

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
PHOENIX ASSOCIATION OF REALTORS
10/1/2004 - 10/31/2004

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	2	0	0	0	2	3	0
\$20,000 - \$29,999	1	0	0	0	1	4	0
\$30,000 - \$39,999	6	1	0	2	9	10	3
\$40,000 - \$49,999	5	1	0	3	9	22	5
\$50,000 - \$59,999	10	4	0	4	18	34	7
\$60,000 - \$69,999	19	2	3	5	29	46	11
\$70,000 - \$79,999	16	8	0	12	36	52	18
\$80,000 - \$89,999	26	11	3	11	51	67	12
\$90,000 - \$99,999	23	17	4	7	51	91	15
\$100,000 - \$119,999	48	102	17	10	177	253	18
\$120,000 - \$139,999	40	167	43	11	261	235	5
\$140,000 - \$159,999	15	179	35	8	237	169	6
\$160,000 - \$179,999	18	140	58	5	221	148	3
\$180,000 - \$199,999	22	81	50	3	156	119	3
\$200,000 - \$249,999	15	133	96	4	248	222	10
\$250,000 - \$299,999	7	53	66	2	128	151	3
\$300,000 - \$399,999	15	48	76	0	139	197	13
\$400,000 - \$499,999	7	17	49	2	75	142	11
\$500,000 OR OVER	2	20	77	0	99	478	11
Totals	297	984	577	89	1947	2443	154
Average Price	142.7	186.8	322.1	119.5	217.1	445.9	238.0
(In Thousands \$)							
Median Price	115.9	160.0	237.6	103.0	165.0	195.0	104.9
(In Thousands \$)							
Total Dollar Volume	Total Dollar Volume		Total Home Sales				
Single Family	Condominium		Dollar Value				
(In Thousands)	(In Thousands)		(In Thousands)				
412003.0	10637.6		422640.6				
Time on Market OF UNITS SOLD			Types of Financing OF UNITS SOLD				
	#Single	#Condo					
1-30 Days	671	27	FHA	63	5		
31-60 Days	229	7	VA	18	0		
61-90 Days	108	11	FMHA	2	0		
91-120 Days	40	6	Exchange	0	0		
121-180 Days	36	7	Cash	181	16		
More than 180 Days	20	2	Bond/IDA	230	10		
Total Units Sold	1858	89	Carryback	5	1		
Average Market Time	22.15	40.47	Cash to Loan	5	0		
			Conventional	1353	57		
			Rent/Lease	0	0		
			SBA	0	0		
			Wrap	1	0		
			No Financing Reported	0	0		
			Total	1858	89		

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market