

Arizona Regional Multiple Listing Service, Inc.  
Home Sales Report  
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS  
12/1/2003 - 12/31/2003

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	2	1	1	1	5	5	0
\$20,000 - \$29,999	4	0	0	0	4	21	1
\$30,000 - \$39,999	8	2	0	1	11	61	5
\$40,000 - \$49,999	17	9	0	1	27	96	15
\$50,000 - \$59,999	11	6	0	4	21	125	15
\$60,000 - \$69,999	26	7	1	5	39	139	32
\$70,000 - \$79,999	32	7	0	15	54	216	49
\$80,000 - \$89,999	40	16	2	7	65	266	45
\$90,000 - \$99,999	36	30	3	14	83	281	47
\$100,000 - \$119,999	72	136	27	21	256	820	55
\$120,000 - \$139,999	56	238	53	4	351	1157	41
\$140,000 - \$159,999	31	205	73	9	318	1187	27
\$160,000 - \$179,999	21	145	109	2	277	933	13
\$180,000 - \$199,999	11	71	74	1	157	648	6
\$200,000 - \$249,999	16	95	128	4	243	1019	11
\$250,000 - \$299,999	7	19	86	3	115	638	6
\$300,000 - \$399,999	4	20	78	4	106	578	3
\$400,000 - \$499,999	0	8	36	0	44	241	1
\$500,000 OR OVER	0	3	54	0	57	520	0
Totals	394	1018	725	96	2233	8951	372
Average Price	113.8	156.8	258.0	117.8	180.4	221.9	109.0
(In Thousands \$)							
Median Price	108.0	145.0	207.0	99.0	152.0	162.5	95.0
(In Thousands \$)							
Total Dollar Volume Single Family (In Thousands) 391478.4		Total Dollar Volume Condominium (In Thousands) 11306.6		Total Home Sales Dollar Value (In Thousands) 402785.0			
Time on Market OF UNITS SOLD				Types of Financing OF UNITS SOLD			
	#Single	#Condo			#Single	#Condo	
1-30 Days	593	18		FHA	172	13	
31-60 Days	720	33		VA	37	1	
61-90 Days	441	21		FMHA	1	0	
91-120 Days	173	12		Exchange	3	1	
121-180 Days	134	7		Cash	239	13	
More than 180 Days	76	5		Bond/IDA	226	6	
Total Units Sold	2137	96		Carryback	19	0	
Average Market Time	61.58	69.32		Cash to Loan	4	0	
				Conventional	1434	62	
				Rent/Lease	1	0	
				SBA	0	0	
				Wrap	1	0	
				No Financing Reported	0	0	
				Total	2137	96	

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market