

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
PHOENIX ASSOCIATION OF REALTORS
7/1/2004 - 7/31/2004

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	1	0	0	0	1	2	0
\$20,000 - \$29,999	2	0	0	0	2	7	1
\$30,000 - \$39,999	6	1	0	0	7	17	5
\$40,000 - \$49,999	9	1	1	2	13	27	15
\$50,000 - \$59,999	9	2	0	3	14	46	13
\$60,000 - \$69,999	18	4	0	5	27	64	27
\$70,000 - \$79,999	19	9	1	12	41	79	35
\$80,000 - \$89,999	22	25	1	13	61	116	36
\$90,000 - \$99,999	25	30	5	12	72	124	14
\$100,000 - \$119,999	45	121	40	15	221	455	41
\$120,000 - \$139,999	44	220	61	8	333	565	15
\$140,000 - \$159,999	16	199	78	7	300	440	13
\$160,000 - \$179,999	15	142	53	4	214	332	10
\$180,000 - \$199,999	13	96	52	4	165	217	9
\$200,000 - \$249,999	18	108	109	3	238	397	11
\$250,000 - \$299,999	11	51	81	2	145	311	12
\$300,000 - \$399,999	8	47	90	0	145	359	16
\$400,000 - \$499,999	5	14	54	0	73	170	16
\$500,000 OR OVER	1	19	94	1	115	518	9
Totals	287	1089	720	91	2187	4246	298
Average Price	134.0	177.6	312.4	121.3	213.9	337.9	171.6
(In Thousands \$)							
Median Price	112.5	154.0	230.5	98.5	159.9	169.9	101.9
(In Thousands \$)							
Total Dollar Volume Single Family (In Thousands) 456779.2	Total Dollar Volume Condominium (In Thousands) 11037.1			Total Home Sales Dollar Value (In Thousands) 467816.3			
Time on Market OF UNITS SOLD				Types of Financing OF UNITS SOLD			
	#Single	#Condo			#Single	#Condo	
1-30 Days	702	30			FHA	104	3
31-60 Days	794	29			VA	29	0
61-90 Days	303	12			FMHA	1	0
91-120 Days	153	9			Exchange	3	0
121-180 Days	102	7			Cash	175	15
More than 180 Days	42	4			Bond/IDA	233	4
Total Units Sold	2096	91			Carryback	8	0
Average Market Time	51.57	66.21			Cash to Loan	5	0
					Conventional	1537	69
					Rent/Lease	0	0
					SBA	0	0
					Wrap	1	0
					No Financing Reported	0	0
					Total	2096	91

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market