

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SCOTTSDALE ASSOCIATION OF REALTORS
1/1/2003 - 12/31/2003

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	6	4	2	1	13	1	0
\$20,000 - \$29,999	3	2	0	0	5	0	1
\$30,000 - \$39,999	16	6	0	9	31	5	0
\$40,000 - \$49,999	34	9	0	20	63	20	3
\$50,000 - \$59,999	37	12	2	21	72	22	7
\$60,000 - \$69,999	80	14	5	76	175	45	22
\$70,000 - \$79,999	135	38	8	71	252	52	19
\$80,000 - \$89,999	158	77	13	90	338	88	27
\$90,000 - \$99,999	174	136	17	97	424	104	22
\$100,000 - \$119,999	341	616	111	239	1307	277	56
\$120,000 - \$139,999	378	964	206	244	1792	329	48
\$140,000 - \$159,999	247	1028	259	187	1721	347	42
\$160,000 - \$179,999	222	780	283	124	1409	319	34
\$180,000 - \$199,999	169	554	320	98	1141	243	35
\$200,000 - \$249,999	291	957	701	123	2072	432	51
\$250,000 - \$299,999	194	630	686	70	1580	454	47
\$300,000 - \$399,999	185	692	1014	66	1957	659	44
\$400,000 - \$499,999	89	375	652	13	1129	417	21
\$500,000 OR OVER	72	506	1359	23	1960	1891	48
Totals	2831	7400	5638	1572	17441	5705	527
Average Price (In Thousands \$)	180.0	241.1	427.5	159.6	284.1	603.2	258.8
Median Price (In Thousands \$)	144.5	180.0	320.0	135.0	199.9	325.0	170.0
Total Dollar Volume Single Family (In Thousands) 4704118.7		Total Dollar Volume Condominium (In Thousands) 250862.6			Total Home Sales Dollar Value (In Thousands) 4954981.4		
Time on Market OF UNITS SOLD				Types of Financing OF UNITS SOLD			
	#Single	#Condo			#Single	#Condo	
1-30 Days	3457	311		FHA	895	74	
31-60 Days	4896	421		VA	190	6	
61-90 Days	3111	296		FMHA	5	0	
91-120 Days	1802	201		Exchange	29	3	
121-180 Days	1603	198		Cash	2136	293	
More than 180 Days	1000	145		Bond/IDA	1675	185	
Total Units Sold	15869	1572		Carryback	43	8	
Average Market Time	74.88	86.77		Cash to Loan	44	2	
				Conventional	10834	1001	
				Rent/Lease	8	0	
				SBA	1	0	
				Wrap	9	0	
				No Financing Reported	0	0	
				Total	15869	1572	

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market