

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
6/1/2008 - 6/30/2008

| Sales | | | | | | Listings | |
|--|---------|---|----------------------------------|--|---------|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 2 | 0 | 1 | 0 | 3 | 5 | 1 |
| \$30,000 - \$39,999 | 0 | 0 | 0 | 0 | 0 | 7 | 1 |
| \$40,000 - \$49,999 | 2 | 0 | 1 | 1 | 4 | 24 | 2 |
| \$50,000 - \$59,999 | 9 | 4 | 2 | 1 | 16 | 66 | 7 |
| \$60,000 - \$69,999 | 1 | 13 | 4 | 0 | 18 | 110 | 21 |
| \$70,000 - \$79,999 | 11 | 13 | 0 | 1 | 25 | 178 | 31 |
| \$80,000 - \$89,999 | 6 | 14 | 6 | 3 | 29 | 245 | 27 |
| \$90,000 - \$99,999 | 7 | 24 | 6 | 3 | 40 | 351 | 44 |
| \$100,000 - \$119,999 | 20 | 77 | 44 | 10 | 151 | 891 | 108 |
| \$120,000 - \$139,999 | 32 | 90 | 69 | 16 | 207 | 1312 | 144 |
| \$140,000 - \$159,999 | 21 | 111 | 81 | 13 | 226 | 1349 | 174 |
| \$160,000 - \$179,999 | 30 | 114 | 82 | 16 | 242 | 1408 | 141 |
| \$180,000 - \$199,999 | 15 | 99 | 74 | 11 | 199 | 1438 | 110 |
| \$200,000 - \$249,999 | 28 | 198 | 180 | 8 | 414 | 2591 | 158 |
| \$250,000 - \$299,999 | 16 | 78 | 168 | 13 | 275 | 1880 | 75 |
| \$300,000 - \$399,999 | 11 | 53 | 207 | 6 | 277 | 2100 | 87 |
| \$400,000 - \$499,999 | 3 | 18 | 98 | 1 | 120 | 1186 | 29 |
| \$500,000 - \$549,999 | 1 | 7 | 17 | 0 | 25 | 348 | 3 |
| \$550,000 - \$749,999 | 0 | 6 | 42 | 0 | 48 | 989 | 12 |
| \$750,000 - \$999,999 | 0 | 1 | 16 | 0 | 17 | 544 | 4 |
| \$1,000,000 - \$1,249,999 | 0 | 2 | 6 | 0 | 8 | 194 | 2 |
| \$1,250,000 - \$1,499,999 | 0 | 1 | 3 | 0 | 4 | 171 | 1 |
| \$1,500,000 - \$1,999,999 | 0 | 0 | 3 | 0 | 3 | 137 | 0 |
| \$2,000,000 - \$2,999,999 | 0 | 0 | 1 | 0 | 1 | 101 | 0 |
| \$3,000,000 OR OVER | 0 | 0 | 0 | 0 | 0 | 44 | 0 |
| Totals | 215 | 923 | 1111 | 103 | 2352 | 17669 | 1182 |
| Average Price | 166.8 | 197.2 | 289.5 | 177.5 | 237.2 | 331.2 | 193.5 |
| (In Thousands \$) | | | | | | | |
| Median Price | 154.0 | 180.0 | 250.0 | 166.1 | 199.0 | 229.0 | 165.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 539586.3 | | Total Dollar Volume Condominium (In Thousands) 18277.7 | | Total Home Sales Dollar Value (In Thousands) 557864.0 | | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 669 | 30 | | FHA | 586 | 33 | |
| 31-60 Days | 433 | 21 | | VA | 71 | 1 | |
| 61-90 Days | 285 | 13 | | FMHA | 2 | 0 | |
| 91-120 Days | 224 | 10 | | Exchange | 0 | 0 | |
| 121-180 Days | 257 | 13 | | Cash | 401 | 21 | |
| More than 180 Days | 365 | 16 | | Bond/IDA | 168 | 8 | |
| Total Units Sold | 2249 | 103 | | Carryback | 13 | 0 | |
| Average Market Time | 96.61 | 92.08 | | Cash to Loan | 3 | 0 | |
| | | | | Conventional | 1002 | 40 | |
| | | | | Rent/Lease | 0 | 0 | |
| | | | | SBA | 0 | 0 | |
| | | | | Wrap | 3 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 2249 | 103 | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
5/1/2008 - 5/31/2008

| Sales | | | | | | Listings | |
|--|--------|---|-----------------------|-------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 0 | 0 | 0 | 0 | 0 | 3 | 0 |
| \$30,000 - \$39,999 | 0 | 0 | 0 | 1 | 1 | 8 | 2 |
| \$40,000 - \$49,999 | 1 | 1 | 1 | 0 | 3 | 18 | 0 |
| \$50,000 - \$59,999 | 4 | 1 | 0 | 0 | 5 | 48 | 3 |
| \$60,000 - \$69,999 | 2 | 5 | 0 | 3 | 10 | 81 | 19 |
| \$70,000 - \$79,999 | 7 | 7 | 0 | 0 | 14 | 124 | 31 |
| \$80,000 - \$89,999 | 4 | 10 | 1 | 2 | 17 | 186 | 26 |
| \$90,000 - \$99,999 | 8 | 14 | 3 | 3 | 28 | 291 | 40 |
| \$100,000 - \$119,999 | 23 | 71 | 28 | 8 | 130 | 747 | 114 |
| \$120,000 - \$139,999 | 26 | 94 | 72 | 17 | 209 | 1298 | 137 |
| \$140,000 - \$159,999 | 31 | 91 | 84 | 17 | 223 | 1363 | 181 |
| \$160,000 - \$179,999 | 30 | 89 | 65 | 27 | 211 | 1386 | 162 |
| \$180,000 - \$199,999 | 23 | 107 | 79 | 11 | 220 | 1498 | 130 |
| \$200,000 - \$249,999 | 48 | 215 | 182 | 13 | 458 | 2779 | 174 |
| \$250,000 - \$299,999 | 19 | 103 | 139 | 17 | 278 | 1921 | 97 |
| \$300,000 - \$399,999 | 17 | 63 | 185 | 7 | 272 | 2248 | 86 |
| \$400,000 - \$499,999 | 0 | 21 | 87 | 0 | 108 | 1222 | 36 |
| \$500,000 - \$549,999 | 2 | 6 | 21 | 0 | 29 | 376 | 3 |
| \$550,000 - \$749,999 | 0 | 8 | 37 | 0 | 45 | 1037 | 7 |
| \$750,000 - \$999,999 | 1 | 0 | 18 | 0 | 19 | 587 | 3 |
| \$1,000,000 - \$1,249,999 | 0 | 1 | 2 | 0 | 3 | 203 | 1 |
| \$1,250,000 - \$1,499,999 | 0 | 2 | 1 | 0 | 3 | 167 | 1 |
| \$1,500,000 - \$1,999,999 | 0 | 0 | 1 | 0 | 1 | 140 | 0 |
| \$2,000,000 - \$2,999,999 | 0 | 0 | 1 | 0 | 1 | 97 | 0 |
| \$3,000,000 OR OVER | 0 | 0 | 0 | 0 | 0 | 52 | 0 |
| Totals | 246 | 909 | 1007 | 126 | 2288 | 17880 | 1253 |
| Average Price | 185.5 | 208.5 | 286.8 | 180.1 | 238.9 | 338.9 | 194.2 |
| (In Thousands \$) | | | | | | | |
| Median Price | 171.5 | 190.0 | 245.2 | 170.0 | 204.9 | 234.9 | 169.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 523982.7 | | Total Dollar Volume Condominium (In Thousands) 22696.9 | | | Total Home Sales Dollar Value (In Thousands) 546679.6 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| #Single | #Condo | #Single | | | #Condo | | |
| 1-30 Days | 569 | 31 | | | FHA | 528 | 37 |
| 31-60 Days | 403 | 28 | | | VA | 73 | 1 |
| 61-90 Days | 338 | 18 | | | FMHA | 0 | 0 |
| 91-120 Days | 213 | 10 | | | Exchange | 2 | 0 |
| 121-180 Days | 273 | 13 | | | Cash | 347 | 33 |
| More than 180 Days | 350 | 26 | | | Bond/IDA | 155 | 12 |
| Total Units Sold | 2162 | 126 | | | Carryback | 9 | 0 |
| Average Market Time | 95 | 101.36 | | | Cash to Loan | 4 | 0 |
| | | | | | Conventional | 1043 | 43 |
| | | | | | Rent/Lease | 0 | 0 |
| | | | | | SBA | 1 | 0 |
| | | | | | Wrap | 0 | 0 |
| | | | No Financing Reported | 0 | 0 | | |
| | | | Total | 2162 | 126 | | |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.

Home Sales Report

SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS

4/1/08 - 4/30/08

| | Sales | | | | | Listings | |
|--|--------|---|-------|-------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 1 | 1 | 0 | 0 | 2 | 4 | 0 |
| \$30,000 - \$39,999 | 0 | 0 | 1 | 0 | 1 | 7 | 0 |
| \$40,000 - \$49,999 | 2 | 1 | 0 | 1 | 4 | 11 | 1 |
| \$50,000 - \$59,999 | 7 | 1 | 0 | 2 | 10 | 36 | 1 |
| \$60,000 - \$69,999 | 7 | 1 | 0 | 1 | 9 | 69 | 11 |
| \$70,000 - \$79,999 | 5 | 4 | 0 | 2 | 11 | 95 | 22 |
| \$80,000 - \$89,999 | 10 | 10 | 0 | 0 | 20 | 146 | 33 |
| \$90,000 - \$99,999 | 5 | 13 | 1 | 3 | 22 | 241 | 44 |
| \$100,000 - \$119,999 | 28 | 53 | 19 | 6 | 106 | 629 | 101 |
| \$120,000 - \$139,999 | 27 | 62 | 53 | 17 | 159 | 1200 | 153 |
| \$140,000 - \$159,999 | 26 | 91 | 48 | 23 | 188 | 1378 | 197 |
| \$160,000 - \$179,999 | 34 | 83 | 54 | 16 | 187 | 1567 | 175 |
| \$180,000 - \$199,999 | 29 | 86 | 68 | 13 | 196 | 1548 | 150 |
| \$200,000 - \$249,999 | 42 | 179 | 165 | 21 | 407 | 2976 | 187 |
| \$250,000 - \$299,999 | 19 | 88 | 107 | 8 | 222 | 2115 | 107 |
| \$300,000 - \$399,999 | 12 | 61 | 143 | 6 | 222 | 2354 | 94 |
| \$400,000 - \$499,999 | 8 | 13 | 66 | 2 | 89 | 1372 | 30 |
| \$500,000 - \$549,999 | 0 | 2 | 26 | 1 | 29 | 396 | 7 |
| \$550,000 - \$749,999 | 0 | 11 | 31 | 0 | 42 | 1066 | 7 |
| \$750,000 - \$999,999 | 0 | 2 | 10 | 0 | 12 | 625 | 3 |
| \$1,000,000 - \$1,249,999 | 0 | 1 | 8 | 0 | 9 | 209 | 1 |
| \$1,250,000 - \$1,499,999 | 0 | 0 | 4 | 0 | 4 | 179 | 1 |
| \$1,500,000 - \$1,999,999 | 0 | 0 | 0 | 0 | 0 | 140 | 0 |
| \$2,000,000 - \$2,999,999 | 0 | 0 | 1 | 0 | 1 | 98 | 0 |
| \$3,000,000 OR OVER | 0 | 0 | 0 | 0 | 0 | 47 | 0 |
| Totals | 262 | 763 | 805 | 122 | 1952 | 18508 | 1325 |
| Average Price | 175.9 | 210.4 | 297.7 | 183.6 | 240.1 | 342.5 | 196.3 |
| (In Thousands \$) | | | | | | | |
| Median Price | 168.0 | 194.0 | 248.0 | 163.0 | 203.0 | 239.9 | 172.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 446306.4 | | Total Dollar Volume Condominium (In Thousands) 22404.4 | | | Total Home Sales Dollar Value (In Thousands) 468710.8 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| #Single | #Condo | #Single | | | #Condo | | |
| 1-30 Days | 447 | 29 | | | FHA | 369 | 36 |
| 31-60 Days | 361 | 22 | | | VA | 53 | 3 |
| 61-90 Days | 261 | 12 | | | FMHA | 0 | 0 |
| 91-120 Days | 190 | 15 | | | Exchange | 1 | 0 |
| 121-180 Days | 240 | 23 | | | Cash | 329 | 33 |
| More than 180 Days | 321 | 21 | | | Bond/IDA | 150 | 8 |
| Total Units Sold | 1830 | 122 | | | Carryback | 9 | 0 |
| Average Market Time | 102.08 | 107.16 | | | Cash to Loan | 6 | 0 |
| | | | | | Conventional | 910 | 42 |
| | | | | | Rent/Lease | 1 | 0 |
| | | | | | SBA | 1 | 0 |
| | | | | | Wrap | 1 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 1830 | 122 |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
3/1/2008 - 3/31/2008

| Sales | | | | | | Listings | |
|--|---------|---|----------------------------------|--|--------|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 0 | 0 | 0 | 0 | 0 | 2 | 0 |
| \$30,000 - \$39,999 | 1 | 0 | 0 | 0 | 1 | 11 | 0 |
| \$40,000 - \$49,999 | 1 | 0 | 0 | 0 | 1 | 10 | 2 |
| \$50,000 - \$59,999 | 1 | 1 | 1 | 0 | 3 | 26 | 2 |
| \$60,000 - \$69,999 | 5 | 2 | 0 | 0 | 7 | 53 | 10 |
| \$70,000 - \$79,999 | 4 | 6 | 3 | 2 | 15 | 76 | 23 |
| \$80,000 - \$89,999 | 4 | 4 | 0 | 0 | 8 | 124 | 24 |
| \$90,000 - \$99,999 | 11 | 8 | 1 | 0 | 20 | 190 | 35 |
| \$100,000 - \$119,999 | 24 | 29 | 16 | 11 | 80 | 558 | 108 |
| \$120,000 - \$139,999 | 28 | 49 | 37 | 7 | 121 | 1049 | 158 |
| \$140,000 - \$159,999 | 36 | 72 | 43 | 14 | 165 | 1301 | 198 |
| \$160,000 - \$179,999 | 27 | 80 | 48 | 12 | 167 | 1591 | 189 |
| \$180,000 - \$199,999 | 33 | 85 | 53 | 9 | 180 | 1696 | 171 |
| \$200,000 - \$249,999 | 36 | 177 | 120 | 15 | 348 | 3195 | 196 |
| \$250,000 - \$299,999 | 14 | 73 | 104 | 9 | 200 | 2329 | 119 |
| \$300,000 - \$399,999 | 18 | 65 | 118 | 8 | 209 | 2569 | 99 |
| \$400,000 - \$499,999 | 5 | 18 | 47 | 1 | 71 | 1474 | 30 |
| \$500,000 - \$549,999 | 1 | 5 | 17 | 0 | 23 | 424 | 7 |
| \$550,000 - \$749,999 | 1 | 5 | 42 | 0 | 48 | 1137 | 8 |
| \$750,000 - \$999,999 | 0 | 2 | 11 | 0 | 13 | 631 | 3 |
| \$1,000,000 - \$1,249,999 | 0 | 0 | 4 | 0 | 4 | 212 | 1 |
| \$1,250,000 - \$1,499,999 | 0 | 1 | 2 | 0 | 3 | 184 | 1 |
| \$1,500,000 - \$1,999,999 | 0 | 0 | 1 | 0 | 1 | 142 | 0 |
| \$2,000,000 - \$2,999,999 | 0 | 0 | 1 | 0 | 1 | 96 | 0 |
| \$3,000,000 OR OVER | 0 | 0 | 0 | 0 | 0 | 45 | 0 |
| Totals | 250 | 682 | 669 | 88 | 1689 | 19125 | 1384 |
| Average Price | 182.6 | 218.5 | 305.1 | 193.9 | 246.2 | 346.4 | 197.8 |
| (In Thousands \$) | | | | | | | |
| Median Price | 163.0 | 200.0 | 255.0 | 172.5 | 206.0 | 246.0 | 174.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 398788.5 | | Total Dollar Volume Condominium (In Thousands) 17062.3 | | Total Home Sales Dollar Value (In Thousands) 415850.8 | | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | #Single | #Condo | | |
| 1-30 Days | 422 | 25 | | FHA | 251 | 14 | |
| 31-60 Days | 283 | 17 | | VA | 31 | 2 | |
| 61-90 Days | 207 | 4 | | FMHA | 1 | 0 | |
| 91-120 Days | 177 | 12 | | Exchange | 4 | 0 | |
| 121-180 Days | 267 | 12 | | Cash | 276 | 22 | |
| More than 180 Days | 235 | 18 | | Bond/IDA | 139 | 9 | |
| Total Units Sold | 1601 | 88 | | Carryback | 4 | 0 | |
| Average Market Time | 97.89 | 106.31 | | Cash to Loan | 7 | 1 | |
| | | | | Conventional | 887 | 40 | |
| | | | | Rent/Lease | 1 | 0 | |
| | | | | SBA | 0 | 0 | |
| | | | | Wrap | 0 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 1601 | 88 | |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.

Home Sales Report

SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS

2/1/2008 - 2/29/2008

| Sales | | | | | | Listings | |
|--|---------|---|----------------------------------|--|---------|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 0 | 0 | 0 | 0 | 0 | 3 | 0 |
| \$30,000 - \$39,999 | 0 | 1 | 0 | 0 | 1 | 6 | 0 |
| \$40,000 - \$49,999 | 4 | 1 | 0 | 0 | 5 | 12 | 2 |
| \$50,000 - \$59,999 | 5 | 0 | 0 | 0 | 5 | 16 | 4 |
| \$60,000 - \$69,999 | 2 | 1 | 1 | 3 | 7 | 48 | 12 |
| \$70,000 - \$79,999 | 1 | 3 | 1 | 2 | 7 | 68 | 17 |
| \$80,000 - \$89,999 | 4 | 4 | 0 | 3 | 11 | 109 | 24 |
| \$90,000 - \$99,999 | 4 | 7 | 0 | 2 | 13 | 143 | 37 |
| \$100,000 - \$119,999 | 15 | 19 | 4 | 4 | 42 | 484 | 89 |
| \$120,000 - \$139,999 | 15 | 41 | 11 | 10 | 77 | 933 | 158 |
| \$140,000 - \$159,999 | 32 | 55 | 26 | 6 | 119 | 1251 | 192 |
| \$160,000 - \$179,999 | 24 | 71 | 34 | 4 | 133 | 1491 | 206 |
| \$180,000 - \$199,999 | 23 | 76 | 34 | 12 | 145 | 1755 | 173 |
| \$200,000 - \$249,999 | 37 | 133 | 107 | 17 | 294 | 3427 | 212 |
| \$250,000 - \$299,999 | 16 | 62 | 82 | 8 | 168 | 2537 | 120 |
| \$300,000 - \$399,999 | 9 | 38 | 89 | 3 | 139 | 2703 | 96 |
| \$400,000 - \$499,999 | 1 | 15 | 56 | 1 | 73 | 1481 | 32 |
| \$500,000 - \$549,999 | 1 | 4 | 12 | 0 | 17 | 427 | 4 |
| \$550,000 - \$749,999 | 0 | 6 | 24 | 0 | 30 | 1217 | 10 |
| \$750,000 - \$999,999 | 0 | 3 | 10 | 0 | 13 | 633 | 2 |
| \$1,000,000 - \$1,249,999 | 0 | 2 | 2 | 0 | 4 | 212 | 1 |
| \$1,250,000 - \$1,499,999 | 0 | 1 | 3 | 0 | 4 | 176 | 1 |
| \$1,500,000 - \$1,999,999 | 0 | 1 | 1 | 0 | 2 | 134 | 0 |
| \$2,000,000 - \$2,999,999 | 0 | 0 | 1 | 0 | 1 | 99 | 0 |
| \$3,000,000 OR OVER | 0 | 0 | 1 | 0 | 1 | 38 | 0 |
| Totals | 193 | 544 | 499 | 75 | 1311 | 19403 | 1392 |
| Average Price | 179.8 | 225.4 | 327.1 | 183.1 | 255.0 | 348.2 | 199.0 |
| (In Thousands \$) | | | | | | | |
| Median Price | 172.0 | 197.0 | 265.0 | 180.0 | 210.0 | 249.9 | 177.5 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 320592.7 | | Total Dollar Volume Condominium (In Thousands) 13732.2 | | Total Home Sales Dollar Value (In Thousands) 334324.9 | | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 261 | 9 | | FHA | 136 | 5 | |
| 31-60 Days | 195 | 14 | | VA | 23 | 2 | |
| 61-90 Days | 170 | 10 | | FMHA | 0 | 0 | |
| 91-120 Days | 156 | 15 | | Exchange | 0 | 0 | |
| 121-180 Days | 222 | 13 | | Cash | 201 | 23 | |
| More than 180 Days | 226 | 12 | | Bond/IDA | 103 | 5 | |
| Total Units Sold | 1236 | 75 | | Carryback | 8 | 0 | |
| Average Market Time | 109.78 | 110.19 | | Cash to Loan | 1 | 0 | |
| | | | | Conventional | 763 | 40 | |
| | | | | Rent/Lease | 1 | 0 | |
| | | | | SBA | 0 | 0 | |
| | | | | Wrap | 0 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 1236 | 75 | |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.

Home Sales Report

SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS

1/1/2008 - 1/31/2008

| | Sales | | | | | Listings | |
|--|---------|---|-------|--|----------------------------------|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | Condo | Units | Listed | Listed |
| Under \$29,999 | 1 | 1 | 0 | 0 | 2 | 4 | 0 |
| \$30,000 - \$39,999 | 0 | 0 | 0 | 0 | 0 | 4 | 0 |
| \$40,000 - \$49,999 | 1 | 1 | 0 | 0 | 2 | 16 | 2 |
| \$50,000 - \$59,999 | 3 | 1 | 0 | 0 | 4 | 16 | 3 |
| \$60,000 - \$69,999 | 3 | 0 | 1 | 0 | 4 | 31 | 11 |
| \$70,000 - \$79,999 | 4 | 1 | 0 | 0 | 5 | 58 | 14 |
| \$80,000 - \$89,999 | 4 | 2 | 2 | 0 | 8 | 96 | 17 |
| \$90,000 - \$99,999 | 4 | 3 | 1 | 1 | 9 | 116 | 35 |
| \$100,000 - \$119,999 | 20 | 16 | 4 | 8 | 48 | 360 | 82 |
| \$120,000 - \$139,999 | 20 | 29 | 11 | 17 | 77 | 826 | 140 |
| \$140,000 - \$159,999 | 13 | 25 | 16 | 11 | 65 | 1138 | 184 |
| \$160,000 - \$179,999 | 17 | 38 | 29 | 16 | 100 | 1490 | 208 |
| \$180,000 - \$199,999 | 17 | 58 | 27 | 6 | 108 | 1739 | 167 |
| \$200,000 - \$249,999 | 32 | 134 | 78 | 13 | 257 | 3464 | 200 |
| \$250,000 - \$299,999 | 16 | 46 | 72 | 3 | 137 | 2649 | 138 |
| \$300,000 - \$399,999 | 9 | 34 | 91 | 3 | 137 | 2807 | 96 |
| \$400,000 - \$499,999 | 1 | 10 | 53 | 3 | 67 | 1478 | 35 |
| \$500,000 - \$549,999 | 0 | 2 | 16 | 0 | 18 | 442 | 5 |
| \$550,000 - \$749,999 | 1 | 12 | 21 | 0 | 34 | 1226 | 12 |
| \$750,000 - \$999,999 | 0 | 5 | 13 | 0 | 18 | 619 | 3 |
| \$1,000,000 - \$1,249,999 | 0 | 0 | 5 | 0 | 5 | 206 | 1 |
| \$1,250,000 - \$1,499,999 | 0 | 0 | 0 | 0 | 0 | 183 | 1 |
| \$1,500,000 - \$1,999,999 | 0 | 1 | 0 | 0 | 1 | 119 | 0 |
| \$2,000,000 - \$2,999,999 | 0 | 0 | 0 | 0 | 0 | 99 | 0 |
| \$3,000,000 OR OVER | 0 | 0 | 0 | 0 | 0 | 35 | 0 |
| Totals | 166 | 419 | 440 | 81 | 1106 | 19221 | 1354 |
| Average Price | 179.1 | 237.6 | 327.5 | 179.7 | 260.3 | 350.4 | 204.2 |
| (In Thousands \$) | | | | | | | |
| Median Price | 170.0 | 208.0 | 280.0 | 167.0 | 219.0 | 255.0 | 179.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 273376.0 | | Total Dollar Volume Condominium (In Thousands) 14557.5 | | Total Home Sales Dollar Value (In Thousands) 287933.4 | | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 207 | 14 | | | FHA | 77 | 7 |
| 31-60 Days | 224 | 17 | | | VA | 26 | 2 |
| 61-90 Days | 145 | 11 | | | FMHA | 1 | 0 |
| 91-120 Days | 99 | 4 | | | Exchange | 1 | 0 |
| 121-180 Days | 171 | 16 | | | Cash | 180 | 13 |
| More than 180 Days | 173 | 17 | | | Bond/IDA | 74 | 8 |
| Total Units Sold | 1025 | 81 | | | Carryback | 2 | 0 |
| Average Market Time | 101.65 | 122.31 | | | Cash to Loan | 0 | 0 |
| | | | | | Conventional | 662 | 51 |
| | | | | | Rent/Lease | 2 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 0 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 1025 | 81 |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
1/1/2007 - 12/31/2007

