

SCOTTSDALE ASSOCIATION OF REALTORS®
HOMES SALES REPORT
January 1-31, 2001

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-----SALES-----
PRICE CLASS      2 OR 3 4 OR CONDO TOTAL RESIDENTIAL CONDO
LESS            LESS MORE SOLD SOLD LISTED LISTED
-----
$ 19999 OR UNDER    0   0   0   0   0   0   3
$ 20000-$ 29999     0   0   0   0   0   1   0
$ 30000-$ 39999     1   0   0   0   1   5   14
$ 40000-$ 49999     1   0   0   3   4   5   26
$ 50000-$ 59999     1   0   0   5   6  12   50
$ 60000-$ 69999     1   2   0   8  11  24   30
$ 70000-$ 79999     4   0   0  13  17  38   64
$ 80000-$ 89999     5  10   3  19  37  41   50
$ 90000-$ 99999    10  11   4  15  40  76   65
$100000-$119999   12  32   8  23  75 255  137
$120000-$139999    5  40   4  16  65 352  147
$140000-$159999   10  34  13   6  63 298  115
$160000-$179999    6  32  10   3  51 270   92
$180000-$199999    2  13  11   4  30 247   54
$200000-$249999    9  39  33   4  85 570   92
$250000-$299999    6  25  32   9  72 441   65
$300000-$399999   10  29  27   5  71 710   55
$400000-$499999    4  12  13   3  32 413   31
$500000 OR OVER    2  18  52   2  74 1492  20
-----
TOTALS              89  297  210  138  734 5250  1110
-----
AVERAGE PRICE      189.3 244.9 436.5 141.3 273.5 529.9 165.9
(IN THOUSANDS $)
-----
MEDIAN PRICE        149.9 170.0 284.0 103.0 179.9 299.9 137.9
(IN THOUSANDS $)
-----
TOTAL DOLLAR VOLUME   TOTAL DOLLAR VOLUME   TOTAL HOME SALES
SINGLE FAMILY          CONDOMINIUM           DOLLAR VALUE
(IN THOUSANDS $)     (IN THOUSANDS $)     (IN THOUSANDS $)
181263.5              19494.9               200758.4
-----
TIME ON MARKET OF UNITS SOLD      TYPES OF FINANCING OF UNITS SOLD
#SINGLE #CONDO                      #SINGLE #CONDO
=====
1-30 DAYS                212   44      FH           49   10
31-60 DAYS               141   32      VA           10   0
61-90 DAYS                99   18      CO          418  88
91-120 DAYS                69   14      FM            0   0
121-180 DAYS              48   17      CT            1   0
MORE THAN 180 DAYS        27   13      CA          115  38
-----
TOTAL UNITS SOLD          596   138      WR            0   1
AVERAGE MARKET TIME     62.83 75.63     CB            0   1
-----
XC            0   0
RE            0   0
BD            0   0
SB            3   0
NO FINANCING REPORTED    0   0
-----
TOTAL                    596   138
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SCOTTSDALE ASSOCIATION OF REALTORS®
HOMES SALES REPORT
February 1-28, 2001

