

Arizona Regional Multiple Listing Service, Inc.  
Home Sales Report  
SCOTTSDALE ASSOCIATION OF REALTORS  
9/1/2003 - 9/30/2003

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+		Total	Residential	Condo
	Bedrm	Bedrm	Bedrm	Condo	Units	Listed	Listed
\$19,999 or under	1	1	1	0	3	1	0
\$20,000 - \$29,999	0	0	0	0	0	3	0
\$30,000 - \$39,999	0	1	0	0	1	9	2
\$40,000 - \$49,999	1	0	0	0	1	14	4
\$50,000 - \$59,999	2	1	0	2	5	18	6
\$60,000 - \$69,999	10	1	1	5	17	38	22
\$70,000 - \$79,999	12	5	0	9	26	68	23
\$80,000 - \$89,999	10	3	1	2	16	66	27
\$90,000 - \$99,999	19	10	0	9	38	87	17
\$100,000 - \$119,999	29	52	11	19	111	251	73
\$120,000 - \$139,999	36	81	11	19	147	365	67
\$140,000 - \$159,999	17	85	26	16	144	377	54
\$160,000 - \$179,999	14	73	21	14	122	305	40
\$180,000 - \$199,999	11	55	28	6	100	276	37
\$200,000 - \$249,999	20	81	58	7	166	517	68
\$250,000 - \$299,999	7	51	69	6	133	448	56
\$300,000 - \$399,999	16	51	91	4	162	709	73
\$400,000 - \$499,999	8	32	71	0	111	462	21
\$500,000 OR OVER	4	37	103	1	145	1918	63
Totals	217	620	492	119	1448	5932	653
Average Price							
(In Thousands \$)	169.8	229.2	413.2	148.3	276.2	593.9	260.8
Median Price							
(In Thousands \$)	132.9	179.0	316.0	134.5	198.0	320.0	178.0
Total Dollar Volume Single Family (In Thousands)		Total Dollar Volume Condominium (In Thousands)			Total Home Sales Dollar Value (In Thousands)		
382265.2		17649.4			399914.6		
Time on Market OF UNITS SOLD				Types of Financing OF UNITS SOLD			
	#Single	#Condo		#Single	#Condo		
1-30 Days	303	23		FHA	69	5	
31-60 Days	428	29		VA	18	2	
61-90 Days	253	25		FMHA	0	0	
91-120 Days	150	11		Exchange	2	0	
121-180 Days	113	17		Cash	171	23	
More than 180 Days	82	14		Bond/IDA	154	11	
Total Units Sold	1329	119		Carryback	5	0	
Average Market Time	73.39	88.85		Cash to Loan	6	0	
				Conventional	902	78	
				Rent/Lease	1	0	
				SBA	0	0	
				Wrap	1	0	
				No Financing Reported	0	0	
				Total	1329	119	

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market