| Sales | | | | | | Listings | |
|---|---------|--|----------------------------------|---|---------|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 6 | 5 | 1 | 0 | 12 | 5 | 0 |
| \$30,000 - \$39,999 | 10 | 2 | 1 | 0 | 13 | 4 | 0 |
| \$40,000 - \$49,999 | 10 | 4 | 0 | 2 | 16 | 16 | 0 |
| \$50,000 - \$59,999 | 31 | 7 | 2 | 2 | 42 | 15 | 5 |
| \$60,000 - \$69,999 | 35 | 9 | 0 | 6 | 50 | 25 | 6 |
| \$70,000 - \$79,999 | 53 | 16 | 1 | 20 | 90 | 43 | 8 |
| \$80,000 - \$89,999 | 44 | 16 | 3 | 24 | 87 | 68 | 20 |
| \$90,000 - \$99,999 | 61 | 20 | 4 | 28 | 113 | 112 | 33 |
| \$100,000 - \$119,999 | 171 | 66 | 13 | 79 | 329 | 283 | 63 |
| \$120,000 - \$139,999 | 282 | 163 | 26 | 184 | 655 | 608 | 126 |
| \$140,000 - \$159,999 | 349 | 274 | 81 | 236 | 940 | 958 | 165 |
| \$160,000 - \$179,999 | 358 | 468 | 163 | 308 | 1297 | 1337 | 183 |
| \$180,000 - \$199,999 | 365 | 863 | 274 | 226 | 1728 | 1670 | 169 |
| \$200,000 - \$249,999 | 558 | 3268 | 1373 | 342 | 5542 | 3588 | 214 |
| \$250,000 - \$299,999 | 241 | 1792 | 1314 | 154 | 3501 | 2668 | 140 |
| \$300,000 - \$399,999 | 181 | 1129 | 2126 | 67 | 3503 | 2771 | 96 |
| \$400,000 - \$499,999 | 56 | 307 | 1064 | 25 | 1452 | 1470 | 35 |
| \$500,000 - \$549,999 | 6 | 71 | 301 | 2 | 380 | 421 | 5 |
| \$550,000 - \$749,999 | 15 | 140 | 702 | 5 | 862 | 1219 | 13 |
| \$750,000 - \$999,999 | 2 | 48 | 285 | 0 | 335 | 566 | 3 |
| \$1,000,000 - \$1,249,999 | 2 | 5 | 93 | 0 | 100 | 191 | 1 |
| \$1,250,000 - \$1,499,999 | 0 | 6 | 50 | 0 | 56 | 170 | 0 |
| \$1,500,000 - \$1,999,999 | 2 | 5 | 36 | 0 | 43 | 125 | 1 |
| \$2,000,000 - \$2,999,999 | 0 | 0 | 24 | 0 | 24 | 94 | 0 |
| \$3,000,000 OR OVER | 0 | 0 | 4 | 0 | 4 | 28 | 0 |
| Totals | 2838 | 8684 | 7941 | 1710 | 21174 | 18455 | 1286 |
| Average Price | 193.6 | 257.8 | 392.5 | 189.4 | 294.2 | 353.2 | 209.5 |
| (In Thousands \$) | | | | | | | |
| Median Price | 180.0 | 235.0 | 328.0 | 176.0 | 245.0 | 259.9 | 184.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 5905004.7 | | Total Dollar Volume Condominium (In Thousands) 323793.7 | | Total Home Sales Dollar Value (In Thousands) 6229018.4 | | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 4733 | 491 | | FHA | 542 | 62 | |
| 31-60 Days | 3952 | 369 | | VA | 226 | 17 | |
| 61-90 Days | 3029 | 230 | | FMHA | 4 | 0 | |
| 91-120 Days | 2168 | 181 | | Exchange | 16 | 0 | |
| 121-180 Days | 2764 | 238 | | Cash | 1872 | 174 | |
| More than 180 Days | 2692 | 193 | | Bond/IDA | 2219 | 242 | |
| Total Units Sold | 19463 | 1710 | | Carryback | 60 | 4 | |
| Average Market Time | 93.03 | 85.12 | | Cash to Loan | 39 | 1 | |
| | | | | Conventional | 14456 | 1209 | |
| | | | | Rent/Lease | 11 | 1 | |
| | | | | SBA | 0 | 0 | |
| | | | | Wrap | 18 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 19463 | 1710 | |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
12/1/2007 - 12/31/2007

| | Sales | | | | | Listings | |
|--|---------|---|-------|--|---------|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 0 | 1 | 0 | 0 | 1 | 5 | 0 |
| \$30,000 - \$39,999 | 1 | 0 | 0 | 0 | 1 | 4 | 0 |
| \$40,000 - \$49,999 | 1 | 0 | 0 | 2 | 3 | 16 | 0 |
| \$50,000 - \$59,999 | 2 | 1 | 0 | 0 | 3 | 15 | 5 |
| \$60,000 - \$69,999 | 5 | 1 | 0 | 0 | 6 | 25 | 6 |
| \$70,000 - \$79,999 | 3 | 1 | 1 | 2 | 7 | 44 | 8 |
| \$80,000 - \$89,999 | 2 | 2 | 0 | 2 | 6 | 69 | 20 |
| \$90,000 - \$99,999 | 5 | 2 | 0 | 0 | 7 | 112 | 33 |
| \$100,000 - \$119,999 | 11 | 10 | 2 | 4 | 27 | 282 | 63 |
| \$120,000 - \$139,999 | 25 | 18 | 7 | 12 | 62 | 606 | 126 |
| \$140,000 - \$159,999 | 26 | 40 | 17 | 18 | 101 | 959 | 165 |
| \$160,000 - \$179,999 | 13 | 53 | 28 | 10 | 104 | 1336 | 183 |
| \$180,000 - \$199,999 | 17 | 64 | 34 | 10 | 125 | 1667 | 169 |
| \$200,000 - \$249,999 | 23 | 179 | 91 | 24 | 317 | 3586 | 213 |
| \$250,000 - \$299,999 | 18 | 83 | 109 | 4 | 214 | 2668 | 140 |
| \$300,000 - \$399,999 | 14 | 59 | 112 | 3 | 188 | 2770 | 96 |
| \$400,000 - \$499,999 | 3 | 14 | 65 | 1 | 83 | 1467 | 35 |
| \$500,000 - \$549,999 | 0 | 4 | 19 | 0 | 23 | 420 | 5 |
| \$550,000 - \$749,999 | 1 | 7 | 38 | 0 | 46 | 1219 | 13 |
| \$750,000 - \$999,999 | 0 | 0 | 16 | 0 | 16 | 566 | 3 |
| \$1,000,000 - \$1,249,999 | 1 | 1 | 7 | 0 | 9 | 190 | 1 |
| \$1,250,000 - \$1,499,999 | 0 | 0 | 1 | 0 | 1 | 169 | 0 |
| \$1,500,000 - \$1,999,999 | 0 | 0 | 1 | 0 | 1 | 125 | 1 |
| \$2,000,000 - \$2,999,999 | 0 | 0 | 1 | 0 | 1 | 94 | 0 |
| \$3,000,000 OR OVER | 0 | 0 | 1 | 0 | 1 | 28 | 0 |
| Totals | 171 | 540 | 550 | 92 | 1353 | 18442 | 1285 |
| Average Price | 192.4 | 235.1 | 357.7 | 178.0 | 275.6 | 353.1 | 209.5 |
| (In Thousands \$) | | | | | | | |
| Median Price | 165.0 | 217.5 | 294.9 | 165.0 | 230.0 | 259.9 | 184.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 356554.5 | | Total Dollar Volume Condominium (In Thousands) 16371.4 | | Total Home Sales Dollar Value (In Thousands) 372925.9 | | | |
| Time on Market OF UNITS SOLD | | | | Types of Financing OF UNITS SOLD | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 234 | 22 | | FHA | 82 | 7 | |
| 31-60 Days | 260 | 16 | | VA | 18 | 0 | |
| 61-90 Days | 224 | 8 | | FMHA | 0 | 0 | |
| 91-120 Days | 160 | 8 | | Exchange | 1 | 0 | |
| 121-180 Days | 169 | 15 | | Cash | 171 | 18 | |
| More than 180 Days | 209 | 23 | | Bond/IDA | 142 | 5 | |
| Total Units Sold | 1261 | 92 | | Carryback | 7 | 0 | |
| Average Market Time | 102.74 | 113.9 | | Cash to Loan | 2 | 0 | |
| | | | | Conventional | 837 | 62 | |
| | | | | Rent/Lease | 1 | 0 | |
| | | | | SBA | 0 | 0 | |
| | | | | Wrap | 0 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 1261 | 92 | |

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Arizona Regional Multiple Listing Service, Inc.

Home Sales Report

SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS

11/1/2007 - 11/30/2007

| | Sales | | | | | Listings | | | |
|--|---------|---|-------|-------|--|-------------|--------|--|--|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo | | |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed | | |
| Under \$29,999 | 1 | 0 | 0 | 0 | 1 | 6 | 0 | | |
| \$30,000 - \$39,999 | 1 | 1 | 1 | 0 | 3 | 3 | 0 | | |
| \$40,000 - \$49,999 | 0 | 1 | 0 | 0 | 1 | 15 | 0 | | |
| \$50,000 - \$59,999 | 1 | 1 | 0 | 1 | 3 | 15 | 5 | | |
| \$60,000 - \$69,999 | 2 | 2 | 0 | 0 | 4 | 33 | 5 | | |
| \$70,000 - \$79,999 | 2 | 3 | 0 | 1 | 6 | 44 | 8 | | |
| \$80,000 - \$89,999 | 4 | 0 | 1 | 2 | 7 | 68 | 15 | | |
| \$90,000 - \$99,999 | 3 | 0 | 0 | 3 | 6 | 99 | 31 | | |
| \$100,000 - \$119,999 | 15 | 7 | 1 | 2 | 25 | 245 | 65 | | |
| \$120,000 - \$139,999 | 18 | 23 | 5 | 6 | 52 | 570 | 136 | | |
| \$140,000 - \$159,999 | 16 | 26 | 10 | 12 | 64 | 850 | 169 | | |
| \$160,000 - \$179,999 | 21 | 37 | 20 | 13 | 91 | 1274 | 209 | | |
| \$180,000 - \$199,999 | 18 | 65 | 22 | 8 | 113 | 1699 | 172 | | |
| \$200,000 - \$249,999 | 23 | 175 | 77 | 22 | 297 | 3967 | 238 | | |
| \$250,000 - \$299,999 | 8 | 94 | 80 | 11 | 193 | 2812 | 145 | | |
| \$300,000 - \$399,999 | 8 | 58 | 141 | 3 | 210 | 3030 | 103 | | |
| \$400,000 - \$499,999 | 8 | 7 | 62 | 1 | 78 | 1588 | 33 | | |
| \$500,000 - \$549,999 | 0 | 6 | 19 | 0 | 25 | 442 | 8 | | |
| \$550,000 - \$749,999 | 2 | 6 | 41 | 0 | 49 | 1255 | 14 | | |
| \$750,000 - \$999,999 | 1 | 3 | 10 | 0 | 14 | 578 | 2 | | |
| \$1,000,000 - \$1,249,999 | 0 | 0 | 5 | 0 | 5 | 200 | 0 | | |
| \$1,250,000 - \$1,499,999 | 0 | 0 | 2 | 0 | 2 | 177 | 0 | | |
| \$1,500,000 - \$1,999,999 | 0 | 0 | 3 | 0 | 3 | 125 | 0 | | |
| \$2,000,000 - \$2,999,999 | 0 | 0 | 0 | 0 | 0 | 94 | 0 | | |
| \$3,000,000 OR OVER | 0 | 0 | 1 | 0 | 1 | 26 | 0 | | |
| Totals | 152 | 515 | 501 | 85 | 1253 | 19215 | 1358 | | |
| Average Price | 196.5 | 238.8 | 371.3 | 192.8 | 283.5 | 354.0 | 208.4 | | |
| (In Thousands \$) | | | | | | | | | |
| Median Price | 170.0 | 225.0 | 316.3 | 182.0 | 238.0 | 260.0 | 185.0 | | |
| (In Thousands \$) | | | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 338885.5 | | Total Dollar Volume Condominium (In Thousands) 16384.0 | | | Total Home Sales Dollar Value (In Thousands) 355269.5 | | | | |
| | | | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | | #Single | #Condo | | |
| 1-30 Days | 252 | 18 | | | FHA | 46 | 6 | | |
| 31-60 Days | 221 | 21 | | | VA | 17 | 4 | | |
| 61-90 Days | 198 | 9 | | | FMHA | 0 | 0 | | |
| 91-120 Days | 141 | 11 | | | Exchange | 2 | 0 | | |
| 121-180 Days | 182 | 17 | | | Cash | 148 | 16 | | |
| More than 180 Days | 170 | 9 | | | Bond/IDA | 116 | 8 | | |
| Total Units Sold | 1168 | 85 | | | Carryback | 6 | 0 | | |
| Average Market Time | 101.26 | 93.99 | | | Cash to Loan | 2 | 0 | | |
| | | | | | Conventional | 825 | 51 | | |
| | | | | | Rent/Lease | 3 | 0 | | |
| | | | | | SBA | 0 | 0 | | |
| | | | | | Wrap | 3 | 0 | | |
| | | | | | No Financing Reported | 0 | 0 | | |
| | | | | | Total | 1168 | 85 | | |
| | | | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.

Home Sales Report

SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS

10/1/2007 - 10/31/2007

| | Sales | | | | | Listings | |
|--|---------|---|-------|-------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 0 | 0 | 0 | 0 | 0 | 6 | 0 |
| \$30,000 - \$39,999 | 0 | 0 | 0 | 0 | 0 | 4 | 0 |
| \$40,000 - \$49,999 | 1 | 0 | 0 | 0 | 1 | 14 | 0 |
| \$50,000 - \$59,999 | 2 | 0 | 0 | 0 | 2 | 12 | 2 |
| \$60,000 - \$69,999 | 2 | 0 | 0 | 0 | 2 | 36 | 3 |
| \$70,000 - \$79,999 | 5 | 2 | 0 | 0 | 7 | 42 | 11 |
| \$80,000 - \$89,999 | 7 | 2 | 0 | 0 | 9 | 60 | 17 |
| \$90,000 - \$99,999 | 6 | 1 | 0 | 1 | 8 | 87 | 26 |
| \$100,000 - \$119,999 | 11 | 5 | 0 | 5 | 21 | 219 | 62 |
| \$120,000 - \$139,999 | 23 | 17 | 4 | 19 | 63 | 502 | 130 |
| \$140,000 - \$159,999 | 30 | 28 | 13 | 17 | 88 | 811 | 181 |
| \$160,000 - \$179,999 | 31 | 42 | 25 | 19 | 117 | 1263 | 211 |
| \$180,000 - \$199,999 | 20 | 62 | 20 | 14 | 116 | 1714 | 166 |
| \$200,000 - \$249,999 | 34 | 191 | 92 | 19 | 336 | 4175 | 224 |
| \$250,000 - \$299,999 | 11 | 93 | 81 | 6 | 191 | 3062 | 156 |
| \$300,000 - \$399,999 | 10 | 43 | 136 | 5 | 194 | 3239 | 101 |
| \$400,000 - \$499,999 | 3 | 17 | 59 | 3 | 82 | 1657 | 31 |
| \$500,000 - \$549,999 | 0 | 3 | 14 | 0 | 17 | 451 | 8 |
| \$550,000 - \$749,999 | 0 | 8 | 44 | 1 | 53 | 1303 | 13 |
| \$750,000 - \$999,999 | 0 | 3 | 16 | 0 | 19 | 603 | 2 |
| \$1,000,000 - \$1,249,999 | 0 | 0 | 8 | 0 | 8 | 214 | 0 |
| \$1,250,000 - \$1,499,999 | 0 | 0 | 2 | 0 | 2 | 191 | 0 |
| \$1,500,000 - \$1,999,999 | 0 | 0 | 4 | 0 | 4 | 122 | 0 |
| \$2,000,000 - \$2,999,999 | 0 | 0 | 2 | 0 | 2 | 92 | 0 |
| \$3,000,000 OR OVER | 0 | 0 | 0 | 0 | 0 | 28 | 0 |
| Totals | 196 | 517 | 520 | 109 | 1342 | 19907 | 1344 |
| Average Price | 176.5 | 240.8 | 380.7 | 192.4 | 281.7 | 356.0 | 208.3 |
| (In Thousands \$) | | | | | | | |
| Median Price | 165.0 | 222.5 | 316.6 | 168.5 | 230.0 | 265.0 | 184.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 357019.4 | | Total Dollar Volume Condominium (In Thousands) 20975.2 | | | Total Home Sales Dollar Value (In Thousands) 377994.6 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 272 | 26 | | | FHA | 58 | 8 |
| 31-60 Days | 243 | 23 | | | VA | 22 | 1 |
| 61-90 Days | 179 | 26 | | | FMHA | 0 | 0 |
| 91-120 Days | 167 | 13 | | | Exchange | 0 | 0 |
| 121-180 Days | 178 | 14 | | | Cash | 149 | 11 |
| More than 180 Days | 185 | 6 | | | Bond/IDA | 135 | 22 |
| Total Units Sold | 1233 | 109 | | | Carryback | 10 | 0 |
| Average Market Time | 98.31 | 80.83 | | | Cash to Loan | 2 | 0 |
| | | | | | Conventional | 856 | 67 |
| | | | | | Rent/Lease | 1 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 0 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 1233 | 109 |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.

Home Sales Report

SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS

9/1/2007 - 9/30/2007

| PRICE CLASS /TYPE | Sales | | | | | Listings | |
|--|---------|---|-------|-------|--|-------------|--------|
| | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 0 | 0 | 0 | 0 | 0 | 7 | 0 |
| \$30,000 - \$39,999 | 0 | 0 | 0 | 0 | 0 | 2 | 0 |
| \$40,000 - \$49,999 | 0 | 0 | 0 | 0 | 0 | 6 | 0 |
| \$50,000 - \$59,999 | 1 | 2 | 1 | 1 | 5 | 12 | 3 |
| \$60,000 - \$69,999 | 3 | 1 | 0 | 2 | 6 | 25 | 4 |
| \$70,000 - \$79,999 | 1 | 0 | 0 | 5 | 6 | 37 | 18 |
| \$80,000 - \$89,999 | 0 | 2 | 0 | 3 | 5 | 51 | 13 |
| \$90,000 - \$99,999 | 3 | 1 | 2 | 2 | 8 | 70 | 29 |
| \$100,000 - \$119,999 | 13 | 4 | 1 | 5 | 23 | 181 | 55 |
| \$120,000 - \$139,999 | 18 | 15 | 1 | 14 | 48 | 377 | 113 |
| \$140,000 - \$159,999 | 24 | 29 | 6 | 19 | 78 | 637 | 176 |
| \$160,000 - \$179,999 | 26 | 32 | 15 | 17 | 90 | 1145 | 203 |
| \$180,000 - \$199,999 | 13 | 63 | 29 | 16 | 121 | 1554 | 166 |
| \$200,000 - \$249,999 | 34 | 208 | 99 | 25 | 366 | 4343 | 232 |
| \$250,000 - \$299,999 | 14 | 93 | 103 | 11 | 221 | 3244 | 158 |
| \$300,000 - \$399,999 | 9 | 71 | 125 | 7 | 212 | 3457 | 116 |
| \$400,000 - \$499,999 | 3 | 10 | 64 | 1 | 78 | 1769 | 42 |
| \$500,000 - \$549,999 | 0 | 4 | 15 | 0 | 19 | 493 | 10 |
| \$550,000 - \$749,999 | 0 | 5 | 38 | 0 | 43 | 1355 | 10 |
| \$750,000 - \$999,999 | 0 | 3 | 19 | 0 | 22 | 659 | 3 |
| \$1,000,000 - \$1,249,999 | 0 | 0 | 5 | 0 | 5 | 221 | 0 |
| \$1,250,000 - \$1,499,999 | 0 | 0 | 3 | 0 | 3 | 196 | 0 |
| \$1,500,000 - \$1,999,999 | 0 | 0 | 0 | 0 | 0 | 118 | 0 |
| \$2,000,000 - \$2,999,999 | 0 | 0 | 1 | 0 | 1 | 90 | 0 |
| \$3,000,000 OR OVER | 0 | 0 | 0 | 0 | 0 | 29 | 0 |
| Totals | 162 | 543 | 527 | 128 | 1360 | 20078 | 1351 |
| Average Price | 188.0 | 243.4 | 362.4 | 183.6 | 277.3 | 364.2 | 213.1 |
| (In Thousands \$) | | | | | | | |
| Median Price | 175.0 | 226.0 | 304.9 | 175.0 | 234.0 | 274.9 | 189.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 353613.3 | | Total Dollar Volume Condominium (In Thousands) 23503.1 | | | Total Home Sales Dollar Value (In Thousands) 377116.4 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 279 | 37 | | | FHA | 47 | 7 |
| 31-60 Days | 260 | 23 | | | VA | 14 | 1 |
| 61-90 Days | 214 | 21 | | | FMHA | 0 | 0 |
| 91-120 Days | 153 | 16 | | | Exchange | 0 | 0 |
| 121-180 Days | 176 | 16 | | | Cash | 115 | 13 |
| More than 180 Days | 141 | 14 | | | Bond/IDA | 137 | 11 |
| Total Units Sold | 1232 | 128 | | | Carryback | 3 | 1 |
| Average Market Time | 91.5 | 87.2 | | | Cash to Loan | 0 | 0 |
| | | | | | Conventional | 910 | 95 |
| | | | | | Rent/Lease | 1 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 5 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 1232 | 128 |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.

Home Sales Report

SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS

8/1/2007 - 8/31/2007

| PRICE CLASS /TYPE | Sales | | | | | Listings | |
|--|---------|---|-------|-------|--|-------------|--------|
| | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 2 | 1 | 0 | 0 | 3 | 6 | 0 |
| \$30,000 - \$39,999 | 0 | 0 | 0 | 0 | 0 | 2 | 0 |
| \$40,000 - \$49,999 | 0 | 0 | 0 | 0 | 0 | 3 | 0 |
| \$50,000 - \$59,999 | 0 | 0 | 0 | 0 | 0 | 8 | 2 |
| \$60,000 - \$69,999 | 2 | 0 | 0 | 0 | 2 | 20 | 4 |
| \$70,000 - \$79,999 | 3 | 1 | 0 | 1 | 5 | 38 | 15 |
| \$80,000 - \$89,999 | 6 | 2 | 0 | 0 | 8 | 55 | 1 |
| \$90,000 - \$99,999 | 4 | 1 | 0 | 0 | 5 | 63 | 26 |
| \$100,000 - \$119,999 | 16 | 8 | 0 | 8 | 32 | 156 | 79 |
| \$120,000 - \$139,999 | 22 | 17 | 3 | 6 | 48 | 352 | 104 |
| \$140,000 - \$159,999 | 30 | 20 | 7 | 24 | 81 | 539 | 175 |
| \$160,000 - \$179,999 | 33 | 44 | 17 | 25 | 119 | 979 | 204 |
| \$180,000 - \$199,999 | 20 | 60 | 27 | 16 | 123 | 1502 | 156 |
| \$200,000 - \$249,999 | 29 | 259 | 120 | 31 | 439 | 4335 | 239 |
| \$250,000 - \$299,999 | 10 | 123 | 100 | 15 | 248 | 3255 | 126 |
| \$300,000 - \$399,999 | 4 | 85 | 168 | 3 | 260 | 3531 | 110 |
| \$400,000 - \$499,999 | 3 | 23 | 106 | 0 | 132 | 1783 | 39 |
| \$500,000 - \$549,999 | 1 | 7 | 26 | 0 | 34 | 493 | 9 |
| \$550,000 - \$749,999 | 1 | 13 | 67 | 1 | 82 | 1374 | 12 |
| \$750,000 - \$999,999 | 0 | 3 | 23 | 0 | 26 | 668 | 2 |
| \$1,000,000 - \$1,249,999 | 0 | 1 | 6 | 0 | 7 | 216 | 0 |
| \$1,250,000 - \$1,499,999 | 0 | 2 | 5 | 0 | 7 | 181 | 0 |
| \$1,500,000 - \$1,999,999 | 0 | 0 | 2 | 0 | 2 | 123 | 0 |
| \$2,000,000 - \$2,999,999 | 0 | 0 | 1 | 0 | 1 | 84 | 0 |
| \$3,000,000 OR OVER | 0 | 0 | 1 | 0 | 1 | 30 | 0 |
| Totals | 186 | 670 | 679 | 130 | 1665 | 19796 | 1313 |
| Average Price | 175.3 | 260.1 | 392.5 | 192.1 | 299.3 | 367.4 | 209.7 |
| (In Thousands \$) | | | | | | | |
| Median Price | 160.0 | 232.0 | 334.0 | 180.0 | 245.0 | 278.0 | 185.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 473376.8 | | Total Dollar Volume Condominium (In Thousands) 24976.7 | | | Total Home Sales Dollar Value (In Thousands) 498353.4 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 398 | 35 | | | FHA | 59 | 3 |
| 31-60 Days | 283 | 30 | | | VA | 23 | 2 |
| 61-90 Days | 239 | 14 | | | FMHA | 0 | 0 |
| 91-120 Days | 181 | 19 | | | Exchange | 2 | 0 |
| 121-180 Days | 237 | 15 | | | Cash | 134 | 13 |
| More than 180 Days | 186 | 16 | | | Bond/IDA | 158 | 23 |
| Total Units Sold | 1535 | 130 | | | Carryback | 3 | 0 |
| Average Market Time | 92.1 | 88.45 | | | Cash to Loan | 4 | 0 |
| | | | | | Conventional | 1152 | 89 |
| | | | | | Rent/Lease | 0 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 0 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 1535 | 130 |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.

Home Sales Report

SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS

7/1/2007 - 7/31/2007

| | Sales | | | | | Listings | |
|--|---------|---|-------|-------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 0 | 0 | 0 | 0 | 0 | 7 | 0 |
| \$30,000 - \$39,999 | 0 | 0 | 0 | 0 | 0 | 2 | 0 |
| \$40,000 - \$49,999 | 2 | 1 | 0 | 0 | 3 | 5 | 0 |
| \$50,000 - \$59,999 | 1 | 0 | 0 | 0 | 1 | 7 | 1 |
| \$60,000 - \$69,999 | 1 | 0 | 0 | 1 | 2 | 14 | 6 |
| \$70,000 - \$79,999 | 4 | 1 | 0 | 2 | 7 | 41 | 6 |
| \$80,000 - \$89,999 | 1 | 4 | 0 | 1 | 6 | 39 | 20 |
| \$90,000 - \$99,999 | 5 | 2 | 0 | 2 | 9 | 65 | 23 |
| \$100,000 - \$119,999 | 16 | 5 | 1 | 14 | 36 | 146 | 75 |
| \$120,000 - \$139,999 | 18 | 7 | 2 | 15 | 42 | 295 | 98 |
| \$140,000 - \$159,999 | 25 | 26 | 2 | 27 | 80 | 467 | 170 |
| \$160,000 - \$179,999 | 20 | 58 | 12 | 25 | 115 | 795 | 194 |
| \$180,000 - \$199,999 | 19 | 73 | 25 | 23 | 140 | 1357 | 182 |
| \$200,000 - \$249,999 | 37 | 268 | 133 | 18 | 457 | 4277 | 251 |
| \$250,000 - \$299,999 | 14 | 150 | 114 | 16 | 294 | 3292 | 139 |
| \$300,000 - \$399,999 | 14 | 94 | 221 | 9 | 338 | 3477 | 124 |
| \$400,000 - \$499,999 | 2 | 24 | 105 | 3 | 134 | 1754 | 62 |
| \$500,000 - \$549,999 | 0 | 6 | 24 | 0 | 30 | 514 | 10 |
| \$550,000 - \$749,999 | 1 | 14 | 75 | 1 | 91 | 1398 | 9 |
| \$750,000 - \$999,999 | 0 | 1 | 31 | 0 | 32 | 657 | 1 |
| \$1,000,000 - \$1,249,999 | 0 | 0 | 7 | 0 | 7 | 205 | 0 |
| \$1,250,000 - \$1,499,999 | 0 | 0 | 4 | 0 | 4 | 170 | 0 |
| \$1,500,000 - \$1,999,999 | 0 | 0 | 3 | 0 | 3 | 119 | 0 |
| \$2,000,000 - \$2,999,999 | 0 | 0 | 3 | 0 | 3 | 79 | 0 |
| \$3,000,000 OR OVER | 0 | 0 | 0 | 0 | 0 | 32 | 0 |
| Totals | 180 | 734 | 762 | 157 | 1834 | 19214 | 1371 |
| Average Price | 189.2 | 253.0 | 397.0 | 190.1 | 301.2 | 371.6 | 215.9 |
| (In Thousands \$) | | | | | | | |
| Median Price | 172.0 | 235.0 | 339.0 | 174.9 | 250.0 | 280.0 | 189.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 522254.3 | | Total Dollar Volume Condominium (In Thousands) 29846.4 | | | Total Home Sales Dollar Value (In Thousands) 552320.7 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 404 | 49 | | | FHA | 44 | 7 |
| 31-60 Days | 326 | 42 | | | VA | 26 | 1 |
| 61-90 Days | 313 | 19 | | | FMHA | 2 | 0 |
| 91-120 Days | 191 | 11 | | | Exchange | 1 | 0 |
| 121-180 Days | 210 | 21 | | | Cash | 130 | 13 |
| More than 180 Days | 223 | 15 | | | Bond/IDA | 209 | 29 |
| Total Units Sold | 1676 | 157 | | | Carryback | 5 | 0 |
| Average Market Time | 92.88 | 76.34 | | | Cash to Loan | 3 | 0 |
| | | | | | Conventional | 1255 | 107 |
| | | | | | Rent/Lease | 0 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 1 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 1676 | 157 |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.