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-----SALES-----
PRICE CLASS      2 OR 3 4 OR CONDO TOTAL RESIDENTIAL CONDO
LESS            LESS MORE SOLD SOLD LISTED LISTED
-----
$ 19999 OR UNDER    0  0  0  0  0  0  3
$ 20000-$ 29999     1  0  0  0  1  3  1
$ 30000-$ 39999     0  0  0  2  2  5  10
$ 40000-$ 49999     3  0  0  3  6  5  21
$ 50000-$ 59999     0  0  0  2  2  12  48
$ 60000-$ 69999     0  2  0  8  10  20  26
$ 70000-$ 79999     7  4  2  11  24  44  59
$ 80000-$ 89999     9  5  0  7  21  42  58
$ 90000-$ 99999     8  13  1  12  34  66  69
$100000-$119999    14  43  4  24  85  244  148
$120000-$139999    16  53  15  28  112  335  136
$140000-$159999    12  44  17  19  92  277  118
$160000-$179999     7  29  16  12  64  265  95
$180000-$199999     4  26  12  7  49  245  52
$200000-$249999    11  39  21  8  79  564  90
$250000-$299999     2  20  33  14  69  418  76
$300000-$399999     5  26  24  8  63  704  58
$400000-$499999     2  9  11  2  24  401  31
$500000 OR OVER     3  23  46  0  72  1508  21
-----
TOTALS              104  336  202  167  809  5158  1120
-----
AVERAGE PRICE      164.1  227.8  428.9  149.6  253.7  541.6  169.5
(IN THOUSANDS $)
-----
MEDIAN PRICE        131.0  165.0  270.0  132.0  165.0  309.9  139.5
(IN THOUSANDS $)
-----
TOTAL DOLLAR VOLUME SINGLE FAMILY      TOTAL DOLLAR VOLUME CONDOMINIUM      TOTAL HOME SALES
      (IN THOUSANDS $)                    (IN THOUSANDS $)                    DOLLAR VALUE
      180237.4                            24989.0                            (IN THOUSANDS $)
      205226.4
-----
TIME ON MARKET OF UNITS SOLD          TYPES OF FINANCING OF UNITS SOLD
      #SINGLE #CONDO                      #SINGLE #CONDO
=====
1-30 DAYS                236  56          FH          49  15
31-60 DAYS               152  44          VA          12  3
61-90 DAYS                92  31          CO         437  107
91-120 DAYS               65  14          FM           1  0
121-180 DAYS              60  17          CT           3  0
MORE THAN 180 DAYS        37  5          CA         137  41
                        -----
TOTAL UNITS SOLD          642  167          WR           1  0
AVERAGE MARKET TIME     66.05  62.86          CB           2  1
                        -----
                        XC           0  0
                        RE           0  0
                        BD           0  0
                        SB           0  0
                        NO FINANCING REPORTED  0  0
                        -----
TOTAL                    642  167
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SCOTTSDALE ASSOCIATION OF REALTORS®
HOMES SALES REPORT
March 1-31, 2001

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-----SALES-----
PRICE CLASS      2 OR 3 4 OR CONDO TOTAL RESIDENTIAL CONDO
LESS            LESS MORE SOLD SOLD LISTED LISTED
-----
$ 19999 OR UNDER    0   0   0   0   0   0   3
$ 20000-$ 29999     0   1   0   0   1   2   1
$ 30000-$ 39999     1   0   0   3   4   3   9
$ 40000-$ 49999     0   0   0   6   6   4  19
$ 50000-$ 59999     4   0   0   9  13   7  52
$ 60000-$ 69999     8   3   0   8  19  20  34
$ 70000-$ 79999     8   3   1  16  28  35  62
$ 80000-$ 89999     6  11   2  10  29  42  60
$ 90000-$ 99999    13  20   2  21  56  82  62
$100000-$119999   18  61   9  35 123 259 137
$120000-$139999   25  98  15  41 179 337 140
$140000-$159999   15  61  21  33 130 293 110
$160000-$179999   18  39  16  15  88  260  97
$180000-$199999   13  42  25   4  84  249  58
$200000-$249999   23  60  63  14 160  551  82
$250000-$299999   10  27  49   8  94  422  75
$300000-$399999   11  40  71   7 129  696  70
$400000-$499999    4  18  18   9  49  388  37
$500000 OR OVER    2  37  85   1 125 1540  20
-----
TOTALS              179  521  377  240 1317  5190 1128
-----
AVERAGE PRICE      172.5 232.2 406.5 146.2 258.3  540.9 172.0
(IN THOUSANDS $)
-----
MEDIAN PRICE        150.0 162.0 285.7 125.0 175.0  308.0 139.9
(IN THOUSANDS $)
-----
TOTAL DOLLAR VOLUME   TOTAL DOLLAR VOLUME   TOTAL HOME SALES
SINGLE FAMILY          CONDOMINIUM           DOLLAR VALUE
(IN THOUSANDS $)      (IN THOUSANDS $)      (IN THOUSANDS $)
305075.4              35091.3              340166.7
-----
TIME ON MARKET OF UNITS SOLD      TYPES OF FINANCING OF UNITS SOLD
#SINGLE #CONDO                      #SINGLE #CONDO
=====
1-30 DAYS                424   81      FH          97   21
31-60 DAYS               240   59      VA          23    1
61-90 DAYS               167   39      CO         775  142
91-120 DAYS              109   20      FM           2    0
121-180 DAYS              84   23      CT           1    5
MORE THAN 180 DAYS        53   18      CA         175   70
-----
TOTAL UNITS SOLD         1077  240      WR           0    0
AVERAGE MARKET TIME    61.65 71.00     CB           3    1
                        XE           0    0
                        RE           0    0
                        BD           0    0
                        SB           1    0
NO FINANCING REPORTED   0    0
-----
TOTAL                    1077  240
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SCOTTSDALE ASSOCIATION OF REALTORS®
HOMES SALES REPORT
April 1-30, 2001

