

**Arizona Regional Multiple Listing Service, Inc.**  
**Home Sales Report**  
**SCOTTSDALE ASSOCIATION OF REALTORS**  
**1/1/03 - 1/31/03**

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	1	1	0	0	2	5	0
\$20,000 - \$29,999	1	1	0	0	2	4	0
\$30,000 - \$39,999	1	0	0	1	2	19	3
\$40,000 - \$49,999	1	0	0	2	3	27	11
\$50,000 - \$59,999	7	1	0	4	12	31	10
\$60,000 - \$69,999	10	0	0	1	11	43	25
\$70,000 - \$79,999	10	1	1	4	16	57	41
\$80,000 - \$89,999	17	9	0	8	34	118	50
\$90,000 - \$99,999	11	10	3	7	31	120	39
\$100,000 - \$119,999	18	44	4	19	85	337	91
\$120,000 - \$139,999	18	58	14	18	108	457	128
\$140,000 - \$159,999	16	60	15	18	109	504	75
\$160,000 - \$179,999	16	47	22	6	91	345	48
\$180,000 - \$199,999	12	41	14	7	74	337	53
\$200,000 - \$249,999	15	52	44	5	116	605	90
\$250,000 - \$299,999	6	40	42	4	92	530	76
\$300,000 - \$399,999	11	42	68	3	124	777	80
\$400,000 - \$499,999	4	24	34	0	62	644	29
\$500,000 OR OVER	7	34	55	1	97	2235	55
<b>Totals</b>	<b>182</b>	<b>465</b>	<b>316</b>	<b>108</b>	<b>1071</b>	<b>7195</b>	<b>904</b>
<b>Average Price</b>	<b>169.6</b>	<b>240.9</b>	<b>390.6</b>	<b>141.2</b>	<b>262.9</b>	<b>549.6</b>	<b>223.7</b>
(In Thousands \$)							
<b>Median Price</b>	<b>132.5</b>	<b>180.0</b>	<b>295.0</b>	<b>131.0</b>	<b>186.0</b>	<b>314.5</b>	<b>155.0</b>
(In Thousands \$)							
<b>Total Dollar Volume Single Family (In Thousands)</b>	<b>Total Dollar Volume Condominium (In Thousands)</b>		<b>Total Home Sales Dollar Value (In Thousands)</b>				
<b>266315.9</b>	<b>15254.4</b>		<b>281570.3</b>				
<b>Time on Market OF UNITS SOLD</b>				<b>Types of Financing OF UNITS SOLD</b>			
	<b>#Single</b>	<b>#Condo</b>			<b>#Single</b>	<b>#Condo</b>	
1-30 Days	179	23		FHA	75	5	
31-60 Days	238	23		VA	16	0	
61-90 Days	227	26		FMHA	1	0	
91-120 Days	138	16		Exchange	2	0	
121-180 Days	121	6		Cash	145	17	
More than 180 Days	60	14		Bond/IDA	92	7	

<b>Total Units Sold</b>	963	108		Carryback	3	1
<b>Average Market Time</b>	81.38	90.48		Cash to Loan	6	0
				Conventional	622	78
				Rent/Lease	0	0
				SBA	0	0
				Wrap	1	0
				No Financing Reported	0	0
				<b>Total</b>	963	108

*This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market*