

**Arizona Regional Multiple Listing Service, Inc.**  
**Home Sales Report**  
**SCOTTSDALE ASSOCIATION OF REALTORS®**  
**11/1/02 - 11/30/02**

PRICE CLASS /TYPE	Sales					Listings						
	0-2	3	4+	Condo	Total	Residential	Condo					
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed					
\$19,999 or under	0	0	0	0	0	6	0					
\$20,000 - \$29,999	0	0	0	0	0	3	0					
\$30,000 - \$39,999	3	0	0	1	4	2	5					
\$40,000 - \$49,999	2	0	0	2	4	16	8					
\$50,000 - \$59,999	5	1	0	1	7	33	16					
\$60,000 - \$69,999	9	1	0	4	14	37	48					
\$70,000 - \$79,999	9	8	0	7	24	62	47					
\$80,000 - \$89,999	13	7	1	7	28	106	42					
\$90,000 - \$99,999	15	14	2	7	38	102	45					
\$100,000 - \$119,999	28	57	7	11	103	296	90					
\$120,000 - \$139,999	19	68	19	15	121	410	82					
\$140,000 - \$159,999	15	69	22	13	119	413	75					
\$160,000 - \$179,999	18	55	23	8	104	371	58					
\$180,000 - \$199,999	11	25	17	4	57	291	65					
\$200,000 - \$249,999	13	61	56	10	140	594	88					
\$250,000 - \$299,999	11	38	44	2	95	517	71					
\$300,000 - \$399,999	12	45	62	3	122	770	77					
\$400,000 - \$499,999	2	17	24	0	43	634	24					
\$500,000 OR OVER	4	22	75	1	102	2058	51					
<b>Totals</b>	<b>189</b>	<b>488</b>	<b>352</b>	<b>96</b>	<b>1125</b>	<b>6721</b>	<b>892</b>					
<b>Average Price</b>												
(In Thousands \$)	<b>160.6</b>	<b>219.2</b>	<b>403.5</b>	<b>143.3</b>	<b>260.6</b>	<b>553.7</b>	<b>218.5</b>					
<b>Median Price</b>												
(In Thousands \$)	<b>131.0</b>	<b>165.0</b>	<b>280.0</b>	<b>127.0</b>	<b>178.0</b>	<b>319.0</b>	<b>157.5</b>					
<b>Total Dollar Volume Single Family (In Thousands)</b>	<b>279381.9</b>			<b>Total Dollar Volume Condominium (In Thousands)</b>	<b>13760.9</b>		<b>Total Home Sales Dollar Value (In Thousands)</b>	<b>293142.7</b>				
<b>Time on Market OF UNITS SOLD</b>	<b>#Single</b>	<b>#Condo</b>						<b>Types of Financing OF UNITS SOLD</b>	<b>#Single</b>	<b>#Condo</b>		
1-30 Days	244	20						FHA	72	6		
31-60 Days	329	18						VA	19	1		
61-90 Days	206	31						FMHA	0	0		
91-120 Days	101	7						Exchange	3	0		
121-180 Days	98	14						Cash	135	24		
More than 180 Days	51	6						Bond/IDA	105	10		
<b>Total Units Sold</b>	<b>1029</b>	<b>96</b>						Carryback	2	1		
<b>Average Market Time</b>	<b>70.17</b>	<b>82.88</b>						Cash to Loan	4	0		
										Conventional	684	54
										Rent/Lease	3	0
										SBA	1	0
										Wrap	1	0
										No Financing Reported	0	0
										<b>Total</b>	<b>1029</b>	<b>96</b>

*This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service.  
ARMLS does not guarantee nor is in any way responsible for its accuracy.  
Data maintained by ARMLS may not reflect all real estate activity in the market.*