

**Arizona Regional Multiple Listing Service, Inc.**  
**Home Sales Report**  
**PHOENIX ASSOCIATION OF REALTORS**  
**1/1/03 - 1/31/03**

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	0	2	0	0	2	4	0
\$20,000 - \$29,999	0	0	0	0	0	9	2
\$30,000 - \$39,999	2	2	0	4	8	15	5
\$40,000 - \$49,999	3	2	0	3	8	46	14
\$50,000 - \$59,999	4	3	1	5	13	69	17
\$60,000 - \$69,999	15	6	0	5	26	95	37
\$70,000 - \$79,999	8	13	1	2	24	123	31
\$80,000 - \$89,999	22	23	6	10	61	209	50
\$90,000 - \$99,999	18	25	6	4	53	297	24
\$100,000 - \$119,999	24	128	33	2	187	876	35
\$120,000 - \$139,999	18	119	36	3	176	889	24
\$140,000 - \$159,999	15	95	41	6	157	641	18
\$160,000 - \$179,999	4	49	28	0	81	471	16
\$180,000 - \$199,999	2	22	30	2	56	380	8
\$200,000 - \$249,999	7	37	46	3	93	579	24
\$250,000 - \$299,999	4	14	37	2	57	441	11
\$300,000 - \$399,999	2	17	29	0	48	444	6
\$400,000 - \$499,999	0	3	17	0	20	255	9
\$500,000 OR OVER	1	4	26	0	31	668	3
<b>Totals</b>	<b>149</b>	<b>564</b>	<b>337</b>	<b>51</b>	<b>1101</b>	<b>6511</b>	<b>334</b>
<b>Average Price</b>	<b>119.9</b>	<b>150.5</b>	<b>255.0</b>	<b>104.6</b>	<b>176.2</b>	<b>284.6</b>	<b>130.5</b>
(In Thousands \$)							
<b>Median Price</b>	<b>101.5</b>	<b>132.5</b>	<b>190.0</b>	<b>86.0</b>	<b>138.0</b>	<b>159.9</b>	<b>95.0</b>
(In Thousands \$)							
<b>Total Dollar Volume Single Family (In Thousands)</b>	<b>Total Dollar Volume Condominium (In Thousands)</b>		<b>Total Home Sales Dollar Value (In Thousands)</b>				
<b>188658.6</b>	<b>5332.6</b>		<b>193991.2</b>				
<b>Time on Market OF UNITS SOLD</b>				<b>Types of Financing OF UNITS SOLD</b>			
	<b>#Single</b>	<b>#Condo</b>			<b>#Single</b>	<b>#Condo</b>	
1-30 Days	192	15		FHA	186	9	
31-60 Days	311	11		VA	29	0	
61-90 Days	274	10		FMHA	0	0	
91-120 Days	129	7		Exchange	3	0	
121-180 Days	107	5		Cash	97	11	
More than 180 Days	37	3		Bond/IDA	92	2	

<b>Total Units Sold</b>	1050	51		Carryback	5	0
<b>Average Market Time</b>	71.78	75.86		Cash to Loan	0	0
				Conventional	630	29
				Rent/Lease	4	0
				SBA	0	0
				Wrap	4	0
				No Financing Reported	0	0
				<b>Total</b>	1050	51

*This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market*