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=====
-----SALES-----
PRICE CLASS      2 OR 3 4 OR CONDO TOTAL RESIDENTIAL CONDO
LESS            LESS MORE SOLD SOLD LISTED LISTED
-----
$ 19999 OR UNDER    0   0   0   0   0       0       3
$ 20000-$ 29999     2   0   0   0   2       2       2
$ 30000-$ 39999     2   0   0   2   4       2      11
$ 40000-$ 49999     3   0   0   5   8       6      11
$ 50000-$ 59999     1   1   0   6   8       5      45
$ 60000-$ 69999     5   1   0   3   9      22      36
$ 70000-$ 79999     9   2   1  15  27      41      67
$ 80000-$ 89999    11   9   0  17  37      34      61
$ 90000-$ 99999     7  26   6  15  54      52      62
$100000-$119999    16  50   9  34 109     233     124
$120000-$139999    17  66  14  25 122     323     126
$140000-$159999    18  50  12  17  97     288     115
$160000-$179999    15  44   8   8  75     259      86
$180000-$199999    11  31  21   5  68     233      67
$200000-$249999    21  70  49   8 148     490      79
$250000-$299999    12  30  39   8  89     439      83
$300000-$399999     7  44  54   3 108     704      67
$400000-$499999     2  20  34   3  59     389      39
$500000 OR OVER     2  36  60   5 103     1537     19
-----
TOTALS              161  480  307  179 1127     5059     1103
-----
AVERAGE PRICE      166.4 236.9 381.7 146.9 251.9     548.6     174.0
(IN THOUSANDS $)
-----
MEDIAN PRICE        147.5 175.0 290.0 112.5 182.9     319.9     141.0
(IN THOUSANDS $)
-----
TOTAL DOLLAR VOLUME   TOTAL DOLLAR VOLUME   TOTAL HOME SALES
SINGLE FAMILY          CONDOMINIUM           DOLLAR VALUE
(IN THOUSANDS $)      (IN THOUSANDS $)      (IN THOUSANDS $)
257652.0              26293.6              283945.6
-----
TIME ON MARKET OF UNITS SOLD      TYPES OF FINANCING OF UNITS SOLD
#SINGLE #CONDO                      #SINGLE #CONDO
=====
1-30 DAYS                392   60      FH           76   20
31-60 DAYS               211   47      VA           19   2
61-90 DAYS               149   27      CO          668  109
91-120 DAYS              78   13      FM            1   0
121-180 DAYS             74   21      CT            2   0
MORE THAN 180 DAYS       44   11      CA          177  46
-----
TOTAL UNITS SOLD         948   179      WR            0   0
AVERAGE MARKET TIME    58.52 66.77      CB            3   2
                        XC            0   0
                        RE            0   0
                        BD            1   0
                        SB            1   0
NO FINANCING REPORTED   0     0
-----
TOTAL                    948   179
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SCOTTSDALE ASSOCIATION OF REALTORS®
HOMES SALES REPORT
May 1-31, 2001

