

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
PHOENIX ASSOCIATION OF REALTORS
11/1/2003 - 11/30/2003

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	2	1	1	0	4	5	0
\$20,000 - \$29,999	1	0	0	0	1	8	1
\$30,000 - \$39,999	6	0	0	4	10	22	8
\$40,000 - \$49,999	3	1	0	1	5	44	10
\$50,000 - \$59,999	4	2	0	10	16	51	20
\$60,000 - \$69,999	13	8	0	7	28	95	21
\$70,000 - \$79,999	16	11	4	8	39	110	42
\$80,000 - \$89,999	20	15	1	6	42	187	38
\$90,000 - \$99,999	23	37	7	4	71	240	38
\$100,000 - \$119,999	57	136	32	8	233	682	27
\$120,000 - \$139,999	23	170	49	7	249	824	27
\$140,000 - \$159,999	11	111	39	2	163	618	16
\$160,000 - \$179,999	7	72	39	2	120	399	22
\$180,000 - \$199,999	6	45	42	2	95	321	6
\$200,000 - \$249,999	14	50	59	1	124	513	13
\$250,000 - \$299,999	9	32	37	0	78	394	13
\$300,000 - \$399,999	5	23	62	0	90	380	9
\$400,000 - \$499,999	3	13	19	0	35	217	5
\$500,000 OR OVER	0	13	42	0	55	561	6
Totals	223	740	433	62	1458	5671	322
Average Price	126.9	167.6	277.3	91.0	190.7	283.7	135.0
(In Thousands \$)							
Median Price	108.0	139.0	200.5	81.5	141.9	159.9	97.0
(In Thousands \$)							
Total Dollar Volume Single Family (In Thousands)	Total Dollar Volume Condominium (In Thousands)		Total Home Sales Dollar Value (In Thousands)				
272417.8	5643.2		278061.1				
Time on Market OF UNITS SOLD				Types of Financing OF UNITS SOLD			
	#Single	#Condo		#Single	#Condo		
1-30 Days	359	22	FHA	170	6		
31-60 Days	483	23	VA	21	0		
61-90 Days	259	10	FMHA	1	0		
91-120 Days	138	4	Exchange	2	0		
121-180 Days	116	3	Cash	147	12		
More than 180 Days	41	0	Bond/IDA	119	12		
Total Units Sold	1396	62	Carryback	10	0		
Average Market Time	63.11	48.47	Cash to Loan	8	0		
			Conventional	915	27		
			Rent/Lease	0	0		
			SBA	1	0		
			Wrap	2	5		
			No Financing Reported	0	0		
			Total	1396	62		

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market