Home Sales Report

SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS

6/1/2007 - 6/30/2007

| PRICE CLASS /TYPE | Sales | | | | | Listings | |
|--|---------|---|-------|-------|--|-------------|--------|
| | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 1 | 0 | 0 | 0 | 1 | 7 | 0 |
| \$30,000 - \$39,999 | 2 | 0 | 0 | 0 | 2 | 2 | 0 |
| \$40,000 - \$49,999 | 4 | 1 | 0 | 0 | 5 | 3 | 0 |
| \$50,000 - \$59,999 | 1 | 0 | 0 | 0 | 1 | 6 | 0 |
| \$60,000 - \$69,999 | 3 | 0 | 0 | 0 | 3 | 8 | 4 |
| \$70,000 - \$79,999 | 4 | 3 | 0 | 0 | 7 | 30 | 8 |
| \$80,000 - \$89,999 | 3 | 1 | 1 | 0 | 5 | 40 | 18 |
| \$90,000 - \$99,999 | 6 | 3 | 1 | 1 | 11 | 50 | 18 |
| \$100,000 - \$119,999 | 10 | 4 | 2 | 8 | 24 | 137 | 63 |
| \$120,000 - \$139,999 | 23 | 15 | 2 | 15 | 55 | 274 | 99 |
| \$140,000 - \$159,999 | 31 | 22 | 5 | 24 | 82 | 406 | 176 |
| \$160,000 - \$179,999 | 28 | 46 | 14 | 27 | 115 | 708 | 195 |
| \$180,000 - \$199,999 | 38 | 88 | 20 | 24 | 170 | 1232 | 179 |
| \$200,000 - \$249,999 | 48 | 350 | 136 | 29 | 563 | 4253 | 241 |
| \$250,000 - \$299,999 | 18 | 193 | 128 | 17 | 356 | 3260 | 145 |
| \$300,000 - \$399,999 | 18 | 107 | 227 | 12 | 364 | 3549 | 117 |
| \$400,000 - \$499,999 | 8 | 37 | 114 | 2 | 161 | 1848 | 53 |
| \$500,000 - \$549,999 | 0 | 12 | 36 | 0 | 48 | 526 | 11 |
| \$550,000 - \$749,999 | 3 | 12 | 77 | 1 | 93 | 1451 | 16 |
| \$750,000 - \$999,999 | 0 | 9 | 35 | 0 | 44 | 644 | 4 |
| \$1,000,000 - \$1,249,999 | 0 | 1 | 7 | 0 | 8 | 193 | 0 |
| \$1,250,000 - \$1,499,999 | 0 | 0 | 7 | 0 | 7 | 169 | 0 |
| \$1,500,000 - \$1,999,999 | 0 | 1 | 5 | 0 | 6 | 120 | 0 |
| \$2,000,000 - \$2,999,999 | 0 | 0 | 2 | 0 | 2 | 72 | 0 |
| \$3,000,000 OR OVER | 0 | 0 | 0 | 0 | 0 | 32 | 0 |
| Totals | 249 | 905 | 819 | 160 | 2133 | 19020 | 1347 |
| Average Price | 197.5 | 263.0 | 403.7 | 200.3 | 304.7 | 375.7 | 218.9 |
| (In Thousands \$) | | | | | | | |
| Median Price | 185.0 | 239.5 | 337.5 | 182.0 | 250.0 | 288.0 | 189.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 617889.6 | | Total Dollar Volume Condominium (In Thousands) 32040.1 | | | Total Home Sales Dollar Value (In Thousands) 649929.7 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 495 | 50 | | | FHA | 52 | 5 |
| 31-60 Days | 447 | 43 | | | VA | 19 | 1 |
| 61-90 Days | 314 | 19 | | | FMHA | 0 | 0 |
| 91-120 Days | 224 | 23 | | | Exchange | 3 | 0 |
| 121-180 Days | 220 | 8 | | | Cash | 153 | 16 |
| More than 180 Days | 261 | 17 | | | Bond/IDA | 221 | 21 |
| Total Units Sold | 1973 | 160 | | | Carryback | 5 | 0 |
| Average Market Time | 90.09 | 77.66 | | | Cash to Loan | 3 | 0 |
| | | | | | Conventional | 1517 | 117 |
| | | | | | Rent/Lease | 0 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 0 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 1973 | 160 |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.

Home Sales Report

SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS

5/1/2007 - 5/31/2007

| PRICE CLASS /TYPE | Sales | | | | | Listings | |
|--|---------|---|-------|-------|--|-------------|--------|
| | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 0 | 1 | 1 | 0 | 2 | 5 | 0 |
| \$30,000 - \$39,999 | 1 | 0 | 0 | 0 | 1 | 3 | 0 |
| \$40,000 - \$49,999 | 0 | 1 | 0 | 0 | 1 | 5 | 0 |
| \$50,000 - \$59,999 | 3 | 2 | 1 | 0 | 6 | 6 | 0 |
| \$60,000 - \$69,999 | 2 | 0 | 0 | 1 | 3 | 9 | 3 |
| \$70,000 - \$79,999 | 7 | 0 | 0 | 0 | 7 | 27 | 8 |
| \$80,000 - \$89,999 | 5 | 1 | 0 | 2 | 8 | 49 | 16 |
| \$90,000 - \$99,999 | 8 | 4 | 0 | 3 | 15 | 46 | 20 |
| \$100,000 - \$119,999 | 15 | 7 | 2 | 7 | 31 | 135 | 43 |
| \$120,000 - \$139,999 | 31 | 11 | 0 | 21 | 63 | 262 | 87 |
| \$140,000 - \$159,999 | 31 | 17 | 5 | 14 | 67 | 357 | 163 |
| \$160,000 - \$179,999 | 41 | 38 | 11 | 33 | 123 | 643 | 179 |
| \$180,000 - \$199,999 | 43 | 94 | 25 | 32 | 194 | 1128 | 175 |
| \$200,000 - \$249,999 | 69 | 349 | 136 | 30 | 584 | 4052 | 228 |
| \$250,000 - \$299,999 | 29 | 223 | 143 | 16 | 411 | 3322 | 129 |
| \$300,000 - \$399,999 | 15 | 130 | 220 | 9 | 374 | 3649 | 108 |
| \$400,000 - \$499,999 | 7 | 33 | 102 | 3 | 145 | 1888 | 42 |
| \$500,000 - \$549,999 | 2 | 6 | 40 | 0 | 48 | 532 | 11 |
| \$550,000 - \$749,999 | 1 | 14 | 67 | 1 | 83 | 1437 | 18 |
| \$750,000 - \$999,999 | 0 | 4 | 28 | 0 | 32 | 669 | 4 |
| \$1,000,000 - \$1,249,999 | 0 | 1 | 14 | 0 | 15 | 194 | 0 |
| \$1,250,000 - \$1,499,999 | 0 | 3 | 7 | 0 | 10 | 168 | 0 |
| \$1,500,000 - \$1,999,999 | 0 | 0 | 5 | 0 | 5 | 126 | 0 |
| \$2,000,000 - \$2,999,999 | 0 | 0 | 4 | 0 | 4 | 64 | 0 |
| \$3,000,000 OR OVER | 0 | 0 | 0 | 0 | 0 | 29 | 0 |
| Totals | 310 | 939 | 811 | 172 | 2232 | 18805 | 1234 |
| Average Price | 194.4 | 263.8 | 405.8 | 196.1 | 300.5 | 379.2 | 220.9 |
| (In Thousands \$) | | | | | | | |
| Median Price | 182.5 | 240.0 | 330.0 | 184.9 | 250.0 | 292.0 | 189.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 637066.1 | | Total Dollar Volume Condominium (In Thousands) 33733.3 | | | Total Home Sales Dollar Value (In Thousands) 670799.5 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 568 | 50 | | | FHA | 45 | 6 |
| 31-60 Days | 472 | 40 | | | VA | 21 | 2 |
| 61-90 Days | 326 | 28 | | | FMHA | 2 | 0 |
| 91-120 Days | 161 | 15 | | | Exchange | 2 | 0 |
| 121-180 Days | 226 | 21 | | | Cash | 164 | 14 |
| More than 180 Days | 294 | 18 | | | Bond/IDA | 205 | 21 |
| Total Units Sold | 2060 | 172 | | | Carryback | 7 | 0 |
| Average Market Time | 87.16 | 80.68 | | | Cash to Loan | 6 | 1 |
| | | | | | Conventional | 1602 | 128 |
| | | | | | Rent/Lease | 3 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 3 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 2060 | 172 |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.

Home Sales Report

SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS

4/1/2007 - 4/30/2007

| | Sales | | | | | Listings | |
|--|---------|---|----------------------------------|--|---------|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 0 | 1 | 0 | 0 | 1 | 4 | 0 |
| \$30,000 - \$39,999 | 0 | 0 | 0 | 0 | 0 | 3 | 0 |
| \$40,000 - \$49,999 | 1 | 1 | 0 | 0 | 2 | 7 | 0 |
| \$50,000 - \$59,999 | 5 | 1 | 0 | 0 | 6 | 4 | 0 |
| \$60,000 - \$69,999 | 5 | 0 | 0 | 1 | 6 | 9 | 1 |
| \$70,000 - \$79,999 | 7 | 0 | 0 | 3 | 10 | 27 | 4 |
| \$80,000 - \$89,999 | 4 | 0 | 0 | 6 | 10 | 40 | 13 |
| \$90,000 - \$99,999 | 5 | 0 | 0 | 7 | 12 | 46 | 16 |
| \$100,000 - \$119,999 | 19 | 9 | 1 | 10 | 39 | 132 | 45 |
| \$120,000 - \$139,999 | 34 | 12 | 2 | 20 | 68 | 241 | 78 |
| \$140,000 - \$159,999 | 42 | 18 | 5 | 28 | 93 | 345 | 124 |
| \$160,000 - \$179,999 | 46 | 37 | 4 | 27 | 114 | 574 | 187 |
| \$180,000 - \$199,999 | 34 | 80 | 19 | 30 | 163 | 1024 | 162 |
| \$200,000 - \$249,999 | 74 | 338 | 126 | 47 | 585 | 3911 | 230 |
| \$250,000 - \$299,999 | 28 | 203 | 124 | 18 | 373 | 3313 | 135 |
| \$300,000 - \$399,999 | 25 | 134 | 197 | 6 | 362 | 3579 | 111 |
| \$400,000 - \$499,999 | 5 | 43 | 96 | 5 | 149 | 1872 | 45 |
| \$500,000 - \$549,999 | 2 | 9 | 27 | 0 | 38 | 523 | 10 |
| \$550,000 - \$749,999 | 4 | 17 | 59 | 2 | 82 | 1449 | 19 |
| \$750,000 - \$999,999 | 1 | 4 | 33 | 0 | 38 | 691 | 7 |
| \$1,000,000 - \$1,249,999 | 0 | 0 | 8 | 0 | 8 | 193 | 0 |
| \$1,250,000 - \$1,499,999 | 0 | 0 | 5 | 0 | 5 | 166 | 0 |
| \$1,500,000 - \$1,999,999 | 0 | 2 | 4 | 0 | 6 | 127 | 0 |
| \$2,000,000 - \$2,999,999 | 0 | 0 | 2 | 0 | 2 | 57 | 0 |
| \$3,000,000 OR OVER | 0 | 0 | 0 | 0 | 0 | 29 | 0 |
| Totals | 341 | 909 | 712 | 210 | 2172 | 18366 | 1187 |
| Average Price | 199.3 | 268.3 | 399.0 | 190.7 | 292.8 | 382.7 | 227.9 |
| (In Thousands \$) | | | | | | | |
| Median Price | 182.0 | 243.9 | 330.0 | 180.5 | 248.0 | 295.0 | 197.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 595958.7 | | Total Dollar Volume Condominium (In Thousands) 40057.0 | | Total Home Sales Dollar Value (In Thousands) 636015.8 | | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 550 | 72 | | FHA | 39 | 5 | |
| 31-60 Days | 453 | 49 | | VA | 18 | 3 | |
| 61-90 Days | 250 | 26 | | FMHA | 0 | 0 | |
| 91-120 Days | 157 | 14 | | Exchange | 0 | 0 | |
| 121-180 Days | 278 | 23 | | Cash | 196 | 26 | |
| More than 180 Days | 260 | 24 | | Bond/IDA | 248 | 51 | |
| Total Units Sold | 1962 | 210 | | Carryback | 2 | 0 | |
| Average Market Time | 87.27 | 79.29 | | Cash to Loan | 5 | 0 | |
| | | | | Conventional | 1450 | 124 | |
| | | | | Rent/Lease | 2 | 1 | |
| | | | | SBA | 0 | 0 | |
| | | | | Wrap | 2 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 1962 | 210 | |

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Arizona Regional Multiple Listing Service, Inc.

Home Sales Report

SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS

3/1/2007 - 3/31/2007

| PRICE CLASS /TYPE | Sales | | | | | Listings | |
|--|---------|---|-------|-------|--|-------------|--------|
| | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 0 | 0 | 0 | 0 | 0 | 3 | 0 |
| \$30,000 - \$39,999 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| \$40,000 - \$49,999 | 1 | 0 | 0 | 0 | 1 | 5 | 0 |
| \$50,000 - \$59,999 | 7 | 0 | 0 | 1 | 8 | 6 | 0 |
| \$60,000 - \$69,999 | 2 | 3 | 0 | 0 | 5 | 13 | 0 |
| \$70,000 - \$79,999 | 7 | 1 | 0 | 1 | 9 | 31 | 2 |
| \$80,000 - \$89,999 | 7 | 1 | 1 | 3 | 12 | 41 | 13 |
| \$90,000 - \$99,999 | 8 | 1 | 0 | 4 | 13 | 59 | 13 |
| \$100,000 - \$119,999 | 19 | 7 | 1 | 8 | 35 | 111 | 38 |
| \$120,000 - \$139,999 | 22 | 12 | 1 | 25 | 60 | 241 | 76 |
| \$140,000 - \$159,999 | 28 | 17 | 3 | 28 | 76 | 322 | 116 |
| \$160,000 - \$179,999 | 35 | 31 | 3 | 49 | 118 | 516 | 192 |
| \$180,000 - \$199,999 | 56 | 76 | 19 | 24 | 175 | 949 | 157 |
| \$200,000 - \$249,999 | 77 | 369 | 127 | 39 | 612 | 3743 | 227 |
| \$250,000 - \$299,999 | 41 | 200 | 129 | 16 | 386 | 3312 | 116 |
| \$300,000 - \$399,999 | 27 | 143 | 224 | 1 | 395 | 3521 | 129 |
| \$400,000 - \$499,999 | 10 | 39 | 104 | 2 | 155 | 1833 | 48 |
| \$500,000 - \$549,999 | 0 | 7 | 29 | 0 | 36 | 525 | 10 |
| \$550,000 - \$749,999 | 1 | 15 | 74 | 0 | 90 | 1417 | 16 |
| \$750,000 - \$999,999 | 0 | 6 | 25 | 0 | 31 | 669 | 8 |
| \$1,000,000 - \$1,249,999 | 0 | 1 | 11 | 0 | 12 | 170 | 0 |
| \$1,250,000 - \$1,499,999 | 0 | 0 | 4 | 0 | 4 | 170 | 0 |
| \$1,500,000 - \$1,999,999 | 1 | 1 | 6 | 0 | 8 | 116 | 0 |
| \$2,000,000 - \$2,999,999 | 0 | 0 | 2 | 0 | 2 | 63 | 0 |
| \$3,000,000 OR OVER | 0 | 0 | 1 | 0 | 1 | 32 | 0 |
| Totals | 349 | 930 | 764 | 201 | 2244 | 17869 | 1161 |
| Average Price | 206.1 | 267.4 | 407.9 | 179.0 | 297.8 | 384.2 | 231.1 |
| (In Thousands \$) | | | | | | | |
| Median Price | 192.5 | 243.0 | 335.0 | 171.5 | 249.9 | 297.2 | 199.8 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 632247.5 | | Total Dollar Volume Condominium (In Thousands) 35983.1 | | | Total Home Sales Dollar Value (In Thousands) 668230.6 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 578 | 69 | | | FHA | 34 | 4 |
| 31-60 Days | 383 | 42 | | | VA | 21 | 1 |
| 61-90 Days | 236 | 19 | | | FMHA | 0 | 0 |
| 91-120 Days | 222 | 18 | | | Exchange | 1 | 0 |
| 121-180 Days | 333 | 32 | | | Cash | 225 | 15 |
| More than 180 Days | 282 | 18 | | | Bond/IDA | 222 | 29 |
| Total Units Sold | 2043 | 201 | | | Carryback | 1 | 1 |
| Average Market Time | 91.03 | 75.06 | | | Cash to Loan | 5 | 1 |
| | | | | | Conventional | 1533 | 150 |
| | | | | | Rent/Lease | 0 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 1 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 2043 | 201 |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS

2/1/2007 - 2/28/2007

| PRICE CLASS /TYPE | Sales | | | | | Listings | |
|--|---------|---|-----------------------|-------|--|-------------|--------|
| | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 1 | 0 | 0 | 0 | 1 | 4 | 0 |
| \$30,000 - \$39,999 | 1 | 1 | 0 | 0 | 2 | 1 | 0 |
| \$40,000 - \$49,999 | 0 | 1 | 0 | 0 | 1 | 4 | 0 |
| \$50,000 - \$59,999 | 5 | 0 | 0 | 0 | 5 | 8 | 0 |
| \$60,000 - \$69,999 | 6 | 0 | 0 | 1 | 7 | 12 | 1 |
| \$70,000 - \$79,999 | 3 | 1 | 0 | 1 | 5 | 29 | 2 |
| \$80,000 - \$89,999 | 3 | 1 | 0 | 5 | 9 | 37 | 11 |
| \$90,000 - \$99,999 | 9 | 3 | 0 | 4 | 16 | 47 | 15 |
| \$100,000 - \$119,999 | 15 | 2 | 2 | 7 | 26 | 113 | 33 |
| \$120,000 - \$139,999 | 25 | 8 | 0 | 16 | 49 | 243 | 68 |
| \$140,000 - \$159,999 | 26 | 25 | 2 | 15 | 68 | 300 | 103 |
| \$160,000 - \$179,999 | 31 | 35 | 9 | 39 | 114 | 454 | 171 |
| \$180,000 - \$199,999 | 40 | 78 | 22 | 16 | 156 | 853 | 151 |
| \$200,000 - \$249,999 | 69 | 310 | 140 | 28 | 547 | 3373 | 225 |
| \$250,000 - \$299,999 | 30 | 165 | 122 | 11 | 328 | 3164 | 113 |
| \$300,000 - \$399,999 | 20 | 106 | 194 | 3 | 323 | 3393 | 112 |
| \$400,000 - \$499,999 | 2 | 27 | 91 | 1 | 121 | 1724 | 51 |
| \$500,000 - \$549,999 | 2 | 4 | 16 | 0 | 22 | 509 | 10 |
| \$550,000 - \$749,999 | 0 | 17 | 71 | 0 | 88 | 1284 | 13 |
| \$750,000 - \$999,999 | 2 | 6 | 25 | 0 | 33 | 639 | 8 |
| \$1,000,000 - \$1,249,999 | 0 | 1 | 8 | 0 | 9 | 157 | 1 |
| \$1,250,000 - \$1,499,999 | 0 | 1 | 4 | 0 | 5 | 153 | 0 |
| \$1,500,000 - \$1,999,999 | 0 | 1 | 3 | 0 | 4 | 107 | 0 |
| \$2,000,000 - \$2,999,999 | 0 | 0 | 3 | 0 | 3 | 61 | 0 |
| \$3,000,000 OR OVER | 0 | 0 | 0 | 0 | 0 | 30 | 0 |
| Totals | 290 | 793 | 712 | 147 | 1942 | 16699 | 1088 |
| Average Price | 198.4 | 265.4 | 393.5 | 178.3 | 295.8 | 384.3 | 232.4 |
| (In Thousands \$) | | | | | | | |
| Median Price | 190.0 | 238.5 | 325.0 | 170.5 | 245.5 | 299.0 | 199.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 548146.1 | | Total Dollar Volume Condominium (In Thousands) 26203.1 | | | Total Home Sales Dollar Value (In Thousands) 574349.2 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 389 | 35 | | | FHA | 21 | 2 |
| 31-60 Days | 306 | 19 | | | VA | 17 | 3 |
| 61-90 Days | 287 | 21 | | | FMHA | 0 | 0 |
| 91-120 Days | 229 | 16 | | | Exchange | 0 | 0 |
| 121-180 Days | 304 | 37 | | | Cash | 166 | 6 |
| More than 180 Days | 271 | 19 | | | Bond/IDA | 228 | 17 |
| Total Units Sold | 1795 | 147 | | | Carryback | 5 | 1 |
| Average Market Time | 97.9 | 100.41 | | | Cash to Loan | 2 | 0 |
| | | | | | Conventional | 1354 | 118 |
| | | | | | Rent/Lease | 0 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 2 | 0 |
| | | | No Financing Reported | 0 | 0 | | |
| | | | Total | 1795 | 147 | | |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
1/1/2007 - 1/31/2007

| PRICE CLASS /TYPE | Sales | | | | | Listings | |
|--|--------|---|-------|-------|--|-------------|--------|
| | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 0 | 0 | 0 | 0 | 0 | 3 | 0 |
| \$30,000 - \$39,999 | 1 | 0 | 0 | 0 | 1 | 1 | 0 |
| \$40,000 - \$49,999 | 0 | 0 | 0 | 0 | 0 | 6 | 0 |
| \$50,000 - \$59,999 | 2 | 0 | 0 | 0 | 2 | 5 | 0 |
| \$60,000 - \$69,999 | 1 | 2 | 0 | 0 | 3 | 12 | 0 |
| \$70,000 - \$79,999 | 3 | 3 | 0 | 3 | 9 | 21 | 3 |
| \$80,000 - \$89,999 | 4 | 1 | 0 | 2 | 7 | 39 | 13 |
| \$90,000 - \$99,999 | 0 | 1 | 1 | 2 | 4 | 48 | 16 |
| \$100,000 - \$119,999 | 12 | 4 | 0 | 5 | 21 | 99 | 30 |
| \$120,000 - \$139,999 | 21 | 11 | 1 | 15 | 48 | 239 | 66 |
| \$140,000 - \$159,999 | 30 | 10 | 2 | 11 | 53 | 300 | 93 |
| \$160,000 - \$179,999 | 34 | 21 | 1 | 19 | 75 | 419 | 167 |
| \$180,000 - \$199,999 | 42 | 66 | 13 | 14 | 135 | 810 | 139 |
| \$200,000 - \$249,999 | 40 | 302 | 119 | 29 | 490 | 3198 | 251 |
| \$250,000 - \$299,999 | 15 | 171 | 101 | 12 | 299 | 3072 | 127 |
| \$300,000 - \$399,999 | 19 | 91 | 165 | 5 | 280 | 3307 | 122 |
| \$400,000 - \$499,999 | 3 | 30 | 95 | 3 | 131 | 1707 | 52 |
| \$500,000 - \$549,999 | 1 | 2 | 29 | 2 | 34 | 462 | 14 |
| \$550,000 - \$749,999 | 2 | 11 | 61 | 0 | 74 | 1231 | 7 |
| \$750,000 - \$999,999 | 4 | 7 | 27 | 0 | 38 | 602 | 8 |
| \$1,000,000 - \$1,249,999 | 1 | 0 | 10 | 0 | 11 | 152 | 1 |
| \$1,250,000 - \$1,499,999 | 0 | 0 | 8 | 0 | 8 | 140 | 0 |
| \$1,500,000 - \$1,999,999 | 0 | 0 | 0 | 0 | 0 | 100 | 0 |
| \$2,000,000 - \$2,999,999 | 0 | 0 | 2 | 0 | 2 | 62 | 0 |
| \$3,000,000 OR OVER | 0 | 0 | 0 | 0 | 0 | 26 | 0 |
| Totals | 235 | 733 | 635 | 122 | 1725 | 16061 | 1109 |
| Average Price | 212.0 | 260.4 | 409.3 | 199.0 | 304.2 | 383.4 | 235.3 |
| (In Thousands \$) | | | | | | | |
| Median Price | 184.0 | 239.0 | 340.0 | 185.0 | 250.0 | 299.0 | 207.5 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 500536.4 | | Total Dollar Volume Condominium (In Thousands) 24273.6 | | | Total Home Sales Dollar Value (In Thousands) 524810.0 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| #Single | #Condo | #Single | | | #Condo | | |
| 1-30 Days | 342 | 32 | | | FHA | 20 | 2 |
| 31-60 Days | 298 | 24 | | | VA | 11 | 0 |
| 61-90 Days | 260 | 18 | | | FMHA | 0 | 0 |
| 91-120 Days | 198 | 16 | | | Exchange | 3 | 0 |
| 121-180 Days | 272 | 20 | | | Cash | 114 | 10 |
| More than 180 Days | 224 | 12 | | | Bond/IDA | 208 | 14 |
| Total Units Sold | 1603 | 122 | | | Carryback | 5 | 1 |
| Average Market Time | 95.35 | 84.06 | | | Cash to Loan | 5 | 0 |
| | | | | | Conventional | 1236 | 95 |
| | | | | | Rent/Lease | 0 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 1 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 1603 | 122 |

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Arizona Regional Multiple Listing Service, Inc.

