

**Arizona Regional Multiple Listing Service, Inc.**  
**Home Sales Report**  
**SCOTTSDALE AREA ASSOCIATION OF REALTORS**  
**8/1/2004 - 8/31/2004**

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	0	0	1	0	1	6	0
\$20,000 - \$29,999	1	0	0	0	1	1	0
\$30,000 - \$39,999	3	0	0	0	3	5	1
\$40,000 - \$49,999	1	2	0	2	5	12	4
\$50,000 - \$59,999	2	2	0	2	6	26	7
\$60,000 - \$69,999	7	2	1	2	12	16	1
\$70,000 - \$79,999	14	2	1	3	20	51	12
\$80,000 - \$89,999	17	9	2	11	39	44	12
\$90,000 - \$99,999	15	14	1	10	40	30	11
\$100,000 - \$119,999	49	48	11	9	117	100	4
\$120,000 - \$139,999	32	94	19	12	157	136	13
\$140,000 - \$159,999	23	122	30	9	184	128	6
\$160,000 - \$179,999	23	104	39	12	178	119	16
\$180,000 - \$199,999	25	70	39	6	140	91	4
\$200,000 - \$249,999	43	127	67	14	251	177	8
\$250,000 - \$299,999	17	73	79	10	179	173	20
\$300,000 - \$399,999	25	88	101	22	236	242	21
\$400,000 - \$499,999	14	33	69	4	120	254	29
\$500,000 OR OVER	11	77	181	3	272	1361	65
<b>Totals</b>	<b>322</b>	<b>867</b>	<b>641</b>	<b>131</b>	<b>1961</b>	<b>2972</b>	<b>234</b>
<b>Average Price</b>	<b>194.0</b>	<b>256.6</b>	<b>429.2</b>	<b>203.8</b>	<b>299.2</b>	<b>849.8</b>	<b>427.8</b>
(In Thousands \$)							
<b>Median Price</b>	<b>153.0</b>	<b>189.9</b>	<b>325.0</b>	<b>170.0</b>	<b>216.5</b>	<b>455.0</b>	<b>292.0</b>
(In Thousands \$)							
<b>Total Dollar Volume</b>	<b>Total Dollar Volume</b>		<b>Total Home Sales</b>				
<b>Single Family</b>	<b>Condominium</b>		<b>Dollar Value</b>				
<b>(In Thousands)</b>	<b>(In Thousands)</b>		<b>(In Thousands)</b>				
<b>560051.7</b>	<b>26694.6</b>		<b>586746.3</b>				
<b>Time on Market OF UNITS SOLD</b>				<b>Types of Financing OF UNITS SOLD</b>			
	<b>#Single</b>	<b>#Condo</b>			<b>#Single</b>	<b>#Condo</b>	
1-30 Days	600	37			FHA	41	1
31-60 Days	648	40			VA	8	0
61-90 Days	308	25			FMHA	1	0
91-120 Days	130	12			Exchange	5	2
121-180 Days	91	10			Cash	201	29
More than 180 Days	51	7			Bond/IDA	242	19
<b>Total Units Sold</b>	<b>1830</b>	<b>131</b>			Carryback	5	1
<b>Average Market Time</b>	<b>53.9</b>	<b>67.35</b>			Cash to Loan	6	1
					Conventional	1320	78
					Rent/Lease	1	0
					SBA	0	0
					Wrap	0	0
					No Financing Reported	0	0
					<b>Total</b>	<b>1830</b>	<b>131</b>

*This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market*