5 | 0 |
| | | | | Wrap | 14 | 1 |
| | | | | No Financing Reported | 1 | 0 |
| | | | | Total | 95832 | 8318 |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

12/1/2005 - 12/31/2005

| | Sales | | | | | Listings | |
|---|---------|--|----------------------------------|-----------------------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | Condo | Units | Listed | Listed |
| \$19,999 or under | 1 | 2 | 1 | 0 | 4 | 10 | 0 |
| \$20,000 - \$29,999 | 4 | 0 | 0 | 0 | 4 | 9 | 0 |
| \$30,000 - \$39,999 | 3 | 2 | 1 | 0 | 6 | 6 | 0 |
| \$40,000 - \$49,999 | 3 | 1 | 0 | 0 | 4 | 15 | 0 |
| \$50,000 - \$59,999 | 8 | 7 | 0 | 2 | 17 | 31 | 0 |
| \$60,000 - \$69,999 | 9 | 4 | 0 | 6 | 19 | 37 | 6 |
| \$70,000 - \$79,999 | 13 | 7 | 3 | 16 | 39 | 54 | 42 |
| \$80,000 - \$89,999 | 14 | 7 | 1 | 6 | 28 | 104 | 17 |
| \$90,000 - \$99,999 | 21 | 8 | 2 | 17 | 48 | 77 | 15 |
| \$100,000 - \$119,999 | 49 | 29 | 4 | 34 | 116 | 109 | 38 |
| \$120,000 - \$139,999 | 96 | 32 | 7 | 78 | 213 | 303 | 62 |
| \$140,000 - \$159,999 | 92 | 75 | 19 | 65 | 251 | 336 | 85 |
| \$160,000 - \$179,999 | 112 | 179 | 39 | 69 | 399 | 511 | 109 |
| \$180,000 - \$199,999 | 97 | 245 | 85 | 61 | 488 | 765 | 104 |
| \$200,000 - \$249,999 | 176 | 870 | 230 | 87 | 1363 | 3412 | 272 |
| \$250,000 - \$299,999 | 133 | 683 | 343 | 39 | 1198 | 4981 | 194 |
| \$300,000 - \$399,999 | 89 | 457 | 457 | 41 | 1044 | 5576 | 269 |
| \$400,000 - \$499,999 | 35 | 156 | 306 | 20 | 517 | 2765 | 105 |
| \$500,000 OR OVER | 41 | 205 | 520 | 25 | 791 | 6236 | 135 |
| Totals | 996 | 2969 | 2018 | 566 | 6549 | 25337 | 1453 |
| Average Price | 223.7 | 295.5 | 461.6 | 218.2 | 329.1 | 508.1 | 295.4 |
| (In Thousands \$) | | | | | | | |
| Median Price | 194.9 | 250.0 | 350.0 | 175.4 | 255.0 | 329.9 | 245.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 2031675.5 | | Total Dollar Volume Condominium (In Thousands) 123528.8 | | | Total Home Sales Dollar Value (In Thousands) 2155204.3 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | #Single | #Condo | | |
| 1-30 Days | 2873 | 383 | | FHA | 18 | 10 | |
| 31-60 Days | 1636 | 118 | | VA | 25 | 4 | |
| 61-90 Days | 852 | 40 | | FMHA | 0 | 0 | |
| 91-120 Days | 300 | 14 | | Exchange | 8 | 0 | |
| 121-180 Days | 195 | 7 | | Cash | 582 | 47 | |
| More than 180 Days | 71 | 1 | | Bond/IDA | 868 | 88 | |
| Total Units Sold | 5983 | 566 | | Carryback | 25 | 1 | |
| Average Market Time | 42.77 | 27.29 | | Cash to Loan | 24 | 2 | |
| | | | | Conventional | 4428 | 414 | |
| | | | | Rent/Lease | 4 | 0 | |
| | | | | SBA | 0 | 0 | |
| | | | | Wrap | 1 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 5983 | 566 | |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

11/1/2005 - 11/30/2005

| | Sales | | | | | Listings | |
|---|---------|--|-------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | Condo | Units | Listed | Listed |
| \$19,999 or under | 2 | 2 | 1 | 1 | 6 | 9 | 0 |
| \$20,000 - \$29,999 | 0 | 2 | 0 | 0 | 2 | 11 | 0 |
| \$30,000 - \$39,999 | 1 | 2 | 1 | 0 | 4 | 7 | 0 |
| \$40,000 - \$49,999 | 12 | 1 | 0 | 1 | 14 | 17 | 0 |
| \$50,000 - \$59,999 | 6 | 3 | 1 | 5 | 15 | 35 | 6 |
| \$60,000 - \$69,999 | 18 | 3 | 0 | 14 | 35 | 40 | 9 |
| \$70,000 - \$79,999 | 29 | 7 | 1 | 14 | 51 | 63 | 40 |
| \$80,000 - \$89,999 | 23 | 7 | 2 | 13 | 45 | 84 | 14 |
| \$90,000 - \$99,999 | 25 | 7 | 3 | 14 | 49 | 82 | 21 |
| \$100,000 - \$119,999 | 57 | 27 | 10 | 40 | 134 | 109 | 29 |
| \$120,000 - \$139,999 | 111 | 57 | 11 | 66 | 245 | 273 | 58 |
| \$140,000 - \$159,999 | 103 | 79 | 20 | 78 | 280 | 324 | 73 |
| \$160,000 - \$179,999 | 119 | 162 | 38 | 75 | 394 | 495 | 97 |
| \$180,000 - \$199,999 | 123 | 283 | 87 | 62 | 555 | 685 | 81 |
| \$200,000 - \$249,999 | 206 | 1021 | 221 | 119 | 1567 | 3049 | 244 |
| \$250,000 - \$299,999 | 129 | 793 | 426 | 50 | 1398 | 4614 | 189 |
| \$300,000 - \$399,999 | 99 | 542 | 527 | 33 | 1201 | 5088 | 225 |
| \$400,000 - \$499,999 | 29 | 174 | 301 | 15 | 519 | 2564 | 101 |
| \$500,000 OR OVER | 48 | 201 | 567 | 20 | 836 | 5942 | 95 |
| Totals | 1140 | 3373 | 2217 | 620 | 7350 | 23491 | 1282 |
| Average Price | 216.0 | 286.4 | 460.0 | 199.0 | 320.5 | 518.3 | 290.0 |
| (In Thousands \$) | | | | | | | |
| Median Price | 189.0 | 250.0 | 350.0 | 175.0 | 255.0 | 330.0 | 245.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 2232122.4 | | Total Dollar Volume Condominium (In Thousands) 123394.6 | | | Total Home Sales Dollar Value (In Thousands) 2355517.0 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 3852 | 437 | | | FHA | 31 | 4 |
| 31-60 Days | 1609 | 121 | | | VA | 24 | 2 |
| 61-90 Days | 722 | 38 | | | FMHA | 2 | 0 |
| 91-120 Days | 265 | 13 | | | Exchange | 10 | 1 |
| 121-180 Days | 138 | 2 | | | Cash | 714 | 67 |
| More than 180 Days | 66 | 3 | | | Bond/IDA | 988 | 86 |
| Total Units Sold | 6730 | 620 | | | Carryback | 16 | 1 |
| Average Market Time | 35.62 | 24.56 | | | Cash to Loan | 20 | 2 |
| | | | | | Conventional | 4923 | 457 |
| | | | | | Rent/Lease | 1 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 1 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 6730 | 620 |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

10/1/2005 - 10/31/2005

| | Sales | | | | | Listings | |
|---|---------|--|----------------------------------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 3 | 4 | 0 | 1 | 8 | 9 | 0 |
| \$20,000 - \$29,999 | 1 | 2 | 0 | 0 | 3 | 10 | 0 |
| \$30,000 - \$39,999 | 3 | 1 | 0 | 0 | 4 | 11 | 0 |
| \$40,000 - \$49,999 | 7 | 2 | 0 | 1 | 10 | 16 | 0 |
| \$50,000 - \$59,999 | 5 | 3 | 0 | 2 | 10 | 38 | 2 |
| \$60,000 - \$69,999 | 19 | 2 | 1 | 20 | 42 | 42 | 7 |
| \$70,000 - \$79,999 | 33 | 4 | 1 | 23 | 61 | 70 | 45 |
| \$80,000 - \$89,999 | 29 | 10 | 3 | 13 | 55 | 78 | 11 |
| \$90,000 - \$99,999 | 22 | 6 | 1 | 12 | 41 | 85 | 17 |
| \$100,000 - \$119,999 | 65 | 17 | 3 | 45 | 130 | 113 | 25 |
| \$120,000 - \$139,999 | 101 | 51 | 15 | 58 | 225 | 266 | 48 |
| \$140,000 - \$159,999 | 118 | 104 | 24 | 94 | 340 | 327 | 57 |
| \$160,000 - \$179,999 | 151 | 196 | 50 | 78 | 475 | 450 | 80 |
| \$180,000 - \$199,999 | 135 | 315 | 87 | 53 | 590 | 642 | 84 |
| \$200,000 - \$249,999 | 231 | 1097 | 236 | 107 | 1671 | 2761 | 203 |
| \$250,000 - \$299,999 | 118 | 906 | 400 | 50 | 1474 | 4280 | 177 |
| \$300,000 - \$399,999 | 114 | 585 | 621 | 34 | 1354 | 4865 | 212 |
| \$400,000 - \$499,999 | 33 | 210 | 360 | 27 | 630 | 2456 | 91 |
| \$500,000 OR OVER | 38 | 216 | 648 | 21 | 923 | 5817 | 88 |
| Totals | 1226 | 3731 | 2450 | 639 | 8046 | 22336 | 1147 |
| Average Price | 213.4 | 288.5 | 456.6 | 202.8 | 321.4 | 521.3 | 296.5 |
| (In Thousands \$) | | | | | | | |
| Median Price | 188.0 | 250.0 | 361.0 | 170.0 | 256.9 | 335.3 | 249.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 2456728.6 | | Total Dollar Volume Condominium (In Thousands) 129593.1 | | | Total Home Sales Dollar Value (In Thousands) 2586321.7 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 4679 | 473 | | | FHA | 24 | 8 |
| 31-60 Days | 1641 | 106 | | | VA | 31 | 3 |
| 61-90 Days | 580 | 39 | | | FMHA | 1 | 0 |
| 91-120 Days | 210 | 8 | | | Exchange | 11 | 2 |
| 121-180 Days | 129 | 2 | | | Cash | 741 | 77 |
| More than 180 Days | 74 | 4 | | | Bond/IDA | 1105 | 92 |
| Total Units Sold | 7407 | 639 | | | Carryback | 17 | 6 |
| Average Market Time | 31.31 | 22.35 | | | Cash to Loan | 26 | 6 |
| | | | | | Conventional | 5449 | 445 |
| | | | | | Rent/Lease | 0 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 2 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 7407 | 639 |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

9/1/2005 - 9/30/2005

| | Sales | | | | | Listings | |
|---|---------|--|----------------------------------|-----------------------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 2 | 0 | 3 | 0 | 5 | 8 | 0 |
| \$20,000 - \$29,999 | 5 | 2 | 0 | 0 | 7 | 8 | 0 |
| \$30,000 - \$39,999 | 4 | 1 | 0 | 0 | 5 | 6 | 0 |
| \$40,000 - \$49,999 | 4 | 8 | 0 | 3 | 15 | 25 | 0 |
| \$50,000 - \$59,999 | 15 | 7 | 0 | 9 | 31 | 30 | 0 |
| \$60,000 - \$69,999 | 20 | 5 | 1 | 18 | 44 | 45 | 16 |
| \$70,000 - \$79,999 | 28 | 6 | 2 | 23 | 59 | 70 | 31 |
| \$80,000 - \$89,999 | 31 | 14 | 2 | 16 | 63 | 72 | 18 |
| \$90,000 - \$99,999 | 37 | 14 | 2 | 23 | 76 | 76 | 19 |
| \$100,000 - \$119,999 | 62 | 43 | 6 | 44 | 155 | 126 | 30 |
| \$120,000 - \$139,999 | 125 | 72 | 12 | 82 | 291 | 263 | 43 |
| \$140,000 - \$159,999 | 153 | 123 | 31 | 80 | 387 | 277 | 51 |
| \$160,000 - \$179,999 | 131 | 225 | 59 | 82 | 497 | 382 | 56 |
| \$180,000 - \$199,999 | 121 | 281 | 78 | 69 | 549 | 564 | 72 |
| \$200,000 - \$249,999 | 226 | 1243 | 324 | 119 | 1912 | 2179 | 174 |
| \$250,000 - \$299,999 | 118 | 1076 | 528 | 69 | 1791 | 3394 | 149 |
| \$300,000 - \$399,999 | 125 | 737 | 721 | 48 | 1631 | 3952 | 160 |
| \$400,000 - \$499,999 | 39 | 248 | 414 | 25 | 726 | 2112 | 81 |
| \$500,000 OR OVER | 43 | 223 | 683 | 20 | 969 | 5145 | 81 |
| Totals | 1289 | 4328 | 2866 | 730 | 9213 | 18734 | 981 |
| Average Price | 212.0 | 284.7 | 438.0 | 204.2 | 315.8 | 538.0 | 292.3 |
| (In Thousands \$) | | | | | | | |
| Median Price | 185.0 | 254.0 | 349.9 | 175.0 | 260.0 | 344.9 | 246.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 2760817.6 | | Total Dollar Volume Condominium (In Thousands) 149083.8 | | | Total Home Sales Dollar Value (In Thousands) 2909901.4 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 5622 | 566 | | FHA | 31 | 11 | |
| 31-60 Days | 1729 | 107 | | VA | 23 | 2 | |
| 61-90 Days | 574 | 34 | | FMHA | 1 | 0 | |
| 91-120 Days | 201 | 3 | | Exchange | 19 | 1 | |
| 121-180 Days | 132 | 6 | | Cash | 865 | 86 | |
| More than 180 Days | 65 | 4 | | Bond/IDA | 1156 | 111 | |
| Total Units Sold | 8483 | 730 | | Carryback | 14 | 5 | |
| Average Market Time | 27.92 | 20.21 | | Cash to Loan | 17 | 1 | |
| | | | | Conventional | 6352 | 512 | |
| | | | | Rent/Lease | 3 | 0 | |
| | | | | SBA | 1 | 0 | |
| | | | | Wrap | 1 | 1 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 8483 | 730 | |
| | | | | | | | |

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market

**Arizona Regional Multiple Listing Service, Inc.
Home Sales Report**

8/1/2005 - 8/31/2005

| | Sales | | | | | Listings | |
|---|---------|--|-------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | Condo | Units | Listed | Listed |
| \$19,999 or under | 3 | 3 | 2 | 0 | 8 | 7 | 0 |
| \$20,000 - \$29,999 | 1 | 3 | 0 | 0 | 4 | 7 | 0 |
| \$30,000 - \$39,999 | 1 | 2 | 0 | 1 | 4 | 10 | 0 |
| \$40,000 - \$49,999 | 12 | 3 | 0 | 1 | 16 | 20 | 0 |
| \$50,000 - \$59,999 | 19 | 5 | 0 | 18 | 42 | 29 | 5 |
| \$60,000 - \$69,999 | 21 | 5 | 1 | 13 | 40 | 42 | 15 |
| \$70,000 - \$79,999 | 30 | 6 | 3 | 23 | 62 | 61 | 34 |
| \$80,000 - \$89,999 | 28 | 17 | 6 | 30 | 81 | 71 | 16 |
| \$90,000 - \$99,999 | 28 | 24 | 2 | 29 | 83 | 77 | 17 |
| \$100,000 - \$119,999 | 78 | 37 | 11 | 63 | 189 | 128 | 21 |
| \$120,000 - \$139,999 | 113 | 82 | 26 | 95 | 316 | 214 | 47 |
| \$140,000 - \$159,999 | 133 | 166 | 43 | 116 | 458 | 250 | 42 |
| \$160,000 - \$179,999 | 152 | 276 | 81 | 103 | 612 | 345 | 43 |
| \$180,000 - \$199,999 | 145 | 355 | 102 | 70 | 672 | 467 | 49 |
| \$200,000 - \$249,999 | 232 | 1332 | 356 | 94 | 2014 | 1659 | 119 |
| \$250,000 - \$299,999 | 128 | 1081 | 584 | 64 | 1857 | 2524 | 111 |
| \$300,000 - \$399,999 | 140 | 676 | 847 | 49 | 1712 | 3045 | 124 |
| \$400,000 - \$499,999 | 45 | 233 | 473 | 22 | 773 | 1734 | 61 |
| \$500,000 OR OVER | 40 | 264 | 761 | 23 | 1088 | 4353 | 73 |
| Totals | 1349 | 4570 | 3298 | 814 | 10031 | 15043 | 777 |
| Average Price | 215.4 | 281.5 | 442.5 | 192.1 | 318.3 | 562.8 | 293.5 |
| (In Thousands \$) | | | | | | | |
| Median Price | 185.0 | 249.5 | 345.0 | 160.5 | 255.5 | 349.9 | 246.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 3036306.0 | | Total Dollar Volume Condominium (In Thousands) 156354.9 | | | Total Home Sales Dollar Value (In Thousands) 3192660.9 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 6565 | 663 | | | FHA | 27 | 10 |
| 31-60 Days | 1641 | 104 | | | VA | 23 | 1 |
| 61-90 Days | 494 | 19 | | | FMHA | 2 | 0 |
| 91-120 Days | 160 | 9 | | | Exchange | 21 | 1 |
| 121-180 Days | 122 | 3 | | | Cash | 917 | 95 |
| More than 180 Days | 85 | 2 | | | Bond/IDA | 1260 | 96 |
| Total Units Sold | 9217 | 814 | | | Carryback | 11 | 7 |
| Average Market Time | 25.47 | 17.07 | | | Cash to Loan | 23 | 3 |
| | | | | | Conventional | 6928 | 601 |
| | | | | | Rent/Lease | 3 | 0 |
| | | | | | SBA | 1 | 0 |
| | | | | | Wrap | 1 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 9217 | 814 |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

