

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
PHOENIX ASSOCIATION OF REALTORS
12/1/2003 - 12/31/2003

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+		Total	Residential	Condo
	Bedrm	Bedrm	Bedrm	Condo	Units	Listed	Listed
\$19,999 or under	0	1	0	0	1	2	0
\$20,000 - \$29,999	1	0	0	1	2	10	0
\$30,000 - \$39,999	5	0	1	1	7	21	8
\$40,000 - \$49,999	4	5	0	0	9	39	12
\$50,000 - \$59,999	14	5	1	2	22	47	19
\$60,000 - \$69,999	12	11	0	6	29	92	20
\$70,000 - \$79,999	11	13	2	16	42	104	42
\$80,000 - \$89,999	14	26	4	11	55	173	32
\$90,000 - \$99,999	30	37	6	7	80	232	41
\$100,000 - \$119,999	43	139	39	6	227	628	32
\$120,000 - \$139,999	33	168	45	7	253	756	25
\$140,000 - \$159,999	11	110	56	2	179	553	22
\$160,000 - \$179,999	13	69	32	1	115	407	18
\$180,000 - \$199,999	6	39	28	3	76	319	8
\$200,000 - \$249,999	11	57	79	4	151	515	12
\$250,000 - \$299,999	5	25	43	2	75	397	11
\$300,000 - \$399,999	6	34	67	1	108	383	3
\$400,000 - \$499,999	1	9	27	1	38	200	6
\$500,000 OR OVER	1	10	37	0	48	551	6
Totals	221	758	467	71	1517	5429	317
Average Price							
(In Thousands \$)	124.6	160.7	288.8	115.6	192.8	292.3	131.9
Median Price							
(In Thousands \$)	108.0	135.5	210.0	88.5	143.0	164.0	97.5
Total Dollar Volume Single Family (In Thousands)	284262.9		Total Dollar Volume Condominium (In Thousands)	8208.6		Total Home Sales Dollar Value (In Thousands)	292471.5
Time on Market OF UNITS SOLD	#Single #Condo		Types of Financing OF UNITS SOLD				
			#Single #Condo				
1-30 Days	364	18	FHA	147	2		
31-60 Days	473	23	VA	28	1		
61-90 Days	307	16	FMHA	0	0		
91-120 Days	147	8	Exchange	2	0		
121-180 Days	108	4	Cash	169	18		
More than 180 Days	47	2	Bond/IDA	131	2		
Total Units Sold	1446	71	Carryback	7	1		
Average Market Time	63.05	60.94	Cash to Loan	6	0		
			Conventional	953	47		
			Rent/Lease	1	0		
			SBA	0	0		
			Wrap	2	0		
			No Financing Reported	0	0		
			Total	1446	71		

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market