Home Sales Report

SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS

1/1/2006 - 12/31/2006

| PRICE CLASS /TYPE | Sales | | | | | Listings | |
|---|---------|--|-------|-------|---|-------------|--------|
| | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 10 | 2 | 0 | 0 | 12 | 3 | 0 |
| \$30,000 - \$39,999 | 7 | 4 | 1 | 0 | 12 | 1 | 0 |
| \$40,000 - \$49,999 | 17 | 5 | 1 | 0 | 23 | 5 | 0 |
| \$50,000 - \$59,999 | 46 | 15 | 1 | 8 | 70 | 6 | 0 |
| \$60,000 - \$69,999 | 54 | 6 | 1 | 21 | 82 | 15 | 0 |
| \$70,000 - \$79,999 | 63 | 22 | 6 | 22 | 113 | 22 | 5 |
| \$80,000 - \$89,999 | 71 | 24 | 9 | 58 | 162 | 37 | 15 |
| \$90,000 - \$99,999 | 72 | 27 | 4 | 54 | 157 | 43 | 17 |
| \$100,000 - \$119,999 | 201 | 68 | 17 | 92 | 378 | 89 | 29 |
| \$120,000 - \$139,999 | 330 | 149 | 20 | 255 | 754 | 201 | 73 |
| \$140,000 - \$159,999 | 363 | 203 | 50 | 342 | 958 | 274 | 75 |
| \$160,000 - \$179,999 | 476 | 410 | 102 | 431 | 1419 | 408 | 165 |
| \$180,000 - \$199,999 | 478 | 1050 | 224 | 332 | 2084 | 782 | 136 |
| \$200,000 - \$249,999 | 806 | 4776 | 1511 | 498 | 7591 | 3041 | 264 |
| \$250,000 - \$299,999 | 339 | 3389 | 1888 | 179 | 5795 | 2878 | 111 |
| \$300,000 - \$399,999 | 242 | 2032 | 2771 | 134 | 5179 | 3194 | 103 |
| \$400,000 - \$499,999 | 65 | 497 | 1542 | 25 | 2129 | 1628 | 51 |
| \$500,000 - \$549,999 | 15 | 106 | 462 | 6 | 589 | 455 | 6 |
| \$550,000 - \$749,999 | 18 | 187 | 958 | 9 | 1172 | 1165 | 12 |
| \$750,000 - \$999,999 | 3 | 78 | 373 | 0 | 454 | 560 | 7 |
| \$1,000,000 - \$1,249,999 | 0 | 13 | 114 | 2 | 129 | 151 | 0 |
| \$1,250,000 - \$1,499,999 | 0 | 10 | 71 | 0 | 81 | 148 | 0 |
| \$1,500,000 - \$1,999,999 | 1 | 7 | 39 | 0 | 47 | 89 | 0 |
| \$2,000,000 - \$2,999,999 | 0 | 4 | 20 | 0 | 24 | 57 | 0 |
| \$3,000,000 OR OVER | 0 | 0 | 3 | 0 | 3 | 20 | 0 |
| Totals | 3677 | 13084 | 10188 | 2468 | 29417 | 15272 | 1069 |
| Average Price | 195.9 | 269.6 | 401.5 | 189.8 | 299.4 | 382.8 | 230.6 |
| (In Thousands \$) | | | | | | | |
| Median Price | 185.0 | 248.0 | 340.0 | 177.0 | 255.0 | 299.9 | 205.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 8338068.6 | | Total Dollar Volume Condominium (In Thousands) 468320.9 | | | Total Home Sales Dollar Value (In Thousands) 8806389.6 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 8931 | 1103 | | | FHA | 250 | 51 |
| 31-60 Days | 6443 | 618 | | | VA | 194 | 16 |
| 61-90 Days | 4461 | 345 | | | FMHA | 7 | 1 |
| 91-120 Days | 2832 | 197 | | | Exchange | 23 | 2 |
| 121-180 Days | 2821 | 146 | | | Cash | 2037 | 203 |
| More than 180 Days | 1244 | 50 | | | Bond/IDA | 3737 | 378 |
| Total Units Sold | 26949 | 2468 | | | Carryback | 85 | 7 |
| Average Market Time | 64.6 | 49.3 | | | Cash to Loan | 52 | 4 |
| | | | | | Conventional | 20547 | 1805 |
| | | | | | Rent/Lease | 7 | 0 |
| | | | | | SBA | 2 | 1 |
| | | | | | Wrap | 8 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 26949 | 2468 |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.

Home Sales Report

SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS

12/1/2006 - 12/31/2006

| | Sales | | | | | Listings | |
|--|---------|---|-------|-------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 1 | 0 | 0 | 0 | 1 | 3 | 0 |
| \$30,000 - \$39,999 | 1 | 1 | 0 | 0 | 2 | 1 | 0 |
| \$40,000 - \$49,999 | 2 | 0 | 0 | 0 | 2 | 5 | 0 |
| \$50,000 - \$59,999 | 5 | 0 | 0 | 0 | 5 | 6 | 0 |
| \$60,000 - \$69,999 | 3 | 0 | 0 | 1 | 4 | 15 | 0 |
| \$70,000 - \$79,999 | 2 | 1 | 1 | 2 | 6 | 22 | 5 |
| \$80,000 - \$89,999 | 3 | 0 | 0 | 2 | 5 | 37 | 15 |
| \$90,000 - \$99,999 | 7 | 4 | 0 | 4 | 15 | 43 | 18 |
| \$100,000 - \$119,999 | 13 | 2 | 0 | 5 | 20 | 89 | 29 |
| \$120,000 - \$139,999 | 18 | 10 | 0 | 19 | 47 | 199 | 72 |
| \$140,000 - \$159,999 | 26 | 19 | 3 | 27 | 75 | 275 | 76 |
| \$160,000 - \$179,999 | 34 | 44 | 13 | 31 | 122 | 404 | 164 |
| \$180,000 - \$199,999 | 38 | 95 | 22 | 18 | 173 | 784 | 136 |
| \$200,000 - \$249,999 | 50 | 381 | 142 | 30 | 603 | 3031 | 265 |
| \$250,000 - \$299,999 | 28 | 205 | 162 | 8 | 403 | 2883 | 110 |
| \$300,000 - \$399,999 | 11 | 131 | 230 | 4 | 376 | 3195 | 104 |
| \$400,000 - \$499,999 | 3 | 27 | 116 | 1 | 147 | 1627 | 51 |
| \$500,000 - \$549,999 | 0 | 6 | 33 | 0 | 39 | 457 | 6 |
| \$550,000 - \$749,999 | 1 | 12 | 73 | 0 | 86 | 1164 | 12 |
| \$750,000 - \$999,999 | 1 | 18 | 36 | 0 | 55 | 559 | 7 |
| \$1,000,000 - \$1,249,999 | 0 | 4 | 10 | 0 | 14 | 150 | 0 |
| \$1,250,000 - \$1,499,999 | 0 | 0 | 11 | 0 | 11 | 148 | 0 |
| \$1,500,000 - \$1,999,999 | 0 | 0 | 1 | 0 | 1 | 89 | 0 |
| \$2,000,000 - \$2,999,999 | 0 | 1 | 1 | 0 | 2 | 57 | 0 |
| \$3,000,000 OR OVER | 0 | 0 | 0 | 0 | 0 | 20 | 0 |
| Totals | 247 | 961 | 854 | 152 | 2214 | 15263 | 1070 |
| Average Price | 191.9 | 273.0 | 395.3 | 178.3 | 304.6 | 382.8 | 230.7 |
| (In Thousands \$) | | | | | | | |
| Median Price | 183.0 | 240.0 | 329.5 | 166.5 | 250.0 | 299.9 | 205.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 647353.7 | | Total Dollar Volume Condominium (In Thousands) 27108.4 | | | Total Home Sales Dollar Value (In Thousands) 674462.1 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 521 | 38 | | | FHA | 14 | 2 |
| 31-60 Days | 418 | 31 | | | VA | 8 | 1 |
| 61-90 Days | 322 | 24 | | | FMHA | 0 | 0 |
| 91-120 Days | 233 | 26 | | | Exchange | 2 | 0 |
| 121-180 Days | 327 | 18 | | | Cash | 132 | 7 |
| More than 180 Days | 217 | 14 | | | Bond/IDA | 256 | 27 |
| Total Units Sold | 2062 | 152 | | | Carryback | 7 | 0 |
| Average Market Time | 84.85 | 83.31 | | | Cash to Loan | 4 | 1 |
| | | | | | Conventional | 1637 | 114 |
| | | | | | Rent/Lease | 0 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 2 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | Total | 2062 | 152 | | |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
11/1/2006 - 11/30/2006

| | Sales | | | | Listings | | |
|--|---------|---|----------------------------------|--|----------|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 0 | 0 | 0 | 0 | 0 | 3 | 0 |
| \$30,000 - \$39,999 | 0 | 0 | 0 | 0 | 0 | 3 | 0 |
| \$40,000 - \$49,999 | 3 | 0 | 0 | 0 | 3 | 4 | 0 |
| \$50,000 - \$59,999 | 3 | 2 | 0 | 0 | 5 | 6 | 0 |
| \$60,000 - \$69,999 | 0 | 1 | 0 | 0 | 1 | 16 | 2 |
| \$70,000 - \$79,999 | 0 | 2 | 0 | 3 | 5 | 29 | 7 |
| \$80,000 - \$89,999 | 6 | 0 | 0 | 4 | 10 | 41 | 13 |
| \$90,000 - \$99,999 | 3 | 1 | 0 | 5 | 9 | 36 | 13 |
| \$100,000 - \$119,999 | 18 | 6 | 0 | 6 | 30 | 94 | 24 |
| \$120,000 - \$139,999 | 22 | 9 | 1 | 19 | 51 | 195 | 58 |
| \$140,000 - \$159,999 | 26 | 18 | 5 | 24 | 73 | 307 | 90 |
| \$160,000 - \$179,999 | 31 | 31 | 13 | 18 | 93 | 391 | 166 |
| \$180,000 - \$199,999 | 31 | 94 | 21 | 19 | 165 | 785 | 140 |
| \$200,000 - \$249,999 | 43 | 377 | 137 | 16 | 573 | 3127 | 252 |
| \$250,000 - \$299,999 | 22 | 236 | 152 | 6 | 416 | 3065 | 116 |
| \$300,000 - \$399,999 | 19 | 121 | 196 | 10 | 346 | 3345 | 110 |
| \$400,000 - \$499,999 | 4 | 41 | 115 | 1 | 161 | 1617 | 54 |
| \$500,000 - \$549,999 | 0 | 9 | 35 | 1 | 45 | 464 | 11 |
| \$550,000 - \$749,999 | 1 | 12 | 63 | 0 | 76 | 1218 | 8 |
| \$750,000 - \$999,999 | 0 | 7 | 20 | 0 | 27 | 555 | 9 |
| \$1,000,000 - \$1,249,999 | 0 | 2 | 12 | 1 | 15 | 159 | 0 |
| \$1,250,000 - \$1,499,999 | 0 | 1 | 4 | 0 | 5 | 144 | 0 |
| \$1,500,000 - \$1,999,999 | 0 | 1 | 2 | 0 | 3 | 90 | 0 |
| \$2,000,000 - \$2,999,999 | 0 | 0 | 2 | 0 | 2 | 53 | 0 |
| \$3,000,000 OR OVER | 0 | 0 | 0 | 0 | 0 | 23 | 0 |
| Totals | 232 | 971 | 778 | 133 | 2114 | 15770 | 1073 |
| Average Price | 194.2 | 266.7 | 387.5 | 187.4 | 298.2 | 381.4 | 234.4 |
| (In Thousands \$) | | | | | | | |
| Median Price | 185.0 | 240.0 | 325.0 | 164.9 | 252.3 | 299.5 | 205.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 605486.3 | | Total Dollar Volume Condominium (In Thousands) 24929.0 | | Total Home Sales Dollar Value (In Thousands) 630415.2 | | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 483 | 39 | | FHA | 21 | 3 | |
| 31-60 Days | 414 | 34 | | VA | 12 | 1 | |
| 61-90 Days | 305 | 23 | | FMHA | 0 | 1 | |
| 91-120 Days | 266 | 15 | | Exchange | 3 | 0 | |
| 121-180 Days | 323 | 14 | | Cash | 129 | 6 | |
| More than 180 Days | 172 | 8 | | Bond/IDA | 266 | 15 | |
| Total Units Sold | 1981 | 133 | | Carryback | 7 | 0 | |
| Average Market Time | 82.49 | 71.28 | | Cash to Loan | 4 | 0 | |
| | | | | Conventional | 1538 | 107 | |
| | | | | Rent/Lease | 1 | 0 | |
| | | | | SBA | 0 | 0 | |
| | | | | Wrap | 0 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 1981 | 133 | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
10/1/2006 - 10/31/2006

| | Sales | | | | | Listings | |
|--|---------|---|-------|-------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 0 | 0 | 0 | 0 | 0 | 3 | 0 |
| \$20,000 - \$29,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$30,000 - \$39,999 | 0 | 0 | 0 | 0 | 0 | 3 | 0 |
| \$40,000 - \$49,999 | 0 | 0 | 0 | 0 | 0 | 4 | 0 |
| \$50,000 - \$59,999 | 2 | 0 | 0 | 1 | 3 | 8 | 0 |
| \$60,000 - \$69,999 | 5 | 0 | 0 | 0 | 5 | 21 | |
| \$70,000 - \$79,999 | 6 | 1 | 0 | 1 | 8 | 30 | 6 |
| \$80,000 - \$89,999 | 4 | 2 | 0 | 4 | 10 | 36 | 10 |
| \$90,000 - \$99,999 | 2 | 1 | 0 | 5 | 8 | 45 | 15 |
| \$100,000 - \$119,999 | 12 | 9 | 1 | 6 | 28 | 91 | 26 |
| \$120,000 - \$139,999 | 17 | 5 | 1 | 17 | 40 | 197 | 73 |
| \$140,000 - \$159,999 | 25 | 8 | 3 | 22 | 58 | 317 | 96 |
| \$160,000 - \$179,999 | 30 | 38 | 3 | 31 | 102 | 392 | 171 |
| \$180,000 - \$199,999 | 29 | 99 | 19 | 22 | 169 | 790 | 167 |
| \$200,000 - \$249,999 | 50 | 418 | 143 | 34 | 645 | 3353 | 255 |
| \$250,000 - \$299,999 | 26 | 213 | 157 | 14 | 410 | 3295 | 128 |
| \$300,000 - \$399,999 | 18 | 153 | 219 | 12 | 402 | 3653 | 116 |
| \$400,000 - \$499,999 | 3 | 30 | 123 | 2 | 158 | 1743 | 55 |
| \$500,000 OR OVER | 4 | 35 | 159 | 1 | 199 | 2927 | 22 |
| Totals | 233 | 1012 | 828 | 172 | 2245 | 16908 | 1141 |
| Average Price | 203.3 | 265.2 | 399.7 | 191.8 | 302.8 | 382.3 | 231.9 |
| (In Thousands \$) | | | | | | | |
| Median Price | 192.5 | 240.0 | 335.0 | 175.0 | 250.8 | 299.9 | 201.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 646767.1 | | Total Dollar Volume Condominium (In Thousands) 32991.1 | | | Total Home Sales Dollar Value (In Thousands) 679758.3 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 535 | 57 | | | FHA | 25 | 3 |
| 31-60 Days | 470 | 48 | | | VA | 14 | 1 |
| 61-90 Days | 347 | 31 | | | FMHA | 0 | 0 |
| 91-120 Days | 264 | 15 | | | Exchange | 1 | 0 |
| 121-180 Days | 289 | 17 | | | Cash | 143 | 19 |
| More than 180 Days | 146 | 4 | | | Bond/IDA | 246 | 20 |
| Total Units Sold | 2073 | 172 | | | Carryback | 7 | 0 |
| Average Market Time | 75.9 | 60.98 | | | Cash to Loan | 4 | 0 |
| | | | | | Conventional | 1633 | 129 |
| | | | | | Rent/Lease | 0 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 0 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 2073 | 172 |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
9/1/2006 - 9/30/2006

| | Sales | | | | Listings | | |
|--|---------|---|-------|--|----------------------------------|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 1 | 0 | 0 | 0 | 1 | 4 | 0 |
| \$20,000 - \$29,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$30,000 - \$39,999 | 0 | 0 | 0 | 0 | 0 | 2 | 0 |
| \$40,000 - \$49,999 | 0 | 3 | 0 | 0 | 3 | 4 | 0 |
| \$50,000 - \$59,999 | 0 | 1 | 0 | 0 | 1 | 7 | 0 |
| \$60,000 - \$69,999 | 6 | 1 | 0 | 2 | 9 | 21 | |
| \$70,000 - \$79,999 | 6 | 0 | 0 | 3 | 9 | 28 | 4 |
| \$80,000 - \$89,999 | 3 | 1 | 0 | 6 | 10 | 32 | 10 |
| \$90,000 - \$99,999 | 4 | 1 | 1 | 3 | 9 | 39 | 19 |
| \$100,000 - \$119,999 | 14 | 7 | 0 | 12 | 33 | 82 | 26 |
| \$120,000 - \$139,999 | 19 | 16 | 4 | 22 | 61 | 190 | 69 |
| \$140,000 - \$159,999 | 23 | 17 | 2 | 28 | 70 | 276 | 84 |
| \$160,000 - \$179,999 | 29 | 36 | 7 | 26 | 98 | 389 | 158 |
| \$180,000 - \$199,999 | 33 | 86 | 27 | 22 | 168 | 720 | 177 |
| \$200,000 - \$249,999 | 65 | 398 | 154 | 34 | 651 | 3429 | 256 |
| \$250,000 - \$299,999 | 22 | 262 | 138 | 8 | 430 | 3582 | 120 |
| \$300,000 - \$399,999 | 6 | 149 | 208 | 14 | 377 | 3924 | 113 |
| \$400,000 - \$499,999 | 5 | 32 | 131 | 0 | 168 | 1854 | 48 |
| \$500,000 OR OVER | 0 | 22 | 168 | 0 | 190 | 3046 | 20 |
| Totals | 236 | 1032 | 840 | 180 | 2288 | 17629 | 1105 |
| Average Price | 190.2 | 258.7 | 404.2 | 179.3 | 298.8 | 384.1 | 230.6 |
| (In Thousands \$) | | | | | | | |
| Median Price | 189.5 | 242.5 | 340.0 | 168.3 | 250.0 | 300.0 | 202.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 651333.8 | | Total Dollar Volume Condominium (In Thousands) 32272.1 | | Total Home Sales Dollar Value (In Thousands) 683605.9 | | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 597 | 74 | | | FHA | 25 | 4 |
| 31-60 Days | 470 | 44 | | | VA | 21 | 1 |
| 61-90 Days | 376 | 28 | | | FMHA | 0 | 0 |
| 91-120 Days | 256 | 17 | | | Exchange | 0 | 1 |
| 121-180 Days | 278 | 10 | | | Cash | 137 | 10 |
| More than 180 Days | 124 | 5 | | | Bond/IDA | 263 | 28 |
| Total Units Sold | 2108 | 180 | | | Carryback | 9 | 0 |
| Average Market Time | 73.53 | 51.31 | | | Cash to Loan | 4 | 0 |
| | | | | | Conventional | 1648 | 136 |
| | | | | | Rent/Lease | 0 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 1 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | Total | 2108 | 180 | | |
| | | | | | | | |

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activity in the market*

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
8/1/2006 - 8/31/2006

| | Sales | | | | | Listings | |
|--|---------|---|-------|-------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 0 | 1 | 0 | 0 | 1 | 7 | 0 |
| \$20,000 - \$29,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$30,000 - \$39,999 | 0 | 0 | 0 | 0 | 0 | 3 | 0 |
| \$40,000 - \$49,999 | 1 | 0 | 0 | 0 | 1 | 3 | 0 |
| \$50,000 - \$59,999 | 5 | 0 | 0 | 1 | 6 | 4 | 0 |
| \$60,000 - \$69,999 | 2 | 1 | 0 | 1 | 4 | 18 | |
| \$70,000 - \$79,999 | 6 | 2 | 1 | 2 | 11 | 27 | 4 |
| \$80,000 - \$89,999 | 2 | 4 | 1 | 2 | 9 | 31 | 9 |
| \$90,000 - \$99,999 | 6 | 1 | 0 | 5 | 12 | 24 | 17 |
| \$100,000 - \$119,999 | 15 | 5 | 2 | 4 | 26 | 65 | 22 |
| \$120,000 - \$139,999 | 17 | 12 | 2 | 22 | 53 | 180 | 56 |
| \$140,000 - \$159,999 | 31 | 19 | 7 | 24 | 81 | 242 | 84 |
| \$160,000 - \$179,999 | 30 | 30 | 9 | 26 | 95 | 334 | 160 |
| \$180,000 - \$199,999 | 49 | 93 | 21 | 29 | 192 | 667 | 162 |
| \$200,000 - \$249,999 | 64 | 422 | 130 | 35 | 651 | 3346 | 232 |
| \$250,000 - \$299,999 | 18 | 263 | 165 | 16 | 462 | 3711 | 123 |
| \$300,000 - \$399,999 | 17 | 165 | 241 | 9 | 432 | 4046 | 113 |
| \$400,000 - \$499,999 | 3 | 43 | 137 | 5 | 188 | 1956 | 44 |
| \$500,000 OR OVER | 2 | 31 | 194 | 1 | 228 | 3066 | 22 |
| Totals | 268 | 1092 | 910 | 182 | 2452 | 17730 | 1049 |
| Average Price | 192.1 | 267.4 | 406.5 | 194.5 | 305.4 | 387.5 | 233.8 |
| (In Thousands \$) | | | | | | | |
| Median Price | 187.0 | 244.9 | 339.0 | 182.0 | 256.0 | 309.0 | 203.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 713450.7 | | Total Dollar Volume Condominium (In Thousands) 35395.2 | | | Total Home Sales Dollar Value (In Thousands) 748845.9 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 651 | 69 | | | FHA | 22 | 3 |
| 31-60 Days | 579 | 45 | | | VA | 13 | 2 |
| 61-90 Days | 382 | 37 | | | FMHA | 0 | 0 |
| 91-120 Days | 236 | 16 | | | Exchange | 3 | 0 |
| 121-180 Days | 287 | 9 | | | Cash | 166 | 15 |
| More than 180 Days | 120 | 6 | | | Bond/IDA | 323 | 25 |
| Total Units Sold | 2270 | 182 | | | Carryback | 3 | 1 |
| Average Market Time | 69.94 | 55.32 | | | Cash to Loan | 5 | 0 |
| | | | | | Conventional | 1733 | 136 |
| | | | | | Rent/Lease | 1 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 1 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 2270 | 182 |
| | | | | | | | |

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activity in the market*

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
7/1/2006 - 7/31/2006

| | Sales | | | | | Listings | |
|--|---------|---|-------|-------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 0 | 0 | 0 | 0 | 0 | 6 | 0 |
| \$20,000 - \$29,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$30,000 - \$39,999 | 0 | 0 | 0 | 0 | 0 | 2 | 0 |
| \$40,000 - \$49,999 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| \$50,000 - \$59,999 | 5 | 1 | 0 | 0 | 6 | 4 | 0 |
| \$60,000 - \$69,999 | 4 | 0 | 0 | 0 | 4 | 15 | 2 |
| \$70,000 - \$79,999 | 4 | 1 | 0 | 0 | 5 | 23 | 3 |
| \$80,000 - \$89,999 | 3 | 0 | 0 | 1 | 4 | 37 | 7 |
| \$90,000 - \$99,999 | 6 | 4 | 0 | 2 | 12 | 27 | 11 |
| \$100,000 - \$119,999 | 16 | 3 | 2 | 2 | 23 | 70 | 16 |
| \$120,000 - \$139,999 | 27 | 10 | 2 | 18 | 57 | 147 | 49 |
| \$140,000 - \$159,999 | 24 | 9 | 3 | 19 | 55 | 221 | 80 |
| \$160,000 - \$179,999 | 38 | 23 | 5 | 36 | 102 | 294 | 139 |
| \$180,000 - \$199,999 | 35 | 92 | 18 | 35 | 180 | 578 | 143 |
| \$200,000 - \$249,999 | 64 | 379 | 124 | 47 | 614 | 3202 | 257 |
| \$250,000 - \$299,999 | 24 | 286 | 162 | 15 | 487 | 3725 | 128 |
| \$300,000 - \$399,999 | 20 | 176 | 271 | 11 | 478 | 4080 | 106 |
| \$400,000 - \$499,999 | 5 | 35 | 152 | 0 | 192 | 2014 | 36 |
| \$500,000 OR OVER | 3 | 24 | 170 | 0 | 197 | 3104 | 22 |
| Totals | 278 | 1043 | 909 | 186 | 2416 | 17550 | 999 |
| Average Price | 196.1 | 268.0 | 397.8 | 198.1 | 303.2 | 389.5 | 235.8 |
| (In Thousands \$) | | | | | | | |
| Median Price | 189.5 | 249.9 | 343.0 | 189.0 | 260.0 | 310.0 | 209.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 695637.9 | | Total Dollar Volume Condominium (In Thousands) 36840.8 | | | Total Home Sales Dollar Value (In Thousands) 732478.7 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 712 | 61 | | | FHA | 21 | 2 |
| 31-60 Days | 575 | 56 | | | VA | 18 | 2 |
| 61-90 Days | 372 | 33 | | | FMHA | 2 | 0 |
| 91-120 Days | 241 | 17 | | | Exchange | 2 | 0 |
| 121-180 Days | 223 | 17 | | | Cash | 139 | 11 |
| More than 180 Days | 86 | 2 | | | Bond/IDA | 303 | 39 |
| Total Units Sold | 2230 | 186 | | | Carryback | 9 | 1 |
| Average Market Time | 63 | 56.54 | | | Cash to Loan | 6 | 0 |
| | | | | | Conventional | 1727 | 130 |
| | | | | | Rent/Lease | 1 | 0 |
| | | | | | SBA | 1 | 1 |
| | | | | | Wrap | 1 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 2230 | 186 |
| | | | | | | | |

