

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
PHOENIX ASSOCIATION OF REALTORS
4/1/2004 - 4/30/2004

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	0	2	0	0	2	4	0
\$20,000 - \$29,999	3	1	0	2	6	10	0
\$30,000 - \$39,999	3	1	0	2	6	19	5
\$40,000 - \$49,999	8	3	0	3	14	37	13
\$50,000 - \$59,999	3	2	0	6	11	42	19
\$60,000 - \$69,999	16	4	1	4	25	72	31
\$70,000 - \$79,999	18	13	2	7	40	93	41
\$80,000 - \$89,999	21	28	4	9	62	136	38
\$90,000 - \$99,999	38	35	9	12	94	166	33
\$100,000 - \$119,999	80	168	45	12	305	507	37
\$120,000 - \$139,999	32	232	57	8	329	697	17
\$140,000 - \$159,999	30	149	71	7	257	563	29
\$160,000 - \$179,999	15	92	50	6	163	425	13
\$180,000 - \$199,999	8	75	41	5	129	305	10
\$200,000 - \$249,999	15	92	88	4	199	490	11
\$250,000 - \$299,999	13	57	82	2	154	358	8
\$300,000 - \$399,999	6	42	77	1	126	398	8
\$400,000 - \$499,999	4	13	28	0	45	211	3
\$500,000 OR OVER	1	27	60	0	88	531	7
Totals	314	1036	615	90	2055	5064	323
Average Price							
(In Thousands \$)	131.9	175.2	288.5	114.9	199.9	304.5	145.3
Median Price							
(In Thousands \$)	112.0	143.0	225.0	99.0	149.0	169.5	95.0
Total Dollar Volume	Total Dollar Volume		Total Home Sales				
Single Family	Condominium		Dollar Value				
(In Thousands)	(In Thousands)		(In Thousands)				
400350.3	10342.4		410692.7				
Time on Market OF UNITS SOLD			Types of Financing OF UNITS SOLD				
	#Single	#Condo			#Single	#Condo	
1-30 Days	567	18	FHA		171	9	
31-60 Days	644	32	VA		34	1	
61-90 Days	373	23	FMHA		1	0	
91-120 Days	158	9	Exchange		1	1	
121-180 Days	152	7	Cash		186	21	
More than 180 Days	71	1	Bond/IDA		204	7	
Total Units Sold	1965	90	Carryback		5	0	
Average Market Time	60.72	63.39	Cash to Loan		7	1	
			Conventional		1353	50	
			Rent/Lease		0	0	
			SBA		2	0	
			Wrap		1	0	
			No Financing Reported		0	0	
			Total		1965	90	

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market