

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
PHOENIX ASSOCIATION OF REALTORS
1/1/2004 - 1/31/2004

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	1	2	1	0	4	1	0
\$20,000 - \$29,999	1	0	0	0	1	12	0
\$30,000 - \$39,999	1	2	0	0	3	22	11
\$40,000 - \$49,999	6	1	0	3	10	46	16
\$50,000 - \$59,999	7	1	0	2	10	53	16
\$60,000 - \$69,999	14	3	0	3	20	85	22
\$70,000 - \$79,999	12	9	3	6	30	123	41
\$80,000 - \$89,999	17	14	4	6	41	179	34
\$90,000 - \$99,999	14	23	4	10	51	247	40
\$100,000 - \$119,999	38	88	15	3	144	654	37
\$120,000 - \$139,999	26	125	41	5	197	779	23
\$140,000 - \$159,999	13	115	40	5	173	610	27
\$160,000 - \$179,999	7	52	26	4	89	441	15
\$180,000 - \$199,999	7	41	36	1	85	353	10
\$200,000 - \$249,999	6	48	45	1	100	549	14
\$250,000 - \$299,999	5	24	29	2	60	418	11
\$300,000 - \$399,999	3	20	34	2	59	418	4
\$400,000 - \$499,999	2	8	23	1	34	205	7
\$500,000 OR OVER	2	11	46	0	59	574	8
Totals	182	587	347	54	1170	5769	336
Average Price	128.7	172.2	313.8	126.3	205.3	293.1	141.2
(In Thousands \$)							
Median Price	108.0	143.7	202.0	94.0	146.2	164.9	98.0
(In Thousands \$)							
Total Dollar Volume Single Family (In Thousands)	Total Dollar Volume Condominium (In Thousands)			Total Home Sales Dollar Value (In Thousands)			
233356.6	6822.2			240178.8			
Time on Market OF UNITS SOLD				Types of Financing OF UNITS SOLD			
	#Single	#Condo			#Single	#Condo	
1-30 Days	278	11		FHA	125	1	
31-60 Days	314	15		VA	14	0	
61-90 Days	261	16		FMHA	0	1	
91-120 Days	134	6		Exchange	1	0	
121-180 Days	91	4		Cash	125	10	
More than 180 Days	38	2		Bond/IDA	103	6	
Total Units Sold	1116	54		Carryback	8	0	
Average Market Time	66.46	68.46		Cash to Loan	9	0	
				Conventional	727	36	
				Rent/Lease	0	0	
				SBA	1	0	
				Wrap	3	0	
				No Financing Reported	0	0	
				Total	1116	54	

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market