

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
PHOENIX ASSOCIATION OF REALTORS
8/1/2004 - 8/31/2004

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	1	1	0	0	2	3	0
\$20,000 - \$29,999	3	2	0	2	7	4	0
\$30,000 - \$39,999	4	1	0	1	6	10	4
\$40,000 - \$49,999	9	0	1	2	12	26	7
\$50,000 - \$59,999	3	4	1	5	13	33	6
\$60,000 - \$69,999	10	2	1	11	24	50	14
\$70,000 - \$79,999	16	7	1	9	33	78	25
\$80,000 - \$89,999	22	14	3	17	56	76	29
\$90,000 - \$99,999	29	25	0	12	66	98	3
\$100,000 - \$119,999	49	131	35	13	228	306	17
\$120,000 - \$139,999	34	249	53	8	344	286	13
\$140,000 - \$159,999	27	209	66	5	307	196	6
\$160,000 - \$179,999	22	140	63	5	230	161	7
\$180,000 - \$199,999	3	87	54	4	148	124	4
\$200,000 - \$249,999	20	129	105	7	261	211	5
\$250,000 - \$299,999	7	56	83	5	151	160	6
\$300,000 - \$399,999	5	41	106	0	152	228	10
\$400,000 - \$499,999	3	22	52	0	77	135	10
\$500,000 OR OVER	2	16	78	2	98	411	10
Totals	269	1136	702	108	2215	2596	176
Average Price	138.7	181.4	303.6	126.2	212.2	403.0	207.0
(In Thousands \$)							
Median Price	113.5	151.7	234.0	94.9	160.0	175.0	99.5
(In Thousands \$)							
Total Dollar Volume Single Family (In Thousands)	Total Dollar Volume Condominium (In Thousands)			Total Home Sales Dollar Value (In Thousands)			
456495.1	13624.7			470119.8			
Time on Market OF UNITS SOLD				Types of Financing OF UNITS SOLD			
	#Single	#Condo			#Single	#Condo	
1-30 Days	749	30		FHA	97	9	
31-60 Days	792	40		VA	25	0	
61-90 Days	321	22		FMHA	2	0	
91-120 Days	120	6		Exchange	6	1	
121-180 Days	81	5		Cash	197	15	
More than 180 Days	39	5		Bond/IDA	201	12	
Total Units Sold	2107	108		Carryback	7	0	
Average Market Time	48.62	64.27		Cash to Loan	5	0	
				Conventional	1566	71	
				Rent/Lease	0	0	
				SBA	0	0	
				Wrap	1	0	
				No Financing Reported	0	0	
				Total	2107	108	

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market