

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
PHOENIX ASSOCIATION OF REALTORS
12/1/2004 - 12/31/2004

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	0	4	0	0	4	3	0
\$20,000 - \$29,999	1	0	0	0	1	6	0
\$30,000 - \$39,999	4	1	0	2	7	6	0
\$40,000 - \$49,999	3	0	0	5	8	19	2
\$50,000 - \$59,999	8	4	1	3	16	27	11
\$60,000 - \$69,999	15	2	1	5	23	42	8
\$70,000 - \$79,999	16	6	2	11	35	49	11
\$80,000 - \$89,999	19	10	1	6	36	63	7
\$90,000 - \$99,999	17	10	4	16	47	69	12
\$100,000 - \$119,999	50	88	17	14	169	195	13
\$120,000 - \$139,999	52	118	27	11	208	209	8
\$140,000 - \$159,999	35	160	52	10	257	134	8
\$160,000 - \$179,999	22	141	52	3	218	130	4
\$180,000 - \$199,999	9	108	45	6	168	100	3
\$200,000 - \$249,999	10	116	101	7	234	183	5
\$250,000 - \$299,999	16	58	66	2	142	135	5
\$300,000 - \$399,999	8	62	88	2	160	208	11
\$400,000 - \$499,999	4	18	46	1	69	128	3
\$500,000 OR OVER	0	17	90	0	107	469	7
Totals	289	923	593	104	1909	2175	118
Average Price	138.7	193.2	323.3	125.0	221.7	485.2	231.6
(In Thousands \$)							
Median Price	122.5	167.5	247.0	103.9	169.9	214.0	108.9
(In Thousands \$)							
Total Dollar Volume	Total Dollar Volume		Total Home Sales				
Single Family	Condominium		Dollar Value				
(In Thousands)	(In Thousands)		(In Thousands)				
410186.4	12996.4		423182.8				
Time on Market OF UNITS SOLD			Types of Financing OF UNITS SOLD				
	#Single	#Condo					
1-30 Days	112	3	FHA	42	2		
31-60 Days	64	3	VA	16	1		
61-90 Days	38	5	FMHA	0	0		
91-120 Days	12	1	Exchange	3	0		
121-180 Days	9	3	Cash	178	7		
More than 180 Days	9	3	Bond/IDA	214	13		
Total Units Sold	1805	104	Carryback	4	3		
Average Market Time	6.7	16.24	Cash to Loan	1	0		
			Conventional	1346	78		
			Rent/Lease	1	0		
			SBA	0	0		
			Wrap	0	0		
			No Financing Reported	0	0		
			Total	1805	104		

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market