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activity in the market*

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
6/1/2006 - 6/30/2006

| | Sales | | | | | Listings | |
|--|---------|---|-------|-------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 0 | 0 | 0 | 0 | 0 | 5 | 0 |
| \$20,000 - \$29,999 | 1 | 1 | 0 | 0 | 2 | 2 | 0 |
| \$30,000 - \$39,999 | 1 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$40,000 - \$49,999 | 0 | 0 | 0 | 0 | 0 | 3 | 0 |
| \$50,000 - \$59,999 | 0 | 2 | 0 | 2 | 4 | 3 | 0 |
| \$60,000 - \$69,999 | 8 | 0 | 0 | 3 | 11 | 16 | |
| \$70,000 - \$79,999 | 4 | 0 | 1 | 2 | 7 | 19 | 4 |
| \$80,000 - \$89,999 | 10 | 3 | 2 | 5 | 20 | 31 | 7 |
| \$90,000 - \$99,999 | 5 | 2 | 2 | 5 | 14 | 36 | 13 |
| \$100,000 - \$119,999 | 20 | 6 | 2 | 4 | 32 | 56 | 16 |
| \$120,000 - \$139,999 | 26 | 19 | 2 | 23 | 70 | 137 | 52 |
| \$140,000 - \$159,999 | 28 | 14 | 2 | 25 | 69 | 193 | 49 |
| \$160,000 - \$179,999 | 60 | 25 | 2 | 49 | 136 | 276 | 116 |
| \$180,000 - \$199,999 | 47 | 89 | 11 | 28 | 175 | 450 | 129 |
| \$200,000 - \$249,999 | 74 | 488 | 126 | 48 | 736 | 2969 | 239 |
| \$250,000 - \$299,999 | 29 | 359 | 195 | 25 | 608 | 3731 | 136 |
| \$300,000 - \$399,999 | 28 | 210 | 281 | 10 | 529 | 4052 | 104 |
| \$400,000 - \$499,999 | 5 | 47 | 153 | 2 | 207 | 1970 | 38 |
| \$500,000 OR OVER | 5 | 44 | 215 | 5 | 269 | 3027 | 19 |
| Totals | 351 | 1309 | 994 | 236 | 2890 | 16976 | 923 |
| Average Price | 198.8 | 273.4 | 413.3 | 197.6 | 306.3 | 391.9 | 236.8 |
| (In Thousands \$) | | | | | | | |
| Median Price | 185.0 | 250.0 | 349.9 | 179.9 | 260.0 | 315.0 | 215.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 838509.3 | | Total Dollar Volume Condominium (In Thousands) 46625.3 | | | Total Home Sales Dollar Value (In Thousands) 885134.6 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 947 | 107 | | | FHA | 26 | 11 |
| 31-60 Days | 657 | 65 | | | VA | 24 | 1 |
| 61-90 Days | 443 | 27 | | | FMHA | 2 | 0 |
| 91-120 Days | 264 | 15 | | | Exchange | 1 | 0 |
| 121-180 Days | 201 | 17 | | | Cash | 185 | 13 |
| More than 180 Days | 121 | 4 | | | Bond/IDA | 375 | 33 |
| Total Units Sold | 2654 | 236 | | | Carryback | 4 | 1 |
| Average Market Time | 60.38 | 47.27 | | | Cash to Loan | 6 | 0 |
| | | | | | Conventional | 2028 | 177 |
| | | | | | Rent/Lease | 2 | 0 |
| | | | | | SBA | 1 | 0 |
| | | | | | Wrap | 0 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | Total | 2654 | 236 | | |
| | | | | | | | |

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activity in the market*

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
5/1/2006 - 5/31/2006

| | Sales | | | | | Listings | |
|--|---------|---|----------------------------------|-----------------------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | Condo | Units | Listed | Listed |
| \$19,999 or under | 2 | 0 | 1 | 0 | 3 | 4 | 0 |
| \$20,000 - \$29,999 | 2 | 0 | 0 | 0 | 2 | 2 | 0 |
| \$30,000 - \$39,999 | 1 | 1 | 2 | 0 | 4 | 1 | 0 |
| \$40,000 - \$49,999 | 2 | 0 | 1 | 0 | 3 | 5 | 0 |
| \$50,000 - \$59,999 | 5 | 0 | 0 | 0 | 5 | 3 | 1 |
| \$60,000 - \$69,999 | 4 | 0 | 1 | 2 | 7 | 16 | |
| \$70,000 - \$79,999 | 6 | 1 | 0 | 2 | 9 | 17 | 9 |
| \$80,000 - \$89,999 | 3 | 4 | 2 | 6 | 15 | 32 | 4 |
| \$90,000 - \$99,999 | 7 | 1 | 0 | 7 | 15 | 44 | 9 |
| \$100,000 - \$119,999 | 17 | 4 | 2 | 8 | 31 | 54 | 13 |
| \$120,000 - \$139,999 | 38 | 10 | 1 | 24 | 73 | 137 | 43 |
| \$140,000 - \$159,999 | 35 | 22 | 4 | 24 | 85 | 167 | 51 |
| \$160,000 - \$179,999 | 53 | 31 | 5 | 48 | 137 | 255 | 117 |
| \$180,000 - \$199,999 | 53 | 72 | 17 | 38 | 180 | 465 | 95 |
| \$200,000 - \$249,999 | 78 | 487 | 147 | 70 | 782 | 2654 | 235 |
| \$250,000 - \$299,999 | 43 | 362 | 195 | 13 | 613 | 3698 | 121 |
| \$300,000 - \$399,999 | 18 | 208 | 278 | 20 | 524 | 3971 | 111 |
| \$400,000 - \$499,999 | 11 | 61 | 148 | 1 | 221 | 1898 | 35 |
| \$500,000 OR OVER | 7 | 48 | 209 | 1 | 265 | 2957 | 20 |
| Totals | 385 | 1312 | 1013 | 264 | 2974 | 16380 | 865 |
| Average Price | 203.7 | 277.8 | 396.9 | 193.9 | 301.3 | 392.0 | 240.1 |
| (In Thousands \$) | | | | | | | |
| Median Price | 185.0 | 250.0 | 346.0 | 185.0 | 257.5 | 315.0 | 219.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 844974.2 | | Total Dollar Volume Condominium (In Thousands) 51195.5 | | | Total Home Sales Dollar Value (In Thousands) 896169.7 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 996 | 133 | | FHA | 31 | 4 | |
| 31-60 Days | 671 | 62 | | VA | 20 | 2 | |
| 61-90 Days | 477 | 37 | | FMHA | 0 | 0 | |
| 91-120 Days | 245 | 12 | | Exchange | 2 | 0 | |
| 121-180 Days | 220 | 13 | | Cash | 190 | 28 | |
| More than 180 Days | 82 | 6 | | Bond/IDA | 379 | 51 | |
| Total Units Sold | 2710 | 264 | | Carryback | 10 | 0 | |
| Average Market Time | 57.28 | 44.11 | | Cash to Loan | 3 | 1 | |
| | | | | Conventional | 2075 | 178 | |
| | | | | Rent/Lease | 0 | 0 | |
| | | | | SBA | 0 | 0 | |
| | | | | Wrap | 0 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 2710 | 264 | |
| | | | | | | | |

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activity in the market*

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
4/1/2006 - 4/30/2006

| | Sales | | | | | Listings | |
|--|---------|---|-------|----------------------------------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | Condo | Units | Listed | Listed |
| \$19,999 or under | 0 | 0 | 0 | 1 | 1 | 5 | 0 |
| \$20,000 - \$29,999 | 0 | 0 | 0 | 0 | 0 | 2 | 0 |
| \$30,000 - \$39,999 | 1 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$40,000 - \$49,999 | 1 | 0 | 0 | 0 | 1 | 4 | 0 |
| \$50,000 - \$59,999 | 5 | 1 | 0 | 1 | 7 | 5 | 0 |
| \$60,000 - \$69,999 | 6 | 0 | 0 | 1 | 7 | 13 | |
| \$70,000 - \$79,999 | 4 | 2 | 0 | 3 | 9 | 22 | 14 |
| \$80,000 - \$89,999 | 3 | 4 | 2 | 10 | 19 | 30 | 6 |
| \$90,000 - \$99,999 | 8 | 2 | 0 | 3 | 13 | 34 | 9 |
| \$100,000 - \$119,999 | 24 | 8 | 0 | 10 | 42 | 58 | 11 |
| \$120,000 - \$139,999 | 43 | 11 | 3 | 14 | 71 | 117 | 36 |
| \$140,000 - \$159,999 | 35 | 26 | 6 | 39 | 106 | 154 | 48 |
| \$160,000 - \$179,999 | 40 | 35 | 7 | 42 | 124 | 217 | 88 |
| \$180,000 - \$199,999 | 58 | 89 | 19 | 35 | 201 | 341 | 71 |
| \$200,000 - \$249,999 | 80 | 397 | 124 | 49 | 650 | 2346 | 208 |
| \$250,000 - \$299,999 | 31 | 325 | 178 | 23 | 557 | 3438 | 114 |
| \$300,000 - \$399,999 | 33 | 179 | 232 | 18 | 462 | 3688 | 93 |
| \$400,000 - \$499,999 | 8 | 44 | 121 | 2 | 175 | 1718 | 37 |
| \$500,000 OR OVER | 1 | 35 | 171 | 2 | 209 | 2590 | 27 |
| Totals | 381 | 1158 | 863 | 253 | 2655 | 14782 | 763 |
| Average Price | 198.1 | 267.2 | 399.7 | 196.9 | 293.6 | 392.9 | 246.2 |
| (In Thousands \$) | | | | | | | |
| Median Price | 190.0 | 250.0 | 336.9 | 181.0 | 254.5 | 315.0 | 224.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 729813.2 | | Total Dollar Volume Condominium (In Thousands) 49808.5 | | | Total Home Sales Dollar Value (In Thousands) 779621.7 | | |
| Time on Market OF UNITS SOLD | | | | Types of Financing OF UNITS SOLD | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 913 | 127 | | FHA | 24 | 5 | |
| 31-60 Days | 628 | 73 | | VA | 26 | 3 | |
| 61-90 Days | 388 | 29 | | FMHA | 1 | 0 | |
| 91-120 Days | 186 | 12 | | Exchange | 1 | 0 | |
| 121-180 Days | 215 | 7 | | Cash | 175 | 31 | |
| More than 180 Days | 53 | 1 | | Bond/IDA | 400 | 35 | |
| Total Units Sold | 2402 | 253 | | Carryback | 7 | 1 | |
| Average Market Time | 54.8 | 37.43 | | Cash to Loan | 4 | 1 | |
| | | | | Conventional | 1764 | 177 | |
| | | | | Rent/Lease | 0 | 0 | |
| | | | | SBA | 0 | 0 | |
| | | | | Wrap | 0 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 2402 | 253 | |

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activity in the market*

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
3/1/2006 - 3/31/2006

| | Sales | | | | | Listings | |
|--|---------|---|-------|----------------------------------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 0 | 0 | 0 | 0 | 0 | 4 | 0 |
| \$20,000 - \$29,999 | 0 | 0 | 0 | 0 | 0 | 2 | 0 |
| \$30,000 - \$39,999 | 0 | 0 | 0 | 0 | 0 | 2 | 0 |
| \$40,000 - \$49,999 | 4 | 1 | 0 | 0 | 5 | 4 | 0 |
| \$50,000 - \$59,999 | 7 | 3 | 0 | 0 | 10 | 9 | 1 |
| \$60,000 - \$69,999 | 4 | 2 | 0 | 3 | 9 | 18 | |
| \$70,000 - \$79,999 | 8 | 9 | 0 | 3 | 20 | 21 | 2 |
| \$80,000 - \$89,999 | 11 | 1 | 2 | 3 | 17 | 32 | 5 |
| \$90,000 - \$99,999 | 9 | 8 | 0 | 4 | 21 | 37 | 13 |
| \$100,000 - \$119,999 | 23 | 8 | 4 | 11 | 46 | 65 | 10 |
| \$120,000 - \$139,999 | 29 | 23 | 3 | 24 | 79 | 101 | 26 |
| \$140,000 - \$159,999 | 41 | 18 | 3 | 45 | 107 | 176 | 44 |
| \$160,000 - \$179,999 | 51 | 44 | 8 | 53 | 156 | 223 | 86 |
| \$180,000 - \$199,999 | 40 | 105 | 18 | 34 | 197 | 280 | 79 |
| \$200,000 - \$249,999 | 112 | 425 | 127 | 55 | 719 | 2101 | 191 |
| \$250,000 - \$299,999 | 38 | 360 | 167 | 15 | 580 | 3222 | 104 |
| \$300,000 - \$399,999 | 25 | 228 | 257 | 11 | 521 | 3488 | 97 |
| \$400,000 - \$499,999 | 12 | 52 | 132 | 5 | 201 | 1596 | 32 |
| \$500,000 OR OVER | 4 | 35 | 189 | 4 | 232 | 2455 | 30 |
| Totals | 418 | 1322 | 910 | 270 | 2920 | 13836 | 721 |
| Average Price | 198.9 | 267.3 | 410.5 | 190.9 | 295.1 | 395.3 | 252.0 |
| (In Thousands \$) | | | | | | | |
| Median Price | 190.0 | 250.0 | 343.0 | 175.0 | 253.0 | 316.9 | 225.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 810038.3 | | Total Dollar Volume Condominium (In Thousands) 51544.9 | | | Total Home Sales Dollar Value (In Thousands) 861583.2 | | |
| Time on Market OF UNITS SOLD | | | | Types of Financing OF UNITS SOLD | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 1070 | 148 | | FHA | 19 | 5 | |
| 31-60 Days | 599 | 58 | | VA | 16 | 2 | |
| 61-90 Days | 384 | 34 | | FMHA | 1 | 0 | |
| 91-120 Days | 273 | 19 | | Exchange | 4 | 1 | |
| 121-180 Days | 249 | 11 | | Cash | 250 | 23 | |
| More than 180 Days | 55 | 0 | | Bond/IDA | 374 | 42 | |
| Total Units Sold | 2650 | 270 | | Carryback | 5 | 0 | |
| Average Market Time | 55.35 | 39.57 | | Cash to Loan | 7 | 0 | |
| | | | | Conventional | 1974 | 197 | |
| | | | | Rent/Lease | 0 | 0 | |
| | | | | SBA | 0 | 0 | |
| | | | | Wrap | 0 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 2650 | 270 | |

*This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service.
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activity in the market*

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
2/1/2006 - 2/28/2006

| | Sales | | | | Listings | | |
|--|---------|---|-------|--|----------|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 0 | 0 | 0 | 0 | 0 | 5 | 0 |
| \$20,000 - \$29,999 | 2 | 1 | 0 | 0 | 3 | 2 | 0 |
| \$30,000 - \$39,999 | 1 | 2 | 0 | 0 | 3 | 3 | 0 |
| \$40,000 - \$49,999 | 2 | 1 | 0 | 0 | 3 | 4 | 0 |
| \$50,000 - \$59,999 | 4 | 4 | 0 | 0 | 8 | 8 | 0 |
| \$60,000 - \$69,999 | 6 | 0 | 0 | 5 | 11 | 25 | 3 |
| \$70,000 - \$79,999 | 10 | 2 | 2 | 2 | 16 | 24 | 10 |
| \$80,000 - \$89,999 | 11 | 5 | 0 | 3 | 19 | 33 | 10 |
| \$90,000 - \$99,999 | 6 | 1 | 1 | 6 | 14 | 33 | 7 |
| \$100,000 - \$119,999 | 14 | 3 | 2 | 12 | 31 | 46 | 6 |
| \$120,000 - \$139,999 | 34 | 17 | 0 | 31 | 82 | 97 | 18 |
| \$140,000 - \$159,999 | 41 | 22 | 11 | 30 | 104 | 163 | 33 |
| \$160,000 - \$179,999 | 45 | 46 | 14 | 33 | 138 | 217 | 68 |
| \$180,000 - \$199,999 | 46 | 81 | 22 | 31 | 180 | 283 | 70 |
| \$200,000 - \$249,999 | 58 | 341 | 85 | 49 | 533 | 1868 | 161 |
| \$250,000 - \$299,999 | 26 | 275 | 117 | 18 | 436 | 2943 | 106 |
| \$300,000 - \$399,999 | 18 | 177 | 218 | 9 | 422 | 3130 | 99 |
| \$400,000 - \$499,999 | 3 | 50 | 107 | 3 | 163 | 1462 | 40 |
| \$500,000 OR OVER | 2 | 32 | 160 | 0 | 194 | 2232 | 22 |
| Totals | 329 | 1060 | 739 | 232 | 2360 | 12578 | 653 |
| Average Price | 183.3 | 269.9 | 411.4 | 183.2 | 293.6 | 398.0 | 255.9 |
| (In Thousands \$) | | | | | | | |
| Median Price | 174.9 | 250.0 | 351.9 | 170.0 | 250.0 | 316.9 | 230.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 650490.3 | | Total Dollar Volume Condominium (In Thousands) 42502.0 | | Total Home Sales Dollar Value (In Thousands) 692992.2 | | | |
| Time on Market OF UNITS SOLD | | | | Types of Financing OF UNITS SOLD | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 856 | 124 | | FHA | 13 | 6 | |
| 31-60 Days | 467 | 56 | | VA | 11 | 0 | |
| 61-90 Days | 389 | 29 | | FMHA | 1 | 0 | |
| 91-120 Days | 229 | 15 | | Exchange | 2 | 0 | |
| 121-180 Days | 141 | 8 | | Cash | 201 | 21 | |
| More than 180 Days | 37 | 0 | | Bond/IDA | 328 | 44 | |
| Total Units Sold | 2128 | 232 | | Carryback | 8 | 2 | |
| Average Market Time | 53.52 | 37.66 | | Cash to Loan | 3 | 0 | |
| | | | | Conventional | 1559 | 159 | |
| | | | | Rent/Lease | 0 | 0 | |
| | | | | SBA | 0 | 0 | |
| | | | | Wrap | 2 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 2128 | 232 | |

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activity in the market*

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
1/1/2006 - 1/31/2006

| | Sales | | | | | Listings | |
|--|---------|---|----------------------------------|-----------------------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 0 | 0 | 0 | 0 | 0 | 4 | 0 |
| \$20,000 - \$29,999 | 0 | 1 | 0 | 0 | 1 | 4 | 0 |
| \$30,000 - \$39,999 | 2 | 0 | 0 | 0 | 2 | 2 | 0 |
| \$40,000 - \$49,999 | 3 | 2 | 0 | 0 | 5 | 3 | 0 |
| \$50,000 - \$59,999 | 5 | 1 | 1 | 3 | 10 | 9 | 0 |
| \$60,000 - \$69,999 | 6 | 1 | 0 | 4 | 11 | 18 | 0 |
| \$70,000 - \$79,999 | 5 | 1 | 1 | 1 | 8 | 23 | 11 |
| \$80,000 - \$89,999 | 11 | 2 | 0 | 10 | 23 | 36 | 6 |
| \$90,000 - \$99,999 | 10 | 1 | 0 | 6 | 17 | 35 | 5 |
| \$100,000 - \$119,999 | 16 | 9 | 3 | 13 | 41 | 58 | 13 |
| \$120,000 - \$139,999 | 44 | 14 | 2 | 20 | 80 | 112 | 19 |
| \$140,000 - \$159,999 | 35 | 19 | 5 | 26 | 85 | 139 | 47 |
| \$160,000 - \$179,999 | 36 | 34 | 13 | 34 | 117 | 191 | 63 |
| \$180,000 - \$199,999 | 32 | 69 | 17 | 21 | 139 | 280 | 62 |
| \$200,000 - \$249,999 | 51 | 312 | 84 | 28 | 475 | 1697 | 147 |
| \$250,000 - \$299,999 | 33 | 256 | 115 | 14 | 418 | 2639 | 77 |
| \$300,000 - \$399,999 | 24 | 140 | 163 | 11 | 338 | 2915 | 80 |
| \$400,000 - \$499,999 | 4 | 30 | 98 | 3 | 135 | 1319 | 41 |
| \$500,000 OR OVER | 4 | 36 | 115 | 1 | 156 | 2037 | 21 |
| Totals | 321 | 928 | 617 | 195 | 2061 | 11521 | 592 |
| Average Price | 189.6 | 273.0 | 393.3 | 181.2 | 287.3 | 397.9 | 254.0 |
| (In Thousands \$) | | | | | | | |
| Median Price | 170.9 | 249.9 | 340.0 | 167.0 | 250.0 | 317.0 | 226.5 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 556857.1 | | Total Dollar Volume Condominium (In Thousands) 35342.2 | | | Total Home Sales Dollar Value (In Thousands) 592199.3 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 739 | 123 | | FHA | 7 | 0 | |
| 31-60 Days | 557 | 50 | | VA | 13 | 0 | |
| 61-90 Days | 315 | 8 | | FMHA | 0 | 0 | |
| 91-120 Days | 153 | 7 | | Exchange | 2 | 0 | |
| 121-180 Days | 69 | 6 | | Cash | 187 | 16 | |
| More than 180 Days | 17 | 1 | | Bond/IDA | 260 | 20 | |
| Total Units Sold | 1866 | 195 | | Carryback | 7 | 1 | |
| Average Market Time | 47.52 | 32.66 | | Cash to Loan | 2 | 1 | |
| | | | | Conventional | 1385 | 157 | |
| | | | | Rent/Lease | 2 | 0 | |
| | | | | SBA | 0 | 0 | |
| | | | | Wrap | 1 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 1866 | 195 | |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
1/1/2005 - 12/31/2005

| | Sales | | | | | | |
|--|---------|--|-------|--|----------------------------------|---------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | | |
| | Bedrm | Bedrm | Bedrm | | Units | | |
| \$19,999 or under | 8 | 2 | 1 | 0 | 11 | | |
| \$20,000 - \$29,999 | 19 | 3 | 0 | 1 | 23 | | |
| \$30,000 - \$39,999 | 39 | 12 | 2 | 5 | 58 | | |
| \$40,000 - \$49,999 | 76 | 21 | 1 | 23 | 121 | | |
| \$50,000 - \$59,999 | 95 | 23 | 2 | 52 | 172 | | |
| \$60,000 - \$69,999 | 144 | 42 | 2 | 73 | 261 | | |
| \$70,000 - \$79,999 | 178 | 47 | 8 | 109 | 342 | | |
| \$80,000 - \$89,999 | 196 | 63 | 11 | 142 | 412 | | |
| \$90,000 - \$99,999 | 179 | 89 | 8 | 154 | 430 | | |
| \$100,000 - \$119,999 | 425 | 334 | 41 | 349 | 1149 | | |
| \$120,000 - \$139,999 | 604 | 684 | 144 | 472 | 1904 | | |
| \$140,000 - \$159,999 | 605 | 1081 | 265 | 453 | 2404 | | |
| \$160,000 - \$179,999 | 572 | 1672 | 395 | 409 | 3048 | | |
| \$180,000 - \$199,999 | 437 | 1968 | 605 | 259 | 3269 | | |
| \$200,000 - \$249,999 | 725 | 5820 | 1938 | 401 | 8884 | | |
| \$250,000 - \$299,999 | 356 | 4103 | 2580 | 195 | 7234 | | |
| \$300,000 - \$399,999 | 290 | 2340 | 3815 | 106 | 6551 | | |
| \$400,000 - \$499,999 | 61 | 552 | 1879 | 25 | 2517 | | |
| \$500,000 OR OVER | 39 | 375 | 2157 | 12 | 2583 | | |
| Totals | 5048 | 19231 | 13854 | 3240 | 41373 | | |
| Average Price | 172.4 | 243.4 | 367.1 | 162.0 | 269.8 | | |
| (In Thousands \$) | | | | | | | |
| Median Price | 158.5 | 230.0 | 320.0 | 150.0 | 238.9 | | |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 10638007.4 | | Total Dollar Volume Condominium (In Thousands) 524925.9 | | Total Home Sales Dollar Value (In Thousands) 11162933.2 | | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 26213 | 2500 | | | | | |
| 31-60 Days | 7042 | 433 | | | FHA | 196 | 76 |
| 61-90 Days | 2335 | 140 | | | VA | 171 | 16 |
| 91-120 Days | 868 | 52 | | | FMHA | 8 | 1 |
| 121-180 Days | 602 | 31 | | | Exchange | 62 | 7 |
| More than 180 Days | 338 | 25 | | | Cash | 3753 | 384 |
| Total Units Sold | 38133 | 3240 | | | Bond/IDA | 5222 | 411 |
| Average Market Time | 26.63 | 21.09 | | | Carryback | 92 | 7 |
| | | | | | Cash to Loan | 71 | 18 |
| | | | | | Conventional | 28538 | 2319 |
| | | | | | Rent/Lease | 12 | 1 |
| | | | | | SBA | 1 | 0 |
| | | | | | Wrap | 6 | 0 |
| | | | | | No Financing Reported | 1 | 0 |
| | | | | | Total | 38133 | 3240 |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
12/1/2005 - 12/31/2005

| | Sales | | | | | Listings | |
|--|---------|---|----------------------------------|--|---------|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 1 | 0 | 0 | 0 | 1 | 3 | 0 |
| \$20,000 - \$29,999 | 1 | 0 | 0 | 0 | 1 | 3 | 0 |
| \$30,000 - \$39,999 | 0 | 0 | 1 | 0 | 1 | 2 | 0 |
| \$40,000 - \$49,999 | 0 | 0 | 0 | 0 | 0 | 5 | 0 |
| \$50,000 - \$59,999 | 5 | 2 | 0 | 0 | 7 | 10 | 0 |
| \$60,000 - \$69,999 | 4 | 2 | 0 | 3 | 9 | 14 | 3 |
| \$70,000 - \$79,999 | 8 | 2 | 2 | 6 | 18 | 26 | 15 |
| \$80,000 - \$89,999 | 2 | 2 | 0 | 1 | 5 | 40 | 8 |
| \$90,000 - \$99,999 | 10 | 6 | 0 | 5 | 21 | 39 | 7 |
| \$100,000 - \$119,999 | 20 | 8 | 1 | 14 | 43 | 44 | 9 |
| \$120,000 - \$139,999 | 38 | 15 | 4 | 29 | 86 | 127 | 31 |
| \$140,000 - \$159,999 | 42 | 22 | 10 | 29 | 103 | 127 | 42 |
| \$160,000 - \$179,999 | 41 | 60 | 8 | 44 | 153 | 164 | 58 |
| \$180,000 - \$199,999 | 36 | 87 | 32 | 40 | 195 | 283 | 47 |
| \$200,000 - \$249,999 | 66 | 366 | 92 | 47 | 571 | 1366 | 123 |
| \$250,000 - \$299,999 | 32 | 319 | 173 | 19 | 543 | 2208 | 63 |
| \$300,000 - \$399,999 | 28 | 176 | 220 | 9 | 433 | 2369 | 71 |
| \$400,000 - \$499,999 | 4 | 37 | 157 | 2 | 200 | 1072 | 26 |
| \$500,000 OR OVER | 7 | 24 | 182 | 0 | 213 | 1688 | 11 |
| Totals | 345 | 1128 | 882 | 248 | 2603 | 9590 | 514 |
| Average Price | 199.4 | 264.8 | 400.2 | 182.3 | 294.2 | 395.3 | 236.2 |
| (In Thousands \$) | | | | | | | |
| Median Price | 180.0 | 249.9 | 345.0 | 175.0 | 255.0 | 314.9 | 215.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 720493.1 | | Total Dollar Volume Condominium (In Thousands) 45199.7 | | Total Home Sales Dollar Value (In Thousands) 765692.8 | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 1129 | 188 | | FHA | 8 | 4 | |
| 31-60 Days | 678 | 42 | | VA | 10 | 2 | |
| 61-90 Days | 327 | 10 | | FMHA | 0 | 0 | |
| 91-120 Days | 114 | 4 | | Exchange | 2 | 0 | |
| 121-180 Days | 66 | 2 | | Cash | 184 | 12 | |
| More than 180 Days | 23 | 0 | | Bond/IDA | 372 | 36 | |
| Total Units Sold | 2355 | 248 | | Carryback | 12 | 0 | |
| Average Market Time | 41.77 | 22.56 | | Cash to Loan | 1 | 1 | |
| | | | | Conventional | 1765 | 193 | |
| | | | | Rent/Lease | 1 | 0 | |
| | | | | SBA | 0 | 0 | |
| | | | | Wrap | 0 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 2355 | 248 | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
11/1/2005 - 11/30/2005