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-----SALES-----
PRICE CLASS      2 OR 3 4 OR CONDO TOTAL RESIDENTIAL CONDO
LESS           LESS MORE SOLD SOLD LISTED LISTED
-----
$ 19999 OR UNDER    0   0   0   0   0   0   3
$ 20000-$ 29999     0   0   0   1   1   1   1
$ 30000-$ 39999     1   0   0   1   2   2   11
$ 40000-$ 49999     1   0   0   0   1   4   10
$ 50000-$ 59999     2   0   0  10  12   6   32
$ 60000-$ 69999     1   2   0   9  12  28   39
$ 70000-$ 79999     4   4   1  12  21  32   61
$ 80000-$ 89999    10  12   1  16  39  35   54
$ 90000-$ 99999    14  13   8  23  58  48   57
$100000-$119999   21  71  10  41 143 215  121
$120000-$139999   12  80  21  53 166 301  119
$140000-$159999    9  69  25  23 126 261  115
$160000-$179999   16  50  25  15 106 237   89
$180000-$199999   12  42  23   9  86  204   63
$200000-$249999   17  72  54  13 156 504   84
$250000-$299999    7  35  37   6  85  412   72
$300000-$399999   13  41  65   6 125 670   66
$400000-$499999    2  26  25   2  55  379   40
$500000 OR OVER    3  40  80   5 128 1530  21
-----
TOTALS              145  557  375  245 1322 4869 1058
-----
AVERAGE PRICE      176.4 243.3 389.3 144.2 259.0 565.7 178.0
(IN THOUSANDS $)
-----
MEDIAN PRICE        158.0 171.0 274.9 123.0 174.9 325.0 145.0
(IN THOUSANDS $)
-----
TOTAL DOLLAR VOLUME   TOTAL DOLLAR VOLUME   TOTAL HOME SALES
SINGLE FAMILY          CONDOMINIUM           DOLLAR VALUE
(IN THOUSANDS $)      (IN THOUSANDS $)      (IN THOUSANDS $)
307073.7              35329.1              342402.8
-----
TIME ON MARKET OF UNITS SOLD      TYPES OF FINANCING OF UNITS SOLD
#SINGLE #CONDO                      #SINGLE #CONDO
=====
1-30 DAYS                    399   81   FH           76   15
31-60 DAYS                   259   55   VA           25   3
61-90 DAYS                   174   48   CO          779  171
91-120 DAYS                   83   22   FM           2   0
121-180 DAYS                  96   21   CT           0   1
MORE THAN 180 DAYS            66   18   CA          187  50
WR                             4   0
TOTAL UNITS SOLD             1077  245   CB           4   5
AVERAGE MARKET TIME         63.81 70.63   XC           0   0
RE                             0   0
BD                             0   0
SB                             0   0
NO FINANCING REPORTED       0   0
-----
TOTAL                         1077  245
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SCOTTSDALE ASSOCIATION OF REALTORS®
HOMES SALES REPORT
June 1-30, 2001

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-----SALES-----
PRICE CLASS      2 OR 3 4 OR CONDO TOTAL RESIDENTIAL CONDO
LESS            LESS MORE SOLD SOLD LISTED LISTED
-----
$ 19999 OR UNDER 0 0 0 0 0 0 3
$ 20000-$ 29999 0 0 0 1 1 1 3
$ 30000-$ 39999 0 0 0 1 1 1 9
$ 40000-$ 49999 0 0 0 3 3 5 8
$ 50000-$ 59999 0 0 0 9 9 5 36
$ 60000-$ 69999 0 2 0 9 11 26 42
$ 70000-$ 79999 8 4 0 21 33 26 56
$ 80000-$ 89999 8 9 0 21 38 40 56
$ 90000-$ 99999 10 13 2 23 48 58 78
$100000-$119999 14 69 14 32 129 179 119
$120000-$139999 20 61 22 36 139 305 111
$140000-$159999 19 60 18 16 113 251 112
$160000-$179999 10 61 20 13 104 228 92
$180000-$199999 8 37 16 5 66 221 56
$200000-$249999 15 72 62 11 160 457 73
$250000-$299999 8 54 61 7 130 391 58
$300000-$399999 7 46 88 7 148 674 65
$400000-$499999 2 18 43 4 67 380 38
$500000 OR OVER 3 29 89 1 122 1526 22
-----
TOTALS 132 535 435 220 1322 4774 1037
-----
AVERAGE PRICE 179.2 230.3 388.1 134.6 261.2 575.0 174.9
(IN THOUSANDS $)
-----
MEDIAN PRICE 146.9 175.0 301.0 115.0 189.0 329.9 139.9
(IN THOUSANDS $)
-----
TOTAL DOLLAR VOLUME SINGLE FAMILY TOTAL DOLLAR VOLUME CONDOMINIUM TOTAL HOME SALES
(IN THOUSANDS $) (IN THOUSANDS $) (IN THOUSANDS $)
315699.9 29613.3 345313.1
-----
TIME ON MARKET OF UNITS SOLD TYPES OF FINANCING OF UNITS SOLD
#SINGLE #CONDO #SINGLE #CONDO
=====
1-30 DAYS 385 87 FH 97 28
31-60 DAYS 255 46 VA 26 3
61-90 DAYS 206 30 CO 788 141
91-120 DAYS 104 28 FM 1 1
121-180 DAYS 96 18 CT 1 0
MORE THAN 180 DAYS 56 11 CA 181 46
WR 4 0
TOTAL UNITS SOLD 1102 220 CB 2 1
AVERAGE MARKET TIME 63.62 63.42 XC 1 0
RE 0 0
BD 1 0
SB 0 0
NO FINANCING REPORTED 0 0
-----
TOTAL 1102 220
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SCOTTSDALE ASSOCIATION OF REALTORS®
HOMES SALES REPORT
July 1-31, 2001

