



Arizona Regional Multiple Listing Service, Inc.
ARMLS Total Sales Report
For 1/1/2024 To 1/31/2024

| Price Class | Single Family - Detached Number of Bedrooms | | | | All Other Types Number of Bedrooms | | | | Manufactured Number of Bedrooms | | | | Active Listings | | | Sales Pending | | |
|----------------------------|--|---------|-----------|---------|---------------------------------------|---------|-----------|---------|------------------------------------|---------|-----------|---------|-----------------|-----------|-------------------|---------------|-----------|-------------------|
| | 2 or less | 3 | 4 or more | Total | 2 or less | 3 | 4 or more | Total | 2 or less | 3 | 4 or more | Total | Single Family | All Other | Manu- factured | Single Family | All Other | Manu- factured |
| \$29,999.99 and under | | | | 0 | | | | 0 | 9 | 1 | | 10 | 10 | 2 | 49 | | | 3 |
| \$30,000-\$39,999.99 | | 2 | | 2 | | | | 0 | 7 | 1 | | 8 | 5 | 1 | 42 | | | 9 |
| \$40,000-\$49,999.99 | 1 | 1 | | 2 | | | | 0 | 4 | 2 | | 6 | 1 | 1 | 67 | | | 6 |
| \$50,000-\$59,999.99 | | | | 0 | | | | 0 | 7 | 2 | | 9 | 5 | 1 | 61 | | | 5 |
| \$60,000-\$69,999.99 | | 1 | | 1 | 1 | | | 1 | 7 | | | 7 | 2 | | 54 | | | 11 |
| \$70,000-\$79,999.99 | 1 | | | 1 | | | | 0 | 13 | 2 | | 15 | 5 | 1 | 61 | | | 8 |
| \$80,000-\$89,999.99 | 1 | | 2 | 3 | | | | 0 | 2 | 1 | | 3 | 7 | 1 | 56 | 2 | | 7 |
| \$90,000-\$99,999.99 | | 1 | | 1 | | | | 0 | 3 | 3 | | 6 | 3 | 3 | 64 | 2 | | 6 |
| \$100,000-\$119,999.99 | 1 | | 1 | 2 | 2 | | | 2 | 6 | 5 | | 11 | 12 | 6 | 77 | 2 | | 7 |
| \$120,000-\$139,999.99 | 5 | 2 | | 7 | 3 | | | 3 | 12 | 4 | | 16 | 17 | 15 | 117 | 2 | 3 | 11 |
| \$140,000-\$159,999.99 | 2 | 7 | 1 | 10 | 4 | 1 | | 5 | 12 | 7 | | 19 | 28 | 22 | 104 | 4 | 2 | 11 |
| \$160,000-\$179,999.99 | 1 | 2 | 1 | 4 | 10 | 1 | | 11 | 7 | 7 | 2 | 16 | 27 | 50 | 115 | 2 | 10 | 14 |
| \$180,000-\$199,999.99 | 5 | 7 | | 12 | 21 | 2 | | 23 | 2 | 1 | | 3 | 45 | 68 | 95 | 13 | 17 | 15 |
| \$200,000-\$249,999.99 | 14 | 41 | 6 | 61 | 66 | 6 | | 72 | 19 | 9 | 1 | 29 | 141 | 298 | 166 | 44 | 67 | 35 |
| \$250,000-\$299,999.99 | 44 | 71 | 26 | 141 | 93 | 14 | 1 | 108 | 18 | 18 | 4 | 40 | 413 | 383 | 188 | 143 | 93 | 30 |
| \$300,000-\$399,999.99 | 145 | 497 | 271 | 913 | 145 | 36 | 5 | 186 | 12 | 23 | 11 | 46 | 2665 | 656 | 200 | 940 | 179 | 39 |
| \$400,000-\$499,999.99 | 99 | 436 | 349 | 884 | 50 | 25 | 1 | 76 | | 1 | 5 | 6 | 3088 | 377 | 65 | 1022 | 101 | 14 |
| \$500,000-\$549,999.99 | 22 | 127 | 118 | 267 | 17 | 9 | | 26 | | | | 0 | 1006 | 138 | 8 | 309 | 32 | 1 |
| \$550,000-\$749,999.99 | 49 | 249 | 350 | 648 | 26 | 27 | 4 | 57 | 1 | | | 1 | 2924 | 347 | 24 | 738 | 65 | 1 |
| \$750,000-\$999,999.99 | 18 | 100 | 165 | 283 | 14 | 9 | | 23 | | | | 0 | 1690 | 174 | 6 | 363 | 32 | 2 |
| \$1,000,000-\$1,249,999.99 | 1 | 21 | 69 | 91 | 5 | 3 | | 8 | | | | 0 | 590 | 46 | 2 | 102 | 8 | 1 |
| \$1,250,000-\$1,499,999.99 | 1 | 15 | 45 | 61 | 3 | 2 | | 5 | | | | 0 | 476 | 48 | 2 | 87 | 11 | |
| \$1,500,000-\$1,999,999.99 | 2 | 17 | 45 | 64 | 4 | 4 | 2 | 10 | | | | 0 | 506 | 53 | 3 | 67 | 33 | |
| \$2,000,000-\$2,999,999.99 | | 11 | 36 | 47 | 1 | 2 | 1 | 4 | | | | 0 | 505 | 35 | 1 | 61 | 36 | |
| \$3,000,000 and over | | 1 | 42 | 43 | | | 1 | 1 | | | | 0 | 684 | 18 | | 46 | 29 | |
| ***Totals*** | 412 | 1609 | 1527 | 3548 | 465 | 141 | 15 | 621 | 141 | 87 | 23 | 251 | 14855 | 2744 | 1627 | 3949 | 718 | 236 |
| ***Average*** | 427,261 | 505,261 | 777,901 | 613,543 | 378,746 | 555,356 | 1,019,916 | 434,333 | 155,253 | 220,880 | 337,665 | 194,716 | 961,444 | 513,379 | 204,312 | 641,001 | 733,419 | 223,331 |
| ***Median*** | 385,000 | 430,000 | 542,000 | 462,911 | 317,000 | 435,000 | 583,000 | 347,000 | 139,400 | 247,000 | 333,000 | 177,500 | 549,900 | 375,000 | 169,900 | 475,000 | 398,900 | 215,000 |

