

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
PHOENIX ASSOCIATION OF REALTORS
1/1/2003 - 12/31/2003

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	6	6	0	4	16	2	0
\$20,000 - \$29,999	13	7	0	12	32	10	0
\$30,000 - \$39,999	52	14	4	24	94	21	8
\$40,000 - \$49,999	78	29	3	25	135	40	13
\$50,000 - \$59,999	103	38	8	67	216	47	19
\$60,000 - \$69,999	171	77	7	82	337	91	20
\$70,000 - \$79,999	203	134	23	104	464	104	42
\$80,000 - \$89,999	290	243	45	132	710	174	33
\$90,000 - \$99,999	315	478	68	79	940	229	40
\$100,000 - \$119,999	540	1883	468	107	2998	627	33
\$120,000 - \$139,999	317	2111	640	80	3149	757	25
\$140,000 - \$159,999	182	1501	651	45	2379	555	22
\$160,000 - \$179,999	103	914	516	24	1557	407	18
\$180,000 - \$199,999	67	547	504	30	1148	319	8
\$200,000 - \$249,999	127	725	942	31	1825	515	13
\$250,000 - \$299,999	69	353	662	19	1103	398	11
\$300,000 - \$399,999	50	327	715	3	1095	385	3
\$400,000 - \$499,999	19	115	318	8	460	198	6
\$500,000 OR OVER	11	141	490	0	642	549	6
Totals	2716	9643	6064	876	19300	5428	320
Average Price	121.4	163.5	271.1	105.7	188.8	291.5	131.7
(In Thousands \$)							
Median Price	104.5	138.0	205.0	88.0	143.0	164.0	98.0
(In Thousands \$)							
Total Dollar Volume Single Family (In Thousands)	Total Dollar Volume Condominium (In Thousands)		Total Home Sales Dollar Value (In Thousands)				
3550208.3	92602.4		3642940.7				
Time on Market OF UNITS SOLD				Types of Financing OF UNITS SOLD			
	#Single	#Condo		#Single	#Condo		
1-30 Days	4617	206	FHA	2421	86		
31-60 Days	6082	260	VA	391	9		
61-90 Days	3658	170	FMHA	9	1		
91-120 Days	1889	100	Exchange	20	1		
121-180 Days	1513	89	Cash	1733	148		
More than 180 Days	664	51	Bond/IDA	1636	72		
Total Units Sold	18423	876	Carryback	100	7		
Average Market Time	64.84	74.25	Cash to Loan	69	1		
			Conventional	11994	546		
			Rent/Lease	24	0		
			SBA	3	0		
			Wrap	23	5		
			No Financing Reported	0	0		
			Total	18423	876		

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market