

**Arizona Regional Multiple Listing Service, Inc.**  
**Home Sales Report**  
**SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS**  
**03/01/2004 - 03/31/2004**

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	5	5	4	2	16	7	0
\$20,000 - \$29,999	2	0	1	1	4	21	1
\$30,000 - \$39,999	19	1	0	4	24	56	4
\$40,000 - \$49,999	19	2	0	2	23	91	15
\$50,000 - \$59,999	17	3	0	5	25	108	21
\$60,000 - \$69,999	20	4	0	11	35	138	33
\$70,000 - \$79,999	46	15	1	8	70	184	35
\$80,000 - \$89,999	46	21	7	21	95	270	57
\$90,000 - \$99,999	42	44	6	10	102	292	39
\$100,000 - \$119,999	121	193	33	18	365	730	56
\$120,000 - \$139,999	104	348	60	17	529	1077	61
\$140,000 - \$159,999	50	341	108	9	508	1160	40
\$160,000 - \$179,999	25	215	102	3	345	967	11
\$180,000 - \$199,999	20	114	111	2	247	598	6
\$200,000 - \$249,999	22	129	210	3	364	1014	11
\$250,000 - \$299,999	8	44	141	2	195	698	3
\$300,000 - \$399,999	5	27	148	0	180	639	5
\$400,000 - \$499,999	0	9	44	0	53	251	2
\$500,000 OR OVER	0	11	58	0	69	492	1
<b>Totals</b>	<b>571</b>	<b>1526</b>	<b>1034</b>	<b>118</b>	<b>3249</b>	<b>8793</b>	<b>401</b>
<b>Average Price</b>	<b>115.9</b>	<b>160.1</b>	<b>257.9</b>	<b>103.1</b>	<b>181.4</b>	<b>224.5</b>	<b>113.6</b>
(In Thousands \$)							
<b>Median Price</b>	<b>110.0</b>	<b>147.4</b>	<b>220.0</b>	<b>92.9</b>	<b>153.0</b>	<b>165.0</b>	<b>98.5</b>
(In Thousands \$)							
<b>Total Dollar Volume</b>	<b>Total Dollar Volume</b>		<b>Total Home Sales</b>				
<b>Single Family</b>	<b>Condominium</b>		<b>Dollar Value</b>				
<b>(In Thousands)</b>	<b>(In Thousands)</b>		<b>(In Thousands)</b>				
<b>577173.3</b>	<b>12168.4</b>		<b>589341.7</b>				
<b>Time on Market OF UNITS SOLD</b>							
	<b>#Single</b>	<b>#Condo</b>	<b>Types of Financing OF UNITS SOLD</b>				
			<b>#Single</b>	<b>#Condo</b>			
1-30 Days	921	36	FHA	250	7		
31-60 Days	1098	41	VA	59	1		
61-90 Days	543	19	FMHA	0	0		
91-120 Days	274	9	Exchange	1	0		
121-180 Days	205	11	Cash	313	25		
More than 180 Days	90	2	Bond/IDA	346	10		
<b>Total Units Sold</b>	<b>3131</b>	<b>118</b>	Carryback	14	0		
<b>Average Market Time</b>	<b>58.53</b>	<b>59.47</b>	Cash to Loan	12	1		
			Conventional	2125	74		
			Rent/Lease	8	0		
			SBA	0	0		
			Wrap	3	0		
			No Financing Reported	0	0		
			<b>Total</b>	<b>3131</b>	<b>118</b>		

*This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market*