

Arizona Regional Multiple Listing Service, Inc.  
Home Sales Report  
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS  
1/1/2003 - 12/31/2003

PRICE CLASS /TYPE	Sales				Listings					
	0-2	3	4+	Condo	Total	Residential	Condo			
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed			
\$19,999 or under	12	3	2	1	18	5	0			
\$20,000 - \$29,999	26	8	0	2	36	21	1			
\$30,000 - \$39,999	88	12	2	24	126	60	5			
\$40,000 - \$49,999	135	33	1	31	200	97	15			
\$50,000 - \$59,999	134	34	2	42	212	124	16			
\$60,000 - \$69,999	247	62	9	101	419	140	32			
\$70,000 - \$79,999	347	111	9	146	613	215	50			
\$80,000 - \$89,999	481	206	28	182	897	267	45			
\$90,000 - \$99,999	541	449	54	153	1197	282	47			
\$100,000 - \$119,999	1011	2065	349	239	3664	821	55			
\$120,000 - \$139,999	720	3564	725	123	5132	1164	42			
\$140,000 - \$159,999	367	3315	1083	71	4836	1187	26			
\$160,000 - \$179,999	188	1807	1278	39	3312	941	12			
\$180,000 - \$199,999	97	931	1077	13	2118	648	6			
\$200,000 - \$249,999	114	992	2016	17	3139	1018	11			
\$250,000 - \$299,999	62	291	1303	12	1668	640	6			
\$300,000 - \$399,999	31	218	1097	9	1355	579	3			
\$400,000 - \$499,999	4	55	425	5	489	239	1			
\$500,000 OR OVER	6	44	419	1	470	523	0			
Totals	4611	14200	9879	1211	29901	8971	373			
Average Price (In Thousands \$)	112.2	153.3	242.5	104.7	174.5	222.0	108.6			
Median Price (In Thousands \$)	105.0	143.0	207.5	93.9	149.0	162.5	94.9			
Total Dollar Volume Single Family (In Thousands)	5090472.8			Total Dollar Volume Condominium (In Thousands)	126776.9			Total Home Sales Dollar Value (In Thousands)	5217249.7	
Time on Market OF UNITS SOLD				Types of Financing OF UNITS SOLD						
	#Single	#Condo			#Single	#Condo				
1-30 Days	7665	287		FHA	3424	190				
31-60 Days	9479	388		VA	627	13				
61-90 Days	5635	231		FMHA	10	0				
91-120 Days	2791	141		Exchange	54	6				
121-180 Days	2185	106		Cash	2426	192				
More than 180 Days	934	58		Bond/IDA	2922	90				
Total Units Sold	28689	1211		Carryback	134	5				
Average Market Time	62.97	69.74		Cash to Loan	74	2				
				Conventional	18971	713				
				Rent/Lease	28	0				
				SBA	4	0				
				Wrap	15	0				
				No Financing Reported	0	0				
				Total	28689	1211				

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market