

**Arizona Regional Multiple Listing Service, Inc.**  
**Home Sales Report**  
**SCOTTSDALE ASSOCIATION OF REALTORS**  
**6/1/2004 - 6/30/2004**

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	1	0	0	0	1	4	0
\$20,000 - \$29,999	1	0	1	0	2	2	0
\$30,000 - \$39,999	0	0	1	1	2	5	2
\$40,000 - \$49,999	4	0	0	1	5	15	5
\$50,000 - \$59,999	7	2	0	1	10	18	7
\$60,000 - \$69,999	5	1	0	9	15	29	14
\$70,000 - \$79,999	16	2	2	6	26	56	11
\$80,000 - \$89,999	6	6	1	13	26	75	26
\$90,000 - \$99,999	22	8	1	13	44	61	16
\$100,000 - \$119,999	25	51	9	17	102	184	20
\$120,000 - \$139,999	32	100	17	13	162	262	24
\$140,000 - \$159,999	40	147	34	20	241	311	19
\$160,000 - \$179,999	34	116	31	12	193	260	13
\$180,000 - \$199,999	16	80	37	10	143	227	10
\$200,000 - \$249,999	39	121	89	19	268	430	18
\$250,000 - \$299,999	18	94	76	15	203	335	40
\$300,000 - \$399,999	30	112	133	7	282	495	56
\$400,000 - \$499,999	13	57	109	4	183	349	29
\$500,000 OR OVER	13	111	258	4	386	1711	69
<b>Totals</b>	<b>322</b>	<b>1008</b>	<b>799</b>	<b>165</b>	<b>2294</b>	<b>4829</b>	<b>379</b>
<b>Average Price</b>							
(In Thousands \$)	199.4	281.6	522.8	176.2	346.5	652.6	348.4
<b>Median Price</b>							
(In Thousands \$)	160.0	198.0	372.0	146.5	234.9	329.0	259.9
<b>Total Dollar Volume Single Family (In Thousands) 765817.3</b>		<b>Total Dollar Volume Condominium (In Thousands) 29079.5</b>			<b>Total Home Sales Dollar Value (In Thousands) 794896.8</b>		
<b>Time on Market OF UNITS SOLD</b>				<b>Types of Financing OF UNITS SOLD</b>			
	<b>#Single</b>	<b>#Condo</b>			<b>#Single</b>	<b>#Condo</b>	
1-30 Days	639	54			FHA	44	6
31-60 Days	690	48			VA	20	0
61-90 Days	386	29			FMHA	0	0
91-120 Days	187	10			Exchange	1	0
121-180 Days	140	11			Cash	286	28
More than 180 Days	87	13			Bond/IDA	272	18
<b>Total Units Sold</b>	2129	165			Carryback	3	0
<b>Average Market Time</b>	62.33	73.96			Cash to Loan	8	2
					Conventional	1495	111
					Rent/Lease	0	0
					SBA	0	0
					Wrap	0	0
					No Financing Reported	0	0
					<b>Total</b>	2129	165

*This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market*