7/1/2005 - 7/31/2005

| | Sales | | | | | Listings | |
|---|---------|--|----------------------------------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | Condo | Units | Listed | Listed |
| \$19,999 or under | 0 | 2 | 0 | 0 | 2 | 6 | 0 |
| \$20,000 - \$29,999 | 2 | 1 | 0 | 0 | 3 | 6 | 0 |
| \$30,000 - \$39,999 | 5 | 2 | 0 | 0 | 7 | 15 | 0 |
| \$40,000 - \$49,999 | 8 | 9 | 0 | 1 | 18 | 22 | 3 |
| \$50,000 - \$59,999 | 24 | 10 | 0 | 20 | 54 | 29 | 5 |
| \$60,000 - \$69,999 | 19 | 4 | 2 | 27 | 52 | 51 | 15 |
| \$70,000 - \$79,999 | 31 | 15 | 4 | 25 | 75 | 80 | 45 |
| \$80,000 - \$89,999 | 25 | 19 | 2 | 17 | 63 | 82 | 18 |
| \$90,000 - \$99,999 | 29 | 16 | 3 | 19 | 67 | 97 | 13 |
| \$100,000 - \$119,999 | 89 | 47 | 6 | 70 | 212 | 137 | 26 |
| \$120,000 - \$139,999 | 117 | 121 | 24 | 90 | 352 | 208 | 39 |
| \$140,000 - \$159,999 | 128 | 187 | 47 | 71 | 433 | 266 | 40 |
| \$160,000 - \$179,999 | 129 | 282 | 70 | 83 | 564 | 303 | 50 |
| \$180,000 - \$199,999 | 112 | 335 | 102 | 67 | 616 | 400 | 41 |
| \$200,000 - \$249,999 | 219 | 1237 | 378 | 100 | 1934 | 1362 | 102 |
| \$250,000 - \$299,999 | 120 | 919 | 546 | 59 | 1644 | 1878 | 90 |
| \$300,000 - \$399,999 | 123 | 653 | 789 | 67 | 1632 | 2492 | 94 |
| \$400,000 - \$499,999 | 47 | 219 | 416 | 17 | 699 | 1424 | 45 |
| \$500,000 OR OVER | 28 | 214 | 713 | 12 | 967 | 3776 | 46 |
| Totals | 1255 | 4292 | 3102 | 745 | 9394 | 12634 | 672 |
| Average Price | 207.9 | 274.8 | 432.8 | 190.8 | 311.4 | 583.2 | 254.4 |
| (In Thousands \$) | | | | | | | |
| Median Price | 184.9 | 243.0 | 340.0 | 169.9 | 252.0 | 350.0 | 220.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 2783155.8 | | Total Dollar Volume Condominium (In Thousands) 142132.9 | | | Total Home Sales Dollar Value (In Thousands) 2925288.7 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 6370 | 567 | | | FHA | 38 | 7 |
| 31-60 Days | 1374 | 94 | | | VA | 20 | 2 |
| 61-90 Days | 400 | 14 | | | FMHA | 0 | 0 |
| 91-120 Days | 140 | 15 | | | Exchange | 16 | 1 |
| 121-180 Days | 88 | 19 | | | Cash | 955 | 122 |
| More than 180 Days | 114 | 15 | | | Bond/IDA | 1179 | 94 |
| Total Units Sold | 8649 | 745 | | | Carryback | 20 | 0 |
| Average Market Time | 24.35 | 25.12 | | | Cash to Loan | 19 | 6 |
| | | | | | Conventional | 6401 | 513 |
| | | | | | Rent/Lease | 1 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 0 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 8649 | 745 |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

6/1/2005 - 6/30/2005

| | Sales | | | | | Listings | |
|---|---------|--|-------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | Condo | Units | Listed | Listed |
| \$19,999 or under | 2 | 1 | 0 | 0 | 3 | 5 | 0 |
| \$20,000 - \$29,999 | 4 | 1 | 0 | 0 | 5 | 6 | 0 |
| \$30,000 - \$39,999 | 6 | 6 | 0 | 0 | 12 | 12 | 0 |
| \$40,000 - \$49,999 | 16 | 10 | 1 | 6 | 33 | 23 | 3 |
| \$50,000 - \$59,999 | 23 | 4 | 1 | 13 | 41 | 37 | 8 |
| \$60,000 - \$69,999 | 27 | 18 | 3 | 19 | 67 | 52 | 19 |
| \$70,000 - \$79,999 | 36 | 14 | 2 | 24 | 76 | 72 | 29 |
| \$80,000 - \$89,999 | 41 | 19 | 6 | 32 | 98 | 80 | 23 |
| \$90,000 - \$99,999 | 58 | 19 | 1 | 40 | 118 | 106 | 12 |
| \$100,000 - \$119,999 | 115 | 60 | 12 | 63 | 250 | 120 | 25 |
| \$120,000 - \$139,999 | 138 | 151 | 39 | 87 | 415 | 232 | 48 |
| \$140,000 - \$159,999 | 122 | 227 | 62 | 69 | 480 | 268 | 31 |
| \$160,000 - \$179,999 | 145 | 298 | 101 | 70 | 614 | 308 | 36 |
| \$180,000 - \$199,999 | 118 | 489 | 109 | 51 | 767 | 347 | 28 |
| \$200,000 - \$249,999 | 235 | 1322 | 418 | 99 | 2074 | 1234 | 77 |
| \$250,000 - \$299,999 | 154 | 846 | 567 | 68 | 1635 | 1542 | 84 |
| \$300,000 - \$399,999 | 121 | 616 | 812 | 69 | 1618 | 2025 | 90 |
| \$400,000 - \$499,999 | 57 | 224 | 422 | 35 | 738 | 1230 | 47 |
| \$500,000 OR OVER | 37 | 285 | 870 | 16 | 1208 | 3435 | 50 |
| Totals | 1455 | 4610 | 3426 | 761 | 10252 | 11134 | 610 |
| Average Price | 203.9 | 273.7 | 448.2 | 197.9 | 316.5 | 599.1 | 263.3 |
| (In Thousands \$) | | | | | | | |
| Median Price | 179.9 | 236.5 | 342.0 | 165.0 | 249.9 | 355.0 | 228.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 3093796.0 | | Total Dollar Volume Condominium (In Thousands) 150632.8 | | | Total Home Sales Dollar Value (In Thousands) 3244428.8 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 7027 | 590 | | | FHA | 35 | 4 |
| 31-60 Days | 1399 | 86 | | | VA | 41 | 0 |
| 61-90 Days | 411 | 49 | | | FMHA | 2 | 0 |
| 91-120 Days | 193 | 5 | | | Exchange | 7 | 5 |
| 121-180 Days | 131 | 8 | | | Cash | 1138 | 115 |
| More than 180 Days | 141 | 7 | | | Bond/IDA | 1242 | 88 |
| Total Units Sold | 9491 | 761 | | | Carryback | 25 | 1 |
| Average Market Time | 24.67 | 21.52 | | | Cash to Loan | 27 | 7 |
| | | | | | Conventional | 6969 | 541 |
| | | | | | Rent/Lease | 2 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 3 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 9491 | 761 |

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real estate activity in the market*

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

5/1/2005 - 5/31/2005

| | Sales | | | | | Listings | |
|---|---------|--|----------------------------------|-----------------------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | Condo | Units | Listed | Listed |
| \$19,999 or under | 0 | 5 | 3 | 1 | 9 | 8 | 0 |
| \$20,000 - \$29,999 | 8 | 3 | 0 | 0 | 11 | 11 | 0 |
| \$30,000 - \$39,999 | 5 | 3 | 1 | 2 | 11 | 12 | 0 |
| \$40,000 - \$49,999 | 14 | 6 | 0 | 21 | 41 | 36 | 1 |
| \$50,000 - \$59,999 | 23 | 5 | 1 | 40 | 69 | 60 | 10 |
| \$60,000 - \$69,999 | 37 | 12 | 1 | 44 | 94 | 61 | 28 |
| \$70,000 - \$79,999 | 44 | 16 | 2 | 22 | 84 | 78 | 18 |
| \$80,000 - \$89,999 | 52 | 27 | 3 | 33 | 115 | 86 | 16 |
| \$90,000 - \$99,999 | 60 | 36 | 3 | 31 | 130 | 90 | 23 |
| \$100,000 - \$119,999 | 129 | 90 | 11 | 81 | 311 | 150 | 22 |
| \$120,000 - \$139,999 | 191 | 169 | 34 | 108 | 502 | 210 | 26 |
| \$140,000 - \$159,999 | 133 | 282 | 92 | 83 | 590 | 261 | 28 |
| \$160,000 - \$179,999 | 128 | 408 | 95 | 53 | 684 | 270 | 32 |
| \$180,000 - \$199,999 | 123 | 492 | 114 | 53 | 782 | 318 | 19 |
| \$200,000 - \$249,999 | 235 | 1218 | 475 | 65 | 1993 | 979 | 66 |
| \$250,000 - \$299,999 | 129 | 673 | 504 | 52 | 1358 | 1155 | 54 |
| \$300,000 - \$399,999 | 141 | 504 | 727 | 56 | 1428 | 1603 | 76 |
| \$400,000 - \$499,999 | 50 | 203 | 385 | 42 | 680 | 968 | 49 |
| \$500,000 OR OVER | 45 | 277 | 653 | 23 | 998 | 3095 | 42 |
| Totals | 1547 | 4429 | 3104 | 810 | 9890 | 9451 | 510 |
| Average Price | 199.6 | 264.8 | 430.4 | 186.3 | 300.1 | 634.8 | 265.9 |
| (In Thousands \$) | | | | | | | |
| Median Price | 170.0 | 225.0 | 325.0 | 143.0 | 235.0 | 359.9 | 225.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 2817416.2 | | Total Dollar Volume Condominium (In Thousands) 150889.9 | | | Total Home Sales Dollar Value (In Thousands) 2968306.1 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | #Single | #Condo | | |
| 1-30 Days | 6615 | 601 | | FHA | 27 | 11 | |
| 31-60 Days | 1318 | 96 | | VA | 42 | 1 | |
| 61-90 Days | 409 | 57 | | FMHA | 1 | 0 | |
| 91-120 Days | 183 | 15 | | Exchange | 17 | 1 | |
| 121-180 Days | 153 | 15 | | Cash | 1168 | 148 | |
| More than 180 Days | 157 | 13 | | Bond/IDA | 1246 | 103 | |
| Total Units Sold | 9080 | 810 | | Carryback | 21 | 1 | |
| Average Market Time | 25.28 | 26.67 | | Cash to Loan | 23 | 1 | |
| | | | | Conventional | 6531 | 544 | |
| | | | | Rent/Lease | 3 | 0 | |
| | | | | SBA | 0 | 0 | |
| | | | | Wrap | 1 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 9080 | 810 | |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

4/1/2005 - 4/30/2005

| | Sales | | | | | Listings | |
|---|---------|--|----------------------------------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 2 | 3 | 0 | 0 | 5 | 4 | 0 |
| \$20,000 - \$29,999 | 5 | 1 | 0 | 0 | 6 | 11 | 0 |
| \$30,000 - \$39,999 | 16 | 4 | 1 | 0 | 21 | 10 | 0 |
| \$40,000 - \$49,999 | 29 | 4 | 1 | 19 | 53 | 34 | 3 |
| \$50,000 - \$59,999 | 36 | 11 | 3 | 22 | 72 | 67 | 4 |
| \$60,000 - \$69,999 | 46 | 15 | 2 | 17 | 80 | 57 | 34 |
| \$70,000 - \$79,999 | 50 | 18 | 1 | 25 | 94 | 97 | 25 |
| \$80,000 - \$89,999 | 56 | 31 | 5 | 42 | 134 | 102 | 21 |
| \$90,000 - \$99,999 | 68 | 48 | 6 | 54 | 176 | 103 | 18 |
| \$100,000 - \$119,999 | 147 | 121 | 17 | 78 | 363 | 154 | 17 |
| \$120,000 - \$139,999 | 190 | 245 | 51 | 97 | 583 | 220 | 22 |
| \$140,000 - \$159,999 | 170 | 330 | 101 | 79 | 680 | 252 | 18 |
| \$160,000 - \$179,999 | 143 | 487 | 108 | 42 | 780 | 283 | 26 |
| \$180,000 - \$199,999 | 108 | 542 | 173 | 29 | 852 | 330 | 27 |
| \$200,000 - \$249,999 | 216 | 1069 | 511 | 70 | 1866 | 878 | 68 |
| \$250,000 - \$299,999 | 130 | 522 | 425 | 42 | 1119 | 952 | 53 |
| \$300,000 - \$399,999 | 132 | 464 | 617 | 69 | 1282 | 1377 | 91 |
| \$400,000 - \$499,999 | 45 | 172 | 350 | 27 | 594 | 822 | 46 |
| \$500,000 OR OVER | 20 | 200 | 598 | 22 | 840 | 2845 | 35 |
| Totals | 1609 | 4287 | 2970 | 734 | 9600 | 8598 | 508 |
| Average Price | 182.5 | 245.9 | 407.2 | 185.1 | 280.5 | 660.6 | 265.9 |
| (In Thousands \$) | | | | | | | |
| Median Price | 159.0 | 210.9 | 310.0 | 140.5 | 220.0 | 350.0 | 233.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 2557258.7 | | Total Dollar Volume Condominium (In Thousands) 135878.8 | | | Total Home Sales Dollar Value (In Thousands) 2693137.5 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 5978 | 482 | | | FHA | 74 | 13 |
| 31-60 Days | 1477 | 131 | | | VA | 39 | 2 |
| 61-90 Days | 483 | 52 | | | FMHA | 1 | 0 |
| 91-120 Days | 210 | 15 | | | Exchange | 12 | 1 |
| 121-180 Days | 242 | 18 | | | Cash | 1248 | 118 |
| More than 180 Days | 190 | 17 | | | Bond/IDA | 1111 | 90 |
| Total Units Sold | 8866 | 734 | | | Carryback | 22 | 1 |
| Average Market Time | 29.6 | 32.16 | | | Cash to Loan | 24 | 2 |
| | | | | | Conventional | 6331 | 507 |
| | | | | | Rent/Lease | 3 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 0 | 0 |
| | | | | | No Financing Reported | 1 | 0 |
| | | | | | Total | 8866 | 734 |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

3/1/2005 - 3/31/2005

| | Sales | | | | | Listings | |
|---|---------|--|----------------------------------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | Condo | Units | Listed | Listed |
| \$19,999 or under | 1 | 1 | 2 | 0 | 4 | 1 | 0 |
| \$20,000 - \$29,999 | 6 | 3 | 0 | 1 | 10 | 8 | 0 |
| \$30,000 - \$39,999 | 13 | 4 | 1 | 3 | 21 | 7 | 0 |
| \$40,000 - \$49,999 | 26 | 5 | 0 | 13 | 44 | 11 | 1 |
| \$50,000 - \$59,999 | 29 | 11 | 2 | 16 | 58 | 14 | 8 |
| \$60,000 - \$69,999 | 41 | 21 | 3 | 20 | 85 | 34 | 11 |
| \$70,000 - \$79,999 | 57 | 27 | 4 | 47 | 135 | 38 | 12 |
| \$80,000 - \$89,999 | 87 | 26 | 4 | 62 | 179 | 42 | 14 |
| \$90,000 - \$99,999 | 67 | 41 | 9 | 53 | 170 | 61 | 15 |
| \$100,000 - \$119,999 | 177 | 176 | 27 | 118 | 498 | 60 | 9 |
| \$120,000 - \$139,999 | 188 | 368 | 97 | 90 | 743 | 112 | 13 |
| \$140,000 - \$159,999 | 192 | 442 | 117 | 71 | 822 | 112 | 12 |
| \$160,000 - \$179,999 | 173 | 617 | 147 | 50 | 987 | 112 | 5 |
| \$180,000 - \$199,999 | 114 | 524 | 233 | 40 | 911 | 133 | 3 |
| \$200,000 - \$249,999 | 171 | 957 | 515 | 59 | 1702 | 354 | 23 |
| \$250,000 - \$299,999 | 117 | 451 | 440 | 39 | 1047 | 327 | 17 |
| \$300,000 - \$399,999 | 118 | 376 | 618 | 62 | 1174 | 512 | 41 |
| \$400,000 - \$499,999 | 51 | 145 | 326 | 29 | 551 | 264 | 15 |
| \$500,000 OR OVER | 35 | 206 | 590 | 15 | 846 | 760 | 21 |
| Totals | 1663 | 4401 | 3135 | 788 | 9987 | 2962 | 220 |
| Average Price | 182.5 | 235.4 | 393.5 | 172.4 | 271.3 | 490.0 | 263.3 |
| (In Thousands \$) | | | | | | | |
| Median Price | 154.0 | 197.0 | 296.0 | 131.0 | 206.0 | 335.0 | 201.4 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 2573358.5 | | Total Dollar Volume Condominium (In Thousands) 135832.9 | | | Total Home Sales Dollar Value (In Thousands) 2709191.4 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 5932 | 519 | | | FHA | 83 | 23 |
| 31-60 Days | 1662 | 122 | | | VA | 55 | 6 |
| 61-90 Days | 599 | 59 | | | FMHA | 1 | 0 |
| 91-120 Days | 294 | 21 | | | Exchange | 12 | 0 |
| 121-180 Days | 276 | 24 | | | Cash | 1309 | 118 |
| More than 180 Days | 216 | 25 | | | Bond/IDA | 1130 | 89 |
| Total Units Sold | 9199 | 788 | | | Carryback | 26 | 0 |
| Average Market Time | 32.92 | 36.49 | | | Cash to Loan | 27 | 3 |
| | | | | | Conventional | 6552 | 548 |
| | | | | | Rent/Lease | 1 | 1 |
| | | | | | SBA | 1 | 0 |
| | | | | | Wrap | 2 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 9199 | 788 |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

2/1/2005 - 2/28/2005

| | Sales | | | | | Listings | |
|---|---------|--|-------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | Condo | Units | Listed | Listed |
| \$19,999 or under | 4 | 2 | 3 | 2 | 11 | 2 | 0 |
| \$20,000 - \$29,999 | 1 | 3 | 0 | 1 | 5 | 1 | 0 |
| \$30,000 - \$39,999 | 16 | 5 | 0 | 5 | 26 | 7 | 1 |
| \$40,000 - \$49,999 | 28 | 11 | 3 | 5 | 47 | 20 | 15 |
| \$50,000 - \$59,999 | 28 | 8 | 3 | 18 | 57 | 26 | 17 |
| \$60,000 - \$69,999 | 45 | 13 | 1 | 27 | 86 | 31 | 11 |
| \$70,000 - \$79,999 | 66 | 21 | 1 | 42 | 130 | 33 | 8 |
| \$80,000 - \$89,999 | 66 | 26 | 9 | 46 | 147 | 45 | 6 |
| \$90,000 - \$99,999 | 63 | 34 | 1 | 56 | 154 | 50 | 17 |
| \$100,000 - \$119,999 | 164 | 167 | 37 | 92 | 460 | 88 | 20 |
| \$120,000 - \$139,999 | 157 | 348 | 87 | 97 | 689 | 140 | 12 |
| \$140,000 - \$159,999 | 139 | 434 | 112 | 56 | 741 | 130 | 8 |
| \$160,000 - \$179,999 | 138 | 567 | 163 | 37 | 905 | 178 | 7 |
| \$180,000 - \$199,999 | 78 | 458 | 189 | 30 | 755 | 188 | 14 |
| \$200,000 - \$249,999 | 127 | 627 | 363 | 46 | 1163 | 423 | 25 |
| \$250,000 - \$299,999 | 76 | 275 | 338 | 25 | 714 | 326 | 19 |
| \$300,000 - \$399,999 | 81 | 244 | 413 | 40 | 778 | 473 | 27 |
| \$400,000 - \$499,999 | 19 | 110 | 214 | 19 | 362 | 264 | 20 |
| \$500,000 OR OVER | 25 | 142 | 376 | 8 | 551 | 727 | 6 |
| Totals | 1321 | 3495 | 2313 | 652 | 7781 | 3152 | 233 |
| Average Price | 175.1 | 220.7 | 359.5 | 159.2 | 249.1 | 470.6 | 204.5 |
| (In Thousands \$) | | | | | | | |
| Median Price | 142.5 | 185.0 | 275.0 | 124.9 | 190.0 | 310.0 | 179.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1834195.8 | | Total Dollar Volume Condominium (In Thousands) 103796.2 | | | Total Home Sales Dollar Value (In Thousands) 1937992.0 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 4172 | 399 | | | FHA | 87 | 22 |
| 31-60 Days | 1397 | 124 | | | VA | 60 | 2 |
| 61-90 Days | 575 | 48 | | | FMHA | 2 | 0 |
| 91-120 Days | 277 | 24 | | | Exchange | 15 | 0 |
| 121-180 Days | 227 | 19 | | | Cash | 954 | 102 |
| More than 180 Days | 160 | 17 | | | Bond/IDA | 880 | 87 |
| Total Units Sold | 7129 | 652 | | | Carryback | 19 | 2 |
| Average Market Time | 34.89 | 33.91 | | | Cash to Loan | 16 | 3 |
| | | | | | Conventional | 5090 | 434 |
| | | | | | Rent/Lease | 3 | 0 |
| | | | | | SBA | 1 | 0 |
| | | | | | Wrap | 2 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 7129 | 652 |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