PRICE CLASS	---SALES---					---LISTINGS---	
	2 OR LESS	3	4 OR MORE	CONDO SOLD	TOTAL SOLD	RESIDENTIAL LISTED	CONDO LISTED
\$ 19999 OR UNDER	1	0	0	0	1	0	5
\$ 20000-\$ 29999	0	0	0	1	1	0	3
\$ 30000-\$ 39999	0	0	0	2	2	1	9
\$ 40000-\$ 49999	0	0	0	2	2	6	9
\$ 50000-\$ 59999	1	0	0	6	7	5	37
\$ 60000-\$ 69999	6	1	0	11	18	26	42
\$ 70000-\$ 79999	6	2	0	14	22	26	59
\$ 80000-\$ 89999	5	2	0	15	22	39	58
\$ 90000-\$ 99999	7	10	2	13	32	58	66
\$100000-\$119999	21	54	9	39	123	193	123
\$120000-\$139999	9	61	9	22	101	304	109
\$140000-\$159999	11	65	17	26	119	228	103
\$160000-\$179999	9	61	22	9	101	224	99
\$180000-\$199999	3	39	24	5	71	224	52
\$200000-\$249999	19	57	47	9	132	437	76
\$250000-\$299999	5	24	41	5	75	393	56
\$300000-\$399999	2	32	58	5	97	633	58
\$400000-\$499999	1	10	29	0	40	368	26
\$500000 OR OVER	3	25	86	2	116	1532	24
TOTALS	109	443	344	186	1082	4697	1014
AVERAGE PRICE (IN THOUSANDS \$)	163.8	217.0	398.9	131.1	254.7	577.1	171.3
MEDIAN PRICE (IN THOUSANDS \$)	135.3	168.0	307.0	114.0	177.0	330.0	137.5
TOTAL DOLLAR VOLUME SINGLE FAMILY (IN THOUSANDS \$)	251182.2		TOTAL DOLLAR VOLUME CONDOMINIUM (IN THOUSANDS \$)	24387.7		TOTAL HOME SALES DOLLAR VALUE (IN THOUSANDS \$)	275569.9
TIME ON MARKET OF UNITS SOLD	#SINGLE #CONDO		TYPES OF FINANCING OF UNITS SOLD		#SINGLE #CONDO		
1-30 DAYS	332	72	FH		72	15	
31-60 DAYS	218	44	VA		13	2	
61-90 DAYS	159	32	CO		666	133	
91-120 DAYS	82	11	FM		1	0	
121-180 DAYS	71	18	CT		2	1	
MORE THAN 180 DAYS	34	9	CA		132	33	
			WR		5	0	
TOTAL UNITS SOLD	896	186	CB		3	2	
AVERAGE MARKET TIME	60.23	62.10	XC		1	0	
			RE		0	0	
			BD		0	0	
			SB		1	0	
			NO FINANCING REPORTED		0	0	
			TOTAL		896	186	

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SCOTTSDALE ASSOCIATION OF REALTORS®
HOMES SALES REPORT
August 1-31, 2001

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-----SALES-----
PRICE CLASS      2 OR 3 4 OR CONDO TOTAL  -----LISTINGS-----
                 LESS MORE SOLD SOLD   RESIDENTIAL CONDO
                 LESS MORE SOLD SOLD   LISTED LISTED
-----
$ 19999 OR UNDER  0  0  0  0  0  0  0  3
$ 20000-$ 29999  1  0  0  1  2  0  2
$ 30000-$ 39999  0  0  0  1  1  1  13
$ 40000-$ 49999  0  0  0  2  2  5  9
$ 50000-$ 59999  1  0  0  6  7  6  41
$ 60000-$ 69999  2  3  1  6  12  16  42
$ 70000-$ 79999  9  4  0  16  29  33  68
$ 80000-$ 89999  12 6  0  12  30  36  65
$ 90000-$ 99999  9  17 1  22  49  58  58
$100000-$119999  19 50 9  24  102  195  120
$120000-$139999  15 77 13  19  124  319  108
$140000-$159999  9  53 18  21  101  253  103
$160000-$179999  5  42 16  13  76  234  85
$180000-$199999  3  37 33  7  80  197  53
$200000-$249999  17 57 50  16  140  426  85
$250000-$299999  7  46 52  5  110  438  53
$300000-$399999  10 32 80  4  126  662  58
$400000-$499999  0  16 36  1  53  394  24
$500000 OR OVER  2  23 66  1  92  1602  20
-----
TOTALS           121 463 375 177 1136 4875 1010
-----
AVERAGE PRICE   162.8 211.4 400.1 136.4 256.8 580.1 167.8
(IN THOUSANDS $)
-----
MEDIAN PRICE     130.0 168.5 294.6 119.0 186.9 336.9 135.0
(IN THOUSANDS $)
-----
TOTAL DOLLAR VOLUME   TOTAL DOLLAR VOLUME   TOTAL HOME SALES
SINGLE FAMILY          CONDOMINIUM           DOLLAR VALUE
(IN THOUSANDS $)     (IN THOUSANDS $)     (IN THOUSANDS $)
267609.2              24148.4                291757.7
-----
TIME ON MARKET OF UNITS SOLD      TYPES OF FINANCING OF UNITS SOLD
#SINGLE #CONDO                      #SINGLE #CONDO
=====
1-30 DAYS           361 58      FH           76 13
31-60 DAYS          246 35      VA           19 1
61-90 DAYS          139 32      CO           711 119
91-120 DAYS         101 16      FM           0 0
121-180 DAYS        84 22      CT           3 0
MORE THAN 180 DAYS  28 14      CA           142 40
-----
TOTAL UNITS SOLD     959 177     WR           3 0
AVERAGE MARKET TIME 58.58 72.84  CB           4 3
XC           0 1
RE           1 0
BD           0 0
SB           0 0
NO FINANCING REPORTED 0 0
-----
TOTAL                959 177
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SCOTTSDALE ASSOCIATION OF REALTORS®
HOMES SALES REPORT
September 1-30, 2001

