

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SCOTTSDALE ASSOCIATION OF REALTORS
1/1/2004 - 1/31/2004

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	2	3	0	0	5	1	0
\$20,000 - \$29,999	1	0	0	0	1	1	0
\$30,000 - \$39,999	1	0	0	0	1	8	1
\$40,000 - \$49,999	3	1	0	0	4	17	5
\$50,000 - \$59,999	2	0	0	2	4	18	8
\$60,000 - \$69,999	6	2	0	4	12	39	28
\$70,000 - \$79,999	7	1	0	4	12	66	23
\$80,000 - \$89,999	9	6	1	6	22	86	25
\$90,000 - \$99,999	10	7	0	4	21	101	27
\$100,000 - \$119,999	23	33	7	16	79	284	59
\$120,000 - \$139,999	14	66	10	7	97	348	50
\$140,000 - \$159,999	24	66	15	11	116	399	45
\$160,000 - \$179,999	14	50	36	9	109	343	44
\$180,000 - \$199,999	11	33	26	5	75	264	25
\$200,000 - \$249,999	14	67	30	12	123	507	46
\$250,000 - \$299,999	18	41	46	9	114	485	44
\$300,000 - \$399,999	23	47	48	7	125	649	49
\$400,000 - \$499,999	3	27	36	3	69	448	16
\$500,000 OR OVER	5	48	94	2	149	2002	50
Totals	190	498	349	101	1138	6066	545
Average Price	189.3	254.5	461.9	191.0	301.6	607.7	253.8
(In Thousands \$)							
Median Price	153.0	189.0	315.0	156.0	200.0	315.0	160.0
(In Thousands \$)							
Total Dollar Volume Single Family (In Thousands)	Total Dollar Volume Condominium (In Thousands)			Total Home Sales Dollar Value (In Thousands)			
323908.1	19290.2			343198.3			
Time on Market OF UNITS SOLD				Types of Financing OF UNITS SOLD			
	#Single	#Condo			#Single	#Condo	
1-30 Days	213	21		FHA	39	3	
31-60 Days	298	26		VA	14	0	
61-90 Days	218	20		FMHA	0	0	
91-120 Days	141	15		Exchange	3	0	
121-180 Days	101	10		Cash	148	32	
More than 180 Days	66	9		Bond/IDA	115	11	
Total Units Sold	1037	101		Carryback	2	0	
Average Market Time	76.83	83.52		Cash to Loan	1	1	
				Conventional	714	54	
				Rent/Lease	1	0	
				SBA	0	0	
				Wrap	0	0	
				No Financing Reported	0	0	
				Total	1037	101	

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market