1/1/2005 - 1/31/2005

| | Sales | | | | | Listings | |
|---|---------|---|----------------------------------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | Condo | Units | Listed | Listed |
| \$19,999 or under | 1 | 1 | 0 | 0 | 2 | 1 | 0 |
| \$20,000 - \$29,999 | 9 | 1 | 0 | 0 | 10 | 5 | 0 |
| \$30,000 - \$39,999 | 9 | 3 | 0 | 2 | 14 | 5 | 1 |
| \$40,000 - \$49,999 | 19 | 5 | 4 | 7 | 35 | 22 | 5 |
| \$50,000 - \$59,999 | 32 | 16 | 1 | 7 | 56 | 38 | 3 |
| \$60,000 - \$69,999 | 40 | 12 | 1 | 13 | 66 | 30 | 4 |
| \$70,000 - \$79,999 | 51 | 29 | 4 | 22 | 106 | 46 | 2 |
| \$80,000 - \$89,999 | 67 | 28 | 2 | 18 | 115 | 52 | 7 |
| \$90,000 - \$99,999 | 75 | 59 | 8 | 30 | 172 | 55 | 10 |
| \$100,000 - \$119,999 | 167 | 181 | 26 | 31 | 405 | 83 | 6 |
| \$120,000 - \$139,999 | 209 | 341 | 84 | 26 | 660 | 162 | 6 |
| \$140,000 - \$159,999 | 119 | 439 | 107 | 24 | 689 | 121 | 3 |
| \$160,000 - \$179,999 | 101 | 478 | 140 | 16 | 735 | 101 | 0 |
| \$180,000 - \$199,999 | 68 | 359 | 150 | 14 | 591 | 102 | 4 |
| \$200,000 - \$249,999 | 102 | 489 | 308 | 23 | 922 | 307 | 5 |
| \$250,000 - \$299,999 | 70 | 314 | 281 | 20 | 685 | 207 | 9 |
| \$300,000 - \$399,999 | 59 | 180 | 329 | 16 | 584 | 314 | 15 |
| \$400,000 - \$499,999 | 25 | 81 | 168 | 13 | 287 | 210 | 12 |
| \$500,000 OR OVER | 25 | 133 | 340 | 9 | 507 | 622 | 4 |
| Totals | 1248 | 3149 | 1953 | 291 | 6641 | 2483 | 96 |
| Average Price | 165.3 | 218.5 | 379.1 | 187.8 | 254.4 | 509.4 | 241.8 |
| (In Thousands \$) | | | | | | | |
| Median Price | 134.9 | 179.5 | 273.0 | 133.5 | 188.0 | 285.0 | 189.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1634584.9 | | Total Dollar Volume Condominium (In Thousands) 54651.6 | | | Total Home Sales Dollar Value (In Thousands) 1689236.5 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 206 | 10 | | | FHA | 102 | 6 |
| 31-60 Days | 109 | 3 | | | VA | 40 | 1 |
| 61-90 Days | 72 | 0 | | | FMHA | 3 | 0 |
| 91-120 Days | 30 | 0 | | | Exchange | 14 | 3 |
| 121-180 Days | 27 | 6 | | | Cash | 896 | 69 |
| More than 180 Days | 49 | 7 | | | Bond/IDA | 754 | 24 |
| Total Units Sold | 6350 | 291 | | | Carryback | 27 | 4 |
| Average Market Time | 5.56 | 9.86 | | | Cash to Loan | 19 | 0 |
| | | | | | Conventional | 4491 | 184 |
| | | | | | Rent/Lease | 3 | 0 |
| | | | | | SBA | 1 | 0 |
| | | | | | Wrap | 0 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 6350 | 291 |
| | | | | | | | |

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real estate activity in the market*

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

1/1/2004 - 12/31/2004

| | Sales | | | | | Listings | |
|---|---------|--|-------|----------------------------------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 43 | 17 | 4 | 4 | 68 | 11 | 0 |
| \$20,000 - \$29,999 | 87 | 39 | 6 | 20 | 152 | 10 | 1 |
| \$30,000 - \$39,999 | 208 | 74 | 9 | 68 | 359 | 26 | 1 |
| \$40,000 - \$49,999 | 332 | 104 | 15 | 105 | 556 | 52 | 2 |
| \$50,000 - \$59,999 | 406 | 153 | 17 | 166 | 742 | 81 | 7 |
| \$60,000 - \$69,999 | 664 | 224 | 36 | 278 | 1202 | 99 | 14 |
| \$70,000 - \$79,999 | 911 | 419 | 52 | 362 | 1744 | 121 | 8 |
| \$80,000 - \$89,999 | 1278 | 698 | 126 | 483 | 2585 | 119 | 5 |
| \$90,000 - \$99,999 | 1351 | 975 | 171 | 436 | 2933 | 124 | 13 |
| \$100,000 - \$119,999 | 2847 | 4591 | 920 | 625 | 8983 | 241 | 6 |
| \$120,000 - \$139,999 | 2517 | 8183 | 1809 | 540 | 13049 | 256 | 4 |
| \$140,000 - \$159,999 | 1745 | 8133 | 2529 | 371 | 12779 | 191 | 2 |
| \$160,000 - \$179,999 | 1281 | 6169 | 2702 | 252 | 10404 | 151 | 3 |
| \$180,000 - \$199,999 | 783 | 4015 | 2473 | 190 | 7462 | 134 | 11 |
| \$200,000 - \$249,999 | 1195 | 5030 | 5058 | 266 | 11549 | 327 | 11 |
| \$250,000 - \$299,999 | 640 | 2608 | 3957 | 154 | 7360 | 227 | 6 |
| \$300,000 - \$399,999 | 642 | 2254 | 4360 | 171 | 7427 | 394 | 18 |
| \$400,000 - \$499,999 | 247 | 891 | 2258 | 50 | 3447 | 246 | 23 |
| \$500,000 OR OVER | 182 | 1271 | 4001 | 49 | 5504 | 1545 | 31 |
| Totals | 17359 | 45848 | 30503 | 4590 | 98305 | 4355 | 166 |
| Average Price | 147.0 | 190.9 | 324.5 | 138.9 | 222.2 | 707.2 | 377.7 |
| (In Thousands \$) | | | | | | | |
| Median Price | 124.0 | 158.0 | 243.0 | 113.0 | 165.9 | 259.5 | 189.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Fam ily (In Thousands) 21205148.7 | | Total Dollar Volume Condominium (In Thousands) 637387.5 | | | Total Home Sales Dollar Value (In Thousands) 21845493.4 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | Types of Financing OF UNITS SOLD | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 29471 | 1273 | | FHA | 4159 | 254 | |
| 31-60 Days | 24181 | 1099 | | VA | 1170 | 27 | |
| 61-90 Days | 11789 | 658 | | FMHA | 23 | 3 | |
| 91-120 Days | 5659 | 322 | | Exchange | 139 | 13 | |
| 121-180 Days | 4405 | 312 | | Cash | 12232 | 1000 | |
| More than 180 Days | 2264 | 237 | | Bond/IDA | 10106 | 430 | |
| Total Units Sold | 93710 | 4590 | | Carryback | 332 | 15 | |
| Average Market Time | 44.44 | 57.2 | | Cash to Loan | 254 | 19 | |
| | | | | Conventional | 65198 | 2827 | |
| | | | | Rent/Lease | 53 | 2 | |
| | | | | SBA | 8 | 0 | |
| | | | | Wrap | 36 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 93710 | 4590 | |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

12/1/2004 - 12/31/2004

| | Sales | | | | | Listings | |
|---|---------|---|-------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | Condo | Units | Listed | Listed |
| \$19,999 or under | 4 | 11 | 5 | 0 | 20 | 11 | 0 |
| \$20,000 - \$29,999 | 9 | 2 | 0 | 0 | 11 | 20 | 1 |
| \$30,000 - \$39,999 | 15 | 5 | 1 | 3 | 24 | 39 | 5 |
| \$40,000 - \$49,999 | 22 | 6 | 1 | 10 | 39 | 88 | 7 |
| \$50,000 - \$59,999 | 33 | 14 | 3 | 12 | 62 | 140 | 16 |
| \$60,000 - \$69,999 | 46 | 16 | 3 | 13 | 78 | 176 | 25 |
| \$70,000 - \$79,999 | 60 | 26 | 4 | 29 | 119 | 216 | 28 |
| \$80,000 - \$89,999 | 85 | 41 | 1 | 28 | 155 | 219 | 19 |
| \$90,000 - \$99,999 | 96 | 52 | 14 | 40 | 202 | 249 | 26 |
| \$100,000 - \$119,999 | 191 | 266 | 56 | 43 | 556 | 547 | 21 |
| \$120,000 - \$139,999 | 212 | 451 | 105 | 42 | 810 | 618 | 21 |
| \$140,000 - \$159,999 | 154 | 591 | 142 | 28 | 915 | 478 | 18 |
| \$160,000 - \$179,999 | 115 | 539 | 182 | 22 | 858 | 524 | 19 |
| \$180,000 - \$199,999 | 64 | 446 | 178 | 24 | 712 | 478 | 18 |
| \$200,000 - \$249,999 | 87 | 526 | 396 | 32 | 1041 | 820 | 24 |
| \$250,000 - \$299,999 | 82 | 276 | 330 | 19 | 707 | 629 | 17 |
| \$300,000 - \$399,999 | 66 | 254 | 386 | 19 | 725 | 904 | 37 |
| \$400,000 - \$499,999 | 33 | 78 | 242 | 9 | 362 | 527 | 37 |
| \$500,000 OR OVER | 20 | 110 | 371 | 5 | 506 | 2304 | 43 |
| Totals | 1394 | 3710 | 2420 | 378 | 7902 | 8987 | 382 |
| Average Price | 160.7 | 204.6 | 343.4 | 155.4 | 237.0 | 535.7 | 292.9 |
| (In Thousands \$) | | | | | | | |
| Median Price | 130.0 | 172.0 | 265.0 | 125.0 | 181.9 | 244.9 | 164.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1813948.8 | | Total Dollar Volume Condominium (In Thousands) 58756.0 | | | Total Home Sales Dollar Value (In Thousands) 1872704.9 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 443 | 20 | | | FHA | 140 | 8 |
| 31-60 Days | 233 | 14 | | | VA | 57 | 2 |
| 61-90 Days | 131 | 11 | | | FMHA | 0 | 0 |
| 91-120 Days | 55 | 6 | | | Exchange | 14 | 1 |
| 121-180 Days | 49 | 10 | | | Cash | 971 | 65 |
| More than 180 Days | 60 | 10 | | | Bond/IDA | 946 | 48 |
| Total Units Sold | 7524 | 378 | | | Carryback | 21 | 4 |
| Average Market Time | 7.75 | 17.54 | | | Cash to Loan | 14 | 4 |
| | | | | | Conventional | 5358 | 245 |
| | | | | | Rent/Lease | 3 | 1 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 0 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | Total | 7524 | 378 | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

11/1/2004 - 11/30/2004

| | Sales | | | | | Listings | |
|---|---------|---|-------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | Condo | Units | Listed | Listed |
| \$19,999 or under | 3 | 2 | 0 | 0 | 5 | 9 | 0 |
| \$20,000 - \$29,999 | 10 | 2 | 0 | 1 | 13 | 21 | 0 |
| \$30,000 - \$39,999 | 10 | 6 | 0 | 5 | 21 | 44 | 7 |
| \$40,000 - \$49,999 | 21 | 8 | 0 | 14 | 43 | 99 | 8 |
| \$50,000 - \$59,999 | 26 | 9 | 2 | 9 | 46 | 150 | 16 |
| \$60,000 - \$69,999 | 54 | 19 | 4 | 11 | 88 | 195 | 27 |
| \$70,000 - \$79,999 | 71 | 31 | 6 | 29 | 137 | 242 | 33 |
| \$80,000 - \$89,999 | 78 | 45 | 6 | 35 | 164 | 234 | 25 |
| \$90,000 - \$99,999 | 88 | 62 | 7 | 37 | 194 | 290 | 28 |
| \$100,000 - \$119,999 | 227 | 268 | 58 | 48 | 601 | 602 | 40 |
| \$120,000 - \$139,999 | 223 | 475 | 109 | 28 | 835 | 705 | 26 |
| \$140,000 - \$159,999 | 162 | 686 | 186 | 23 | 1057 | 511 | 16 |
| \$160,000 - \$179,999 | 135 | 592 | 194 | 21 | 942 | 522 | 17 |
| \$180,000 - \$199,999 | 77 | 428 | 212 | 14 | 731 | 406 | 17 |
| \$200,000 - \$249,999 | 123 | 537 | 409 | 29 | 1098 | 827 | 23 |
| \$250,000 - \$299,999 | 75 | 268 | 319 | 13 | 675 | 649 | 16 |
| \$300,000 - \$399,999 | 52 | 212 | 346 | 23 | 633 | 908 | 37 |
| \$400,000 - \$499,999 | 28 | 82 | 190 | 4 | 304 | 597 | 41 |
| \$500,000 OR OVER | 27 | 113 | 340 | 4 | 484 | 2384 | 47 |
| Totals | 1490 | 3845 | 2388 | 348 | 8071 | 9395 | 424 |
| Average Price | 161.1 | 201.7 | 338.7 | 152.4 | 232.6 | 526.3 | 280.2 |
| (In Thousands \$) | | | | | | | |
| Median Price | 134.0 | 170.0 | 250.0 | 114.9 | 176.0 | 241.5 | 144.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1824611.6 | | Total Dollar Volume Condominium (In Thousands) 53043.2 | | | Total Home Sales Dollar Value (In Thousands) 1877654.8 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 967 | 51 | | | FHA | 158 | 6 |
| 31-60 Days | 445 | 17 | | | VA | 57 | 2 |
| 61-90 Days | 212 | 19 | | | FMHA | 1 | 0 |
| 91-120 Days | 79 | 9 | | | Exchange | 14 | 1 |
| 121-180 Days | 108 | 8 | | | Cash | 970 | 75 |
| More than 180 Days | 79 | 9 | | | Bond/IDA | 909 | 36 |
| Total Units Sold | 7723 | 348 | | | Carryback | 21 | 0 |
| Average Market Time | 12.46 | 20.87 | | | Cash to Loan | 21 | 0 |
| | | | | | Conventional | 5571 | 228 |
| | | | | | Rent/Lease | 1 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 0 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 7723 | 348 |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

10/1/2004 - 10/31/2004

| | Sales | | | | | Listings | |
|---|---------|---|----------------------------------|-----------------------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | Condo | Units | Listed | Listed |
| \$19,999 or under | 6 | 2 | 1 | 0 | 9 | 11 | 0 |
| \$20,000 - \$29,999 | 2 | 3 | 0 | 3 | 8 | 26 | 0 |
| \$30,000 - \$39,999 | 16 | 8 | 0 | 5 | 29 | 50 | 9 |
| \$40,000 - \$49,999 | 23 | 17 | 2 | 11 | 53 | 110 | 19 |
| \$50,000 - \$59,999 | 37 | 20 | 1 | 10 | 68 | 183 | 22 |
| \$60,000 - \$69,999 | 52 | 21 | 4 | 23 | 100 | 210 | 27 |
| \$70,000 - \$79,999 | 61 | 29 | 1 | 35 | 126 | 283 | 48 |
| \$80,000 - \$89,999 | 102 | 46 | 10 | 35 | 193 | 254 | 34 |
| \$90,000 - \$99,999 | 101 | 55 | 9 | 43 | 208 | 322 | 35 |
| \$100,000 - \$119,999 | 200 | 306 | 57 | 38 | 601 | 716 | 39 |
| \$120,000 - \$139,999 | 201 | 582 | 141 | 46 | 970 | 776 | 20 |
| \$140,000 - \$159,999 | 117 | 710 | 160 | 35 | 1022 | 611 | 14 |
| \$160,000 - \$179,999 | 108 | 589 | 233 | 13 | 943 | 556 | 11 |
| \$180,000 - \$199,999 | 79 | 409 | 227 | 17 | 732 | 486 | 14 |
| \$200,000 - \$249,999 | 111 | 488 | 398 | 20 | 1017 | 883 | 25 |
| \$250,000 - \$299,999 | 54 | 228 | 333 | 11 | 626 | 716 | 20 |
| \$300,000 - \$399,999 | 48 | 220 | 377 | 12 | 657 | 882 | 31 |
| \$400,000 - \$499,999 | 21 | 85 | 214 | 6 | 326 | 612 | 41 |
| \$500,000 OR OVER | 11 | 99 | 370 | 5 | 485 | 2464 | 53 |
| Totals | 1350 | 3917 | 2538 | 368 | 8173 | 10151 | 462 |
| Average Price | 148.5 | 195.7 | 343.2 | 138.1 | 231.1 | 502.8 | 267.9 |
| (In Thousands \$) | | | | | | | |
| Median Price | 127.5 | 165.0 | 251.9 | 113.0 | 174.9 | 229.0 | 116.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1838003.8 | | Total Dollar Volume Condominium (In Thousands) 50833.2 | | | Total Home Sales Dollar Value (In Thousands) 1888837.0 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 2769 | 114 | | FHA | 195 | 14 | |
| 31-60 Days | 882 | 40 | | VA | 68 | 2 | |
| 61-90 Days | 380 | 22 | | FMHA | 3 | 0 | |
| 91-120 Days | 179 | 22 | | Exchange | 12 | 0 | |
| 121-180 Days | 143 | 23 | | Cash | 949 | 76 | |
| More than 180 Days | 96 | 5 | | Bond/IDA | 927 | 41 | |
| Total Units Sold | 7805 | 368 | | Carryback | 21 | 1 | |
| Average Market Time | 21.04 | 33.39 | | Cash to Loan | 18 | 0 | |
| | | | | Conventional | 5608 | 234 | |
| | | | | Rent/Lease | 2 | 0 | |
| | | | | SBA | 0 | 0 | |
| | | | | Wrap | 2 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 7805 | 368 | |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

