

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SCOTTSDALE ASSOCIATION OF REALTORS
09/1/2004 - 9/30/2004

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	0	0	0	0	0	5	0
\$20,000 - \$29,999	0	0	0	0	0	1	0
\$30,000 - \$39,999	1	0	0	0	1	1	1
\$40,000 - \$49,999	1	0	0	1	2	14	4
\$50,000 - \$59,999	1	0	0	4	5	16	8
\$60,000 - \$69,999	6	1	1	5	13	21	6
\$70,000 - \$79,999	6	2	0	8	16	38	11
\$80,000 - \$89,999	14	6	2	9	31	38	8
\$90,000 - \$99,999	15	4	2	8	29	39	11
\$100,000 - \$119,999	27	38	6	11	82	85	7
\$120,000 - \$139,999	38	74	20	11	143	111	10
\$140,000 - \$159,999	30	113	27	10	180	118	5
\$160,000 - \$179,999	25	102	34	9	170	111	16
\$180,000 - \$199,999	24	71	27	6	128	102	4
\$200,000 - \$249,999	45	102	80	12	239	176	8
\$250,000 - \$299,999	19	80	64	4	167	195	10
\$300,000 - \$399,999	35	76	118	13	242	237	14
\$400,000 - \$499,999	16	44	83	4	147	217	34
\$500,000 OR OVER	12	65	179	11	267	1363	40
Totals	315	778	643	126	1862	2888	197
Average Price	215.9	259.7	462.8	223.0	319.9	900.6	380.4
(In Thousands \$)							
Median Price	175.0	193.0	344.9	152.0	229.0	469.0	249.0
(In Thousands \$)							
Total Dollar Volume Single Family (In Thousands) 567624.4	Total Dollar Volume Condominium (In Thousands) 28094.9		Total Home Sales Dollar Value (In Thousands) 595719.4				
Time on Market OF UNITS SOLD				Types of Financing OF UNITS SOLD			
	#Single	#Condo			#Single	#Condo	
1-30 Days	774	57		FHA	24	4	
31-60 Days	490	26		VA	9	2	
61-90 Days	210	14		FMHA	0	0	
91-120 Days	101	5		Exchange	4	0	
121-180 Days	74	15		Cash	183	23	
More than 180 Days	40	7		Bond/IDA	232	13	
Total Units Sold	1736	126		Carryback	4	3	
Average Market Time	46.9	61.2		Cash to Loan	10	2	
				Conventional	1270	79	
				Rent/Lease	0	0	
				SBA	0	0	
				Wrap	0	0	
				No Financing Reported	0	0	
				Total	1736	126	

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market