

**Arizona Regional Multiple Listing Service, Inc.**  
**Home Sales Report**  
**SCOTTSDALE ASSOCIATION OF REALTORS**  
**03/01/2004 - 03/31/2004**

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	1	6	2	1	10	1	0
\$20,000 - \$29,999	0	0	0	0	0	4	0
\$30,000 - \$39,999	3	1	0	0	4	8	1
\$40,000 - \$49,999	5	1	0	1	7	20	6
\$50,000 - \$59,999	3	0	0	3	6	15	6
\$60,000 - \$69,999	6	2	1	6	15	34	21
\$70,000 - \$79,999	15	2	1	5	23	64	22
\$80,000 - \$89,999	20	11	2	4	37	77	29
\$90,000 - \$99,999	23	7	2	10	42	90	26
\$100,000 - \$119,999	42	70	10	23	145	210	41
\$120,000 - \$139,999	35	93	24	31	183	350	47
\$140,000 - \$159,999	36	86	31	15	168	394	37
\$160,000 - \$179,999	27	73	23	15	138	347	37
\$180,000 - \$199,999	18	53	25	11	107	266	21
\$200,000 - \$249,999	38	121	63	7	229	490	37
\$250,000 - \$299,999	32	85	61	5	183	396	38
\$300,000 - \$399,999	34	95	94	6	229	614	39
\$400,000 - \$499,999	20	60	70	1	151	449	22
\$500,000 OR OVER	7	90	193	2	292	1923	52
<b>Totals</b>	<b>365</b>	<b>856</b>	<b>602</b>	<b>146</b>	<b>1969</b>	<b>5752</b>	<b>482</b>
<b>Average Price</b>	<b>193.6</b>	<b>267.6</b>	<b>497.9</b>	<b>155.6</b>	<b>316.0</b>	<b>636.7</b>	<b>269.5</b>
(In Thousands \$)							
<b>Median Price</b>	<b>156.5</b>	<b>209.0</b>	<b>365.0</b>	<b>137.0</b>	<b>218.0</b>	<b>319.9</b>	<b>162.6</b>
(In Thousands \$)							
<b>Total Dollar Volume Single Family (In Thousands) 599411.6</b>	<b>Total Dollar Volume Condominium (In Thousands) 22713.1</b>			<b>Total Home Sales Dollar Value (In Thousands) 622124.8</b>			
<b>Time on Market OF UNITS SOLD</b>				<b>Types of Financing OF UNITS SOLD</b>			
	<b>#Single</b>	<b>#Condo</b>			<b>#Single</b>	<b>#Condo</b>	
1-30 Days	481	35		FHA	62	1	
31-60 Days	609	47		VA	19	2	
61-90 Days	294	24		FMHA	0	0	
91-120 Days	170	9		Exchange	5	2	
121-180 Days	176	12		Cash	309	24	
More than 180 Days	93	19		Bond/IDA	223	15	
<b>Total Units Sold</b>	<b>1823</b>	<b>146</b>		Carryback	7	0	
<b>Average Market Time</b>	<b>68.47</b>	<b>94.64</b>		Cash to Loan	11	2	
				Conventional	1182	100	
				Rent/Lease	2	0	
				SBA	0	0	
				Wrap	3	0	
				No Financing Reported	0	0	
				<b>Total</b>	<b>1823</b>	<b>146</b>	

*This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market*