09/1/2004 - 9/30/2004

| | Sales | | | | | Listings | |
|---|---------|---|----------------------------------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | Condo | Units | Listed | Listed |
| \$19,999 or under | 4 | 1 | 1 | 1 | 7 | 13 | 0 |
| \$20,000 - \$29,999 | 4 | 3 | 0 | 1 | 8 | 32 | 1 |
| \$30,000 - \$39,999 | 14 | 4 | 1 | 3 | 22 | 43 | 11 |
| \$40,000 - \$49,999 | 21 | 9 | 1 | 11 | 42 | 117 | 22 |
| \$50,000 - \$59,999 | 33 | 19 | 0 | 14 | 66 | 159 | 27 |
| \$60,000 - \$69,999 | 44 | 20 | 4 | 35 | 103 | 226 | 28 |
| \$70,000 - \$79,999 | 66 | 25 | 3 | 33 | 127 | 292 | 49 |
| \$80,000 - \$89,999 | 114 | 47 | 9 | 43 | 213 | 304 | 48 |
| \$90,000 - \$99,999 | 117 | 55 | 16 | 31 | 219 | 342 | 34 |
| \$100,000 - \$119,999 | 215 | 329 | 66 | 46 | 656 | 798 | 49 |
| \$120,000 - \$139,999 | 224 | 704 | 178 | 42 | 1148 | 857 | 30 |
| \$140,000 - \$159,999 | 148 | 734 | 220 | 26 | 1128 | 709 | 17 |
| \$160,000 - \$179,999 | 93 | 636 | 232 | 26 | 987 | 640 | 22 |
| \$180,000 - \$199,999 | 69 | 370 | 194 | 15 | 648 | 468 | 14 |
| \$200,000 - \$249,999 | 111 | 457 | 479 | 22 | 1069 | 812 | 18 |
| \$250,000 - \$299,999 | 53 | 272 | 402 | 10 | 737 | 727 | 18 |
| \$300,000 - \$399,999 | 62 | 194 | 439 | 17 | 712 | 857 | 30 |
| \$400,000 - \$499,999 | 27 | 76 | 206 | 5 | 314 | 567 | 42 |
| \$500,000 OR OVER | 15 | 99 | 346 | 11 | 471 | 2366 | 56 |
| Totals | 1434 | 4054 | 2797 | 392 | 8677 | 10329 | 516 |
| Average Price | 152.7 | 191.6 | 320.2 | 149.4 | 224.7 | 483.9 | 253.8 |
| (In Thousands \$) | | | | | | | |
| Median Price | 126.0 | 162.0 | 249.9 | 107.9 | 170.0 | 212.5 | 109.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1891105.5 | | Total Dollar Volume Condominium (In Thousands) 58556.0 | | | Total Home Sales Dollar Value (In Thousands) 1949661.5 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 4333 | 182 | | | FHA | 270 | 19 |
| 31-60 Days | 2167 | 84 | | | VA | 77 | 3 |
| 61-90 Days | 796 | 41 | | | FMHA | 2 | 1 |
| 91-120 Days | 349 | 24 | | | Exchange | 13 | 0 |
| 121-180 Days | 269 | 27 | | | Cash | 958 | 77 |
| More than 180 Days | 139 | 24 | | | Bond/IDA | 924 | 36 |
| Total Units Sold | 8284 | 392 | | | Carryback | 25 | 3 |
| Average Market Time | 39.09 | 57.31 | | | Cash to Loan | 27 | 2 |
| | | | | | Conventional | 5981 | 251 |
| | | | | | Rent/Lease | 4 | 0 |
| | | | | | SBA | 1 | 0 |
| | | | | | Wrap | 2 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 8284 | 392 |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

8/1/2004 - 8/31/2004

| | Sales | | | | | Listings | |
|---|---------|---|-------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | Condo | Units | Listed | Listed |
| \$19,999 or under | 2 | 1 | 2 | 0 | 5 | 14 | 0 |
| \$20,000 - \$29,999 | 9 | 3 | 0 | 2 | 14 | 33 | 0 |
| \$30,000 - \$39,999 | 16 | 7 | 0 | 3 | 26 | 56 | 12 |
| \$40,000 - \$49,999 | 25 | 4 | 1 | 9 | 39 | 122 | 24 |
| \$50,000 - \$59,999 | 20 | 16 | 1 | 16 | 53 | 164 | 24 |
| \$60,000 - \$69,999 | 47 | 16 | 2 | 24 | 89 | 220 | 33 |
| \$70,000 - \$79,999 | 69 | 31 | 6 | 29 | 135 | 324 | 60 |
| \$80,000 - \$89,999 | 99 | 51 | 9 | 51 | 210 | 323 | 66 |
| \$90,000 - \$99,999 | 133 | 94 | 9 | 36 | 272 | 331 | 37 |
| \$100,000 - \$119,999 | 230 | 387 | 80 | 44 | 741 | 895 | 49 |
| \$120,000 - \$139,999 | 207 | 780 | 148 | 44 | 1179 | 995 | 54 |
| \$140,000 - \$159,999 | 135 | 811 | 249 | 25 | 1220 | 843 | 23 |
| \$160,000 - \$179,999 | 94 | 581 | 293 | 25 | 993 | 692 | 25 |
| \$180,000 - \$199,999 | 58 | 371 | 232 | 18 | 679 | 518 | 12 |
| \$200,000 - \$249,999 | 97 | 508 | 503 | 24 | 1132 | 805 | 15 |
| \$250,000 - \$299,999 | 38 | 228 | 385 | 18 | 669 | 677 | 31 |
| \$300,000 - \$399,999 | 46 | 202 | 445 | 25 | 718 | 848 | 35 |
| \$400,000 - \$499,999 | 24 | 77 | 229 | 4 | 334 | 610 | 39 |
| \$500,000 OR OVER | 14 | 106 | 359 | 5 | 484 | 2272 | 79 |
| Totals | 1363 | 4274 | 2953 | 402 | 8992 | 10742 | 618 |
| Average Price | 146.8 | 190.6 | 312.4 | 146.4 | 222.0 | 456.4 | 264.1 |
| (In Thousands \$) | | | | | | | |
| Median Price | 122.0 | 158.5 | 245.0 | 112.0 | 168.0 | 195.0 | 120.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1937101.5 | | Total Dollar Volume Condominium (In Thousands) 58852.7 | | | Total Home Sales Dollar Value (In Thousands) 1995954.3 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 3361 | 129 | | | FHA | 313 | 20 |
| 31-60 Days | 3034 | 126 | | | VA | 103 | 3 |
| 61-90 Days | 1201 | 77 | | | FMHA | 4 | 0 |
| 91-120 Days | 471 | 34 | | | Exchange | 23 | 3 |
| 121-180 Days | 345 | 18 | | | Cash | 984 | 76 |
| More than 180 Days | 169 | 18 | | | Bond/IDA | 903 | 48 |
| Total Units Sold | 8590 | 402 | | | Carryback | 27 | 1 |
| Average Market Time | 47.13 | 60.48 | | | Cash to Loan | 22 | 1 |
| | | | | | Conventional | 6207 | 250 |
| | | | | | Rent/Lease | 1 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 3 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | Total | 8590 | 402 | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

7/1/2004 - 7/31/2004

| | Sales | | | | | Listings | |
|---|---------|---|----------------------------------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 2 | 5 | 3 | 0 | 10 | 14 | 0 |
| \$20,000 - \$29,999 | 7 | 3 | 0 | 0 | 10 | 34 | 2 |
| \$30,000 - \$39,999 | 16 | 7 | 0 | 3 | 26 | 72 | 15 |
| \$40,000 - \$49,999 | 27 | 4 | 3 | 4 | 38 | 149 | 45 |
| \$50,000 - \$59,999 | 34 | 8 | 0 | 15 | 57 | 179 | 36 |
| \$60,000 - \$69,999 | 50 | 15 | 0 | 21 | 86 | 248 | 74 |
| \$70,000 - \$79,999 | 81 | 32 | 4 | 40 | 157 | 380 | 81 |
| \$80,000 - \$89,999 | 101 | 78 | 3 | 49 | 231 | 454 | 108 |
| \$90,000 - \$99,999 | 115 | 91 | 13 | 37 | 256 | 466 | 74 |
| \$100,000 - \$119,999 | 228 | 394 | 107 | 51 | 780 | 1355 | 79 |
| \$120,000 - \$139,999 | 230 | 791 | 169 | 46 | 1236 | 1867 | 73 |
| \$140,000 - \$159,999 | 123 | 765 | 266 | 40 | 1194 | 1685 | 45 |
| \$160,000 - \$179,999 | 85 | 588 | 278 | 19 | 970 | 1423 | 29 |
| \$180,000 - \$199,999 | 70 | 381 | 248 | 15 | 714 | 956 | 20 |
| \$200,000 - \$249,999 | 89 | 482 | 516 | 18 | 1105 | 1624 | 35 |
| \$250,000 - \$299,999 | 49 | 218 | 401 | 8 | 676 | 1247 | 51 |
| \$300,000 - \$399,999 | 44 | 181 | 443 | 16 | 684 | 1481 | 66 |
| \$400,000 - \$499,999 | 20 | 76 | 222 | 1 | 319 | 839 | 47 |
| \$500,000 OR OVER | 14 | 97 | 378 | 2 | 491 | 2735 | 83 |
| Totals | 1385 | 4216 | 3054 | 385 | 9040 | 17208 | 963 |
| Average Price | 144.4 | 186.4 | 313.1 | 130.8 | 220.4 | 377.3 | 224.3 |
| (In Thousands \$) | | | | | | | |
| Median Price | 122.5 | 157.5 | 239.9 | 110.0 | 168.0 | 185.5 | 107.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1942037.7 | | Total Dollar Volume Condominium (In Thousands) 50350.5 | | | Total Home Sales Dollar Value (In Thousands) 1992388.1 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 3186 | 137 | | | FHA | 338 | 26 |
| 31-60 Days | 3024 | 115 | | | VA | 109 | 0 |
| 61-90 Days | 1305 | 59 | | | FMHA | 3 | 0 |
| 91-120 Days | 571 | 32 | | | Exchange | 7 | 0 |
| 121-180 Days | 374 | 26 | | | Cash | 918 | 69 |
| More than 180 Days | 194 | 16 | | | Bond/IDA | 935 | 28 |
| Total Units Sold | 8655 | 385 | | | Carryback | 30 | 0 |
| Average Market Time | 50.72 | 60.31 | | | Cash to Loan | 20 | 1 |
| | | | | | Conventional | 6280 | 261 |
| | | | | | Rent/Lease | 8 | 0 |
| | | | | | SBA | 1 | 0 |
| | | | | | Wrap | 6 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 8655 | 385 |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

6/1/2004 - 6/30/2004

| | Sales | | | | | Listings | |
|---|---------|---|----------------------------------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 6 | 1 | 0 | 1 | 8 | 14 | 0 |
| \$20,000 - \$29,999 | 6 | 1 | 2 | 1 | 10 | 37 | 1 |
| \$30,000 - \$39,999 | 22 | 4 | 2 | 7 | 35 | 74 | 18 |
| \$40,000 - \$49,999 | 31 | 5 | 1 | 9 | 46 | 149 | 49 |
| \$50,000 - \$59,999 | 36 | 10 | 0 | 13 | 59 | 188 | 48 |
| \$60,000 - \$69,999 | 52 | 31 | 5 | 35 | 123 | 263 | 83 |
| \$70,000 - \$79,999 | 78 | 48 | 3 | 38 | 167 | 410 | 105 |
| \$80,000 - \$89,999 | 108 | 62 | 11 | 50 | 231 | 499 | 128 |
| \$90,000 - \$99,999 | 130 | 85 | 17 | 42 | 274 | 530 | 71 |
| \$100,000 - \$119,999 | 265 | 435 | 99 | 55 | 854 | 1420 | 106 |
| \$120,000 - \$139,999 | 215 | 873 | 193 | 44 | 1325 | 2048 | 75 |
| \$140,000 - \$159,999 | 163 | 877 | 288 | 35 | 1363 | 1922 | 66 |
| \$160,000 - \$179,999 | 129 | 587 | 282 | 26 | 1024 | 1529 | 34 |
| \$180,000 - \$199,999 | 73 | 398 | 252 | 18 | 741 | 1083 | 32 |
| \$200,000 - \$249,999 | 114 | 453 | 603 | 24 | 1194 | 1789 | 38 |
| \$250,000 - \$299,999 | 49 | 258 | 397 | 16 | 720 | 1325 | 58 |
| \$300,000 - \$399,999 | 68 | 252 | 488 | 12 | 820 | 1590 | 79 |
| \$400,000 - \$499,999 | 15 | 91 | 288 | 4 | 398 | 873 | 40 |
| \$500,000 OR OVER | 21 | 154 | 447 | 5 | 627 | 2818 | 80 |
| Totals | 1581 | 4625 | 3378 | 435 | 10019 | 18561 | 1111 |
| Average Price | 148.1 | 196.0 | 332.9 | 133.9 | 231.9 | 362.9 | 206.6 |
| (In Thousands \$) | | | | | | | |
| Median Price | 124.5 | 157.0 | 244.9 | 112.0 | 169.0 | 184.9 | 106.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 2265239.4 | | Total Dollar Volume Condominium (In Thousands) 58267.8 | | | Total Home Sales Dollar Value (In Thousands) 2323507.2 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 3319 | 140 | | | FHA | 423 | 26 |
| 31-60 Days | 3198 | 127 | | | VA | 122 | 1 |
| 61-90 Days | 1561 | 82 | | | FMHA | 2 | 0 |
| 91-120 Days | 713 | 33 | | | Exchange | 9 | 1 |
| 121-180 Days | 520 | 35 | | | Cash | 1161 | 87 |
| More than 180 Days | 272 | 18 | | | Bond/IDA | 1011 | 40 |
| Total Units Sold | 9584 | 435 | | | Carryback | 26 | 0 |
| Average Market Time | 54.7 | 63.34 | | | Cash to Loan | 19 | 2 |
| | | | | | Conventional | 6805 | 277 |
| | | | | | Rent/Lease | 4 | 1 |
| | | | | | SBA | 1 | 0 |
| | | | | | Wrap | 1 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 9584 | 435 |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

5/1/2004 - 5/31/2004

| | Sales | | | | | Listings | |
|---|---------|---|----------------------------------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | Condo | Units | Listed | Listed |
| \$19,999 or under | 5 | 2 | 2 | 0 | 9 | 14 | 1 |
| \$20,000 - \$29,999 | 6 | 3 | 0 | 5 | 14 | 34 | 1 |
| \$30,000 - \$39,999 | 14 | 6 | 0 | 12 | 32 | 74 | 18 |
| \$40,000 - \$49,999 | 34 | 7 | 1 | 11 | 53 | 148 | 46 |
| \$50,000 - \$59,999 | 41 | 17 | 3 | 12 | 73 | 197 | 53 |
| \$60,000 - \$69,999 | 71 | 19 | 5 | 20 | 115 | 264 | 99 |
| \$70,000 - \$79,999 | 93 | 48 | 7 | 31 | 179 | 423 | 121 |
| \$80,000 - \$89,999 | 133 | 62 | 11 | 43 | 249 | 558 | 139 |
| \$90,000 - \$99,999 | 152 | 98 | 18 | 40 | 308 | 576 | 75 |
| \$100,000 - \$119,999 | 279 | 457 | 95 | 60 | 891 | 1540 | 112 |
| \$120,000 - \$139,999 | 231 | 843 | 184 | 60 | 1318 | 2225 | 83 |
| \$140,000 - \$159,999 | 155 | 721 | 237 | 31 | 1144 | 2093 | 84 |
| \$160,000 - \$179,999 | 106 | 573 | 265 | 22 | 966 | 1656 | 49 |
| \$180,000 - \$199,999 | 67 | 346 | 233 | 22 | 668 | 1200 | 39 |
| \$200,000 - \$249,999 | 94 | 375 | 463 | 25 | 957 | 1994 | 50 |
| \$250,000 - \$299,999 | 60 | 209 | 390 | 11 | 670 | 1467 | 44 |
| \$300,000 - \$399,999 | 47 | 176 | 368 | 16 | 607 | 1646 | 63 |
| \$400,000 - \$499,999 | 24 | 90 | 189 | 3 | 306 | 875 | 29 |
| \$500,000 OR OVER | 24 | 113 | 319 | 4 | 460 | 2866 | 68 |
| Totals | 1636 | 4165 | 2790 | 428 | 9019 | 19850 | 1169 |
| Average Price | 144.1 | 186.4 | 310.9 | 139.2 | 215.0 | 358.5 | 188.2 |
| (In Thousands \$) | | | | | | | |
| Median Price | 119.5 | 154.8 | 235.0 | 114.0 | 160.5 | 182.9 | 106.5 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1879596.3 | | Total Dollar Volume Condominium (In Thousands) 59573.0 | | | Total Home Sales Dollar Value (In Thousands) 1939169.3 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 2848 | 108 | | | FHA | 462 | 37 |
| 31-60 Days | 2829 | 137 | | | VA | 118 | 1 |
| 61-90 Days | 1440 | 82 | | | FMHA | 2 | 0 |
| 91-120 Days | 701 | 35 | | | Exchange | 16 | 0 |
| 121-180 Days | 529 | 37 | | | Cash | 1154 | 99 |
| More than 180 Days | 244 | 29 | | | Bond/IDA | 877 | 39 |
| Total Units Sold | 8591 | 428 | | | Carryback | 29 | 2 |
| Average Market Time | 55.95 | 73.84 | | | Cash to Loan | 23 | 3 |
| | | | | | Conventional | 5899 | 247 |
| | | | | | Rent/Lease | 10 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 1 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 8591 | 428 |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

