

Arizona Regional Multiple Listing Service, Inc.

Home Sales Report

PHOENIX ASSOCIATION OF REALTORS

03/01/2003 - 03/31/2003

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	1	3	1	3	8	3	0
\$20,000 - \$29,999	0	0	0	1	1	6	3
\$30,000 - \$39,999	5	1	0	3	9	10	7
\$40,000 - \$49,999	3	3	1	1	8	38	20
\$50,000 - \$59,999	10	3	1	10	24	64	19
\$60,000 - \$69,999	15	5	1	6	27	95	31
\$70,000 - \$79,999	18	11	3	7	39	135	39
\$80,000 - \$89,999	30	25	4	13	72	222	45
\$90,000 - \$99,999	28	48	4	5	85	276	25
\$100,000 - \$119,999	40	192	45	10	287	851	35
\$120,000 - \$139,999	26	163	47	7	243	904	22
\$140,000 - \$159,999	15	102	64	4	185	633	18
\$160,000 - \$179,999	11	73	39	5	128	454	15
\$180,000 - \$199,999	5	39	44	6	94	357	6
\$200,000 - \$249,999	12	50	78	4	144	572	18
\$250,000 - \$299,999	3	33	51	1	88	441	13
\$300,000 - \$399,999	0	25	57	0	82	481	6
\$400,000 - \$499,999	1	9	19	1	30	277	8
\$500,000 OR OVER	0	14	37	0	51	652	3
Totals	223	799	496	87	1605	6471	333
Average Price	112.2	159.8	258.1	108.3	180.8	284.2	125.9
(In Thousands \$)							
Median Price	100.0	133.0	194.0	89.0	139.0	160.0	92.5
(In Thousands \$)							
Total Dollar Volume Single Family (In Thousands)	Total Dollar Volume Condominium (In Thousands)			Total Home Sales Dollar Value (In Thousands)			
280749.9	9422.4			290172.3			
Time on Market OF UNITS SOLD				Types of Financing OF UNITS SOLD			
	#Single	#Condo			#Single	#Condo	
1-30 Days	391	15		FHA	229	9	
31-60 Days	481	28		VA	32	0	
61-90 Days	307	11		FMHA	1	0	
91-120 Days	146	8		Exchange	1	1	
121-180 Days	140	18		Cash	145	14	
More than 180 Days	53	7		Bond/IDA	109	4	
Total Units Sold	1518	87		Carryback	8	1	
Average Market Time	65.29	89.41		Cash to Loan	6	1	
				Conventional	985	56	
				Rent/Lease	1	1	
				SBA	0	0	
				Wrap	1	0	
				No Financing Reported	0	0	
				Total	1518	87	

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market