| Property Type | Volume | Median Sold Price |
|--------------------------|----------------------|-------------------|
| Single Family - Detached | 2,176,850,957 | 462,911 |
| All Other | 269,720,748 | 347,000 |
| Manufactured | 48,873,591 | 177,500 |
| All | 2,495,445,296 | 430,000 |

| | Unit Sales by Financing Type | | |
|--------------------|------------------------------|------------|------------|
| | -Sgl Fam- | -Other- | -Mfg- |
| Bond/IDA | 0 | 0 | 0 |
| Carryback | 25 | 1 | 2 |
| Cash | 815 | 240 | 116 |
| Cash to Loan | 6 | 1 | 0 |
| Conventional | 1606 | 260 | 46 |
| Exchange | 11 | 1 | 0 |
| FHA | 620 | 46 | 43 |
| Other | 207 | 53 | 29 |
| Rent/Lease | 0 | 0 | 0 |
| SBA | 0 | 0 | 0 |
| USDA | 8 | 0 | 2 |
| VA | 249 | 18 | 13 |
| Wrap | 1 | 1 | 0 |
| Total Sales | 3548 | 621 | 251 |

| | Unit Sales by Time on Market | | |
|--------------------|------------------------------|------------|------------|
| | -Sgl Fam- | -Other- | -Mfg- |
| 1-30 Days | 1412 | 262 | 104 |
| 31-60 Days | 849 | 141 | 52 |
| 61-90 Days | 498 | 110 | 39 |
| 91-120 Days | 292 | 42 | 21 |
| More Than 120 Days | 497 | 66 | 35 |
| Total Sales | 3548 | 621 | 251 |

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