PRICE CLASS	SALES					LISTINGS		
	2 OR LESS	3	4 OR MORE	CONDO SOLD	TOTAL SOLD	RESIDENTIAL LISTED	CONDO LISTED	
\$ 19999 OR UNDER	0	0	0	0	0	1	2	
\$ 20000-\$ 29999	0	0	0	0	0	0	2	
\$ 30000-\$ 39999	0	1	0	1	2	2	11	
\$ 40000-\$ 49999	1	1	0	2	4	5	9	
\$ 50000-\$ 59999	1	0	0	6	7	6	46	
\$ 60000-\$ 69999	4	2	0	6	12	10	42	
\$ 70000-\$ 79999	3	0	0	9	12	29	75	
\$ 80000-\$ 89999	7	5	0	13	25	33	52	
\$ 90000-\$ 99999	8	12	3	17	40	65	67	
\$100000-\$119999	16	39	5	29	89	212	123	
\$120000-\$139999	17	53	22	21	113	344	116	
\$140000-\$159999	12	55	12	12	91	237	111	
\$160000-\$179999	8	47	15	9	79	234	90	
\$180000-\$199999	5	33	18	3	59	221	60	
\$200000-\$249999	3	63	35	12	113	459	99	
\$250000-\$299999	8	33	45	1	87	437	83	
\$300000-\$399999	10	22	58	5	95	723	94	
\$400000-\$499999	2	3	23	1	29	447	38	
\$500000 OR OVER	3	15	59	1	78	1698	36	
TOTALS	108	384	295	148	935	5163	1156	
AVERAGE PRICE (IN THOUSANDS \$)	178.9	206.5	398.3	134.1	252.4	577.5	187.1	
MEDIAN PRICE (IN THOUSANDS \$)	137.0	168.0	287.5	114.0	178.5	340.0	147.0	
TOTAL DOLLAR VOLUME SINGLE FAMILY (IN THOUSANDS \$)	216120.6		TOTAL DOLLAR VOLUME CONDOMINIUM (IN THOUSANDS \$)	19839.9		TOTAL HOME SALES DOLLAR VALUE (IN THOUSANDS \$)	235960.4	
TIME ON MARKET OF UNITS SOLD #SINGLE #CONDO					TYPES OF FINANCING OF UNITS SOLD #SINGLE #CONDO			
1-30 DAYS	294	43			FH		57	15
31-60 DAYS	203	42			VA		18	1
61-90 DAYS	137	24			CO		591	102
91-120 DAYS	58	9			FM		1	1
121-180 DAYS	62	20			CT		1	1
MORE THAN 180 DAYS	33	10			CA		113	27
					WR		3	0
TOTAL UNITS SOLD	787	148			CB		0	1
AVERAGE MARKET TIME	59.92	71.07			XC		2	0
					RE		1	0
					BD		0	0
					SB		0	0
					NO FINANCING REPORTED		0	0
					TOTAL		787	148

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SCOTTSDALE ASSOCIATION OF REALTORS®
HOMES SALES REPORT
October 1-31, 2001