4/1/2004 - 4/30/2004

| | Sales | | | | | Listings | |
|---|---------|---|----------------------------------|-------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | Condo | Units | Listed | Listed |
| \$19,999 or under | 1 | 4 | 0 | 0 | 5 | 14 | 0 |
| \$20,000 - \$29,999 | 7 | 6 | 2 | 2 | 17 | 43 | 2 |
| \$30,000 - \$39,999 | 21 | 10 | 2 | 9 | 42 | 91 | 15 |
| \$40,000 - \$49,999 | 41 | 15 | 2 | 11 | 69 | 177 | 47 |
| \$50,000 - \$59,999 | 37 | 10 | 3 | 23 | 73 | 215 | 51 |
| \$60,000 - \$69,999 | 83 | 21 | 2 | 24 | 130 | 301 | 99 |
| \$70,000 - \$79,999 | 103 | 50 | 8 | 30 | 191 | 440 | 110 |
| \$80,000 - \$89,999 | 133 | 82 | 18 | 39 | 272 | 580 | 154 |
| \$90,000 - \$99,999 | 130 | 104 | 23 | 33 | 290 | 631 | 95 |
| \$100,000 - \$119,999 | 341 | 541 | 105 | 83 | 1070 | 1660 | 131 |
| \$120,000 - \$139,999 | 222 | 875 | 186 | 72 | 1355 | 2492 | 109 |
| \$140,000 - \$159,999 | 195 | 694 | 253 | 55 | 1197 | 2366 | 93 |
| \$160,000 - \$179,999 | 131 | 481 | 225 | 23 | 860 | 1906 | 64 |
| \$180,000 - \$199,999 | 69 | 277 | 217 | 16 | 579 | 1263 | 34 |
| \$200,000 - \$249,999 | 114 | 380 | 406 | 18 | 918 | 2146 | 46 |
| \$250,000 - \$299,999 | 47 | 232 | 319 | 13 | 611 | 1567 | 47 |
| \$300,000 - \$399,999 | 57 | 190 | 355 | 9 | 611 | 1749 | 60 |
| \$400,000 - \$499,999 | 19 | 65 | 141 | 4 | 229 | 946 | 27 |
| \$500,000 OR OVER | 13 | 116 | 322 | 1 | 452 | 2986 | 60 |
| Totals | 1764 | 4153 | 2589 | 465 | 8971 | 21573 | 1241 |
| Average Price | 139.5 | 183.9 | 310.7 | 126.7 | 208.8 | 349.7 | 179.5 |
| (In Thousands \$) | | | | | | | |
| Median Price | 119.0 | 149.9 | 228.9 | 116.0 | 155.0 | 179.9 | 106.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1814143.9 | | Total Dollar Volume Condominium (In Thousands) 58938.1 | | | Total Home Sales Dollar Value (In Thous ands) 1873082.0 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 2739 | 123 | | | FHA | 543 | 51 |
| 31-60 Days | 2684 | 159 | | | VA | 130 | 2 |
| 61-90 Days | 1470 | 90 | | | FMHA | 4 | 1 |
| 91-120 Days | 705 | 27 | | | Exchange | 14 | 3 |
| 121-180 Days | 593 | 27 | | | Cash | 1265 | 115 |
| More than 180 Days | 315 | 39 | | | Bond/IDA | 857 | 26 |
| Total Units Sold | 8507 | 465 | | | Carryback | 36 | 3 |
| Average Market Time | 59.92 | 70.39 | | | Cash to Loan | 26 | 2 |
| | | | | | Conventional | 5621 | 262 |
| | | | | | Rent/Lease | 5 | 0 |
| | | | | | SBA | 3 | 0 |
| | | | | | Wrap | 3 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 8507 | 465 |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

03/01/2004 - 03/31/2004

| | Sales | | | | | Listings | |
|---|---------|---|-------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | Condo | Units | Listed | Listed |
| \$19,999 or under | 7 | 18 | 8 | 5 | 38 | 14 | 0 |
| \$20,000 - \$29,999 | 7 | 5 | 1 | 3 | 16 | 48 | 1 |
| \$30,000 - \$39,999 | 38 | 8 | 3 | 12 | 61 | 110 | 27 |
| \$40,000 - \$49,999 | 51 | 10 | 0 | 8 | 69 | 188 | 47 |
| \$50,000 - \$59,999 | 45 | 13 | 0 | 19 | 77 | 222 | 49 |
| \$60,000 - \$69,999 | 58 | 26 | 2 | 34 | 120 | 318 | 93 |
| \$70,000 - \$79,999 | 110 | 46 | 3 | 31 | 190 | 465 | 113 |
| \$80,000 - \$89,999 | 137 | 84 | 25 | 35 | 281 | 650 | 137 |
| \$90,000 - \$99,999 | 132 | 126 | 25 | 39 | 322 | 717 | 121 |
| \$100,000 - \$119,999 | 313 | 562 | 114 | 65 | 1054 | 1850 | 133 |
| \$120,000 - \$139,999 | 249 | 804 | 171 | 69 | 1293 | 2655 | 136 |
| \$140,000 - \$159,999 | 164 | 644 | 234 | 35 | 1077 | 2510 | 114 |
| \$160,000 - \$179,999 | 121 | 440 | 203 | 24 | 788 | 2024 | 64 |
| \$180,000 - \$199,999 | 70 | 256 | 202 | 15 | 543 | 1386 | 33 |
| \$200,000 - \$249,999 | 125 | 379 | 419 | 14 | 937 | 2249 | 61 |
| \$250,000 - \$299,999 | 55 | 193 | 298 | 9 | 555 | 1686 | 51 |
| \$300,000 - \$399,999 | 62 | 179 | 337 | 7 | 585 | 1858 | 51 |
| \$400,000 - \$499,999 | 23 | 82 | 154 | 3 | 262 | 1011 | 27 |
| \$500,000 OR OVER | 12 | 122 | 339 | 3 | 476 | 3072 | 63 |
| Totals | 1779 | 3997 | 2538 | 430 | 8744 | 23033 | 1321 |
| Average Price | 140.2 | 182.8 | 324.7 | 125.0 | 212.5 | 340.3 | 178.5 |
| (In Thousands \$) | | | | | | | |
| Median Price | 119.0 | 149.0 | 230.0 | 109.0 | 155.0 | 179.0 | 112.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1803968.7 | | Total Dollar Volume Condominium (In Thousands) 53754.6 | | | Total Home Sales Dollar Value (In Thousands) 1857723.3 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 2645 | 133 | | | FHA | 575 | 13 |
| 31-60 Days | 2703 | 121 | | | VA | 131 | 6 |
| 61-90 Days | 1339 | 73 | | | FMHA | 1 | 0 |
| 91-120 Days | 696 | 32 | | | Exchange | 9 | 2 |
| 121-180 Days | 623 | 41 | | | Cash | 1344 | 105 |
| More than 180 Days | 308 | 30 | | | Bond/IDA | 836 | 38 |
| Total Units Sold | 8314 | 430 | | | Carryback | 44 | 1 |
| Average Market Time | 59.86 | 73.1 | | | Cash to Loan | 33 | 3 |
| | | | | | Conventional | 5323 | 262 |
| | | | | | Rent/Lease | 11 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 7 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 8314 | 430 |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

02/01/2004 - 02/29/2004

| | Sales | | | | | Listings | |
|---|---------|---|----------------------------------|-----------------------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | Condo | Units | Listed | Listed |
| \$19,999 or under | 7 | 5 | 5 | 1 | 18 | 16 | 0 |
| \$20,000 - \$29,999 | 9 | 1 | 1 | 1 | 12 | 46 | 2 |
| \$30,000 - \$39,999 | 19 | 4 | 0 | 3 | 26 | 128 | 29 |
| \$40,000 - \$49,999 | 22 | 9 | 2 | 3 | 36 | 214 | 46 |
| \$50,000 - \$59,999 | 46 | 13 | 2 | 14 | 75 | 242 | 48 |
| \$60,000 - \$69,999 | 58 | 17 | 3 | 21 | 99 | 356 | 99 |
| \$70,000 - \$79,999 | 67 | 45 | 6 | 18 | 136 | 512 | 128 |
| \$80,000 - \$89,999 | 99 | 51 | 17 | 39 | 206 | 664 | 128 |
| \$90,000 - \$99,999 | 96 | 109 | 16 | 24 | 245 | 786 | 134 |
| \$100,000 - \$119,999 | 210 | 423 | 86 | 54 | 773 | 2039 | 153 |
| \$120,000 - \$139,999 | 160 | 612 | 159 | 29 | 960 | 2856 | 148 |
| \$140,000 - \$159,999 | 133 | 484 | 188 | 17 | 822 | 2597 | 117 |
| \$160,000 - \$179,999 | 91 | 313 | 172 | 18 | 594 | 2088 | 74 |
| \$180,000 - \$199,999 | 41 | 186 | 127 | 15 | 369 | 1514 | 51 |
| \$200,000 - \$249,999 | 70 | 247 | 281 | 22 | 620 | 2366 | 62 |
| \$250,000 - \$299,999 | 43 | 125 | 221 | 14 | 403 | 1820 | 52 |
| \$300,000 - \$399,999 | 46 | 95 | 209 | 7 | 357 | 1910 | 54 |
| \$400,000 - \$499,999 | 8 | 48 | 96 | 3 | 155 | 973 | 31 |
| \$500,000 OR OVER | 8 | 74 | 207 | 1 | 290 | 3139 | 64 |
| Totals | 1233 | 2861 | 1798 | 304 | 6196 | 24266 | 1419 |
| Average Price | 136.7 | 177.5 | 304.1 | 133.1 | 204.0 | 329.9 | 176.3 |
| (In Thousands \$) | | | | | | | |
| Median Price | 118.0 | 145.0 | 220.0 | 110.5 | 150.0 | 176.9 | 114.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1223214.3 | | Total Dollar Volume Condominium (In Thousands) 40467.4 | | | Total Home Sales Dollar Value (In Thousands) 1263681.7 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 1812 | 91 | | FHA | 431 | 23 | |
| 31-60 Days | 1753 | 86 | | VA | 110 | 2 | |
| 61-90 Days | 1020 | 52 | | FMHA | 1 | 0 | |
| 91-120 Days | 623 | 34 | | Exchange | 6 | 2 | |
| 121-180 Days | 491 | 30 | | Cash | 912 | 70 | |
| More than 180 Days | 193 | 11 | | Bond/IDA | 605 | 20 | |
| Total Units Sold | 5892 | 304 | | Carryback | 29 | 0 | |
| Average Market Time | 61.78 | 65.64 | | Cash to Loan | 16 | 0 | |
| | | | | Conventional | 3775 | 187 | |
| | | | | Rent/Lease | 2 | 0 | |
| | | | | SBA | 1 | 0 | |
| | | | | Wrap | 4 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 5892 | 304 | |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

1/1/2004 - 1/31/2004

| | Sales | | | | | Listings | |
|---|---------|---|----------------------------------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | Condo | Units | Listed | Listed |
| \$19,999 or under | 4 | 4 | 2 | 0 | 10 | 17 | 0 |
| \$20,000 - \$29,999 | 9 | 7 | 0 | 1 | 17 | 52 | 2 |
| \$30,000 - \$39,999 | 11 | 5 | 0 | 4 | 20 | 136 | 29 |
| \$40,000 - \$49,999 | 22 | 11 | 1 | 8 | 42 | 221 | 49 |
| \$50,000 - \$59,999 | 31 | 7 | 1 | 13 | 52 | 255 | 54 |
| \$60,000 - \$69,999 | 58 | 14 | 2 | 18 | 92 | 352 | 99 |
| \$70,000 - \$79,999 | 64 | 27 | 7 | 21 | 119 | 539 | 122 |
| \$80,000 - \$89,999 | 94 | 64 | 11 | 35 | 204 | 688 | 127 |
| \$90,000 - \$99,999 | 84 | 82 | 12 | 33 | 211 | 810 | 125 |
| \$100,000 - \$119,999 | 177 | 334 | 53 | 31 | 595 | 2201 | 160 |
| \$120,000 - \$139,999 | 149 | 491 | 112 | 20 | 772 | 2918 | 138 |
| \$140,000 - \$159,999 | 101 | 448 | 138 | 22 | 709 | 2636 | 99 |
| \$160,000 - \$179,999 | 78 | 241 | 159 | 15 | 493 | 2042 | 70 |
| \$180,000 - \$199,999 | 42 | 164 | 141 | 6 | 353 | 1495 | 43 |
| \$200,000 - \$249,999 | 53 | 186 | 182 | 13 | 434 | 2425 | 72 |
| \$250,000 - \$299,999 | 33 | 96 | 158 | 12 | 299 | 1829 | 59 |
| \$300,000 - \$399,999 | 34 | 101 | 156 | 10 | 301 | 1918 | 58 |
| \$400,000 - \$499,999 | 8 | 38 | 86 | 5 | 137 | 974 | 26 |
| \$500,000 OR OVER | 7 | 66 | 183 | 2 | 258 | 3199 | 60 |
| Totals | 1059 | 2386 | 1404 | 269 | 5118 | 24707 | 1392 |
| Average Price | 135.8 | 179.7 | 317.0 | 137.5 | 206.1 | 327.1 | 172.8 |
| (In Thousands \$) | | | | | | | |
| Median Price | 118.0 | 145.0 | 215.0 | 101.0 | 150.5 | 175.0 | 112.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1017696.3 | | Total Dollar Volume Condominium (In Thousands) 36992.7 | | | Total Home Sales Dollar Value (In Thousands) 1054689.0 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 1337 | 58 | | | FHA | 365 | 8 |
| 31-60 Days | 1383 | 80 | | | VA | 90 | 1 |
| 61-90 Days | 1000 | 56 | | | FMHA | 0 | 1 |
| 91-120 Days | 546 | 34 | | | Exchange | 5 | 0 |
| 121-180 Days | 387 | 22 | | | Cash | 783 | 89 |
| More than 180 Days | 196 | 19 | | | Bond/IDA | 443 | 26 |
| Total Units Sold | 4849 | 269 | | | Carryback | 28 | 1 |
| Average Market Time | 66.69 | 77.11 | | | Cash to Loan | 17 | 1 |
| | | | | | Conventional | 3107 | 142 |
| | | | | | Rent/Lease | 2 | 0 |
| | | | | | SBA | 1 | 0 |
| | | | | | Wrap | 8 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 4849 | 269 |

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

1/1/2003 - 12/31/2003

| | Sales | | | | | Listings | |
|--|---------|--|-------|-------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 46 | 22 | 7 | 6 | 81 | 16 | 1 |
| \$20,000 - \$29,999 | 75 | 33 | 3 | 18 | 129 | 49 | 2 |
| \$30,000 - \$39,999 | 205 | 71 | 10 | 78 | 364 | 117 | 21 |
| \$40,000 - \$49,999 | 336 | 116 | 11 | 112 | 575 | 216 | 43 |
| \$50,000 - \$59,999 | 415 | 149 | 22 | 189 | 775 | 256 | 53 |
| \$60,000 - \$69,999 | 729 | 249 | 39 | 332 | 1349 | 362 | 86 |
| \$70,000 - \$79,999 | 1046 | 448 | 80 | 394 | 1968 | 517 | 122 |
| \$80,000 - \$89,999 | 1334 | 804 | 139 | 469 | 2746 | 689 | 118 |
| \$90,000 - \$99,999 | 1386 | 1436 | 204 | 369 | 3395 | 789 | 119 |
| \$100,000 - \$119,999 | 2664 | 5853 | 1163 | 641 | 10321 | 2174 | 155 |
| \$120,000 - \$139,999 | 2061 | 7958 | 1923 | 478 | 12421 | 2780 | 130 |
| \$140,000 - \$159,999 | 1180 | 6644 | 2336 | 323 | 10483 | 2497 | 95 |
| \$160,000 - \$179,999 | 774 | 3867 | 2382 | 190 | 7213 | 1971 | 71 |
| \$180,000 - \$199,999 | 501 | 2292 | 2126 | 145 | 5064 | 1424 | 50 |
| \$200,000 - \$249,999 | 703 | 2965 | 4004 | 173 | 7845 | 2236 | 75 |
| \$250,000 - \$299,999 | 387 | 1434 | 2865 | 104 | 4790 | 1709 | 65 |
| \$300,000 - \$399,999 | 321 | 1322 | 3011 | 78 | 4732 | 1830 | 50 |
| \$400,000 - \$499,999 | 122 | 565 | 1456 | 26 | 2169 | 926 | 29 |
| \$500,000 OR OVER | 91 | 698 | 2304 | 24 | 3117 | 3053 | 54 |
| Totals | 14376 | 36926 | 24085 | 4149 | 79537 | 23611 | 1339 |
| Average Price | 129.5 | 171.1 | 287.9 | 123.2 | 196.4 | 323.5 | 171.9 |
| (In Thousands \$) | | | | | | | |
| Median Price | 112.0 | 143.5 | 218.6 | 103.6 | 149.7 | 174.5 | 115.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 15112549.1 | | Total Dollar Volume Condominium (In Thousands) 510968.5 | | | Total Home Sales Dollar Value (In Thousands) 15623647.6 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 20763 | 1007 | | | FHA | 7966 | 374 |
| 31-60 Days | 23623 | 1185 | | | VA | 1496 | 31 |
| 61-90 Days | 14203 | 755 | | | FMHA | 32 | 1 |
| 91-120 Days | 7501 | 480 | | | Exchange | 122 | 11 |
| 121-180 Days | 6161 | 427 | | | Cash | 9870 | 864 |
| More than 180 Days | 3135 | 295 | | | Bond/IDA | 6948 | 374 |
| Total Units Sold | 75387 | 4149 | | | Carryback | 350 | 21 |
| Average Market Time | 65.13 | 76.93 | | | Cash to Loan | 226 | 7 |
| | | | | | Conventional | 48236 | 2461 |
| | | | | | Rent/Lease | 71 | 0 |
| | | | | | SBA | 8 | 0 |
| | | | | | Wrap | 62 | 5 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 75387 | 4149 |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

11/1/2003 - 11/30/2003

| | Sales | | | | | Listings | |
|---|---------|---|-----------------------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 5 | 7 | 4 | 0 | 16 | 17 | 0 |
| \$20,000 - \$29,999 | 5 | 0 | 1 | 0 | 6 | 51 | 2 |
| \$30,000 - \$39,999 | 15 | 4 | 1 | 7 | 27 | 127 | 22 |
| \$40,000 - \$49,999 | 17 | 9 | 3 | 9 | 38 | 223 | 38 |
| \$50,000 - \$59,999 | 17 | 12 | 3 | 17 | 49 | 259 | 59 |
| \$60,000 - \$69,999 | 51 | 19 | 4 | 21 | 95 | 394 | 87 |
| \$70,000 - \$79,999 | 70 | 34 | 9 | 19 | 132 | 523 | 118 |
| \$80,000 - \$89,999 | 80 | 49 | 16 | 20 | 165 | 709 | 120 |
| \$90,000 - \$99,999 | 96 | 109 | 16 | 27 | 248 | 825 | 123 |
| \$100,000 - \$119,999 | 220 | 447 | 77 | 40 | 784 | 2251 | 166 |
| \$120,000 - \$139,999 | 155 | 593 | 159 | 27 | 934 | 2950 | 133 |
| \$140,000 - \$159,999 | 89 | 454 | 170 | 20 | 733 | 2604 | 86 |
| \$160,000 - \$179,999 | 57 | 285 | 140 | 16 | 498 | 1930 | 67 |
| \$180,000 - \$199,999 | 47 | 157 | 150 | 9 | 363 | 1410 | 52 |
| \$200,000 - \$249,999 | 52 | 220 | 259 | 11 | 542 | 2288 | 83 |
| \$250,000 - \$299,999 | 39 | 108 | 182 | 5 | 334 | 1740 | 78 |
| \$300,000 - \$399,999 | 23 | 90 | 216 | 13 | 342 | 1873 | 82 |
| \$400,000 - \$499,999 | 8 | 52 | 76 | 3 | 139 | 974 | 32 |
| \$500,000 OR OVER | 8 | 57 | 180 | 3 | 248 | 3132 | 58 |
| Totals | 1054 | 2706 | 1666 | 267 | 5693 | 24280 | 1406 |
| Average Price | 135.1 | 173.3 | 292.1 | 136.1 | 199.3 | 321.1 | 179.5 |
| (In Thousands \$) | | | | | | | |
| Median Price | 115.0 | 142.0 | 215.0 | 107.0 | 149.5 | 172.9 | 118.5 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1098003.9 | | Total Dollar Volume Condominium (In Thousands) 36347.5 | | | Total Home Sales Dollar Value (In Thousands) 1134351.4 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 1574 | 83 | | | FHA | 482 | 11 |
| 31-60 Days | 1848 | 80 | | | VA | 93 | 0 |
| 61-90 Days | 933 | 48 | | | FMHA | 2 | 0 |
| 91-120 Days | 497 | 23 | | | Exchange | 7 | 1 |
| 121-180 Days | 377 | 18 | | | Cash | 782 | 57 |
| More than 180 Days | 197 | 15 | | | Bond/IDA | 527 | 36 |
| Total Units Sold | 5426 | 267 | | | Carryback | 28 | 1 |
| Average Market Time | 61.56 | 66.88 | | | Cash to Loan | 18 | 1 |
| | | | | | Conventional | 3478 | 155 |
| | | | | | Rent/Lease | 3 | 0 |
| | | | | | SBA | 1 | 0 |
| | | | | | Wrap | 5 | 5 |
| | | | No Financing Reported | 0 | 0 | | |
| | | | Total | 5426 | 267 | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

