

**Arizona Regional Multiple Listing Service, Inc.**  
**Home Sales Report**  
**SCOTTSDALE ASSOCIATION OF REALTORS**  
**10/1/2004 - 10/31/2004**

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	2	1	0	0	3	4	0
\$20,000 - \$29,999	0	0	0	2	2	1	0
\$30,000 - \$39,999	2	0	0	0	2	4	1
\$40,000 - \$49,999	3	0	0	1	4	11	4
\$50,000 - \$59,999	9	7	0	1	17	33	4
\$60,000 - \$69,999	4	0	0	3	7	19	6
\$70,000 - \$79,999	7	3	0	5	15	45	7
\$80,000 - \$89,999	15	3	3	6	27	27	6
\$90,000 - \$99,999	14	6	0	9	29	44	6
\$100,000 - \$119,999	30	38	10	15	93	71	2
\$120,000 - \$139,999	30	77	14	13	134	89	4
\$140,000 - \$159,999	21	87	22	11	141	101	6
\$160,000 - \$179,999	27	98	29	5	159	96	5
\$180,000 - \$199,999	17	78	28	11	134	97	7
\$200,000 - \$249,999	43	105	53	14	215	174	13
\$250,000 - \$299,999	18	61	72	8	159	182	9
\$300,000 - \$399,999	22	96	93	11	222	229	14
\$400,000 - \$499,999	11	50	79	3	143	218	30
\$500,000 OR OVER	8	67	210	5	290	1438	37
<b>Totals</b>	<b>283</b>	<b>777</b>	<b>613</b>	<b>123</b>	<b>1796</b>	<b>2883</b>	<b>161</b>
<b>Average Price</b>	<b>190.7</b>	<b>267.2</b>	<b>526.9</b>	<b>192.9</b>	<b>338.7</b>	<b>920.3</b>	<b>417.9</b>
(In Thousands \$)							
<b>Median Price</b>	<b>162.5</b>	<b>195.0</b>	<b>380.0</b>	<b>145.0</b>	<b>235.0</b>	<b>499.9</b>	<b>309.9</b>
(In Thousands \$)							
<b>Total Dollar Volume Single Family (In Thousands)</b>	<b>Total Dollar Volume Condominium (In Thousands)</b>			<b>Total Home Sales Dollar Value (In Thousands)</b>			
<b>584592.0</b>	<b>23722.4</b>			<b>608314.5</b>			
<b>Time on Market OF UNITS SOLD</b>				<b>Types of Financing OF UNITS SOLD</b>			
	<b>#Single</b>	<b>#Condo</b>			<b>#Single</b>	<b>#Condo</b>	
1-30 Days	589	36		FHA	26	4	
31-60 Days	220	17		VA	10	0	
61-90 Days	90	6		FMHA	0	0	
91-120 Days	53	3		Exchange	7	0	
121-180 Days	39	7		Cash	189	17	
More than 180 Days	34	1		Bond/IDA	221	19	
<b>Total Units Sold</b>	<b>1673</b>	<b>123</b>		Carryback	4	0	
<b>Average Market Time</b>	<b>26.48</b>	<b>26.07</b>		Cash to Loan	5	0	
				Conventional	1210	83	
				Rent/Lease	1	0	
				SBA	0	0	
				Wrap	0	0	
				No Financing Reported	0	0	
				<b>Total</b>	<b>1673</b>	<b>123</b>	

*This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market*