PRICE CLASS	SALES					LISTINGS	
	2 OR LESS	3	4 OR MORE	CONDO SOLD	TOTAL SOLD	RESIDENTIAL LISTED	CONDO LISTED
\$ 19999 OR UNDER	0	0	1	0	1	0	3
\$ 20000-\$ 29999	1	0	1	0	2	1	2
\$ 30000-\$ 39999	2	0	0	2	4	1	10
\$ 40000-\$ 49999	0	0	0	1	1	3	9
\$ 50000-\$ 59999	1	0	0	2	3	6	38
\$ 60000-\$ 69999	2	2	0	9	13	13	35
\$ 70000-\$ 79999	3	4	1	10	18	24	64
\$ 80000-\$ 89999	3	3	1	13	20	28	52
\$ 90000-\$ 99999	4	18	1	13	36	62	76
\$100000-\$119999	9	43	5	22	79	223	121
\$120000-\$139999	16	44	8	15	83	305	133
\$140000-\$159999	13	55	17	19	104	249	98
\$160000-\$179999	12	35	17	5	69	231	92
\$180000-\$199999	6	23	13	4	46	233	71
\$200000-\$249999	8	44	37	6	95	495	91
\$250000-\$299999	5	35	34	4	78	435	84
\$300000-\$399999	6	19	54	5	84	714	82
\$400000-\$499999	2	8	23	3	36	473	33
\$500000 OR OVER	1	17	55	1	74	1721	30
TOTALS	94	350	268	134	846	5217	1124
AVERAGE PRICE (IN THOUSANDS \$)	176.5	210.3	406.3	139.4	257.4	652.9	184.4
MEDIAN PRICE (IN THOUSANDS \$)	152.5	162.5	297.0	117.5	175.9	339.9	145.0
TOTAL DOLLAR VOLUME SINGLE FAMILY (IN THOUSANDS \$)	199069.6		TOTAL DOLLAR VOLUME CONDOMINIUM (IN THOUSANDS \$)	18681.2		TOTAL HOME SALES DOLLAR VALUE (IN THOUSANDS \$)	217750.8
TIME ON MARKET OF UNITS SOLD	#SINGLE	#CONDO	TYPES OF FINANCING OF UNITS SOLD		#SINGLE	#CONDO	
1-30 DAYS	253	42	FH		63	17	
31-60 DAYS	199	34	VA		12	0	
61-90 DAYS	118	17	CO		508	79	
91-120 DAYS	62	20	FM		0	1	
121-180 DAYS	53	11	CT		0	1	
MORE THAN 180 DAYS	27	10	CA		125	34	
TOTAL UNITS SOLD	712	134	WR		1	0	
AVERAGE MARKET TIME	59.35	70.61	CB		2	2	
			XC		0	0	
			RE		0	0	
			BD		0	0	
			SB		1	0	
			NO FINANCING REPORTED		0	0	
			TOTAL		712	134	

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SCOTTSDALE ASSOCIATION OF REALTORS®
HOMES SALES REPORT
November 1-30, 2001

PRICE CLASS	SALES					LISTINGS	
	2 OR LESS	3	4 OR MORE	CONDO SOLD	TOTAL SOLD	RESIDENTIAL LISTED	CONDO LISTED
\$ 19999 OR UNDER	1	1	0	0	2	1	3
\$ 20000-\$ 29999	1	0	0	0	1	0	2
\$ 30000-\$ 39999	1	0	0	1	2	0	9
\$ 40000-\$ 49999	1	0	0	2	3	5	18
\$ 50000-\$ 59999	3	0	0	17	20	6	27
\$ 60000-\$ 69999	1	0	0	11	12	13	38
\$ 70000-\$ 79999	8	1	0	9	18	16	49
\$ 80000-\$ 89999	6	5	1	18	30	35	57
\$ 90000-\$ 99999	5	15	3	5	28	51	81
\$100000-\$119999	10	48	9	17	84	204	125
\$120000-\$139999	9	45	18	18	90	298	124
\$140000-\$159999	4	41	16	12	73	216	116
\$160000-\$179999	8	37	16	19	80	213	74
\$180000-\$199999	3	23	12	3	41	239	64
\$200000-\$249999	8	59	26	3	96	448	88
\$250000-\$299999	4	21	38	4	67	426	73
\$300000-\$399999	4	20	48	3	75	684	83
\$400000-\$499999	1	7	21	2	31	470	39
\$500000 OR OVER	1	17	59	1	78	1724	29
TOTALS	79	340	267	145	831	5049	1099
AVERAGE PRICE (IN THOUSANDS \$)	154.3	211.6	423.3	127.1	259.4	603.0	185.0
MEDIAN PRICE (IN THOUSANDS \$)	123.0	167.9	294.0	108.5	174.9	350.0	143.5
TOTAL DOLLAR VOLUME SINGLE FAMILY (IN THOUSANDS \$)	197162.7		TOTAL DOLLAR VOLUME CONDOMINIUM (IN THOUSANDS \$)	18425.4		TOTAL HOME SALES DOLLAR VALUE (IN THOUSANDS \$)	215588.1
TIME ON MARKET OF UNITS SOLD	#SINGLE	#CONDO	TYPES OF FINANCING OF UNITS SOLD				
			#SINGLE	#CONDO			
1-30 DAYS	246	41	FH		67	19	
31-60 DAYS	189	27	VA		20	1	
61-90 DAYS	108	25	CO		484	92	
91-120 DAYS	59	19	FM		2	0	
121-180 DAYS	45	28	CT		1	0	
MORE THAN 180 DAYS	39	5	CA		109	31	
			WR		2	1	
TOTAL UNITS SOLD	686	145	CB		1	1	
AVERAGE MARKET TIME	64.18	77.32	XC		0	0	
			RE		0	0	
			BD		0	0	
			SB		0	0	
			NO FINANCING REPORTED		0	0	
			TOTAL		686	145	