10/1/2003 - 10/31/2003

| | Sales | | | | | Listings | |
|---|---------|---|-----------------------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 5 | 5 | 2 | 0 | 12 | 21 | 0 |
| \$20,000 - \$29,999 | 9 | 2 | 1 | 1 | 13 | 50 | 4 |
| \$30,000 - \$39,999 | 13 | 9 | 0 | 5 | 27 | 126 | 14 |
| \$40,000 - \$49,999 | 29 | 14 | 0 | 10 | 53 | 231 | 44 |
| \$50,000 - \$59,999 | 29 | 13 | 1 | 10 | 53 | 250 | 69 |
| \$60,000 - \$69,999 | 55 | 20 | 1 | 33 | 109 | 418 | 84 |
| \$70,000 - \$79,999 | 83 | 46 | 7 | 31 | 167 | 534 | 130 |
| \$80,000 - \$89,999 | 103 | 47 | 14 | 33 | 197 | 736 | 122 |
| \$90,000 - \$99,999 | 114 | 108 | 17 | 23 | 262 | 874 | 131 |
| \$100,000 - \$119,999 | 238 | 473 | 108 | 51 | 870 | 2384 | 167 |
| \$120,000 - \$139,999 | 175 | 644 | 172 | 49 | 1040 | 3019 | 134 |
| \$140,000 - \$159,999 | 94 | 536 | 205 | 31 | 866 | 2712 | 97 |
| \$160,000 - \$179,999 | 64 | 336 | 187 | 16 | 603 | 1978 | 63 |
| \$180,000 - \$199,999 | 33 | 208 | 170 | 15 | 426 | 1501 | 52 |
| \$200,000 - \$249,999 | 49 | 264 | 307 | 11 | 631 | 2386 | 80 |
| \$250,000 - \$299,999 | 35 | 130 | 208 | 9 | 382 | 1769 | 74 |
| \$300,000 - \$399,999 | 39 | 109 | 236 | 7 | 391 | 1992 | 78 |
| \$400,000 - \$499,999 | 11 | 42 | 126 | 3 | 182 | 1011 | 30 |
| \$500,000 OR OVER | 6 | 68 | 177 | 6 | 257 | 3236 | 60 |
| Totals | 1184 | 3074 | 1939 | 344 | 6541 | 25228 | 1433 |
| Average Price | 132.8 | 175.5 | 584.8 | 138.8 | 287.2 | 318.8 | 174.8 |
| (In Thousands \$) | | | | | | | |
| Median Price | 112.0 | 145.0 | 214.2 | 110.0 | 149.9 | 173.5 | 117.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1830647.8 | | Total Dollar Volume Condominium (In Thousands) 47734.6 | | | Total Home Sales Dollar Value (In Thousands) 1878382.4 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 1908 | 107 | | | FHA | 548 | 21 |
| 31-60 Days | 1956 | 100 | | | VA | 134 | 5 |
| 61-90 Days | 1116 | 58 | | | FMHA | 2 | 0 |
| 91-120 Days | 529 | 34 | | | Exchange | 11 | 2 |
| 121-180 Days | 448 | 28 | | | Cash | 831 | 91 |
| More than 180 Days | 240 | 17 | | | Bond/IDA | 581 | 22 |
| Total Units Sold | 6197 | 344 | | | Carryback | 23 | 2 |
| Average Market Time | 61.55 | 65.56 | | | Cash to Loan | 8 | 2 |
| | | | | | Conventional | 4050 | 199 |
| | | | | | Rent/Lease | 5 | 0 |
| | | | | | SBA | 1 | 0 |
| | | | | | Wrap | 3 | 0 |
| | | | No Financing Reported | 0 | 0 | | |
| | | | Total | 6197 | 344 | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

9/1/2003 - 9/30/2003

| | Sales | | | | | Listings | |
|---|---------|---|-------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 4 | 9 | 5 | 0 | 18 | 29 | 0 |
| \$20,000 - \$29,999 | 5 | 5 | 1 | 3 | 14 | 59 | 5 |
| \$30,000 - \$39,999 | 21 | 8 | 3 | 10 | 42 | 124 | 16 |
| \$40,000 - \$49,999 | 28 | 9 | 1 | 8 | 46 | 212 | 43 |
| \$50,000 - \$59,999 | 23 | 17 | 1 | 19 | 60 | 232 | 65 |
| \$60,000 - \$69,999 | 61 | 21 | 3 | 24 | 109 | 395 | 86 |
| \$70,000 - \$79,999 | 79 | 41 | 4 | 32 | 156 | 522 | 115 |
| \$80,000 - \$89,999 | 103 | 66 | 11 | 32 | 212 | 690 | 128 |
| \$90,000 - \$99,999 | 109 | 116 | 18 | 33 | 276 | 873 | 104 |
| \$100,000 - \$119,999 | 214 | 507 | 96 | 52 | 869 | 2457 | 162 |
| \$120,000 - \$139,999 | 184 | 676 | 183 | 33 | 1076 | 3108 | 139 |
| \$140,000 - \$159,999 | 93 | 603 | 196 | 25 | 917 | 2652 | 88 |
| \$160,000 - \$179,999 | 60 | 370 | 202 | 20 | 652 | 1987 | 69 |
| \$180,000 - \$199,999 | 36 | 202 | 212 | 7 | 457 | 1447 | 51 |
| \$200,000 - \$249,999 | 56 | 281 | 358 | 9 | 704 | 2330 | 94 |
| \$250,000 - \$299,999 | 29 | 125 | 266 | 9 | 429 | 1746 | 75 |
| \$300,000 - \$399,999 | 28 | 114 | 249 | 4 | 395 | 2021 | 100 |
| \$400,000 - \$499,999 | 12 | 47 | 125 | 0 | 184 | 1015 | 32 |
| \$500,000 OR OVER | 6 | 53 | 192 | 1 | 252 | 3114 | 69 |
| Totals | 1151 | 3270 | 2126 | 321 | 6868 | 25013 | 1441 |
| Average Price | 129.5 | 167.6 | 285.8 | 113.1 | 195.3 | 316.6 | 183.9 |
| (In Thousands \$) | | | | | | | |
| Median Price | 113.0 | 144.9 | 217.0 | 100.0 | 150.0 | 170.5 | 120.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1304763.3 | | Total Dollar Volume Condominium (In Thousands) 36304.7 | | | Total Home Sales Dollar Value (In Thousands) 1341068.0 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 1923 | 70 | | | FHA | 637 | 26 |
| 31-60 Days | 2142 | 78 | | | VA | 121 | 3 |
| 61-90 Days | 1193 | 65 | | | FMHA | 3 | 0 |
| 91-120 Days | 611 | 32 | | | Exchange | 9 | 2 |
| 121-180 Days | 443 | 50 | | | Cash | 823 | 72 |
| More than 180 Days | 235 | 26 | | | Bond/IDA | 631 | 24 |
| Total Units Sold | 6547 | 321 | | | Carryback | 32 | 1 |
| Average Market Time | 61.64 | 86.36 | | | Cash to Loan | 23 | 0 |
| | | | | | Conventional | 4253 | 193 |
| | | | | | Rent/Lease | 5 | 0 |
| | | | | | SBA | 1 | 0 |
| | | | | | Wrap | 9 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 6547 | 321 |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

07/01/2003 - 07/31/2003

| | Sales | | | | | Listings | |
|---|---------|---|-------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 3 | 1 | 1 | 0 | 5 | 31 | 0 |
| \$20,000 - \$29,999 | 6 | 2 | 0 | 3 | 11 | 63 | 3 |
| \$30,000 - \$39,999 | 9 | 7 | 0 | 5 | 21 | 111 | 15 |
| \$40,000 - \$49,999 | 28 | 10 | 0 | 8 | 46 | 226 | 40 |
| \$50,000 - \$59,999 | 35 | 15 | 1 | 15 | 66 | 245 | 54 |
| \$60,000 - \$69,999 | 66 | 20 | 3 | 25 | 114 | 387 | 93 |
| \$70,000 - \$79,999 | 88 | 33 | 5 | 37 | 163 | 505 | 128 |
| \$80,000 - \$89,999 | 114 | 64 | 14 | 56 | 248 | 647 | 109 |
| \$90,000 - \$99,999 | 118 | 125 | 12 | 35 | 290 | 874 | 108 |
| \$100,000 - \$119,999 | 249 | 537 | 111 | 57 | 954 | 2473 | 179 |
| \$120,000 - \$139,999 | 154 | 807 | 177 | 48 | 1186 | 3206 | 151 |
| \$140,000 - \$159,999 | 101 | 632 | 243 | 29 | 1005 | 2620 | 87 |
| \$160,000 - \$179,999 | 46 | 405 | 230 | 19 | 700 | 1994 | 66 |
| \$180,000 - \$199,999 | 37 | 241 | 233 | 13 | 524 | 1407 | 41 |
| \$200,000 - \$249,999 | 52 | 303 | 460 | 14 | 829 | 2355 | 71 |
| \$250,000 - \$299,999 | 34 | 150 | 313 | 8 | 505 | 1752 | 67 |
| \$300,000 - \$399,999 | 29 | 119 | 338 | 5 | 491 | 1957 | 97 |
| \$400,000 - \$499,999 | 10 | 60 | 171 | 2 | 243 | 1028 | 35 |
| \$500,000 OR OVER | 4 | 51 | 224 | 0 | 279 | 2956 | 64 |
| Totals | 1183 | 3582 | 2536 | 379 | 7680 | 24837 | 1408 |
| Average Price | 126.9 | 169.3 | 283.8 | 117.1 | 198.0 | 307.6 | 179.6 |
| (In Thousands \$) | | | | | | | |
| Median Price | 110.5 | 145.0 | 223.0 | 102.0 | 153.0 | 169.9 | 119.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1476351.9 | | Total Dollar Volume Condominium (In Thousands) 44394.4 | | | Total Home Sales Dollar Value (In Thousands) 1520746.3 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 1988 | 108 | | | FHA | 731 | 36 |
| 31-60 Days | 2381 | 112 | | | VA | 130 | 4 |
| 61-90 Days | 1307 | 66 | | | FMHA | 4 | 0 |
| 91-120 Days | 741 | 29 | | | Exchange | 16 | 0 |
| 121-180 Days | 611 | 38 | | | Cash | 777 | 66 |
| More than 180 Days | 273 | 26 | | | Bond/IDA | 739 | 35 |
| Total Units Sold | 7301 | 379 | | | Carryback | 20 | 2 |
| Average Market Time | 64.22 | 72.33 | | | Cash to Loan | 21 | 0 |
| | | | | | Conventional | 4851 | 236 |
| | | | | | Rent/Lease | 6 | 0 |
| | | | | | SBA | 1 | 0 |
| | | | | | Wrap | 5 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 7301 | 379 |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

6/1/03 - 6/30/03

| | Sales | | | | | Listings | |
|---|---------|---|-------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 5 | 2 | 8 | 0 | 15 | 31 | 0 |
| \$20,000 - \$29,999 | 6 | 3 | 1 | 3 | 13 | 52 | 5 |
| \$30,000 - \$39,999 | 10 | 3 | 1 | 4 | 18 | 108 | 15 |
| \$40,000 - \$49,999 | 26 | 4 | 0 | 8 | 38 | 241 | 48 |
| \$50,000 - \$59,999 | 35 | 13 | 2 | 23 | 73 | 264 | 66 |
| \$60,000 - \$69,999 | 61 | 17 | 5 | 41 | 124 | 378 | 98 |
| \$70,000 - \$79,999 | 116 | 45 | 3 | 49 | 213 | 504 | 144 |
| \$80,000 - \$89,999 | 115 | 63 | 14 | 48 | 240 | 672 | 136 |
| \$90,000 - \$99,999 | 137 | 134 | 22 | 38 | 331 | 843 | 118 |
| \$100,000 - \$119,999 | 220 | 541 | 105 | 59 | 925 | 2459 | 172 |
| \$120,000 - \$139,999 | 175 | 728 | 181 | 38 | 1122 | 3324 | 167 |
| \$140,000 - \$159,999 | 100 | 636 | 202 | 34 | 972 | 2683 | 80 |
| \$160,000 - \$179,999 | 54 | 360 | 255 | 9 | 678 | 2023 | 72 |
| \$180,000 - \$199,999 | 51 | 206 | 218 | 9 | 484 | 1524 | 54 |
| \$200,000 - \$249,999 | 56 | 282 | 402 | 20 | 760 | 2495 | 87 |
| \$250,000 - \$299,999 | 34 | 114 | 309 | 15 | 472 | 1875 | 71 |
| \$300,000 - \$399,999 | 25 | 108 | 324 | 4 | 461 | 2067 | 86 |
| \$400,000 - \$499,999 | 15 | 42 | 168 | 4 | 229 | 1096 | 36 |
| \$500,000 OR OVER | 7 | 74 | 243 | 3 | 327 | 3032 | 67 |
| Totals | 1248 | 3375 | 2463 | 409 | 7495 | 25671 | 1522 |
| Average Price | 128.8 | 172.0 | 293.8 | 120.4 | 202.0 | 306.5 | 177.1 |
| (In Thousands \$) | | | | | | | |
| Median Price | 110.0 | 143.5 | 225.0 | 95.5 | 151.5 | 173.0 | 116.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1464977.3 | | Total Dollar Volume Condominium (In Thousands) 49236.2 | | | Total Home Sales Dollar Value (In Thousands) 1514213.4 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 1835 | 96 | | | FHA | 732 | 58 |
| 31-60 Days | 2271 | 126 | | | VA | 151 | 3 |
| 61-90 Days | 1341 | 75 | | | FMHA | 5 | 1 |
| 91-120 Days | 740 | 46 | | | Exchange | 14 | 0 |
| 121-180 Days | 586 | 44 | | | Cash | 805 | 57 |
| More than 180 Days | 313 | 22 | | | Bond/IDA | 646 | 33 |
| Total Units Sold | 7086 | 409 | | | Carryback | 23 | 3 |
| Average Market Time | 66.69 | 75.41 | | | Cash to Loan | 23 | 0 |
| | | | | | Conventional | 4675 | 254 |
| | | | | | Rent/Lease | 7 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 5 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 7086 | 409 |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

5/1/03 - 5/31/03

| | Sales | | | | | Listings | |
|---|---------|---|-------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 2 | 1 | 3 | 1 | 7 | 29 | 0 |
| \$20,000 - \$29,999 | 6 | 2 | 0 | 2 | 10 | 50 | 4 |
| \$30,000 - \$39,999 | 26 | 3 | 0 | 5 | 34 | 113 | 17 |
| \$40,000 - \$49,999 | 42 | 10 | 0 | 6 | 58 | 234 | 53 |
| \$50,000 - \$59,999 | 36 | 13 | 3 | 12 | 64 | 275 | 61 |
| \$60,000 - \$69,999 | 75 | 17 | 7 | 29 | 128 | 357 | 117 |
| \$70,000 - \$79,999 | 115 | 43 | 12 | 32 | 202 | 497 | 169 |
| \$80,000 - \$89,999 | 135 | 82 | 8 | 47 | 272 | 673 | 145 |
| \$90,000 - \$99,999 | 131 | 137 | 23 | 33 | 324 | 873 | 119 |
| \$100,000 - \$119,999 | 243 | 573 | 111 | 52 | 979 | 2476 | 183 |
| \$120,000 - \$139,999 | 185 | 759 | 162 | 40 | 1146 | 3294 | 170 |
| \$140,000 - \$159,999 | 105 | 617 | 197 | 26 | 945 | 2682 | 86 |
| \$160,000 - \$179,999 | 78 | 334 | 234 | 17 | 663 | 2069 | 66 |
| \$180,000 - \$199,999 | 52 | 219 | 207 | 13 | 491 | 1525 | 67 |
| \$200,000 - \$249,999 | 71 | 271 | 393 | 12 | 747 | 2593 | 88 |
| \$250,000 - \$299,999 | 31 | 133 | 276 | 9 | 449 | 1856 | 81 |
| \$300,000 - \$399,999 | 34 | 132 | 285 | 7 | 458 | 2169 | 106 |
| \$400,000 - \$499,999 | 10 | 47 | 128 | 1 | 186 | 1205 | 39 |
| \$500,000 OR OVER | 8 | 64 | 231 | 2 | 305 | 3171 | 64 |
| Totals | 1385 | 3457 | 2280 | 346 | 7468 | 26141 | 1635 |
| Average Price | 127.5 | 176.4 | 288.1 | 120.8 | 198.9 | 311.4 | 173.8 |
| (In Thousands \$) | | | | | | | |
| Median Price | 109.9 | 142.0 | 219.9 | 103.3 | 149.9 | 174.9 | 115.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1443221.2 | | Total Dollar Volume Condominium (In Thousands) 41804.0 | | | Total Home Sales Dollar Value (In Thousands) 1485025.2 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 1868 | 77 | | | FHA | 827 | 24 |
| 31-60 Days | 2180 | 95 | | | VA | 126 | 2 |
| 61-90 Days | 1433 | 76 | | | FMHA | 3 | 0 |
| 91-120 Days | 719 | 34 | | | Exchange | 7 | 0 |
| 121-180 Days | 600 | 41 | | | Cash | 877 | 63 |
| More than 180 Days | 321 | 23 | | | Bond/IDA | 668 | 42 |
| Total Units Sold | 7122 | 346 | | | Carryback | 38 | 2 |
| Average Market Time | 66.5 | 80.11 | | | Cash to Loan | 20 | 0 |
| | | | | | Conventional | 4543 | 213 |
| | | | | | Rent/Lease | 7 | 0 |
| | | | | | SBA | 1 | 0 |
| | | | | | Wrap | 5 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 7122 | 346 |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

