

**Arizona Regional Multiple Listing Service, Inc.**  
**Home Sales Report**  
**SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS**  
**1/1/2004 - 1/31/2004**

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	0	0	1	0	1	10	0
\$20,000 - \$29,999	5	1	0	0	6	22	2
\$30,000 - \$39,999	6	1	0	2	9	71	11
\$40,000 - \$49,999	10	5	1	2	18	110	15
\$50,000 - \$59,999	13	1	0	5	19	121	23
\$60,000 - \$69,999	14	1	0	9	24	142	39
\$70,000 - \$79,999	22	2	0	7	31	215	49
\$80,000 - \$89,999	30	13	1	13	57	270	50
\$90,000 - \$99,999	34	20	2	12	68	295	46
\$100,000 - \$119,999	56	124	15	9	204	877	55
\$120,000 - \$139,999	50	198	35	7	290	1251	51
\$140,000 - \$159,999	26	206	61	6	299	1223	25
\$160,000 - \$179,999	27	117	83	2	229	950	9
\$180,000 - \$199,999	10	72	69	0	151	666	8
\$200,000 - \$249,999	16	55	93	0	164	1078	12
\$250,000 - \$299,999	1	24	72	1	98	706	3
\$300,000 - \$399,999	6	25	57	1	89	640	5
\$400,000 - \$499,999	2	2	25	1	30	244	2
\$500,000 OR OVER	0	4	39	0	43	528	0
<b>Totals</b>	<b>328</b>	<b>871</b>	<b>554</b>	<b>77</b>	<b>1830</b>	<b>9419</b>	<b>405</b>
<b>Average Price</b>	<b>120.6</b>	<b>158.0</b>	<b>259.1</b>	<b>104.5</b>	<b>179.7</b>	<b>220.6</b>	<b>106.6</b>
(In Thousands \$)							
<b>Median Price</b>	<b>110.0</b>	<b>145.8</b>	<b>205.0</b>	<b>90.0</b>	<b>151.5</b>	<b>162.5</b>	<b>93.5</b>
(In Thousands \$)							
<b>Total Dollar Volume</b>	<b>Total Dollar Volume</b>		<b>Total Home Sales</b>				
<b>Single Family</b>	<b>Condominium</b>		<b>Dollar Value</b>				
<b>(In Thousands)</b>	<b>(In Thousands)</b>		<b>(In Thousands)</b>				
<b>320730.0</b>	<b>8042.8</b>		<b>328772.9</b>				
<b>Time on Market OF UNITS SOLD</b>			<b>Types of Financing OF UNITS SOLD</b>				
	<b>#Single</b>	<b>#Condo</b>					
1-30 Days	424	11	FHA	134	4		
31-60 Days	557	25	VA	47	1		
61-90 Days	373	16	FMHA	0	0		
91-120 Days	200	10	Exchange	1	0		
121-180 Days	138	8	Cash	181	23		
More than 180 Days	61	7	Bond/IDA	164	7		
<b>Total Units Sold</b>	<b>1753</b>	<b>77</b>	Carryback	15	1		
<b>Average Market Time</b>	<b>67.9</b>	<b>80.4</b>	Cash to Loan	5	0		
			Conventional	1202	41		
			Rent/Lease	1	0		
			SBA	0	0		
			Wrap	3	0		
			No Financing Reported	0	0		
			<b>Total</b>	<b>1753</b>	<b>77</b>		

*This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market*