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SCOTTSDALE ASSOCIATION OF REALTORS®
HOMES SALES REPORT
December 1-31, 2001

PRICE CLASS	SALES					LISTINGS		
	2 OR LESS	3	4 OR MORE	CONDO SOLD	TOTAL SOLD	RESIDENTIAL LISTED	CONDO LISTED	
\$ 19999 OR UNDER	0	0	0	0	0	1	3	
\$ 20000-\$ 29999	0	1	0	0	1	0	2	
\$ 30000-\$ 39999	2	0	0	1	3	0	6	
\$ 40000-\$ 49999	1	0	0	0	1	4	16	
\$ 50000-\$ 59999	0	0	0	3	3	8	24	
\$ 60000-\$ 69999	5	2	0	9	16	18	43	
\$ 70000-\$ 79999	4	2	2	27	35	17	49	
\$ 80000-\$ 89999	5	3	0	13	21	37	57	
\$ 90000-\$ 99999	2	14	3	21	40	55	81	
\$100000-\$119999	14	50	10	20	94	200	124	
\$120000-\$139999	15	67	9	28	119	291	121	
\$140000-\$159999	8	41	13	13	75	211	114	
\$160000-\$179999	17	33	12	10	72	221	67	
\$180000-\$199999	6	29	23	8	66	239	58	
\$200000-\$249999	17	45	46	7	115	453	96	
\$250000-\$299999	6	29	30	3	68	447	80	
\$300000-\$399999	6	36	55	4	101	708	74	
\$400000-\$499999	1	6	21	0	28	505	27	
\$500000 OR OVER	2	23	57	1	83	1722	31	
TOTALS	111	381	281	168	941	5137	1073	
AVERAGE PRICE (IN THOUSANDS \$)	174.3	237.9	433.9	126.1	269.0	594.3	181.9	
MEDIAN PRICE (IN THOUSANDS \$)	156.5	165.2	290.5	109.0	175.4	350.0	141.5	
TOTAL DOLLAR VOLUME SINGLE FAMILY (IN THOUSANDS \$)	231913.7		TOTAL DOLLAR VOLUME CONDOMINIUM (IN THOUSANDS \$)	21178.4		TOTAL HOME SALES DOLLAR VALUE (IN THOUSANDS \$)	253092.0	
TIME ON MARKET OF UNITS SOLD	#SINGLE	#CONDO	TYPES OF FINANCING OF UNITS SOLD					
			#SINGLE	#CONDO				
1-30 DAYS	284	64	FH		78	22		
31-60 DAYS	219	39	VA		16	2		
61-90 DAYS	110	24	CO		529	109		
91-120 DAYS	66	19	FM		0	0		
121-180 DAYS	61	16	CT		1	0		
MORE THAN 180 DAYS	33	6	CA		141	32		
			WR		4	0		
TOTAL UNITS SOLD	773	168	CB		2	2		
AVERAGE MARKET TIME	59.84	62.41	XC		0	0		
			RE		0	1		
			BD		2	0		
			SB		0	0		
			NO FINANCING REPORTED		0	0		
			TOTAL		773	168		

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