

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SCOTTSDALE ASSOCIATION OF REALTORS
11/1/2004 - 11/30/2004

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	0	0	0	0	0	2	0
\$20,000 - \$29,999	0	0	0	0	0	1	0
\$30,000 - \$39,999	1	0	0	1	2	1	1
\$40,000 - \$49,999	4	0	0	1	5	5	0
\$50,000 - \$59,999	2	0	0	3	5	18	1
\$60,000 - \$69,999	4	3	1	2	10	20	4
\$70,000 - \$79,999	13	3	0	9	25	32	3
\$80,000 - \$89,999	14	4	0	6	24	27	2
\$90,000 - \$99,999	12	4	0	9	25	38	1
\$100,000 - \$119,999	31	18	7	9	65	58	6
\$120,000 - \$139,999	27	62	9	4	102	87	3
\$140,000 - \$159,999	24	93	17	10	144	85	7
\$160,000 - \$179,999	40	83	24	8	155	87	13
\$180,000 - \$199,999	22	73	25	7	127	87	10
\$200,000 - \$249,999	37	121	44	15	217	170	13
\$250,000 - \$299,999	31	82	61	10	184	159	7
\$300,000 - \$399,999	27	90	77	8	202	265	16
\$400,000 - \$499,999	19	43	60	3	125	200	32
\$500,000 OR OVER	18	70	182	4	274	1355	34
Totals	326	749	507	109	1691	2697	153
Average Price							
(In Thousands \$)	223.0	275.0	533.6	203.8	337.9	958.0	435.4
Median Price							
(In Thousands \$)	175.0	210.0	380.0	165.0	240.0	509.9	325.0
Total Dollar Volume	Total Dollar Volume		Total Home Sales				
Single Family	Condominium		Dollar Value				
(In Thousands)	(In Thousands)		(In Thousands)				
549216.4	22213.4		571429.9				
Time on Market OF UNITS SOLD			Types of Financing OF UNITS SOLD				
	#Single	#Condo			#Single	#Condo	
1-30 Days	220	19	FHA		21	2	
31-60 Days	104	6	VA		9	0	
61-90 Days	55	5	FMHA		0	0	
91-120 Days	27	2	Exchange		4	0	
121-180 Days	35	3	Cash		207	29	
More than 180 Days	27	2	Bond/IDA		217	13	
Total Units Sold	1582	109	Carryback		2	0	
Average Market Time	17.74	22.78	Cash to Loan		1	0	
			Conventional		1120	65	
			Rent/Lease		1	0	
			SBA		0	0	
			Wrap		0	0	
			No Financing Reported		0	0	
			Total		1582	109	

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market