| | Sales | | | | | Listings | |
|--|---------|---|----------------------------------|-------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 1 | 1 | 0 | 0 | 2 | 3 | 0 |
| \$20,000 - \$29,999 | 0 | 0 | 0 | 0 | 0 | 6 | 0 |
| \$30,000 - \$39,999 | 0 | 0 | 1 | 0 | 1 | 3 | 0 |
| \$40,000 - \$49,999 | 9 | 0 | 0 | 0 | 9 | 4 | 0 |
| \$50,000 - \$59,999 | 4 | 0 | 1 | 1 | 6 | 9 | 4 |
| \$60,000 - \$69,999 | 10 | 2 | 0 | 3 | 15 | 19 | 3 |
| \$70,000 - \$79,999 | 13 | 2 | 0 | 4 | 19 | 31 | 13 |
| \$80,000 - \$89,999 | 12 | 0 | 1 | 4 | 17 | 38 | 6 |
| \$90,000 - \$99,999 | 13 | 3 | 2 | 4 | 22 | 39 | 12 |
| \$100,000 - \$119,999 | 26 | 9 | 2 | 14 | 51 | 46 | 9 |
| \$120,000 - \$139,999 | 39 | 17 | 4 | 30 | 90 | 120 | 20 |
| \$140,000 - \$159,999 | 33 | 24 | 9 | 42 | 108 | 120 | 33 |
| \$160,000 - \$179,999 | 46 | 50 | 13 | 46 | 155 | 164 | 53 |
| \$180,000 - \$199,999 | 34 | 123 | 28 | 30 | 215 | 242 | 37 |
| \$200,000 - \$249,999 | 64 | 469 | 94 | 58 | 685 | 1270 | 105 |
| \$250,000 - \$299,999 | 34 | 371 | 212 | 21 | 638 | 2072 | 58 |
| \$300,000 - \$399,999 | 21 | 224 | 286 | 8 | 539 | 2136 | 57 |
| \$400,000 - \$499,999 | 5 | 55 | 169 | 3 | 232 | 1009 | 29 |
| \$500,000 OR OVER | 6 | 37 | 190 | 4 | 237 | 1630 | 5 |
| Totals | 370 | 1387 | 1012 | 272 | 3041 | 8961 | 444 |
| Average Price | 184.4 | 267.1 | 399.2 | 188.2 | 293.9 | 399.1 | 233.8 |
| (In Thousands \$) | | | | | | | |
| Median Price | 172.0 | 249.9 | 345.0 | 172.5 | 256.5 | 314.5 | 215.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 842665.2 | | Total Dollar Volume Condominium (In Thousands) 51187.8 | | | Total Home Sales Dollar Value (In Thousands) 893853.0 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 1651 | 194 | | | FHA | 14 | 3 |
| 31-60 Days | 638 | 51 | | | VA | 10 | 1 |
| 61-90 Days | 290 | 17 | | | FMHA | 1 | 0 |
| 91-120 Days | 93 | 4 | | | Exchange | 5 | 1 |
| 121-180 Days | 55 | 1 | | | Cash | 242 | 23 |
| More than 180 Days | 15 | 1 | | | Bond/IDA | 415 | 43 |
| Total Units Sold | 2769 | 272 | | | Carryback | 10 | 1 |
| Average Market Time | 33.28 | 23.26 | | | Cash to Loan | 5 | 1 |
| | | | | | Conventional | 2066 | 199 |
| | | | | | Rent/Lease | 0 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 1 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 2769 | 272 |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
10/1/2005 - 10/31/2005

| | Sales | | | | | Listings | |
|--|-------|---|-------|--|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 1 | 2 | 0 | 0 | 3 | 3 | 0 |
| \$20,000 - \$29,999 | 0 | 0 | 0 | 0 | 0 | 6 | 0 |
| \$30,000 - \$39,999 | 1 | 0 | 0 | 0 | 1 | 2 | 0 |
| \$40,000 - \$49,999 | 2 | 1 | 0 | 1 | 4 | 6 | 0 |
| \$50,000 - \$59,999 | 3 | 2 | 0 | 0 | 5 | 10 | 0 |
| \$60,000 - \$69,999 | 6 | 0 | 0 | 10 | 16 | 22 | 2 |
| \$70,000 - \$79,999 | 10 | 1 | 0 | 2 | 13 | 36 | 21 |
| \$80,000 - \$89,999 | 7 | 3 | 0 | 3 | 13 | 36 | 5 |
| \$90,000 - \$99,999 | 6 | 1 | 0 | 4 | 11 | 38 | 5 |
| \$100,000 - \$119,999 | 22 | 7 | 0 | 16 | 45 | 42 | 6 |
| \$120,000 - \$139,999 | 38 | 14 | 7 | 21 | 80 | 111 | 16 |
| \$140,000 - \$159,999 | 48 | 41 | 10 | 46 | 145 | 116 | 23 |
| \$160,000 - \$179,999 | 68 | 79 | 17 | 42 | 206 | 149 | 54 |
| \$180,000 - \$199,999 | 49 | 114 | 26 | 20 | 209 | 223 | 48 |
| \$200,000 - \$249,999 | 81 | 488 | 106 | 48 | 723 | 1201 | 92 |
| \$250,000 - \$299,999 | 36 | 449 | 190 | 16 | 691 | 1905 | 61 |
| \$300,000 - \$399,999 | 28 | 242 | 314 | 8 | 592 | 2014 | 56 |
| \$400,000 - \$499,999 | 7 | 43 | 167 | 1 | 218 | 984 | 21 |
| \$500,000 OR OVER | 4 | 40 | 217 | 2 | 263 | 1622 | 6 |
| Totals | 417 | 1527 | 1054 | 240 | 3238 | 8526 | 416 |
| Average Price | 193.8 | 265.4 | 398.6 | 179.2 | 293.1 | 400.3 | 233.8 |
| (In Thousands \$) | | | | | | | |
| Median Price | 177.5 | 250.0 | 349.9 | 164.0 | 257.5 | 317.0 | 215.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 906177.3 | | Total Dollar Volume Condominium (In Thousands) 43007.9 | | | Total Home Sales Dollar Value (In Thousands) 949185.2 | | |
| Time on Market OF UNITS SOLD #Single #Condo | | | | Types of Financing OF UNITS SOLD #Single #Condo | | | |
| 1-30 Days 1957 189 | | | | FHA 10 6 | | | |
| 31-60 Days 667 34 | | | | VA 14 1 | | | |
| 61-90 Days 210 10 | | | | FMHA 1 0 | | | |
| 91-120 Days 77 4 | | | | Exchange 4 1 | | | |
| 121-180 Days 37 0 | | | | Cash 248 15 | | | |
| More than 180 Days 14 0 | | | | Bond/IDA 452 39 | | | |
| Total Units Sold 2998 240 | | | | Carryback 5 4 | | | |
| Average Market Time 28.14 19.03 | | | | Cash to Loan 4 2 | | | |
| | | | | Conventional 2259 172 | | | |
| | | | | Rent/Lease 0 0 | | | |
| | | | | SBA 0 0 | | | |
| | | | | Wrap 1 0 | | | |
| | | | | No Financing Reported 0 0 | | | |
| | | | | Total 2998 240 | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
9/1/2005 - 9/30/2005

| | Sales | | | | | Listings | |
|---|---------|---|----------------------------------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 0 | 0 | 3 | 0 | 3 | 3 | 0 |
| \$20,000 - \$29,999 | 2 | 1 | 0 | 0 | 3 | 5 | 0 |
| \$30,000 - \$39,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$40,000 - \$49,999 | 1 | 2 | 0 | 1 | 4 | 11 | 0 |
| \$50,000 - \$59,999 | 6 | 2 | 0 | 6 | 14 | 9 | 0 |
| \$60,000 - \$69,999 | 7 | 2 | 1 | 4 | 14 | 25 | 5 |
| \$70,000 - \$79,999 | 11 | 0 | 1 | 5 | 17 | 30 | 12 |
| \$80,000 - \$89,999 | 13 | 5 | 0 | 5 | 23 | 32 | 7 |
| \$90,000 - \$99,999 | 13 | 2 | 0 | 8 | 23 | 36 | 9 |
| \$100,000 - \$119,999 | 16 | 20 | 2 | 14 | 52 | 56 | 11 |
| \$120,000 - \$139,999 | 44 | 27 | 2 | 37 | 110 | 114 | 18 |
| \$140,000 - \$159,999 | 63 | 46 | 10 | 43 | 162 | 91 | 27 |
| \$160,000 - \$179,999 | 44 | 84 | 22 | 40 | 190 | 123 | 38 |
| \$180,000 - \$199,999 | 46 | 116 | 33 | 32 | 227 | 193 | 38 |
| \$200,000 - \$249,999 | 76 | 554 | 146 | 52 | 828 | 937 | 70 |
| \$250,000 - \$299,999 | 35 | 555 | 234 | 25 | 849 | 1562 | 52 |
| \$300,000 - \$399,999 | 18 | 328 | 373 | 14 | 733 | 1676 | 39 |
| \$400,000 - \$499,999 | 5 | 75 | 185 | 5 | 270 | 839 | 19 |
| \$500,000 OR OVER | 5 | 31 | 217 | 0 | 253 | 1434 | 7 |
| Totals | 405 | 1850 | 1229 | 291 | 3775 | 7176 | 352 |
| Average Price | 184.2 | 265.4 | 381.5 | 182.3 | 288.1 | 407.0 | 228.4 |
| (In Thousands \$) | | | | | | | |
| Median Price | 168.5 | 254.9 | 340.0 | 170.0 | 260.0 | 320.0 | 210.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1034469.0 | | Total Dollar Volume Condominium (In Thousands) 53040.0 | | | Total Home Sales Dollar Value (In Thousands) 1087509.0 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 2407 | 236 | | | FHA | 16 | 4 |
| 31-60 Days | 686 | 36 | | | VA | 7 | 2 |
| 61-90 Days | 214 | 8 | | | FMHA | 0 | 0 |
| 91-120 Days | 65 | 1 | | | Exchange | 6 | 1 |
| 121-180 Days | 32 | 3 | | | Cash | 279 | 40 |
| More than 180 Days | 12 | 1 | | | Bond/IDA | 473 | 38 |
| Total Units Sold | 3484 | 291 | | | Carryback | 1 | 0 |
| Average Market Time | 24.57 | 17.09 | | | Cash to Loan | 9 | 1 |
| | | | | | Conventional | 2692 | 205 |
| | | | | | Rent/Lease | 1 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 0 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 3484 | 291 |
| | | | | | | | |

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
8/1/2005 - 8/31/2005

| | Sales | | | | | Listings | |
|---|---------|---|----------------------------------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 1 | 0 | 1 | 0 | 2 | 1 | 0 |
| \$20,000 - \$29,999 | 1 | 1 | 0 | 0 | 2 | 4 | 0 |
| \$30,000 - \$39,999 | 0 | 0 | 0 | 0 | 0 | 2 | 0 |
| \$40,000 - \$49,999 | 7 | 2 | 0 | 0 | 9 | 5 | 0 |
| \$50,000 - \$59,999 | 9 | 2 | 0 | 9 | 20 | 7 | 1 |
| \$60,000 - \$69,999 | 9 | 3 | 0 | 3 | 15 | 19 | 5 |
| \$70,000 - \$79,999 | 14 | 5 | 1 | 9 | 29 | 25 | 13 |
| \$80,000 - \$89,999 | 12 | 6 | 2 | 9 | 29 | 31 | 5 |
| \$90,000 - \$99,999 | 8 | 9 | 2 | 9 | 28 | 32 | 8 |
| \$100,000 - \$119,999 | 30 | 10 | 2 | 31 | 73 | 47 | 9 |
| \$120,000 - \$139,999 | 41 | 24 | 8 | 47 | 120 | 83 | 19 |
| \$140,000 - \$159,999 | 47 | 56 | 16 | 53 | 172 | 90 | 21 |
| \$160,000 - \$179,999 | 56 | 103 | 28 | 54 | 241 | 131 | 18 |
| \$180,000 - \$199,999 | 51 | 140 | 34 | 33 | 258 | 165 | 19 |
| \$200,000 - \$249,999 | 83 | 637 | 165 | 43 | 928 | 729 | 44 |
| \$250,000 - \$299,999 | 35 | 535 | 271 | 22 | 863 | 1088 | 37 |
| \$300,000 - \$399,999 | 30 | 283 | 431 | 9 | 753 | 1337 | 32 |
| \$400,000 - \$499,999 | 5 | 71 | 223 | 3 | 302 | 674 | 8 |
| \$500,000 OR OVER | 4 | 42 | 248 | 1 | 295 | 1168 | 10 |
| Totals | 443 | 1929 | 1432 | 335 | 4139 | 5638 | 249 |
| Average Price | 186.5 | 260.9 | 388.7 | 167.8 | 289.6 | 411.0 | 227.9 |
| (In Thousands \$) | | | | | | | |
| Median Price | 174.0 | 247.0 | 339.5 | 159.9 | 255.0 | 325.0 | 218.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1142478.4 | | Total Dollar Volume Condominium (In Thousands) 56204.9 | | | Total Home Sales Dollar Value (In Thousands) 1198683.4 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 2806 | 288 | | | FHA | 11 | 7 |
| 31-60 Days | 667 | 32 | | | VA | 8 | 1 |
| 61-90 Days | 167 | 5 | | | FMHA | 1 | 0 |
| 91-120 Days | 48 | 1 | | | Exchange | 10 | 0 |
| 121-180 Days | 37 | 0 | | | Cash | 312 | 38 |
| More than 180 Days | 15 | 1 | | | Bond/IDA | 544 | 37 |
| Total Units Sold | 3804 | 335 | | | Carryback | 3 | 1 |
| Average Market Time | 22.4 | 13.49 | | | Cash to Loan | 8 | 1 |
| | | | | | Conventional | 2905 | 250 |
| | | | | | Rent/Lease | 2 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 0 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 3804 | 335 |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
7/1/2005 - 7/31/2005

| | Sales | | | | | Listings | |
|---|---------|---|-------|----------------------------------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$20,000 - \$29,999 | 0 | 0 | 0 | 0 | 0 | 3 | 0 |
| \$30,000 - \$39,999 | 4 | 1 | 0 | 0 | 5 | 4 | 0 |
| \$40,000 - \$49,999 | 5 | 4 | 0 | 0 | 9 | 6 | 1 |
| \$50,000 - \$59,999 | 11 | 2 | 0 | 6 | 19 | 8 | 3 |
| \$60,000 - \$69,999 | 10 | 1 | 0 | 1 | 12 | 32 | 10 |
| \$70,000 - \$79,999 | 18 | 8 | 0 | 8 | 34 | 27 | 20 |
| \$80,000 - \$89,999 | 12 | 7 | 2 | 8 | 29 | 32 | 3 |
| \$90,000 - \$99,999 | 10 | 4 | 0 | 1 | 15 | 34 | 3 |
| \$100,000 - \$119,999 | 32 | 16 | 1 | 32 | 81 | 49 | 11 |
| \$120,000 - \$139,999 | 33 | 50 | 6 | 44 | 133 | 72 | 14 |
| \$140,000 - \$159,999 | 49 | 70 | 20 | 34 | 173 | 81 | 20 |
| \$160,000 - \$179,999 | 41 | 127 | 27 | 43 | 238 | 111 | 28 |
| \$180,000 - \$199,999 | 44 | 125 | 52 | 35 | 256 | 151 | 18 |
| \$200,000 - \$249,999 | 70 | 585 | 176 | 38 | 869 | 568 | 42 |
| \$250,000 - \$299,999 | 33 | 467 | 264 | 21 | 785 | 834 | 20 |
| \$300,000 - \$399,999 | 29 | 279 | 421 | 10 | 739 | 1049 | 29 |
| \$400,000 - \$499,999 | 9 | 74 | 194 | 0 | 277 | 538 | 8 |
| \$500,000 OR OVER | 2 | 33 | 208 | 1 | 244 | 997 | 8 |
| Totals | 412 | 1853 | 1371 | 282 | 3918 | 4596 | 238 |
| Average Price | 181.4 | 256.7 | 373.6 | 170.6 | 283.5 | 419.3 | 213.9 |
| (In Thousands \$) | | | | | | | |
| Median Price | 170.0 | 242.0 | 325.0 | 162.0 | 252.0 | 325.0 | 190.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1062473.8 | | Total Dollar Volume Condominium (In Thousands) 48111.9 | | | Total Home Sales Dollar Value (In Thousands) 1110585.7 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | Types of Financing OF UNITS SOLD | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 2803 | 242 | | FHA | 9 | 5 | |
| 31-60 Days | 522 | 27 | | VA | 9 | 1 | |
| 61-90 Days | 149 | 3 | | FMHA | 0 | 0 | |
| 91-120 Days | 46 | 1 | | Exchange | 5 | 1 | |
| 121-180 Days | 21 | 1 | | Cash | 343 | 35 | |
| More than 180 Days | 24 | 2 | | Bond/IDA | 519 | 35 | |
| Total Units Sold | 3636 | 282 | | Carryback | 11 | 0 | |
| Average Market Time | 20.53 | 14.11 | | Cash to Loan | 5 | 2 | |
| | | | | Conventional | 2734 | 203 | |
| | | | | Rent/Lease | 1 | 0 | |
| | | | | SBA | 0 | 0 | |
| | | | | Wrap | 0 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 3636 | 282 | |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
6/1/2005 - 6/30/2005

| | Sales | | | | | Listings | |
|---|---------|---|----------------------------------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 2 | 0 | 0 | 0 | 2 | 1 | 0 |
| \$20,000 - \$29,999 | 1 | 0 | 0 | 0 | 1 | 3 | 0 |
| \$30,000 - \$39,999 | 1 | 4 | 0 | 0 | 5 | 5 | 0 |
| \$40,000 - \$49,999 | 5 | 2 | 0 | 1 | 8 | 6 | 0 |
| \$50,000 - \$59,999 | 7 | 3 | 0 | 3 | 13 | 12 | 5 |
| \$60,000 - \$69,999 | 11 | 6 | 0 | 8 | 25 | 33 | 7 |
| \$70,000 - \$79,999 | 12 | 3 | 0 | 3 | 18 | 24 | 10 |
| \$80,000 - \$89,999 | 19 | 3 | 1 | 6 | 29 | 34 | 6 |
| \$90,000 - \$99,999 | 14 | 6 | 1 | 19 | 40 | 33 | 2 |
| \$100,000 - \$119,999 | 33 | 24 | 3 | 32 | 92 | 36 | 13 |
| \$120,000 - \$139,999 | 37 | 54 | 11 | 44 | 146 | 81 | 23 |
| \$140,000 - \$159,999 | 44 | 82 | 17 | 37 | 180 | 81 | 11 |
| \$160,000 - \$179,999 | 55 | 111 | 39 | 33 | 238 | 113 | 17 |
| \$180,000 - \$199,999 | 32 | 220 | 53 | 19 | 324 | 135 | 11 |
| \$200,000 - \$249,999 | 66 | 646 | 182 | 34 | 928 | 530 | 29 |
| \$250,000 - \$299,999 | 38 | 419 | 274 | 23 | 754 | 694 | 20 |
| \$300,000 - \$399,999 | 38 | 248 | 449 | 9 | 744 | 865 | 20 |
| \$400,000 - \$499,999 | 8 | 56 | 193 | 4 | 261 | 453 | 9 |
| \$500,000 OR OVER | 4 | 44 | 278 | 0 | 326 | 865 | 7 |
| Totals | 427 | 1931 | 1501 | 275 | 4134 | 4004 | 190 |
| Average Price | 186.9 | 248.9 | 381.8 | 167.0 | 285.3 | 419.8 | 216.0 |
| (In Thousands \$) | | | | | | | |
| Median Price | 169.9 | 235.0 | 330.0 | 153.0 | 249.0 | 319.9 | 180.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1133383.1 | | Total Dollar Volume Condominium (In Thousands) 45914.8 | | | Total Home Sales Dollar Value (In Thousands) 1179297.9 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 2975 | 234 | | | FHA | 9 | 3 |
| 31-60 Days | 560 | 23 | | | VA | 22 | 0 |
| 61-90 Days | 130 | 8 | | | FMHA | 1 | 0 |
| 91-120 Days | 56 | 1 | | | Exchange | 3 | 3 |
| 121-180 Days | 37 | 3 | | | Cash | 374 | 49 |
| More than 180 Days | 26 | 0 | | | Bond/IDA | 531 | 30 |
| Total Units Sold | 3859 | 275 | | | Carryback | 13 | 0 |
| Average Market Time | 20.64 | 14.5 | | | Cash to Loan | 10 | 5 |
| | | | | | Conventional | 2892 | 185 |
| | | | | | Rent/Lease | 2 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 2 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 3859 | 275 |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
5/1/2005 - 5/31/2005

| | Sales | | | | | Listings | |
|--|---------|---|----------------------------------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 0 | 4 | 2 | 1 | 7 | 2 | 0 |
| \$20,000 - \$29,999 | 3 | 1 | 0 | 0 | 4 | 6 | 0 |
| \$30,000 - \$39,999 | 3 | 1 | 1 | 0 | 5 | 3 | 0 |
| \$40,000 - \$49,999 | 4 | 2 | 0 | 2 | 8 | 10 | 0 |
| \$50,000 - \$59,999 | 11 | 2 | 0 | 12 | 25 | 22 | 2 |
| \$60,000 - \$69,999 | 17 | 3 | 0 | 6 | 26 | 32 | 8 |
| \$70,000 - \$79,999 | 19 | 3 | 1 | 6 | 29 | 32 | 1 |
| \$80,000 - \$89,999 | 20 | 7 | 1 | 15 | 43 | 33 | 3 |
| \$90,000 - \$99,999 | 24 | 8 | 0 | 9 | 41 | 21 | 8 |
| \$100,000 - \$119,999 | 41 | 31 | 2 | 27 | 101 | 48 | 11 |
| \$120,000 - \$139,999 | 79 | 61 | 9 | 58 | 207 | 76 | 12 |
| \$140,000 - \$159,999 | 40 | 101 | 36 | 45 | 222 | 87 | 18 |
| \$160,000 - \$179,999 | 47 | 159 | 28 | 26 | 260 | 90 | 16 |
| \$180,000 - \$199,999 | 41 | 204 | 49 | 22 | 316 | 119 | 9 |
| \$200,000 - \$249,999 | 62 | 614 | 197 | 20 | 893 | 438 | 26 |
| \$250,000 - \$299,999 | 29 | 318 | 228 | 13 | 588 | 494 | 9 |
| \$300,000 - \$399,999 | 26 | 189 | 360 | 10 | 585 | 658 | 12 |
| \$400,000 - \$499,999 | 8 | 41 | 175 | 4 | 228 | 342 | 10 |
| \$500,000 OR OVER | 3 | 43 | 163 | 0 | 209 | 714 | 5 |
| Totals | 477 | 1792 | 1252 | 276 | 3797 | 3227 | 150 |
| Average Price | 167.9 | 239.9 | 366.1 | 154.6 | 266.3 | 422.8 | 215.9 |
| (In Thousands \$) | | | | | | | |
| Median Price | 146.5 | 225.0 | 315.0 | 140.0 | 230.5 | 318.9 | 177.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 968351.2 | | Total Dollar Volume Condominium (In Thousands) 42680.9 | | | Total Home Sales Dollar Value (In Thousands) 1011032.1 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 2678 | 219 | | | FHA | 10 | 6 |
| 31-60 Days | 505 | 28 | | | VA | 14 | 1 |
| 61-90 Days | 127 | 13 | | | FMHA | 1 | 0 |
| 91-120 Days | 50 | 4 | | | Exchange | 5 | 0 |
| 121-180 Days | 34 | 4 | | | Cash | 382 | 40 |
| More than 180 Days | 46 | 3 | | | Bond/IDA | 519 | 39 |
| Total Units Sold | 3521 | 276 | | | Carryback | 4 | 0 |
| Average Market Time | 21.72 | 19.84 | | | Cash to Loan | 6 | 1 |
| | | | | | Conventional | 2579 | 189 |
| | | | | | Rent/Lease | 1 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 0 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 3521 | 276 |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
4/1/2005 - 4/30/2005

