

Arizona Regional Multiple Listing Service, Inc.  
Home Sales Report  
PHOENIX ASSOCIATION OF REALTORS  
9/1/2003 - 9/30/2003

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	3	3	1	0	7	5	0
\$20,000 - \$29,999	3	1	0	1	5	8	2
\$30,000 - \$39,999	4	2	1	2	9	15	6
\$40,000 - \$49,999	9	2	0	2	13	40	16
\$50,000 - \$59,999	8	6	0	6	20	49	27
\$60,000 - \$69,999	13	7	0	6	26	91	19
\$70,000 - \$79,999	17	18	0	4	39	125	33
\$80,000 - \$89,999	30	25	4	10	69	190	41
\$90,000 - \$99,999	23	40	5	12	80	274	22
\$100,000 - \$119,999	42	151	34	11	238	798	33
\$120,000 - \$139,999	28	174	62	2	266	865	30
\$140,000 - \$159,999	14	136	50	3	203	645	8
\$160,000 - \$179,999	8	89	36	2	135	457	17
\$180,000 - \$199,999	6	51	56	0	113	300	8
\$200,000 - \$249,999	14	75	81	1	171	551	13
\$250,000 - \$299,999	9	30	58	1	98	418	11
\$300,000 - \$399,999	3	36	54	0	93	444	6
\$400,000 - \$499,999	2	13	20	0	35	202	7
\$500,000 OR OVER	1	13	53	0	67	565	5
Totals	237	872	515	63	1687	6042	304
Average Price	121.5	164.4	286.2	94.3	192.9	277.3	129.0
(In Thousands \$)							
Median Price	105.5	140.0	206.0	91.0	145.0	159.0	95.0
(In Thousands \$)							
Total Dollar Volume Single Family (In Thousands)	Total Dollar Volume Condominium (In Thousands)		Total Home Sales Dollar Value (In Thousands)				
319526.5	5942.2		325468.6				
Time on Market OF UNITS SOLD				Types of Financing OF UNITS SOLD			
	#Single	#Condo		#Single	#Condo		
1-30 Days	427	14	FHA	174	7		
31-60 Days	549	15	VA	29	1		
61-90 Days	338	13	FMHA	0	0		
91-120 Days	158	8	Exchange	2	0		
121-180 Days	96	12	Cash	179	10		
More than 180 Days	56	1	Bond/IDA	148	4		
Total Units Sold	1624	63	Carryback	6	1		
Average Market Time	61.45	79.98	Cash to Loan	8	0		
			Conventional	1075	40		
			Rent/Lease	0	0		
			SBA	0	0		
			Wrap	3	0		
			No Financing Reported	0	0		
			Total	1624	63		

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market