

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
PHOENIX ASSOCIATION OF REALTORS
03/01/2004 - 03/31/2004

PRICE CLASS /TYPE	Sales					Listings			
	0-2	3	4+	Condo	Total	Residential	Condo		
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed		
\$19,999 or under	0	5	1	1	7	3	0		
\$20,000 - \$29,999	2	2	0	0	4	12	0		
\$30,000 - \$39,999	5	1	2	0	8	19	14		
\$40,000 - \$49,999	10	2	0	1	13	38	13		
\$50,000 - \$59,999	7	3	0	2	12	44	19		
\$60,000 - \$69,999	17	6	0	6	29	72	34		
\$70,000 - \$79,999	14	11	1	12	38	99	43		
\$80,000 - \$89,999	22	18	8	7	55	155	33		
\$90,000 - \$99,999	25	39	7	12	83	198	52		
\$100,000 - \$119,999	58	161	46	18	283	572	29		
\$120,000 - \$139,999	40	200	44	13	297	735	18		
\$140,000 - \$159,999	22	136	48	7	213	581	33		
\$160,000 - \$179,999	18	103	46	5	172	417	14		
\$180,000 - \$199,999	10	61	45	1	117	324	5		
\$200,000 - \$249,999	19	93	110	4	226	477	12		
\$250,000 - \$299,999	7	42	73	2	124	385	10		
\$300,000 - \$399,999	11	40	65	1	117	407	7		
\$400,000 - \$499,999	1	10	31	2	44	234	3		
\$500,000 OR OVER	4	19	82	1	106	568	9		
Totals	292	952	609	95	1948	5340	348		
Average Price									
(In Thousands \$)	139.4	171.3	326.4	138.5	213.4	302.7	147.7		
Median Price									
(In Thousands \$)	114.9	143.5	220.0	104.0	150.0	167.5	95.6		
Total Dollar Volume Single Family (In Thousands) 402584.2	Total Dollar Volume Condominium (In Thousands) 13161.7			Total Home Sales Dollar Value (In Thousands) 415745.9					
Time on Market OF UNITS SOLD	#Single	#Condo	Types of Financing OF UNITS SOLD					#Single	#Condo
1-30 Days	511	23	FHA					155	4
31-60 Days	664	24	VA					30	2
61-90 Days	298	21	FMHA					0	0
91-120 Days	161	8	Exchange					2	0
121-180 Days	146	13	Cash					229	22
More than 180 Days	73	6	Bond/IDA					174	7
Total Units Sold	1853	95	Carryback					13	1
Average Market Time	61.73	74.19	Cash to Loan					8	0
			Conventional					1242	59
			Rent/Lease					0	0
			SBA					0	0
			Wrap					0	0
			No Financing Reported					0	0
			Total					1853	95

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market