| | Sales | | | | | Listings | |
|--|---------|---|----------------------------------|-----------------------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 2 | 1 | 0 | 0 | 3 | 0 | 0 |
| \$20,000 - \$29,999 | 2 | 0 | 0 | 0 | 2 | 7 | 0 |
| \$30,000 - \$39,999 | 11 | 2 | 0 | 0 | 13 | 1 | 0 |
| \$40,000 - \$49,999 | 14 | 2 | 1 | 7 | 24 | 11 | 1 |
| \$50,000 - \$59,999 | 11 | 1 | 1 | 2 | 15 | 27 | 1 |
| \$60,000 - \$69,999 | 23 | 5 | 0 | 7 | 35 | 27 | 9 |
| \$70,000 - \$79,999 | 18 | 2 | 1 | 12 | 33 | 42 | 1 |
| \$80,000 - \$89,999 | 18 | 11 | 2 | 19 | 50 | 46 | 4 |
| \$90,000 - \$99,999 | 29 | 13 | 0 | 26 | 68 | 27 | 7 |
| \$100,000 - \$119,999 | 50 | 37 | 4 | 32 | 123 | 66 | 9 |
| \$120,000 - \$139,999 | 63 | 96 | 16 | 51 | 226 | 82 | 7 |
| \$140,000 - \$159,999 | 66 | 114 | 32 | 35 | 247 | 85 | 9 |
| \$160,000 - \$179,999 | 53 | 182 | 39 | 26 | 300 | 109 | 7 |
| \$180,000 - \$199,999 | 29 | 251 | 63 | 10 | 353 | 136 | 8 |
| \$200,000 - \$249,999 | 65 | 525 | 221 | 21 | 832 | 370 | 19 |
| \$250,000 - \$299,999 | 31 | 258 | 209 | 15 | 513 | 399 | 10 |
| \$300,000 - \$399,999 | 23 | 150 | 316 | 10 | 499 | 566 | 15 |
| \$400,000 - \$499,999 | 0 | 31 | 139 | 0 | 170 | 277 | 8 |
| \$500,000 OR OVER | 1 | 22 | 165 | 3 | 191 | 593 | 3 |
| Totals | 509 | 1703 | 1209 | 276 | 3697 | 2871 | 118 |
| Average Price | 153.8 | 224.9 | 352.7 | 149.3 | 251.3 | 409.6 | 221.7 |
| (In Thousands \$) | | | | | | | |
| Median Price | 145.0 | 210.0 | 305.0 | 130.0 | 218.0 | 300.0 | 190.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 887721.3 | | Total Dollar Volume Condominium (In Thousands) 41214.7 | | | Total Home Sales Dollar Value (In Thousands) 928936.0 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | #Single | #Condo | | |
| 1-30 Days | 2450 | 208 | | FHA | 23 | 6 | |
| 31-60 Days | 543 | 38 | | VA | 12 | 1 | |
| 61-90 Days | 141 | 13 | | FMHA | 0 | 0 | |
| 91-120 Days | 64 | 3 | | Exchange | 8 | 0 | |
| 121-180 Days | 67 | 5 | | Cash | 422 | 38 | |
| More than 180 Days | 41 | 2 | | Bond/IDA | 415 | 34 | |
| Total Units Sold | 3421 | 276 | | Carryback | 8 | 0 | |
| Average Market Time | 24.71 | 22.22 | | Cash to Loan | 5 | 0 | |
| | | | | Conventional | 2526 | 197 | |
| | | | | Rent/Lease | 1 | 0 | |
| | | | | SBA | 0 | 0 | |
| | | | | Wrap | 0 | 0 | |
| | | | | No Financing Reported | 1 | 0 | |
| | | | | Total | 3421 | 276 | |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
3/1/2005 - 3/31/2005

| | Sales | | | | | Listings | |
|--|---------|---|----------------------------------|-------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 0 | 1 | 1 | 0 | 2 | 1 | 0 |
| \$20,000 - \$29,999 | 1 | 1 | 0 | 1 | 3 | 2 | 0 |
| \$30,000 - \$39,999 | 5 | 1 | 0 | 2 | 8 | 1 | 0 |
| \$40,000 - \$49,999 | 10 | 1 | 0 | 4 | 15 | 4 | 0 |
| \$50,000 - \$59,999 | 13 | 3 | 0 | 6 | 22 | 5 | 4 |
| \$60,000 - \$69,999 | 21 | 11 | 0 | 7 | 39 | 20 | 5 |
| \$70,000 - \$79,999 | 24 | 9 | 1 | 25 | 59 | 20 | 3 |
| \$80,000 - \$89,999 | 39 | 9 | 0 | 32 | 80 | 19 | 7 |
| \$90,000 - \$99,999 | 20 | 13 | 0 | 23 | 56 | 20 | 8 |
| \$100,000 - \$119,999 | 56 | 61 | 8 | 56 | 181 | 27 | 4 |
| \$120,000 - \$139,999 | 68 | 106 | 24 | 36 | 234 | 43 | 7 |
| \$140,000 - \$159,999 | 76 | 182 | 45 | 42 | 345 | 36 | 7 |
| \$160,000 - \$179,999 | 51 | 281 | 58 | 28 | 418 | 57 | 1 |
| \$180,000 - \$199,999 | 37 | 253 | 107 | 8 | 405 | 56 | 2 |
| \$200,000 - \$249,999 | 35 | 470 | 256 | 18 | 779 | 153 | 7 |
| \$250,000 - \$299,999 | 19 | 186 | 223 | 11 | 439 | 140 | 2 |
| \$300,000 - \$399,999 | 26 | 107 | 296 | 9 | 438 | 193 | 6 |
| \$400,000 - \$499,999 | 5 | 32 | 135 | 2 | 174 | 88 | 1 |
| \$500,000 OR OVER | 1 | 27 | 136 | 0 | 164 | 183 | 1 |
| Totals | 507 | 1754 | 1290 | 310 | 3861 | 1068 | 65 |
| Average Price | 150.0 | 211.6 | 326.7 | 136.6 | 236.0 | 349.9 | 162.3 |
| (In Thousands \$) | | | | | | | |
| Median Price | 139.5 | 194.0 | 285.0 | 119.5 | 200.1 | 283.9 | 145.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 868689.2 | | Total Dollar Volume Condominium (In Thousands) 42360.5 | | | Total Home Sales Dollar Value (In Thousands) 911049.7 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 2434 | 227 | | | FHA | 26 | 17 |
| 31-60 Days | 609 | 37 | | | VA | 23 | 3 |
| 61-90 Days | 181 | 22 | | | FMHA | 1 | 0 |
| 91-120 Days | 82 | 9 | | | Exchange | 3 | 0 |
| 121-180 Days | 80 | 5 | | | Cash | 419 | 42 |
| More than 180 Days | 54 | 6 | | | Bond/IDA | 430 | 34 |
| Total Units Sold | 3551 | 310 | | | Carryback | 13 | 0 |
| Average Market Time | 27.58 | 29.47 | | | Cash to Loan | 7 | 0 |
| | | | | | Conventional | 2627 | 213 |
| | | | | | Rent/Lease | 0 | 1 |
| | | | | | SBA | 1 | 0 |
| | | | | | Wrap | 1 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 3551 | 310 |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
2/1/2005 - 2/28/2005

| | Sales | | | | | Listings | |
|--|---------|---|----------------------------------|-------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 2 | 1 | 1 | 1 | 5 | 0 | 0 |
| \$20,000 - \$29,999 | 1 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$30,000 - \$39,999 | 9 | 2 | 0 | 3 | 14 | 1 | 0 |
| \$40,000 - \$49,999 | 11 | 4 | 0 | 2 | 17 | 7 | 5 |
| \$50,000 - \$59,999 | 12 | 2 | 0 | 5 | 19 | 9 | 5 |
| \$60,000 - \$69,999 | 24 | 3 | 0 | 11 | 38 | 15 | 4 |
| \$70,000 - \$79,999 | 18 | 8 | 0 | 17 | 43 | 15 | 5 |
| \$80,000 - \$89,999 | 23 | 7 | 2 | 21 | 53 | 15 | 1 |
| \$90,000 - \$99,999 | 20 | 13 | 0 | 22 | 55 | 25 | 5 |
| \$100,000 - \$119,999 | 62 | 55 | 8 | 45 | 170 | 35 | 9 |
| \$120,000 - \$139,999 | 59 | 127 | 32 | 48 | 266 | 50 | 4 |
| \$140,000 - \$159,999 | 48 | 166 | 32 | 29 | 275 | 49 | 3 |
| \$160,000 - \$179,999 | 39 | 248 | 73 | 16 | 376 | 69 | 7 |
| \$180,000 - \$199,999 | 26 | 192 | 77 | 4 | 299 | 77 | 3 |
| \$200,000 - \$249,999 | 32 | 293 | 184 | 15 | 524 | 170 | 4 |
| \$250,000 - \$299,999 | 17 | 109 | 186 | 6 | 318 | 134 | 6 |
| \$300,000 - \$399,999 | 15 | 72 | 214 | 5 | 306 | 152 | 5 |
| \$400,000 - \$499,999 | 1 | 27 | 88 | 1 | 117 | 76 | 1 |
| \$500,000 OR OVER | 3 | 19 | 99 | 2 | 123 | 163 | 0 |
| Totals | 422 | 1348 | 996 | 253 | 3019 | 1062 | 67 |
| Average Price | 165.0 | 201.4 | 311.7 | 139.5 | 227.5 | 339.2 | 152.0 |
| (In Thousands \$) | | | | | | | |
| Median Price | 127.5 | 183.6 | 270.0 | 118.0 | 189.9 | 250.0 | 134.5 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 651546.6 | | Total Dollar Volume Condominium (In Thousands) 35300.6 | | | Total Home Sales Dollar Value (In Thousands) 686847.2 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 1708 | 172 | | | FHA | 33 | 9 |
| 31-60 Days | 542 | 35 | | | VA | 28 | 1 |
| 61-90 Days | 187 | 21 | | | FMHA | 2 | 0 |
| 91-120 Days | 97 | 12 | | | Exchange | 7 | 0 |
| 121-180 Days | 70 | 3 | | | Cash | 292 | 30 |
| More than 180 Days | 41 | 2 | | | Bond/IDA | 339 | 27 |
| Total Units Sold | 2766 | 253 | | | Carryback | 7 | 1 |
| Average Market Time | 30.67 | 25.87 | | | Cash to Loan | 6 | 2 |
| | | | | | Conventional | 2049 | 183 |
| | | | | | Rent/Lease | 2 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 1 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 2766 | 253 |
| | | | | | | | |

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
1/1/2005 - 1/31/2005

| | Sales | | | | | Listings | |
|--|---------|--|-------|-------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| \$20,000 - \$29,999 | 6 | 0 | 0 | 0 | 6 | 2 | 0 |
| \$30,000 - \$39,999 | 5 | 0 | 0 | 1 | 6 | 6 | 0 |
| \$40,000 - \$49,999 | 8 | 1 | 0 | 2 | 11 | 8 | 3 |
| \$50,000 - \$59,999 | 9 | 2 | 0 | 2 | 13 | 17 | 3 |
| \$60,000 - \$69,999 | 17 | 4 | 1 | 5 | 27 | 21 | 3 |
| \$70,000 - \$79,999 | 18 | 5 | 1 | 10 | 34 | 23 | 1 |
| \$80,000 - \$89,999 | 27 | 5 | 1 | 9 | 42 | 22 | 3 |
| \$90,000 - \$99,999 | 25 | 19 | 3 | 7 | 54 | 30 | 2 |
| \$100,000 - \$119,999 | 61 | 76 | 9 | 11 | 157 | 42 | 3 |
| \$120,000 - \$139,999 | 85 | 133 | 29 | 8 | 255 | 87 | 6 |
| \$140,000 - \$159,999 | 57 | 198 | 36 | 9 | 300 | 81 | 4 |
| \$160,000 - \$179,999 | 37 | 212 | 59 | 5 | 313 | 82 | 1 |
| \$180,000 - \$199,999 | 21 | 168 | 67 | 0 | 256 | 81 | 1 |
| \$200,000 - \$249,999 | 27 | 218 | 151 | 4 | 400 | 206 | 2 |
| \$250,000 - \$299,999 | 17 | 121 | 142 | 2 | 282 | 128 | 2 |
| \$300,000 - \$399,999 | 10 | 52 | 151 | 1 | 214 | 156 | 3 |
| \$400,000 - \$499,999 | 2 | 12 | 52 | 0 | 66 | 82 | 1 |
| \$500,000 OR OVER | 0 | 13 | 65 | 0 | 78 | 126 | 0 |
| Totals | 432 | 1239 | 767 | 76 | 2514 | 1201 | 38 |
| Average Price | 138.0 | 192.3 | 296.7 | 119.0 | 212.6 | 299.0 | 149.4 |
| (In Thousands \$) | | | | | | | |
| Median Price | 129.9 | 175.0 | 260.0 | 108.0 | 182.0 | 225.0 | 120.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 525373.4 | | Total Dollar Volume Condominium (In Thousands) 9045.9 | | | Total Home Sales Dollar Value (In Thousands) 534419.3 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 66 | 3 | | | FHA | 42 | 1 |
| 31-60 Days | 35 | 0 | | | VA | 16 | 0 |
| 61-90 Days | 25 | 0 | | | FMHA | 1 | 0 |
| 91-120 Days | 7 | 0 | | | Exchange | 2 | 2 |
| 121-180 Days | 8 | 4 | | | Cash | 283 | 18 |
| More than 180 Days | 8 | 1 | | | Bond/IDA | 287 | 3 |
| Total Units Sold | 2438 | 76 | | | Carryback | 6 | 0 |
| Average Market Time | 3.8 | 10.96 | | | Cash to Loan | 7 | 0 |
| | | | | | Conventional | 1793 | 52 |
| | | | | | Rent/Lease | 1 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 0 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 2438 | 76 |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
1/1/2004 - 12/31/2004

| | Sales | | | | | Listings | |
|---|---------|--|-------|----------------------------------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 10 | 5 | 1 | 2 | 18 | 2 | 0 |
| \$20,000 - \$29,999 | 36 | 9 | 1 | 3 | 49 | 4 | 1 |
| \$30,000 - \$39,999 | 92 | 20 | 1 | 21 | 134 | 9 | 2 |
| \$40,000 - \$49,999 | 122 | 23 | 5 | 31 | 181 | 23 | 1 |
| \$50,000 - \$59,999 | 155 | 37 | 2 | 51 | 245 | 35 | 0 |
| \$60,000 - \$69,999 | 210 | 52 | 7 | 97 | 366 | 49 | 7 |
| \$70,000 - \$79,999 | 337 | 106 | 10 | 109 | 562 | 60 | 7 |
| \$80,000 - \$89,999 | 481 | 181 | 29 | 192 | 883 | 45 | 3 |
| \$90,000 - \$99,999 | 498 | 297 | 37 | 159 | 991 | 50 | 5 |
| \$100,000 - \$119,999 | 1080 | 1639 | 285 | 216 | 3220 | 92 | 2 |
| \$120,000 - \$139,999 | 976 | 3294 | 627 | 199 | 5096 | 88 | 3 |
| \$140,000 - \$159,999 | 631 | 3841 | 1070 | 116 | 5658 | 65 | 0 |
| \$160,000 - \$179,999 | 342 | 2932 | 1351 | 46 | 4671 | 67 | 0 |
| \$180,000 - \$199,999 | 184 | 1822 | 1259 | 34 | 3299 | 65 | 0 |
| \$200,000 - \$249,999 | 235 | 1962 | 2699 | 39 | 4935 | 138 | 2 |
| \$250,000 - \$299,999 | 109 | 817 | 1949 | 15 | 2890 | 67 | 2 |
| \$300,000 - \$399,999 | 95 | 516 | 1883 | 16 | 2510 | 141 | 2 |
| \$400,000 - \$499,999 | 17 | 140 | 749 | 4 | 910 | 95 | 0 |
| \$500,000 OR OVER | 6 | 92 | 864 | 2 | 964 | 296 | 2 |
| Totals | 5616 | 17785 | 12829 | 1352 | 37582 | 1391 | 39 |
| Average Price | 125.0 | 170.8 | 271.2 | 113.2 | 196.2 | 387.9 | 159.5 |
| (In Thousands \$) | | | | | | | |
| Median Price | 115.0 | 156.9 | 230.0 | 101.0 | 165.0 | 210.0 | 93.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 7219989.0 | | Total Dollar Volume Condominium (In Thousands) 153045.1 | | | Total Home Sales Dollar Value (In Thousands) 7373034.1 | | |
| Time on Market OF UNITS SOLD | | | | Types of Financing OF UNITS SOLD | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 11131 | 359 | | | FHA | 1734 | 143 |
| 31-60 Days | 9719 | 319 | | | VA | 501 | 14 |
| 61-90 Days | 4489 | 200 | | | FMHA | 4 | 1 |
| 91-120 Days | 2079 | 94 | | | Exchange | 50 | 4 |
| 121-180 Days | 1507 | 101 | | | Cash | 3375 | 258 |
| More than 180 Days | 647 | 63 | | | Bond/IDA | 4047 | 120 |
| Total Units Sold | 36230 | 1352 | | | Carryback | 142 | 6 |
| Average Market Time | 41.9 | 54.88 | | | Cash to Loan | 74 | 3 |
| | | | | | Conventional | 26255 | 802 |
| | | | | | Rent/Lease | 31 | 1 |
| | | | | | SBA | 1 | 0 |
| | | | | | Wrap | 16 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 36230 | 1352 |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
12/1/2004 - 12/31/2004

| | Sales | | | | | Listings | |
|--|---------|---|-----------------------|-------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 1 | 6 | 3 | 0 | 10 | 2 | 0 |
| \$20,000 - \$29,999 | 3 | 1 | 0 | 0 | 4 | 9 | 1 |
| \$30,000 - \$39,999 | 2 | 0 | 0 | 1 | 3 | 11 | 4 |
| \$40,000 - \$49,999 | 8 | 1 | 1 | 2 | 12 | 41 | 5 |
| \$50,000 - \$59,999 | 15 | 5 | 0 | 4 | 24 | 56 | 2 |
| \$60,000 - \$69,999 | 12 | 7 | 1 | 3 | 23 | 76 | 13 |
| \$70,000 - \$79,999 | 19 | 8 | 0 | 5 | 32 | 89 | 10 |
| \$80,000 - \$89,999 | 30 | 8 | 0 | 13 | 51 | 83 | 4 |
| \$90,000 - \$99,999 | 39 | 14 | 3 | 15 | 71 | 97 | 7 |
| \$100,000 - \$119,999 | 65 | 102 | 26 | 18 | 211 | 183 | 7 |
| \$120,000 - \$139,999 | 73 | 180 | 35 | 16 | 304 | 204 | 10 |
| \$140,000 - \$159,999 | 48 | 258 | 62 | 9 | 377 | 158 | 3 |
| \$160,000 - \$179,999 | 26 | 234 | 71 | 6 | 337 | 213 | 3 |
| \$180,000 - \$199,999 | 28 | 196 | 84 | 5 | 313 | 199 | 1 |
| \$200,000 - \$249,999 | 14 | 247 | 203 | 5 | 469 | 345 | 4 |
| \$250,000 - \$299,999 | 18 | 108 | 165 | 2 | 293 | 246 | 3 |
| \$300,000 - \$399,999 | 19 | 81 | 195 | 1 | 296 | 300 | 4 |
| \$400,000 - \$499,999 | 3 | 16 | 101 | 0 | 120 | 164 | 0 |
| \$500,000 OR OVER | 1 | 7 | 95 | 1 | 104 | 423 | 2 |
| Totals | 424 | 1479 | 1045 | 106 | 3054 | 2899 | 83 |
| Average Price | 140.7 | 186.3 | 299.4 | 126.3 | 216.6 | 327.6 | 140.0 |
| (In Thousands \$) | | | | | | | |
| Median Price | 124.0 | 170.0 | 258.5 | 113.9 | 183.0 | 204.9 | 93.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 648082.5 | | Total Dollar Volume Condominium (In Thousands) 13392.9 | | | Total Home Sales Dollar Value (In Thousands) 661475.4 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 150 | 5 | | | FHA | 61 | 5 |
| 31-60 Days | 71 | 1 | | | VA | 22 | 1 |
| 61-90 Days | 34 | 2 | | | FMHA | 0 | 0 |
| 91-120 Days | 14 | 0 | | | Exchange | 5 | 1 |
| 121-180 Days | 17 | 3 | | | Cash | 289 | 20 |
| More than 180 Days | 12 | 0 | | | Bond/IDA | 386 | 7 |
| Total Units Sold | 2948 | 106 | | | Carryback | 7 | 1 |
| Average Market Time | 5.36 | 6.17 | | | Cash to Loan | 3 | 1 |
| | | | | | Conventional | 2175 | 69 |
| | | | | | Rent/Lease | 0 | 1 |
| | | | SBA | 0 | 0 | | |
| | | | Wrap | 0 | 0 | | |
| | | | No Financing Reported | 0 | 0 | | |
| | | | Total | 2948 | 106 | | |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
11/1/2004 - 11/30/2004

| | Sales | | | | | Listings | |
|--|-------|---|-------|--|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 1 | 1 | 0 | 0 | 2 | 1 | 0 |
| \$20,000 - \$29,999 | 6 | 1 | 0 | 0 | 7 | 9 | 0 |
| \$30,000 - \$39,999 | 7 | 1 | 0 | 1 | 9 | 15 | 5 |
| \$40,000 - \$49,999 | 10 | 1 | 0 | 4 | 15 | 46 | 4 |
| \$50,000 - \$59,999 | 10 | 6 | 1 | 1 | 18 | 62 | 4 |
| \$60,000 - \$69,999 | 22 | 6 | 1 | 4 | 33 | 88 | 15 |
| \$70,000 - \$79,999 | 30 | 10 | 1 | 10 | 51 | 95 | 14 |
| \$80,000 - \$89,999 | 29 | 15 | 2 | 9 | 55 | 103 | 13 |
| \$90,000 - \$99,999 | 35 | 19 | 3 | 13 | 70 | 109 | 11 |
| \$100,000 - \$119,999 | 83 | 98 | 15 | 17 | 213 | 208 | 18 |
| \$120,000 - \$139,999 | 90 | 182 | 38 | 11 | 321 | 214 | 12 |
| \$140,000 - \$159,999 | 73 | 295 | 75 | 4 | 447 | 170 | 2 |
| \$160,000 - \$179,999 | 37 | 283 | 84 | 4 | 408 | 200 | 0 |
| \$180,000 - \$199,999 | 19 | 215 | 113 | 2 | 349 | 148 | 2 |
| \$200,000 - \$249,999 | 30 | 245 | 238 | 8 | 521 | 313 | 3 |
| \$250,000 - \$299,999 | 13 | 108 | 164 | 1 | 286 | 239 | 4 |
| \$300,000 - \$399,999 | 8 | 53 | 166 | 1 | 228 | 304 | 4 |
| \$400,000 - \$499,999 | 1 | 21 | 78 | 0 | 100 | 176 | 0 |
| \$500,000 OR OVER | 2 | 17 | 75 | 0 | 94 | 440 | 2 |
| Totals | 506 | 1577 | 1054 | 90 | 3227 | 2940 | 113 |
| Average Price | 133.0 | 186.8 | 282.7 | 116.2 | 207.7 | 324.4 | 125.1 |
| (In Thousands \$) | | | | | | | |
| Median Price | 125.0 | 170.0 | 239.0 | 101.0 | 178.0 | 200.0 | 92.5 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 659936.3 | | Total Dollar Volume Condominium (In Thousands) 10458.0 | | | Total Home Sales Dollar Value (In Thousands) 670394.3 | | |
| Time on Market OF UNITS SOLD #Single #Condo | | | | Types of Financing OF UNITS SOLD #Single #Condo | | | |
| 1-30 Days 342 8 | | | | FHA 63 1 | | | |
| 31-60 Days 172 3 | | | | VA 17 1 | | | |
| 61-90 Days 67 1 | | | | FMHA 0 0 | | | |
| 91-120 Days 26 0 | | | | Exchange 5 0 | | | |
| 121-180 Days 23 2 | | | | Cash 306 17 | | | |
| More than 180 Days 24 1 | | | | Bond/IDA 357 6 | | | |
| Total Units Sold 3137 90 | | | | Carryback 12 0 | | | |
| Average Market Time 9.53 9.24 | | | | Cash to Loan 8 0 | | | |
| | | | | Conventional 2369 65 | | | |
| | | | | Rent/Lease 0 0 | | | |
| | | | | SBA 0 0 | | | |
| | | | | Wrap 0 0 | | | |
| | | | | No Financing Reported 0 0 | | | |
| | | | | Total 3137 90 | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
10/1/2004 - 10/31/2004

| | Sales | | | | | Listings | |
|--|---------|---|----------------------------------|-------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 0 | 0 | 1 | 0 | 1 | 3 | 0 |
| \$20,000 - \$29,999 | 0 | 1 | 0 | 0 | 1 | 10 | 0 |
| \$30,000 - \$39,999 | 3 | 3 | 0 | 2 | 8 | 18 | 5 |
| \$40,000 - \$49,999 | 9 | 3 | 1 | 3 | 16 | 49 | 5 |
| \$50,000 - \$59,999 | 8 | 4 | 0 | 3 | 15 | 68 | 8 |
| \$60,000 - \$69,999 | 19 | 3 | 0 | 11 | 33 | 95 | 9 |
| \$70,000 - \$79,999 | 23 | 9 | 0 | 6 | 38 | 111 | 19 |
| \$80,000 - \$89,999 | 37 | 11 | 1 | 13 | 62 | 100 | 16 |
| \$90,000 - \$99,999 | 39 | 11 | 1 | 22 | 73 | 114 | 9 |
| \$100,000 - \$119,999 | 69 | 107 | 17 | 8 | 201 | 280 | 19 |
| \$120,000 - \$139,999 | 78 | 221 | 54 | 21 | 374 | 270 | 5 |
| \$140,000 - \$159,999 | 48 | 320 | 73 | 13 | 454 | 232 | 1 |
| \$160,000 - \$179,999 | 31 | 274 | 116 | 3 | 424 | 217 | 2 |
| \$180,000 - \$199,999 | 19 | 197 | 107 | 3 | 326 | 189 | 4 |
| \$200,000 - \$249,999 | 27 | 191 | 209 | 2 | 429 | 341 | 2 |
| \$250,000 - \$299,999 | 15 | 84 | 167 | 1 | 267 | 267 | 6 |
| \$300,000 - \$399,999 | 7 | 52 | 172 | 0 | 231 | 321 | 4 |
| \$400,000 - \$499,999 | 2 | 15 | 72 | 1 | 90 | 175 | 0 |
| \$500,000 OR OVER | 1 | 7 | 73 | 0 | 81 | 425 | 2 |
| Totals | 435 | 1513 | 1064 | 112 | 3124 | 3285 | 116 |
| Average Price | 134.2 | 178.8 | 280.1 | 112.5 | 204.7 | 304.8 | 120.4 |
| (In Thousands \$) | | | | | | | |
| Median Price | 123.0 | 164.9 | 237.0 | 97.0 | 173.0 | 189.0 | 85.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 626973.0 | | Total Dollar Volume Condominium (In Thousands) 12599.5 | | | Total Home Sales Dollar Value (In Thousands) 639572.5 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 1015 | 35 | | | FHA | 65 | 5 |
| 31-60 Days | 293 | 13 | | | VA | 28 | 1 |
| 61-90 Days | 126 | 4 | | | FMHA | 1 | 0 |
| 91-120 Days | 56 | 6 | | | Exchange | 4 | 0 |
| 121-180 Days | 34 | 8 | | | Cash | 263 | 24 |
| More than 180 Days | 22 | 2 | | | Bond/IDA | 362 | 7 |
| Total Units Sold | 3012 | 112 | | | Carryback | 4 | 0 |
| Average Market Time | 16.52 | 37.19 | | | Cash to Loan | 5 | 0 |
| | | | | | Conventional | 2278 | 75 |
| | | | | | Rent/Lease | 1 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 1 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 3012 | 112 |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
09/1/2004 - 9/30/2004

