

Arizona Regional Multiple Listing Service, Inc.  
Home Sales Report  
SCOTTSDALE ASSOCIATION OF REALTORS  
12/1/2003 - 12/31/2003

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	0	0	2	1	3	1	0
\$20,000 - \$29,999	0	1	0	0	1	0	1
\$30,000 - \$39,999	2	0	0	2	4	5	0
\$40,000 - \$49,999	3	0	0	2	5	20	3
\$50,000 - \$59,999	3	1	1	1	6	22	7
\$60,000 - \$69,999	5	1	1	3	10	45	22
\$70,000 - \$79,999	10	1	0	7	18	53	19
\$80,000 - \$89,999	13	10	0	7	30	88	27
\$90,000 - \$99,999	14	12	1	3	30	102	22
\$100,000 - \$119,999	18	53	13	19	103	275	57
\$120,000 - \$139,999	29	66	19	16	130	325	48
\$140,000 - \$159,999	23	82	21	17	143	347	42
\$160,000 - \$179,999	14	56	21	12	103	320	34
\$180,000 - \$199,999	14	52	28	5	99	238	35
\$200,000 - \$249,999	32	69	38	7	146	428	50
\$250,000 - \$299,999	26	42	44	10	122	450	47
\$300,000 - \$399,999	20	70	83	9	182	658	44
\$400,000 - \$499,999	13	30	54	1	98	417	21
\$500,000 OR OVER	10	60	144	0	214	1891	48
Totals	249	606	470	122	1447	5685	527
Average Price (In Thousands \$)	204.1	262.4	502.5	159.6	321.7	603.6	258.6
Median Price (In Thousands \$)	168.7	185.0	350.0	139.9	214.0	325.0	169.9
Total Dollar Volume Single Family (In Thousands) 445974.4		Total Dollar Volume Condominium (In Thousands) 19466.8			Total Home Sales Dollar Value (In Thousands) 465441.2		
Time on Market OF UNITS SOLD				Types of Financing OF UNITS SOLD			
	#Single	#Condo			#Single	#Condo	
1-30 Days	313	29		FHA	53	5	
31-60 Days	424	31		VA	8	0	
61-90 Days	245	18		FMHA	0	0	
91-120 Days	144	17		Exchange	4	0	
121-180 Days	128	13		Cash	213	29	
More than 180 Days	70	14		Bond/IDA	135	20	
Total Units Sold	1324	122		Carryback	4	0	
Average Market Time	72.69	88.92		Cash to Loan	7	0	
				Conventional	900	68	
				Rent/Lease	0	0	
				SBA	0	0	
				Wrap	0	0	
				No Financing Reported	0	0	
				Total	1324	122	

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market