4/1/03 - 4/30/03

| | Sales | | | | | Listings | |
|---|---------|---|-------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 2 | 5 | 1 | 0 | 8 | 20 | 1 |
| \$20,000 - \$29,999 | 7 | 4 | 0 | 1 | 12 | 42 | 4 |
| \$30,000 - \$39,999 | 24 | 8 | 1 | 13 | 46 | 103 | 20 |
| \$40,000 - \$49,999 | 35 | 11 | 2 | 16 | 64 | 236 | 58 |
| \$50,000 - \$59,999 | 70 | 10 | 6 | 19 | 105 | 283 | 65 |
| \$60,000 - \$69,999 | 72 | 28 | 3 | 34 | 137 | 384 | 118 |
| \$70,000 - \$79,999 | 108 | 42 | 9 | 45 | 204 | 553 | 171 |
| \$80,000 - \$89,999 | 156 | 77 | 11 | 45 | 289 | 710 | 166 |
| \$90,000 - \$99,999 | 123 | 154 | 17 | 40 | 334 | 927 | 128 |
| \$100,000 - \$119,999 | 281 | 571 | 114 | 62 | 1028 | 2591 | 187 |
| \$120,000 - \$139,999 | 223 | 736 | 180 | 58 | 1197 | 3272 | 182 |
| \$140,000 - \$159,999 | 132 | 608 | 212 | 31 | 983 | 2714 | 118 |
| \$160,000 - \$179,999 | 90 | 358 | 192 | 12 | 652 | 2120 | 77 |
| \$180,000 - \$199,999 | 56 | 208 | 179 | 13 | 456 | 1600 | 61 |
| \$200,000 - \$249,999 | 68 | 256 | 358 | 29 | 711 | 2620 | 102 |
| \$250,000 - \$299,999 | 36 | 115 | 249 | 12 | 412 | 1894 | 90 |
| \$300,000 - \$399,999 | 26 | 101 | 240 | 5 | 372 | 2244 | 96 |
| \$400,000 - \$499,999 | 11 | 54 | 114 | 4 | 183 | 1299 | 37 |
| \$500,000 OR OVER | 7 | 67 | 196 | 1 | 271 | 3360 | 55 |
| Totals | 1527 | 3413 | 2084 | 440 | 7464 | 26972 | 1736 |
| Average Price | 125.9 | 168.2 | 277.5 | 119.8 | 187.2 | 314.5 | 165.9 |
| (In Thousands \$) | | | | | | | |
| Median Price | 111.5 | 141.3 | 215.0 | 102.0 | 145.0 | 175.0 | 116.5 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1344740.1 | | Total Dollar Volume Condominium (In Thousands) 52707.3 | | | Total Home Sales Dollar Value (In Thousands) 1397447.5 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 1866 | 95 | | | FHA | 846 | 31 |
| 31-60 Days | 2162 | 122 | | | VA | 156 | 4 |
| 61-90 Days | 1433 | 80 | | | FMHA | 3 | 0 |
| 91-120 Days | 663 | 56 | | | Exchange | 8 | 2 |
| 121-180 Days | 584 | 50 | | | Cash | 902 | 94 |
| More than 180 Days | 316 | 37 | | | Bond/IDA | 615 | 40 |
| Total Units Sold | 7024 | 440 | | | Carryback | 37 | 3 |
| Average Market Time | 66.34 | 82.81 | | | Cash to Loan | 22 | 0 |
| | | | | | Conventional | 4423 | 266 |
| | | | | | Rent/Lease | 5 | 0 |
| | | | | | SBA | 2 | 0 |
| | | | | | Wrap | 5 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | Total | 7024 | 440 | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

2/1/03 - 2/28/03

| | Sales | | | | | Listings | |
|--|---------|---|-------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 10 | 3 | 6 | 2 | 21 | 22 | 0 |
| \$20,000 - \$29,999 | 7 | 4 | 0 | 1 | 12 | 40 | 5 |
| \$30,000 - \$39,999 | 20 | 3 | 0 | 6 | 29 | 126 | 19 |
| \$40,000 - \$49,999 | 23 | 4 | 1 | 9 | 37 | 276 | 58 |
| \$50,000 - \$59,999 | 29 | 8 | 0 | 11 | 48 | 313 | 60 |
| \$60,000 - \$69,999 | 54 | 21 | 4 | 35 | 114 | 416 | 133 |
| \$70,000 - \$79,999 | 86 | 36 | 3 | 30 | 155 | 581 | 157 |
| \$80,000 - \$89,999 | 104 | 81 | 13 | 36 | 234 | 832 | 188 |
| \$90,000 - \$99,999 | 99 | 113 | 12 | 34 | 258 | 1006 | 125 |
| \$100,000 - \$119,999 | 200 | 470 | 97 | 71 | 838 | 2708 | 217 |
| \$120,000 - \$139,999 | 146 | 595 | 139 | 27 | 907 | 3317 | 204 |
| \$140,000 - \$159,999 | 80 | 445 | 173 | 24 | 722 | 2892 | 122 |
| \$160,000 - \$179,999 | 58 | 237 | 145 | 18 | 458 | 2205 | 78 |
| \$180,000 - \$199,999 | 32 | 130 | 123 | 12 | 297 | 1735 | 75 |
| \$200,000 - \$249,999 | 52 | 180 | 231 | 11 | 474 | 2660 | 123 |
| \$250,000 - \$299,999 | 22 | 95 | 170 | 4 | 291 | 1963 | 97 |
| \$300,000 - \$399,999 | 18 | 93 | 164 | 6 | 281 | 2198 | 108 |
| \$400,000 - \$499,999 | 5 | 43 | 89 | 1 | 138 | 1321 | 36 |
| \$500,000 OR OVER | 6 | 46 | 124 | 3 | 179 | 3569 | 61 |
| Totals | 1051 | 2607 | 1494 | 341 | 5493 | 28180 | 1866 |
| Average Price | 125.1 | 168.7 | 272.2 | 122.7 | 185.7 | 313.0 | 168.3 |
| (In Thousands \$) | | | | | | | |
| Median Price | 109.0 | 139.0 | 210.0 | 101.0 | 140.0 | 174.9 | 117.5 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 978102.9 | | Total Dollar Volume Condominium (In Thousands) 41826.1 | | | Total Home Sales Dollar Value (In Thousands) 1019929.0 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 1367 | 70 | | | FHA | 717 | 45 |
| 31-60 Days | 1462 | 103 | | | VA | 105 | 2 |
| 61-90 Days | 882 | 63 | | | FMHA | 2 | 0 |
| 91-120 Days | 670 | 48 | | | Exchange | 4 | 1 |
| 121-180 Days | 514 | 39 | | | Cash | 746 | 72 |
| More than 180 Days | 257 | 18 | | | Bond/IDA | 447 | 37 |
| Total Units Sold | 5152 | 341 | | | Carryback | 33 | 1 |
| Average Market Time | 70.07 | 75.65 | | | Cash to Loan | 10 | 1 |
| | | | | | Conventional | 3072 | 182 |
| | | | | | Rent/Lease | 10 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 6 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 5152 | 341 |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

1/1/03 - 1/31/03

| | Sales | | | | | Listings | |
|--|-------|---|-------|-------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | Condo | Units | Listed | Listed |
| \$19,999 or under | 6 | 7 | 0 | 0 | 13 | 21 | 0 |
| \$20,000 - \$29,999 | 4 | 1 | 0 | 0 | 5 | 36 | 6 |
| \$30,000 - \$39,999 | 12 | 9 | 0 | 8 | 29 | 122 | 20 |
| \$40,000 - \$49,999 | 19 | 6 | 0 | 10 | 35 | 262 | 57 |
| \$50,000 - \$59,999 | 33 | 10 | 2 | 21 | 66 | 303 | 61 |
| \$60,000 - \$69,999 | 62 | 19 | 2 | 25 | 108 | 424 | 121 |
| \$70,000 - \$79,999 | 68 | 31 | 4 | 25 | 128 | 568 | 155 |
| \$80,000 - \$89,999 | 94 | 67 | 12 | 34 | 207 | 834 | 195 |
| \$90,000 - \$99,999 | 106 | 94 | 20 | 24 | 244 | 999 | 130 |
| \$100,000 - \$119,999 | 152 | 393 | 70 | 37 | 652 | 2685 | 213 |
| \$120,000 - \$139,999 | 112 | 462 | 116 | 34 | 724 | 3248 | 203 |
| \$140,000 - \$159,999 | 84 | 411 | 144 | 30 | 669 | 2873 | 120 |
| \$160,000 - \$179,999 | 53 | 186 | 148 | 9 | 396 | 2170 | 81 |
| \$180,000 - \$199,999 | 26 | 124 | 113 | 10 | 273 | 1731 | 73 |
| \$200,000 - \$249,999 | 37 | 154 | 228 | 9 | 428 | 2669 | 124 |
| \$250,000 - \$299,999 | 21 | 85 | 161 | 6 | 273 | 1928 | 96 |
| \$300,000 - \$399,999 | 17 | 76 | 151 | 3 | 247 | 2142 | 104 |
| \$400,000 - \$499,999 | 4 | 27 | 82 | 0 | 113 | 1302 | 40 |
| \$500,000 OR OVER | 8 | 42 | 99 | 1 | 150 | 3559 | 60 |
| Totals | 918 | 2204 | 1352 | 286 | 4760 | 27876 | 1859 |
| Average Price | 124.3 | 165.8 | 270.1 | 112.1 | 184.2 | 313.5 | 168.3 |
| (In Thousands \$) | | | | | | | |
| Median Price | 106.5 | 140.0 | 209.9 | 96.9 | 143.1 | 175.0 | 117.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 844891.6 | | Total Dollar Volume Condominium (In Thousands) 32061.8 | | | Total Home Sales Dollar Value (In Thousands) 876953.4 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD #Single #Condo | | | | | Types of Financing OF UNITS SOLD #Single #Condo | | |
| 1-30 Days | 997 | 76 | | | | | |
| 31-60 Days | 1222 | 69 | | | FHA | 578 | 27 |
| 61-90 Days | 1022 | 56 | | | VA | 111 | 3 |
| 91-120 Days | 554 | 39 | | | FMHA | 1 | 0 |
| 121-180 Days | 460 | 21 | | | Exchange | 10 | 0 |
| More than 180 Days | 219 | 25 | | | Cash | 686 | 74 |
| | | | | | Bond/IDA | 368 | 14 |

| | | | | | | |
|----------------------------|-------|-------|--|-----------------------|-------------|------------|
| Total Units Sold | 4474 | 286 | | Carryback | 26 | 1 |
| Average Market Time | 72.81 | 78.59 | | Cash to Loan | 14 | 0 |
| | | | | Conventional | 2663 | 167 |
| | | | | Rent/Lease | 8 | 0 |
| | | | | SBA | 1 | 0 |
| | | | | Wrap | 8 | 0 |
| | | | | No Financing Reported | 0 | 0 |
| | | | | Total | 4474 | 286 |
| | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

1/1/02 - 12/31/02

| | Sales | | | | | Listings | |
|--|---------|--|-------|-------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | Condo | Units | Listed | Listed |
| \$19,999 or under | 22 | 9 | 1 | 1 | 33 | 21 | 0 |
| \$20,000 - \$29,999 | 65 | 35 | 3 | 22 | 125 | 36 | 6 |
| \$30,000 - \$39,999 | 199 | 45 | 7 | 64 | 315 | 122 | 20 |
| \$40,000 - \$49,999 | 368 | 79 | 18 | 115 | 580 | 262 | 57 |
| \$50,000 - \$59,999 | 512 | 117 | 16 | 206 | 851 | 303 | 61 |
| \$60,000 - \$69,999 | 794 | 245 | 24 | 358 | 1421 | 424 | 120 |
| \$70,000 - \$79,999 | 1021 | 497 | 81 | 519 | 2118 | 569 | 155 |
| \$80,000 - \$89,999 | 1437 | 1046 | 140 | 536 | 3159 | 834 | 195 |
| \$90,000 - \$99,999 | 1417 | 1845 | 288 | 435 | 3985 | 998 | 130 |
| \$100,000 - \$119,999 | 2383 | 6363 | 1269 | 609 | 10624 | 2686 | 213 |
| \$120,000 - \$139,999 | 1463 | 7008 | 1866 | 414 | 10751 | 3248 | 203 |
| \$140,000 - \$159,999 | 875 | 5093 | 2131 | 286 | 8385 | 2874 | 120 |
| \$160,000 - \$179,999 | 578 | 2853 | 1929 | 210 | 5570 | 2171 | 81 |
| \$180,000 - \$199,999 | 365 | 1648 | 1723 | 110 | 3846 | 1732 | 73 |
| \$200,000 - \$249,999 | 477 | 2241 | 3248 | 125 | 6091 | 2669 | 124 |
| \$250,000 - \$299,999 | 253 | 1067 | 2217 | 65 | 3602 | 1928 | 96 |
| \$300,000 - \$399,999 | 186 | 929 | 2191 | 38 | 3344 | 2143 | 104 |
| \$400,000 - \$499,999 | 64 | 376 | 944 | 20 | 1404 | 1302 | 40 |
| \$500,000 OR OVER | 54 | 451 | 1642 | 14 | 2161 | 3559 | 60 |
| Totals | 12533 | 31947 | 19738 | 4147 | 68365 | 27881 | 1858 |
| Average Price | 118.8 | 160.0 | 272.4 | 112.0 | 182.0 | 313.5 | 168.4 |
| (In Thousands \$) | | | | | | | |
| Median Price | 103.5 | 136.0 | 205.4 | 95.5 | 138.0 | 175.0 | 117.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 11976707.5 | | Total Dollar Volume Condominium (In Thousands) 464514.5 | | | Total Home Sales Dollar Value (In Thousands) 12441222.1 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 19366 | 1089 | | | FHA | 10013 | 562 |
| 31-60 Days | 18852 | 1128 | | | VA | 1734 | 51 |
| 61-90 Days | 11784 | 805 | | | FMHA | 55 | 0 |
| 91-120 Days | 6338 | 416 | | | Exchange | 77 | 9 |
| 121-180 Days | 5082 | 413 | | | Cash | 8778 | 892 |
| More than 180 Days | 2712 | 289 | | | Bond/IDA | 3617 | 191 |

| | | | | | | |
|----------------------------|-------|-------|--|-----------------------|-------|------|
| Total Units Sold | 64218 | 4147 | | Carryback | 341 | 37 |
| Average Market Time | 64.02 | 74.46 | | Cash to Loan | 173 | 12 |
| | | | | Conventional | 39275 | 2389 |
| | | | | Rent/Lease | 46 | 1 |
| | | | | SBA | 11 | 0 |
| | | | | Wrap | 97 | 3 |
| | | | | No Financing Reported | 1 | 0 |
| | | | | Total | 64218 | 4147 |
| | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

10/1/02 - 10/31/02

| | Sales | | | | | Listings | |
|---|---------|---|----------------------------------|---|--------|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 2 | 1 | 0 | 0 | 3 | 18 | 0 |
| \$20,000 - \$29,999 | 5 | 2 | 1 | 1 | 9 | 37 | 6 |
| \$30,000 - \$39,999 | 14 | 6 | 1 | 5 | 26 | 84 | 29 |
| \$40,000 - \$49,999 | 34 | 8 | 1 | 10 | 53 | 236 | 68 |
| \$50,000 - \$59,999 | 33 | 7 | 1 | 17 | 58 | 288 | 58 |
| \$60,000 - \$69,999 | 65 | 15 | 2 | 23 | 105 | 425 | 155 |
| \$70,000 - \$79,999 | 71 | 34 | 8 | 35 | 148 | 571 | 160 |
| \$80,000 - \$89,999 | 101 | 67 | 10 | 33 | 211 | 843 | 178 |
| \$90,000 - \$99,999 | 108 | 144 | 26 | 34 | 312 | 1023 | 122 |
| \$100,000 - \$119,999 | 209 | 519 | 106 | 47 | 881 | 2726 | 196 |
| \$120,000 - \$139,999 | 126 | 576 | 167 | 28 | 897 | 3221 | 176 |
| \$140,000 - \$159,999 | 71 | 470 | 173 | 27 | 741 | 2806 | 137 |
| \$160,000 - \$179,999 | 49 | 263 | 166 | 18 | 496 | 2169 | 104 |
| \$180,000 - \$199,999 | 30 | 171 | 150 | 8 | 359 | 1679 | 80 |
| \$200,000 - \$249,999 | 46 | 186 | 291 | 11 | 534 | 2712 | 120 |
| \$250,000 - \$299,999 | 26 | 95 | 203 | 2 | 326 | 1902 | 82 |
| \$300,000 - \$399,999 | 11 | 72 | 179 | 3 | 265 | 2114 | 82 |
| \$400,000 - \$499,999 | 5 | 42 | 71 | 2 | 120 | 1194 | 28 |
| \$500,000 OR OVER | 3 | 23 | 152 | 1 | 179 | 3310 | 51 |
| Totals | 1009 | 2701 | 1708 | 305 | 5723 | 27358 | 1832 |
| Average Price | 119.7 | 159.0 | 269.4 | 113.2 | 182.6 | 305.7 | 159.5 |
| (In Thousands \$) | | | | | | | |
| Median Price | 106.0 | 139.0 | 208.0 | 96.9 | 142.0 | 173.9 | 114.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1010447.4 | | Total Dollar Volume Condominium (In Thousands) 34526.0 | | Total Home Sales Dollar Value (In Thousands) 1044973.4 | | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | #Single | #Condo | | |
| 1-30 Days | 1491 | 81 | | FHA | 754 | 39 | |
| 31-60 Days | 1683 | 78 | | VA | 134 | 4 | |
| 61-90 Days | 1038 | 58 | | FMHA | 4 | 0 | |
| 91-120 Days | 542 | 31 | | Exchange | 6 | 0 | |
| 121-180 Days | 450 | 39 | | Cash | 644 | 61 | |
| More than 180 Days | 211 | 17 | | Bond/IDA | 464 | 18 | |
| Total Units Sold | 5418 | 305 | | Carryback | 29 | 2 | |
| Average Market Time | 64.61 | 75.21 | | Cash to Loan | 23 | 2 | |
| | | | | Conventional | 3347 | 179 | |
| | | | | Rent/Lease | 6 | 0 | |
| | | | | SBA | 2 | 0 | |
| | | | | Wrap | 5 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 5418 | 305 | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

