

**Arizona Regional Multiple Listing Service, Inc.**  
**Home Sales Report**  
**SCOTTSDALE ASSOCIATION OF REALTORS®**  
**10/1/02 - 10/31/02**

PRICE CLASS /TYPE	Sales					Listings			
	0-2	3	4+	Condo	Total	Residential	Condo		
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed		
\$19,999 or under	0	0	0	0	0	6	0		
\$20,000 - \$29,999	1	0	0	0	1	4	0		
\$30,000 - \$39,999	0	0	0	2	2	4	6		
\$40,000 - \$49,999	3	1	0	1	5	17	9		
\$50,000 - \$59,999	1	0	0	2	3	33	18		
\$60,000 - \$69,999	11	3	0	4	18	32	46		
\$70,000 - \$79,999	5	2	1	6	14	61	43		
\$80,000 - \$89,999	11	3	2	6	22	109	48		
\$90,000 - \$99,999	14	12	3	10	39	106	39		
\$100,000 - \$119,999	34	49	15	14	112	306	83		
\$120,000 - \$139,999	16	82	16	11	125	415	80		
\$140,000 - \$159,999	20	68	21	16	125	439	81		
\$160,000 - \$179,999	21	54	21	11	107	370	61		
\$180,000 - \$199,999	8	45	19	5	77	303	58		
\$200,000 - \$249,999	21	64	49	6	140	597	88		
\$250,000 - \$299,999	16	49	42	0	107	506	68		
\$300,000 - \$399,999	6	36	61	2	105	797	73		
\$400,000 - \$499,999	2	27	29	2	60	614	23		
\$500,000 OR OVER	3	18	85	1	107	2058	48		
<b>Totals</b>	<b>193</b>	<b>513</b>	<b>364</b>	<b>99</b>	<b>1169</b>	<b>6777</b>	<b>872</b>		
<b>Average Price</b>									
(In Thousands \$)	<b>161.5</b>	<b>215.7</b>	<b>411.9</b>	<b>141.1</b>	<b>261.5</b>	<b>544.0</b>	<b>214.9</b>		
<b>Median Price</b>									
(In Thousands \$)	<b>140.0</b>	<b>172.5</b>	<b>288.0</b>	<b>127.0</b>	<b>183.0</b>	<b>315.0</b>	<b>156.6</b>		
<b>Total Dollar Volume Single Family (In Thousands)</b>	<b>291773.6</b>			<b>Total Dollar Volume Condominium (In Thousands)</b>	<b>13965.8</b>		<b>Total Home Sales Dollar Value (In Thousands)</b>	<b>305739.4</b>	
<b>Time on Market OF UNITS SOLD</b>				<b>Types of Financing OF UNITS SOLD</b>					
	<b>#Single</b>	<b>#Condo</b>			<b>#Single</b>	<b>#Condo</b>			
1-30 Days	250	20		FHA	99	4			
31-60 Days	344	18		VA	6	1			
61-90 Days	202	30		FMHA	0	0			
91-120 Days	103	11		Exchange	2	0			
121-180 Days	114	15		Cash	126	23			
More than 180 Days	57	5		Bond/IDA	105	8			
<b>Total Units Sold</b>	<b>1070</b>	<b>99</b>		Carryback	8	0			
<b>Average Market Time</b>	<b>71.14</b>	<b>84.04</b>		Cash to Loan	1	0			
				Conventional	722	63			
				Rent/Lease	0	0			
				SBA	0	0			
				Wrap	1	0			
				No Financing Reported	0	0			
				<b>Total</b>	<b>1070</b>	<b>99</b>			

*This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service.  
ARMLS does not guarantee nor is in any way responsible for its accuracy.  
Data maintained by ARMLS may not reflect all real estate activity in the market.*