

Arizona Regional Multiple Listing Service, Inc.  
Home Sales Report  
SCOTTSDALE ASSOCIATION OF REALTORS  
10/01/2003 - 10/31/2003

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	2	1	0	0	3	0	0
\$20,000 - \$29,999	0	0	0	0	0	2	0
\$30,000 - \$39,999	1	3	0	0	4	6	2
\$40,000 - \$49,999	2	1	0	0	3	13	5
\$50,000 - \$59,999	2	1	0	0	3	16	9
\$60,000 - \$69,999	5	0	1	8	14	41	24
\$70,000 - \$79,999	8	2	1	5	16	61	23
\$80,000 - \$89,999	11	5	1	4	21	64	26
\$90,000 - \$99,999	15	6	3	8	32	94	20
\$100,000 - \$119,999	30	45	7	20	102	263	71
\$120,000 - \$139,999	36	68	12	23	139	346	62
\$140,000 - \$159,999	17	71	28	16	132	413	50
\$160,000 - \$179,999	21	68	12	9	110	334	30
\$180,000 - \$199,999	8	39	23	10	80	276	38
\$200,000 - \$249,999	18	78	53	8	157	529	53
\$250,000 - \$299,999	20	60	51	8	139	464	52
\$300,000 - \$399,999	26	58	80	5	169	690	51
\$400,000 - \$499,999	9	26	55	0	90	439	19
\$500,000 OR OVER	6	49	97	6	158	1991	54
Totals	237	581	424	130	1372	6042	589
Average Price (In Thousands \$)	199.5	258.7	434.7	193.2	296.7	592.1	252.5
Median Price (In Thousands \$)	147.5	187.0	323.0	137.0	205.0	319.0	165.8
Total Dollar Volume Single Family (In Thousands) 381925.7		Total Dollar Volume Condominium (In Thousands) 25117.2			Total Home Sales Dollar Value (In Thousands) 407042.8		
Time on Market OF UNITS SOLD				Types of Financing OF UNITS SOLD			
	#Single	#Condo			#Single	#Condo	
1-30 Days	322	30		FHA	52	1	
31-60 Days	366	36		VA	15	0	
61-90 Days	251	22		FMHA	0	0	
91-120 Days	112	16		Exchange	0	0	
121-180 Days	110	15		Cash	176	29	
More than 180 Days	81	11		Bond/IDA	141	11	
Total Units Sold	1242	130		Carryback	0	0	
Average Market Time	70.73	80.28		Cash to Loan	1	0	
				Conventional	854	89	
				Rent/Lease	1	0	
				SBA	1	0	
				Wrap	1	0	
				No Financing Reported	0	0	
				Total	1242	130	

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market