

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
PHOENIX ASSOCIATION OF REALTORS
02/01/2004 - 02/29/2004

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+		Total	Residential	Condo
	Bedrm	Bedrm	Bedrm	Condo	Units	Listed	Listed
\$19,999 or under	1	2	1	0	4	3	0
\$20,000 - \$29,999	0	0	0	0	0	11	1
\$30,000 - \$39,999	3	3	0	0	6	22	14
\$40,000 - \$49,999	6	4	0	0	10	39	12
\$50,000 - \$59,999	13	2	0	3	18	52	20
\$60,000 - \$69,999	16	5	1	4	26	84	24
\$70,000 - \$79,999	16	20	1	4	41	111	50
\$80,000 - \$89,999	16	12	4	11	43	163	33
\$90,000 - \$99,999	25	31	4	3	63	237	58
\$100,000 - \$119,999	45	130	36	12	223	632	37
\$120,000 - \$139,999	22	161	60	5	248	773	17
\$140,000 - \$159,999	16	115	45	4	180	610	35
\$160,000 - \$179,999	13	72	36	5	126	442	17
\$180,000 - \$199,999	7	49	23	2	81	356	18
\$200,000 - \$249,999	13	67	65	4	149	537	13
\$250,000 - \$299,999	7	25	54	0	86	413	9
\$300,000 - \$399,999	5	19	44	2	70	400	5
\$400,000 - \$499,999	1	9	25	0	35	205	6
\$500,000 OR OVER	3	12	38	0	53	575	9
Totals	228	738	437	59	1462	5665	378
Average Price							
(In Thousands \$)	129.8	163.2	268.9	123.4	188.0	290.9	140.1
Median Price							
(In Thousands \$)	105.8	139.9	204.2	109.9	143.8	164.9	97.0
Total Dollar Volume	Total Dollar Volume		Total Home Sales				
Single Family	Condominium		Dollar Value				
(In Thousands)	(In Thousands)		(In Thousands)				
267523.5	7282.3		274805.8				
Time on Market OF UNITS SOLD			Types of Financing OF UNITS SOLD				
	#Single	#Condo			#Single	#Condo	
1-30 Days	387	12	FHA		155	5	
31-60 Days	449	19	VA		21	0	
61-90 Days	247	10	FMHA		0	0	
91-120 Days	151	11	Exchange		0	0	
121-180 Days	125	6	Cash		165	9	
More than 180 Days	44	1	Bond/IDA		132	5	
Total Units Sold	1403	59	Carryback		9	0	
Average Market Time	63.44	67.46	Cash to Loan		4	0	
			Conventional		916	40	
			Rent/Lease		0	0	
			SBA		0	0	
			Wrap		1	0	
			No Financing Reported		0	0	
			Total		1403	59	

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market