8/1/02 - 8/31/02

| | Sales | | | | | Listings | |
|---|---------|---|----------------------------------|---|---------|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 0 | 2 | 0 | 0 | 2 | 13 | 0 |
| \$20,000 - \$29,999 | 10 | 3 | 0 | 1 | 14 | 24 | 5 |
| \$30,000 - \$39,999 | 10 | 5 | 0 | 3 | 18 | 82 | 25 |
| \$40,000 - \$49,999 | 28 | 6 | 0 | 9 | 43 | 216 | 70 |
| \$50,000 - \$59,999 | 34 | 9 | 1 | 15 | 59 | 283 | 63 |
| \$60,000 - \$69,999 | 69 | 20 | 2 | 27 | 118 | 369 | 134 |
| \$70,000 - \$79,999 | 75 | 46 | 2 | 36 | 159 | 506 | 172 |
| \$80,000 - \$89,999 | 116 | 76 | 7 | 38 | 237 | 740 | 188 |
| \$90,000 - \$99,999 | 136 | 146 | 28 | 34 | 344 | 1023 | 142 |
| \$100,000 - \$119,999 | 196 | 543 | 119 | 56 | 914 | 2598 | 162 |
| \$120,000 - \$139,999 | 91 | 632 | 173 | 29 | 925 | 3072 | 159 |
| \$140,000 - \$159,999 | 62 | 458 | 206 | 22 | 748 | 2580 | 133 |
| \$160,000 - \$179,999 | 33 | 228 | 178 | 14 | 453 | 2094 | 108 |
| \$180,000 - \$199,999 | 23 | 133 | 164 | 14 | 334 | 1574 | 65 |
| \$200,000 - \$249,999 | 29 | 185 | 303 | 7 | 524 | 2671 | 125 |
| \$250,000 - \$299,999 | 26 | 98 | 228 | 5 | 357 | 1844 | 78 |
| \$300,000 - \$399,999 | 11 | 58 | 195 | 0 | 264 | 2062 | 73 |
| \$400,000 - \$499,999 | 5 | 23 | 102 | 1 | 131 | 1152 | 29 |
| \$500,000 OR OVER | 4 | 25 | 124 | 0 | 153 | 3030 | 51 |
| Totals | 958 | 2696 | 1832 | 311 | 5797 | 25933 | 1782 |
| Average Price | 115.8 | 154.3 | 268.9 | 108.8 | 181.7 | 304.0 | 157.5 |
| (In Thousands \$) | | | | | | | |
| Median Price | 100.0 | 135.0 | 205.9 | 98.0 | 140.0 | 174.9 | 112.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1019531.9 | | Total Dollar Volume Condominium (In Thousands) 33825.4 | | Total Home Sales Dollar Value (In Thousands) 1053357.2 | | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 1520 | 83 | | FHA | 844 | 45 | |
| 31-60 Days | 1751 | 90 | | VA | 149 | 3 | |
| 61-90 Days | 999 | 62 | | FMHA | 4 | 0 | |
| 91-120 Days | 577 | 23 | | Exchange | 8 | 1 | |
| 121-180 Days | 410 | 36 | | Cash | 644 | 51 | |
| More than 180 Days | 211 | 16 | | Bond/IDA | 449 | 13 | |
| Total Units Sold | 5486 | 311 | | Carryback | 20 | 1 | |
| Average Market Time | 63.92 | 70.63 | | Cash to Loan | 12 | 1 | |
| | | | | Conventional | 3344 | 196 | |
| | | | | Rent/Lease | 5 | 0 | |
| | | | | SBA | 0 | 0 | |
| | | | | Wrap | 7 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 5486 | 311 | |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

7/1/02 - 7/31/02

| | Sales | | | | | Listings | |
|---|---------|---|-------|---|---------|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 1 | 1 | 0 | 1 | 3 | 13 | 0 |
| \$20,000 - \$29,999 | 7 | 4 | 1 | 5 | 17 | 24 | 5 |
| \$30,000 - \$39,999 | 18 | 4 | 0 | 9 | 31 | 82 | 25 |
| \$40,000 - \$49,999 | 31 | 6 | 2 | 9 | 48 | 216 | 70 |
| \$50,000 - \$59,999 | 50 | 12 | 1 | 16 | 79 | 283 | 63 |
| \$60,000 - \$69,999 | 60 | 27 | 1 | 28 | 116 | 369 | 134 |
| \$70,000 - \$79,999 | 100 | 47 | 4 | 49 | 200 | 506 | 172 |
| \$80,000 - \$89,999 | 102 | 112 | 12 | 57 | 283 | 740 | 188 |
| \$90,000 - \$99,999 | 114 | 158 | 24 | 40 | 336 | 1021 | 142 |
| \$100,000 - \$119,999 | 146 | 571 | 101 | 54 | 872 | 2598 | 162 |
| \$120,000 - \$139,999 | 99 | 664 | 166 | 40 | 969 | 3072 | 159 |
| \$140,000 - \$159,999 | 63 | 452 | 202 | 23 | 740 | 2580 | 133 |
| \$160,000 - \$179,999 | 43 | 245 | 174 | 15 | 477 | 2094 | 108 |
| \$180,000 - \$199,999 | 28 | 147 | 178 | 7 | 360 | 1574 | 65 |
| \$200,000 - \$249,999 | 34 | 218 | 324 | 15 | 591 | 2671 | 125 |
| \$250,000 - \$299,999 | 22 | 81 | 203 | 3 | 309 | 1844 | 78 |
| \$300,000 - \$399,999 | 18 | 80 | 221 | 5 | 324 | 2060 | 73 |
| \$400,000 - \$499,999 | 5 | 31 | 108 | 1 | 145 | 1152 | 29 |
| \$500,000 OR OVER | 7 | 42 | 164 | 1 | 214 | 3029 | 51 |
| Totals | 948 | 2902 | 1886 | 378 | 6114 | 25928 | 1782 |
| Average Price | 119.2 | 158.9 | 280.5 | 110.3 | 187.3 | 304.0 | 157.5 |
| (In Thousands \$) | | | | | | | |
| Median Price | 99.0 | 135.0 | 211.9 | 93.5 | 140.0 | 174.9 | 112.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1103254.5 | | Total Dollar Volume Condominium (In Thousands) 41711.0 | | Total Home Sales Dollar Value (In Thousands) 1144965.5 | | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | Types of Financing OF UNITS SOLD | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 1619 | 100 | | FHA | 881 | 60 | |
| 31-60 Days | 1783 | 102 | | VA | 162 | 9 | |
| 61-90 Days | 1083 | 85 | | FMHA | 2 | 0 | |
| 91-120 Days | 562 | 43 | | Exchange | 6 | 1 | |
| 121-180 Days | 471 | 31 | | Cash | 634 | 64 | |
| More than 180 Days | 196 | 15 | | Bond/IDA | 423 | 26 | |
| Total Units Sold | 5736 | 378 | | Carryback | 33 | 1 | |
| Average Market Time | 63.79 | 66.43 | | Cash to Loan | 16 | 1 | |
| | | | | Conventional | 3566 | 216 | |
| | | | | Rent/Lease | 3 | 0 | |
| | | | | SBA | 2 | 0 | |
| | | | | Wrap | 8 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 5736 | 378 | |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report

6/1/02 - 6/30/02

| | Sales | | | | | Listings | |
|---|---------|---|-------|---|---------|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 1 | 2 | 0 | 1 | 4 | 13 | 0 |
| \$20,000 - \$29,999 | 5 | 1 | 0 | 3 | 9 | 24 | 5 |
| \$30,000 - \$39,999 | 17 | 2 | 1 | 3 | 23 | 82 | 25 |
| \$40,000 - \$49,999 | 32 | 9 | 2 | 9 | 52 | 216 | 70 |
| \$50,000 - \$59,999 | 46 | 11 | 1 | 12 | 70 | 283 | 63 |
| \$60,000 - \$69,999 | 74 | 25 | 2 | 23 | 124 | 369 | 134 |
| \$70,000 - \$79,999 | 82 | 40 | 6 | 58 | 186 | 506 | 172 |
| \$80,000 - \$89,999 | 124 | 95 | 12 | 64 | 295 | 740 | 188 |
| \$90,000 - \$99,999 | 124 | 166 | 29 | 42 | 361 | 1021 | 142 |
| \$100,000 - \$119,999 | 199 | 586 | 112 | 77 | 974 | 2598 | 162 |
| \$120,000 - \$139,999 | 135 | 625 | 171 | 46 | 977 | 3071 | 159 |
| \$140,000 - \$159,999 | 77 | 458 | 221 | 17 | 773 | 2580 | 133 |
| \$160,000 - \$179,999 | 45 | 256 | 220 | 19 | 540 | 2094 | 108 |
| \$180,000 - \$199,999 | 41 | 158 | 166 | 10 | 375 | 1574 | 65 |
| \$200,000 - \$249,999 | 29 | 215 | 299 | 12 | 555 | 2671 | 125 |
| \$250,000 - \$299,999 | 18 | 105 | 219 | 6 | 348 | 1843 | 78 |
| \$300,000 - \$399,999 | 19 | 90 | 252 | 3 | 364 | 2060 | 73 |
| \$400,000 - \$499,999 | 4 | 40 | 107 | 0 | 151 | 1152 | 29 |
| \$500,000 OR OVER | 6 | 40 | 177 | 0 | 223 | 3029 | 51 |
| Totals | 1078 | 2924 | 1997 | 405 | 6404 | 25926 | 1782 |
| Average Price | 118.8 | 160.9 | 281.7 | 108.2 | 188.2 | 304.0 | 157.5 |
| (In Thousands \$) | | | | | | | |
| Median Price | 103.5 | 136.6 | 207.5 | 97.0 | 141.0 | 174.9 | 112.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1161136.5 | | Total Dollar Volume Condominium (In Thousands) 43809.1 | | Total Home Sales Dollar Value (In Thousands) 1204945.6 | | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | Types of Financing OF UNITS SOLD | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 1767 | 104 | | FHA | 956 | 67 | |
| 31-60 Days | 1768 | 105 | | VA | 161 | 3 | |
| 61-90 Days | 1133 | 73 | | FMHA | 6 | 0 | |
| 91-120 Days | 615 | 47 | | Exchange | 7 | 2 | |
| 121-180 Days | 462 | 48 | | Cash | 733 | 76 | |
| More than 180 Days | 235 | 28 | | Bond/IDA | 415 | 27 | |
| Total Units Sold | 5999 | 405 | | Carryback | 32 | 3 | |
| Average Market Time | 64.19 | 76.81 | | Cash to Loan | 15 | 0 | |
| | | | | Conventional | 3656 | 227 | |
| | | | | Rent/Lease | 6 | 0 | |
| | | | | SBA | 1 | 0 | |
| | | | | Wrap | 11 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 5999 | 405 | |
| | | | | | | | |

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Arizona Regional Multiple Listing Service
HOMES SALES REPORT
February 1-28, 2002

| ----- | | | | | | | |
|---|-----------------|---|----------------------------------|---------------|---|-----------------------|-----------------|
| PRICE CLASS | -----SALES----- | | | | | -----LISTINGS----- | |
| | 2 OR LESS | 3 | 4 OR MORE | CONDO SOLD | TOTAL SOLD | RESIDENTIAL LISTED | CONDO LISTED |
| ----- | | | | | | | |
| \$ 19999 OR UNDER | 0 | 1 | 0 | 0 | 1 | 3 | 10 |
| \$ 20000-\$ 29999 | 2 | 2 | 1 | 3 | 8 | 12 | 14 |
| \$ 30000-\$ 39999 | 11 | 0 | 0 | 15 | 26 | 38 | 49 |
| \$ 40000-\$ 49999 | 20 | 3 | 4 | 32 | 59 | 152 | 117 |
| \$ 50000-\$ 59999 | 17 | 7 | 0 | 30 | 54 | 206 | 196 |
| \$ 60000-\$ 69999 | 37 | 12 | 1 | 72 | 122 | 293 | 321 |
| \$ 70000-\$ 79999 | 60 | 26 | 9 | 68 | 163 | 407 | 358 |
| \$ 80000-\$ 89999 | 66 | 75 | 9 | 83 | 233 | 673 | 372 |
| \$ 90000-\$ 99999 | 81 | 113 | 21 | 61 | 276 | 948 | 308 |
| \$100000-\$119999 | 127 | 434 | 99 | 78 | 738 | 2472 | 399 |
| \$120000-\$139999 | 99 | 447 | 130 | 55 | 731 | 2814 | 294 |
| \$140000-\$159999 | 50 | 297 | 139 | 44 | 530 | 2172 | 226 |
| \$160000-\$179999 | 36 | 178 | 108 | 24 | 346 | 1697 | 169 |
| \$180000-\$199999 | 27 | 104 | 82 | 12 | 225 | 1398 | 127 |
| \$200000-\$249999 | 18 | 122 | 199 | 21 | 360 | 2327 | 183 |
| \$250000-\$299999 | 6 | 52 | 102 | 10 | 170 | 1755 | 155 |
| \$300000-\$399999 | 7 | 45 | 111 | 6 | 169 | 1966 | 121 |
| \$400000-\$499999 | 3 | 23 | 43 | 3 | 72 | 1065 | 47 |
| \$500000 OR OVER | 1 | 26 | 90 | 3 | 120 | 3105 | 48 |
| ----- | | | | | | | |
| TOTALS | 668 | 1967 | 1148 | 620 | 4403 | 23503 | 3514 |
| ----- | | | | | | | |
| AVERAGE PRICE (IN THOUSANDS \$) | 116.5 | 154.4 | 261.8 | 108.7 | 170.2 | 322.6 | 135.6 |
| ----- | | | | | | | |
| MEDIAN PRICE (IN THOUSANDS \$) | 106.0 | 133.4 | 193.5 | 90.5 | 134.0 | 179.9 | 101.4 |
| ----- | | | | | | | |
| TOTAL DOLLAR VOLUME SINGLE FAMILY (IN THOUSANDS \$) | | TOTAL DOLLAR VOLUME CONDOMINIUM (IN THOUSANDS \$) | | | TOTAL HOME SALES DOLLAR VALUE (IN THOUSANDS \$) | | |
| 682040.2 | | 67397.8 | | | 749438.0 | | |
| ----- | | | | | | | |
| TIME ON MARKET OF UNITS SOLD | | | TYPES OF FINANCING OF UNITS SOLD | | | | |
| | #SINGLE | #CONDO | #SINGLE #CONDO | | | | |
| ===== | | | | | | | |
| 1-30 DAYS | 1349 | 223 | FH | | 594 | 98 | |
| 31-60 DAYS | 955 | 158 | VA | | 124 | 11 | |
| 61-90 DAYS | 616 | 101 | CO | | 2358 | 361 | |
| 91-120 DAYS | 397 | 54 | FM | | 6 | 3 | |
| 121-180 DAYS | 303 | 51 | CT | | 5 | 1 | |
| MORE THAN 180 DAYS | 163 | 33 | CA | | 667 | 139 | |
| | ---- | ---- | WR | | 4 | 2 | |
| TOTAL UNITS SOLD | 3783 | 620 | CB | | 22 | 5 | |
| AVERAGE MARKET TIME | 61.73 | 62.98 | XC | | 2 | 0 | |
| | | | RE | | 0 | 0 | |
| | | | BD | | 1 | 0 | |
| | | | SB | | 0 | 0 | |
| | | | NO FINANCING REPORTED | | 0 | 0 | |
| | | | | | ---- | ---- | |
| | | | TOTAL | | 3783 | 620 | |
| ----- | | | | | | | |

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Arizona Regional Multiple Listing Service
HOMES SALES REPORT
January 1-31, 2002

=====

| PRICE CLASS | SALES | | | | | LISTINGS | |
|-------------------|--------------|-----|--------------|---------------|---------------|-----------------------|-----------------|
| | 2 OR LESS | 3 | 4 OR MORE | CONDO SOLD | TOTAL SOLD | RESIDENTIAL LISTED | CONDO LISTED |
| \$ 19999 OR UNDER | 1 | 0 | 1 | 0 | 2 | 4 | 11 |
| \$ 20000-\$ 29999 | 5 | 3 | 0 | 1 | 9 | 14 | 17 |
| \$ 30000-\$ 39999 | 12 | 2 | 1 | 9 | 24 | 37 | 58 |
| \$ 40000-\$ 49999 | 13 | 4 | 1 | 12 | 30 | 152 | 120 |
| \$ 50000-\$ 59999 | 16 | 7 | 1 | 32 | 56 | 217 | 186 |
| \$ 60000-\$ 69999 | 23 | 5 | 3 | 55 | 86 | 295 | 327 |
| \$ 70000-\$ 79999 | 40 | 25 | 8 | 66 | 139 | 415 | 341 |
| \$ 80000-\$ 89999 | 56 | 60 | 6 | 72 | 194 | 657 | 346 |
| \$ 90000-\$ 99999 | 62 | 114 | 22 | 61 | 259 | 995 | 296 |
| \$100000-\$119999 | 126 | 358 | 83 | 82 | 649 | 2529 | 392 |
| \$120000-\$139999 | 85 | 395 | 108 | 37 | 625 | 2828 | 295 |
| \$140000-\$159999 | 36 | 257 | 111 | 24 | 428 | 2108 | 235 |
| \$160000-\$179999 | 24 | 158 | 115 | 23 | 320 | 1693 | 167 |
| \$180000-\$199999 | 17 | 96 | 79 | 15 | 207 | 1396 | 134 |
| \$200000-\$249999 | 27 | 126 | 195 | 11 | 359 | 2255 | 162 |
| \$250000-\$299999 | 19 | 68 | 121 | 13 | 221 | 1719 | 145 |
| \$300000-\$399999 | 6 | 55 | 129 | 4 | 194 | 1893 | 101 |
| \$400000-\$499999 | 6 | 13 | 43 | 2 | 64 | 1034 | 53 |
| \$500000 OR OVER | 1 | 36 | 111 | 2 | 150 | 3048 | 52 |

| | | | | | | | |
|--------|-----|------|------|-----|------|-------|------|
| TOTALS | 575 | 1782 | 1138 | 521 | 4016 | 23289 | 3438 |
|--------|-----|------|------|-----|------|-------|------|

| | | | | | | | |
|------------------------------------|-------|-------|-------|-------|-------|-------|-------|
| AVERAGE PRICE (IN THOUSANDS \$) | 123.5 | 164.7 | 279.6 | 108.7 | 184.1 | 319.1 | 135.8 |
|------------------------------------|-------|-------|-------|-------|-------|-------|-------|

| | | | | | | | |
|-----------------------------------|-------|-------|-------|------|-------|-------|-------|
| MEDIAN PRICE (IN THOUSANDS \$) | 107.5 | 135.0 | 207.0 | 92.0 | 138.0 | 178.0 | 101.0 |
|-----------------------------------|-------|-------|-------|------|-------|-------|-------|

| | | |
|---|--|---|
| TOTAL DOLLAR VOLUME SINGLE FAMILY (IN THOUSANDS \$) 682747.9 | TOTAL DOLLAR VOLUME CONDOMINIUM (IN THOUSANDS \$) 56637.1 | TOTAL HOME SALES DOLLAR VALUE (IN THOUSANDS \$) 739385.0 |
|---|--|---|

| TIME ON MARKET OF UNITS SOLD | | | TYPES OF FINANCING OF UNITS SOLD | | |
|------------------------------|--|---------|----------------------------------|-----------------------|----------|
| | | #SINGLE | #CONDO | | |
| | | #SINGLE | #CONDO | | |
| ===== | | | | | |
| 1-30 DAYS | | 1164 | 167 | FH | 506 78 |
| 31-60 DAYS | | 956 | 162 | VA | 107 8 |
| 61-90 DAYS | | 627 | 85 | CO | 2203 312 |
| 91-120 DAYS | | 334 | 42 | FM | 7 0 |
| 121-180 DAYS | | 260 | 34 | CT | 9 0 |
| MORE THAN 180 DAYS | | 154 | 31 | CA | 631 115 |
| | | ---- | ---- | WR | 7 2 |
| TOTAL UNITS SOLD | | 3495 | 521 | CB | 15 4 |
| AVERAGE MARKET TIME | | 62.75 | 63.61 | XC | 1 1 |
| | | | | RE | 3 1 |
| | | | | BD | 2 0 |
| | | | | SB | 3 0 |
| | | | | NO FINANCING REPORTED | 1 0 |
| | | | | | ---- |
| | | | | TOTAL | 3495 521 |

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