| | Sales | | | | | Listings | |
|--|---------|---|----------------------------------|-----------------------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 0 | 0 | 0 | 1 | 1 | 3 | 0 |
| \$20,000 - \$29,999 | 0 | 2 | 0 | 1 | 3 | 15 | 0 |
| \$30,000 - \$39,999 | 7 | 2 | 1 | 0 | 10 | 21 | 4 |
| \$40,000 - \$49,999 | 6 | 1 | 0 | 6 | 13 | 52 | 5 |
| \$50,000 - \$59,999 | 12 | 2 | 0 | 5 | 19 | 70 | 5 |
| \$60,000 - \$69,999 | 15 | 3 | 0 | 16 | 34 | 97 | 11 |
| \$70,000 - \$79,999 | 31 | 10 | 1 | 9 | 51 | 115 | 15 |
| \$80,000 - \$89,999 | 43 | 14 | 0 | 13 | 70 | 121 | 17 |
| \$90,000 - \$99,999 | 42 | 15 | 3 | 12 | 72 | 119 | 15 |
| \$100,000 - \$119,999 | 91 | 108 | 21 | 17 | 237 | 272 | 20 |
| \$120,000 - \$139,999 | 76 | 280 | 59 | 17 | 432 | 301 | 8 |
| \$140,000 - \$159,999 | 61 | 332 | 92 | 11 | 496 | 261 | 6 |
| \$160,000 - \$179,999 | 27 | 296 | 110 | 7 | 440 | 250 | 4 |
| \$180,000 - \$199,999 | 18 | 174 | 97 | 2 | 291 | 188 | 2 |
| \$200,000 - \$249,999 | 21 | 177 | 246 | 3 | 447 | 304 | 2 |
| \$250,000 - \$299,999 | 8 | 97 | 202 | 2 | 309 | 258 | 3 |
| \$300,000 - \$399,999 | 7 | 54 | 188 | 3 | 252 | 296 | 2 |
| \$400,000 - \$499,999 | 3 | 13 | 68 | 0 | 84 | 167 | 0 |
| \$500,000 OR OVER | 0 | 9 | 88 | 0 | 97 | 432 | 3 |
| Totals | 468 | 1589 | 1176 | 125 | 3358 | 3342 | 122 |
| Average Price | 127.4 | 176.8 | 280.4 | 111.9 | 203.8 | 299.7 | 118.1 |
| (In Thousands \$) | | | | | | | |
| Median Price | 116.0 | 161.3 | 242.5 | 99.4 | 170.0 | 179.0 | 93.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 670257.3 | | Total Dollar Volume Condominium (In Thousands) 13984.0 | | | Total Home Sales Dollar Value (In Thousands) 684241.4 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | #Single | #Condo | | |
| 1-30 Days | 1758 | 58 | | FHA | 121 | 6 | |
| 31-60 Days | 872 | 29 | | VA | 35 | 0 | |
| 61-90 Days | 270 | 12 | | FMHA | 0 | 1 | |
| 91-120 Days | 107 | 8 | | Exchange | 4 | 0 | |
| 121-180 Days | 93 | 8 | | Cash | 289 | 26 | |
| More than 180 Days | 45 | 5 | | Bond/IDA | 344 | 8 | |
| Total Units Sold | 3233 | 125 | | Carryback | 14 | 0 | |
| Average Market Time | 36.3 | 54.34 | | Cash to Loan | 4 | 0 | |
| | | | | Conventional | 2419 | 84 | |
| | | | | Rent/Lease | 2 | 0 | |
| | | | | SBA | 0 | 0 | |
| | | | | Wrap | 1 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 3233 | 125 | |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
8/1/2004 - 8/31/2004

| | Sales | | | | | Listings | |
|--|---------|---|----------------------------------|-------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 1 | 1 | 0 | 0 | 2 | 3 | 0 |
| \$20,000 - \$29,999 | 3 | 0 | 0 | 0 | 3 | 14 | 0 |
| \$30,000 - \$39,999 | 6 | 2 | 0 | 1 | 9 | 24 | 3 |
| \$40,000 - \$49,999 | 8 | 0 | 0 | 3 | 11 | 53 | 9 |
| \$50,000 - \$59,999 | 6 | 5 | 0 | 5 | 16 | 71 | 7 |
| \$60,000 - \$69,999 | 16 | 5 | 0 | 8 | 29 | 93 | 12 |
| \$70,000 - \$79,999 | 23 | 11 | 3 | 14 | 51 | 116 | 16 |
| \$80,000 - \$89,999 | 36 | 17 | 1 | 18 | 72 | 113 | 23 |
| \$90,000 - \$99,999 | 57 | 31 | 4 | 11 | 103 | 119 | 22 |
| \$100,000 - \$119,999 | 93 | 139 | 20 | 15 | 267 | 331 | 24 |
| \$120,000 - \$139,999 | 92 | 305 | 54 | 24 | 475 | 351 | 21 |
| \$140,000 - \$159,999 | 46 | 371 | 107 | 9 | 533 | 349 | 11 |
| \$160,000 - \$179,999 | 27 | 262 | 144 | 7 | 440 | 285 | 3 |
| \$180,000 - \$199,999 | 11 | 177 | 115 | 8 | 311 | 218 | 4 |
| \$200,000 - \$249,999 | 13 | 204 | 287 | 2 | 506 | 305 | 1 |
| \$250,000 - \$299,999 | 11 | 74 | 187 | 3 | 275 | 230 | 5 |
| \$300,000 - \$399,999 | 11 | 50 | 195 | 3 | 259 | 275 | 2 |
| \$400,000 - \$499,999 | 2 | 16 | 91 | 0 | 109 | 159 | 0 |
| \$500,000 OR OVER | 0 | 11 | 86 | 0 | 97 | 406 | 1 |
| Totals | 462 | 1681 | 1294 | 131 | 3568 | 3515 | 164 |
| Average Price | 126.4 | 173.7 | 277.6 | 119.2 | 203.2 | 282.0 | 118.3 |
| (In Thousands \$) | | | | | | | |
| Median Price | 115.9 | 157.7 | 235.0 | 104.5 | 168.0 | 169.1 | 96.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 709568.3 | | Total Dollar Volume Condominium (In Thousands) 15621.7 | | | Total Home Sales Dollar Value (In Thousands) 725190.0 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 1396 | 43 | | | FHA | 136 | 10 |
| 31-60 Days | 1273 | 41 | | | VA | 50 | 3 |
| 61-90 Days | 437 | 26 | | | FMHA | 1 | 0 |
| 91-120 Days | 165 | 13 | | | Exchange | 8 | 0 |
| 121-180 Days | 120 | 3 | | | Cash | 300 | 19 |
| More than 180 Days | 44 | 5 | | | Bond/IDA | 351 | 17 |
| Total Units Sold | 3437 | 131 | | | Carryback | 11 | 0 |
| Average Market Time | 43.49 | 55.51 | | | Cash to Loan | 8 | 0 |
| | | | | | Conventional | 2570 | 82 |
| | | | | | Rent/Lease | 0 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 2 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 3437 | 131 |
| | | | | | | | |

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
7/1/2004 - 7/31/2004

| | Sales | | | | | Listings | |
|--|---------|---|-------|-------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | Condo | Units | Listed | Listed |
| \$19,999 or under | 0 | 3 | 2 | 0 | 5 | 4 | 0 |
| \$20,000 - \$29,999 | 2 | 1 | 0 | 0 | 3 | 13 | 1 |
| \$30,000 - \$39,999 | 2 | 3 | 0 | 0 | 5 | 29 | 3 |
| \$40,000 - \$49,999 | 8 | 1 | 1 | 1 | 11 | 59 | 19 |
| \$50,000 - \$59,999 | 13 | 2 | 0 | 6 | 21 | 73 | 12 |
| \$60,000 - \$69,999 | 15 | 4 | 0 | 10 | 29 | 103 | 29 |
| \$70,000 - \$79,999 | 30 | 7 | 1 | 12 | 50 | 132 | 23 |
| \$80,000 - \$89,999 | 32 | 18 | 0 | 22 | 72 | 160 | 38 |
| \$90,000 - \$99,999 | 37 | 35 | 1 | 11 | 84 | 177 | 36 |
| \$100,000 - \$119,999 | 83 | 161 | 35 | 17 | 296 | 481 | 24 |
| \$120,000 - \$139,999 | 85 | 312 | 56 | 16 | 469 | 719 | 31 |
| \$140,000 - \$159,999 | 50 | 350 | 116 | 18 | 534 | 729 | 14 |
| \$160,000 - \$179,999 | 24 | 273 | 143 | 3 | 443 | 643 | 8 |
| \$180,000 - \$199,999 | 10 | 168 | 136 | 3 | 317 | 425 | 7 |
| \$200,000 - \$249,999 | 16 | 185 | 279 | 3 | 483 | 640 | 4 |
| \$250,000 - \$299,999 | 7 | 71 | 204 | 0 | 282 | 471 | 5 |
| \$300,000 - \$399,999 | 7 | 42 | 182 | 2 | 233 | 513 | 4 |
| \$400,000 - \$499,999 | 2 | 11 | 67 | 0 | 80 | 228 | 1 |
| \$500,000 OR OVER | 0 | 7 | 73 | 0 | 80 | 482 | 2 |
| Totals | 423 | 1654 | 1296 | 124 | 3497 | 6081 | 261 |
| Average Price | 125.1 | 168.3 | 259.4 | 112.4 | 194.8 | 250.3 | 115.5 |
| (In Thousands \$) | | | | | | | |
| Median Price | 117.9 | 155.9 | 225.5 | 99.9 | 166.9 | 170.8 | 92.8 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 667442.9 | | Total Dollar Volume Condominium (In Thousands) 13940.9 | | | Total Home Sales Dollar Value (In Thousands) 681383.9 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 1254 | 40 | | | FHA | 149 | 18 |
| 31-60 Days | 1234 | 33 | | | VA | 46 | 0 |
| 61-90 Days | 497 | 23 | | | FMHA | 1 | 0 |
| 91-120 Days | 207 | 14 | | | Exchange | 1 | 0 |
| 121-180 Days | 127 | 10 | | | Cash | 256 | 18 |
| More than 180 Days | 53 | 4 | | | Bond/IDA | 390 | 16 |
| Total Units Sold | 3373 | 124 | | | Carryback | 12 | 0 |
| Average Market Time | 48.08 | 62.74 | | | Cash to Loan | 4 | 1 |
| | | | | | Conventional | 2504 | 71 |
| | | | | | Rent/Lease | 5 | 0 |
| | | | | | SBA | 1 | 0 |
| | | | | | Wrap | 4 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 3373 | 124 |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
6/1/2004 - 6/30/2004

| | Sales | | | | | Listings | |
|--|---------|---|----------------------------------|-------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | Condo | Units | Listed | Listed |
| \$19,999 or under | 3 | 1 | 0 | 0 | 4 | 4 | 0 |
| \$20,000 - \$29,999 | 2 | 1 | 0 | 1 | 4 | 13 | 1 |
| \$30,000 - \$39,999 | 13 | 1 | 0 | 2 | 16 | 32 | 4 |
| \$40,000 - \$49,999 | 11 | 1 | 0 | 2 | 14 | 63 | 20 |
| \$50,000 - \$59,999 | 10 | 3 | 0 | 2 | 15 | 78 | 21 |
| \$60,000 - \$69,999 | 15 | 8 | 1 | 5 | 29 | 103 | 33 |
| \$70,000 - \$79,999 | 27 | 8 | 0 | 9 | 44 | 170 | 37 |
| \$80,000 - \$89,999 | 47 | 13 | 4 | 23 | 87 | 186 | 41 |
| \$90,000 - \$99,999 | 43 | 28 | 6 | 12 | 89 | 189 | 29 |
| \$100,000 - \$119,999 | 115 | 139 | 39 | 20 | 313 | 542 | 35 |
| \$120,000 - \$139,999 | 82 | 331 | 71 | 18 | 502 | 829 | 27 |
| \$140,000 - \$159,999 | 54 | 439 | 116 | 11 | 620 | 841 | 28 |
| \$160,000 - \$179,999 | 31 | 280 | 155 | 4 | 470 | 674 | 11 |
| \$180,000 - \$199,999 | 12 | 167 | 124 | 2 | 305 | 480 | 13 |
| \$200,000 - \$249,999 | 21 | 170 | 334 | 3 | 528 | 732 | 5 |
| \$250,000 - \$299,999 | 9 | 75 | 208 | 1 | 293 | 519 | 7 |
| \$300,000 - \$399,999 | 7 | 51 | 221 | 4 | 283 | 566 | 3 |
| \$400,000 - \$499,999 | 0 | 11 | 96 | 0 | 107 | 253 | 0 |
| \$500,000 OR OVER | 2 | 12 | 109 | 0 | 123 | 477 | 2 |
| Totals | 504 | 1739 | 1484 | 119 | 3846 | 6751 | 317 |
| Average Price | 123.5 | 170.2 | 276.7 | 116.9 | 203.5 | 243.6 | 113.9 |
| (In Thousands \$) | | | | | | | |
| Median Price | 112.5 | 155.0 | 230.5 | 105.0 | 166.5 | 169.9 | 90.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 768833.0 | | Total Dollar Volume Condominium (In Thousands) 13914.0 | | | Total Home Sales Dollar Value (In Thousands) 782746.9 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 1273 | 35 | | | FHA | 166 | 15 |
| 31-60 Days | 1302 | 33 | | | VA | 46 | 1 |
| 61-90 Days | 629 | 26 | | | FMHA | 0 | 0 |
| 91-120 Days | 260 | 11 | | | Exchange | 5 | 1 |
| 121-180 Days | 183 | 14 | | | Cash | 337 | 22 |
| More than 180 Days | 79 | 0 | | | Bond/IDA | 411 | 13 |
| Total Units Sold | 3727 | 119 | | | Carryback | 11 | 0 |
| Average Market Time | 52.62 | 56.18 | | | Cash to Loan | 4 | 0 |
| | | | | | Conventional | 2743 | 67 |
| | | | | | Rent/Lease | 4 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 0 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 3727 | 119 |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
5/1/2004 - 5/31/2004

| | Sales | | | | | Listings | |
|--|---------|---|-------|----------------------------------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 0 | 1 | 0 | 0 | 1 | 5 | 0 |
| \$20,000 - \$29,999 | 3 | 1 | 0 | 0 | 4 | 10 | 1 |
| \$30,000 - \$39,999 | 8 | 3 | 0 | 1 | 12 | 30 | 5 |
| \$40,000 - \$49,999 | 13 | 3 | 0 | 1 | 17 | 66 | 18 |
| \$50,000 - \$59,999 | 15 | 4 | 0 | 4 | 23 | 88 | 24 |
| \$60,000 - \$69,999 | 20 | 3 | 3 | 4 | 30 | 113 | 42 |
| \$70,000 - \$79,999 | 33 | 8 | 2 | 10 | 53 | 171 | 45 |
| \$80,000 - \$89,999 | 56 | 16 | 6 | 18 | 96 | 217 | 50 |
| \$90,000 - \$99,999 | 56 | 30 | 2 | 15 | 103 | 227 | 26 |
| \$100,000 - \$119,999 | 106 | 158 | 26 | 17 | 307 | 583 | 45 |
| \$120,000 - \$139,999 | 83 | 354 | 58 | 22 | 517 | 864 | 35 |
| \$140,000 - \$159,999 | 68 | 348 | 102 | 6 | 524 | 932 | 34 |
| \$160,000 - \$179,999 | 23 | 274 | 142 | 2 | 441 | 798 | 13 |
| \$180,000 - \$199,999 | 13 | 148 | 121 | 3 | 285 | 511 | 14 |
| \$200,000 - \$249,999 | 17 | 134 | 249 | 4 | 404 | 864 | 4 |
| \$250,000 - \$299,999 | 10 | 54 | 191 | 0 | 255 | 597 | 4 |
| \$300,000 - \$399,999 | 6 | 36 | 144 | 0 | 186 | 578 | 6 |
| \$400,000 - \$499,999 | 1 | 9 | 46 | 1 | 57 | 259 | 2 |
| \$500,000 OR OVER | 1 | 6 | 65 | 1 | 73 | 475 | 2 |
| Totals | 532 | 1590 | 1157 | 109 | 3388 | 7388 | 370 |
| Average Price | 120.6 | 163.3 | 258.1 | 116.6 | 187.5 | 237.0 | 114.9 |
| (In Thousands \$) | | | | | | | |
| Median Price | 112.0 | 151.5 | 224.5 | 105.9 | 159.9 | 169.9 | 89.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 622448.3 | | Total Dollar Volume Condominium (In Thousands) 12707.8 | | | Total Home Sales Dollar Value (In Thousands) 635156.1 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | Types of Financing OF UNITS SOLD | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 1095 | 33 | | FHA | 204 | 23 | |
| 31-60 Days | 1137 | 28 | | VA | 51 | 1 | |
| 61-90 Days | 551 | 31 | | FMHA | 0 | 0 | |
| 91-120 Days | 266 | 9 | | Exchange | 8 | 0 | |
| 121-180 Days | 174 | 4 | | Cash | 294 | 16 | |
| More than 180 Days | 56 | 4 | | Bond/IDA | 348 | 11 | |
| Total Units Sold | 3279 | 109 | | Carryback | 14 | 1 | |
| Average Market Time | 52.9 | 58.06 | | Cash to Loan | 10 | 0 | |
| | | | | Conventional | 2345 | 57 | |
| | | | | Rent/Lease | 4 | 0 | |
| | | | | SBA | 0 | 0 | |
| | | | | Wrap | 1 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 3279 | 109 | |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
4/1/2004 - 4/30/2004

| | Sales | | | | | Listings | |
|--|---------|---|----------------------------------|--|-----------------------|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 1 | 1 | 0 | 0 | 2 | 4 | 0 |
| \$20,000 - \$29,999 | 1 | 0 | 0 | 0 | 1 | 18 | 1 |
| \$30,000 - \$39,999 | 10 | 3 | 0 | 5 | 18 | 42 | 3 |
| \$40,000 - \$49,999 | 13 | 6 | 0 | 5 | 24 | 76 | 19 |
| \$50,000 - \$59,999 | 16 | 2 | 0 | 6 | 24 | 97 | 20 |
| \$60,000 - \$69,999 | 27 | 6 | 1 | 7 | 41 | 125 | 36 |
| \$70,000 - \$79,999 | 37 | 11 | 1 | 10 | 59 | 175 | 38 |
| \$80,000 - \$89,999 | 51 | 28 | 3 | 14 | 96 | 243 | 67 |
| \$90,000 - \$99,999 | 42 | 30 | 5 | 12 | 89 | 248 | 31 |
| \$100,000 - \$119,999 | 133 | 191 | 31 | 34 | 389 | 643 | 50 |
| \$120,000 - \$139,999 | 85 | 353 | 71 | 28 | 537 | 1000 | 50 |
| \$140,000 - \$159,999 | 55 | 351 | 106 | 17 | 529 | 1057 | 32 |
| \$160,000 - \$179,999 | 32 | 249 | 111 | 3 | 395 | 885 | 14 |
| \$180,000 - \$199,999 | 13 | 116 | 113 | 3 | 245 | 536 | 9 |
| \$200,000 - \$249,999 | 21 | 129 | 210 | 3 | 363 | 938 | 7 |
| \$250,000 - \$299,999 | 5 | 50 | 136 | 0 | 191 | 657 | 3 |
| \$300,000 - \$399,999 | 7 | 31 | 144 | 0 | 182 | 586 | 6 |
| \$400,000 - \$499,999 | 2 | 8 | 43 | 1 | 54 | 246 | 1 |
| \$500,000 OR OVER | 0 | 6 | 68 | 0 | 74 | 473 | 3 |
| Totals | 551 | 1571 | 1043 | 148 | 3313 | 8049 | 390 |
| Average Price | 118.7 | 159.8 | 259.4 | 110.3 | 182.1 | 229.4 | 117.0 |
| (In Thousands \$) | | | | | | | |
| Median Price | 109.9 | 148.0 | 217.5 | 109.5 | 153.6 | 167.5 | 93.5 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 586959.3 | | Total Dollar Volume Condominium (In Thousands) 16325.0 | | Total Home Sales Dollar Value (In Thousands) 603284.4 | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 938 | 30 | | | FHA | 227 | 36 |
| 31-60 Days | 1069 | 49 | | | VA | 47 | 0 |
| 61-90 Days | 575 | 25 | | | FMHA | 1 | 0 |
| 91-120 Days | 274 | 6 | | | Exchange | 6 | 2 |
| 121-180 Days | 216 | 11 | | | Cash | 335 | 29 |
| More than 180 Days | 93 | 27 | | | Bond/IDA | 338 | 10 |
| Total Units Sold | 3165 | 148 | | | Carryback | 18 | 3 |
| Average Market Time | 60.07 | 87.03 | | | Cash to Loan | 8 | 0 |
| | | | | | Conventional | 2183 | 68 |
| | | | | | Rent/Lease | 2 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 0 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 3165 | 148 |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
03/01/2004 - 03/31/2004

| | Sales | | | | | Listings | |
|--|---------|---|----------------------------------|-----------------------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 5 | 5 | 4 | 2 | 16 | 7 | 0 |
| \$20,000 - \$29,999 | 2 | 0 | 1 | 1 | 4 | 21 | 1 |
| \$30,000 - \$39,999 | 19 | 1 | 0 | 4 | 24 | 56 | 4 |
| \$40,000 - \$49,999 | 19 | 2 | 0 | 2 | 23 | 91 | 15 |
| \$50,000 - \$59,999 | 17 | 3 | 0 | 5 | 25 | 108 | 21 |
| \$60,000 - \$69,999 | 20 | 4 | 0 | 11 | 35 | 138 | 33 |
| \$70,000 - \$79,999 | 46 | 15 | 1 | 8 | 70 | 184 | 35 |
| \$80,000 - \$89,999 | 46 | 21 | 7 | 21 | 95 | 270 | 57 |
| \$90,000 - \$99,999 | 42 | 44 | 6 | 10 | 102 | 292 | 39 |
| \$100,000 - \$119,999 | 121 | 193 | 33 | 18 | 365 | 730 | 56 |
| \$120,000 - \$139,999 | 104 | 348 | 60 | 17 | 529 | 1077 | 61 |
| \$140,000 - \$159,999 | 50 | 341 | 108 | 9 | 508 | 1160 | 40 |
| \$160,000 - \$179,999 | 25 | 215 | 102 | 3 | 345 | 967 | 11 |
| \$180,000 - \$199,999 | 20 | 114 | 111 | 2 | 247 | 598 | 6 |
| \$200,000 - \$249,999 | 22 | 129 | 210 | 3 | 364 | 1014 | 11 |
| \$250,000 - \$299,999 | 8 | 44 | 141 | 2 | 195 | 698 | 3 |
| \$300,000 - \$399,999 | 5 | 27 | 148 | 0 | 180 | 639 | 5 |
| \$400,000 - \$499,999 | 0 | 9 | 44 | 0 | 53 | 251 | 2 |
| \$500,000 OR OVER | 0 | 11 | 58 | 0 | 69 | 492 | 1 |
| Totals | 571 | 1526 | 1034 | 118 | 3249 | 8793 | 401 |
| Average Price | 115.9 | 160.1 | 257.9 | 103.1 | 181.4 | 224.5 | 113.6 |
| (In Thousands \$) | | | | | | | |
| Median Price | 110.0 | 147.4 | 220.0 | 92.9 | 153.0 | 165.0 | 98.5 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 577173.3 | | Total Dollar Volume Condominium (In Thousands) 12168.4 | | | Total Home Sales Dollar Value (In Thousands) 589341.7 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 921 | 36 | | FHA | 250 | 7 | |
| 31-60 Days | 1098 | 41 | | VA | 59 | 1 | |
| 61-90 Days | 543 | 19 | | FMHA | 0 | 0 | |
| 91-120 Days | 274 | 9 | | Exchange | 1 | 0 | |
| 121-180 Days | 205 | 11 | | Cash | 313 | 25 | |
| More than 180 Days | 90 | 2 | | Bond/IDA | 346 | 10 | |
| Total Units Sold | 3131 | 118 | | Carryback | 14 | 0 | |
| Average Market Time | 58.53 | 59.47 | | Cash to Loan | 12 | 1 | |
| | | | | Conventional | 2125 | 74 | |
| | | | | Rent/Lease | 8 | 0 | |
| | | | | SBA | 0 | 0 | |
| | | | | Wrap | 3 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 3131 | 118 | |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
02/01/2004 - 02/29/2004

| | Sales | | | | | Listings | |
|--|---------|--|-------|-------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | Condo | Units | Listed | Listed |
| \$19,999 or under | 3 | 2 | 1 | 1 | 7 | 9 | 0 |
| \$20,000 - \$29,999 | 6 | 0 | 0 | 0 | 6 | 17 | 1 |
| \$30,000 - \$39,999 | 9 | 0 | 0 | 0 | 9 | 71 | 6 |
| \$40,000 - \$49,999 | 8 | 1 | 1 | 1 | 11 | 106 | 15 |
| \$50,000 - \$59,999 | 21 | 1 | 0 | 5 | 27 | 117 | 15 |
| \$60,000 - \$69,999 | 18 | 3 | 0 | 7 | 28 | 163 | 35 |
| \$70,000 - \$79,999 | 23 | 12 | 1 | 9 | 45 | 199 | 48 |
| \$80,000 - \$89,999 | 43 | 14 | 3 | 15 | 75 | 264 | 51 |
| \$90,000 - \$99,999 | 30 | 31 | 3 | 11 | 75 | 301 | 40 |
| \$100,000 - \$119,999 | 75 | 146 | 30 | 17 | 268 | 828 | 60 |
| \$120,000 - \$139,999 | 73 | 255 | 57 | 7 | 392 | 1191 | 71 |
| \$140,000 - \$159,999 | 47 | 238 | 83 | 5 | 373 | 1206 | 32 |
| \$160,000 - \$179,999 | 24 | 163 | 96 | 1 | 284 | 1002 | 13 |
| \$180,000 - \$199,999 | 9 | 81 | 71 | 1 | 162 | 668 | 8 |
| \$200,000 - \$249,999 | 14 | 86 | 147 | 2 | 249 | 1049 | 11 |
| \$250,000 - \$299,999 | 4 | 28 | 98 | 2 | 132 | 746 | 3 |
| \$300,000 - \$399,999 | 4 | 19 | 77 | 0 | 100 | 676 | 5 |
| \$400,000 - \$499,999 | 0 | 8 | 27 | 0 | 35 | 238 | 3 |
| \$500,000 OR OVER | 0 | 6 | 31 | 0 | 37 | 517 | 1 |
| Totals | 411 | 1094 | 726 | 84 | 2315 | 9368 | 418 |
| Average Price | 114.7 | 159.8 | 239.6 | 103.6 | 174.8 | 222.2 | 113.7 |
| (In Thousands \$) | | | | | | | |
| Median Price | 110.0 | 146.0 | 205.0 | 92.0 | 149.9 | 164.9 | 99.5 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 395869.0 | | Total Dollar Volume Condominium (In Thousands) 8704.4 | | | Total Home Sales Dollar Value (In Thousands) 404573.4 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 674 | 28 | | | FHA | 165 | 10 |
| 31-60 Days | 684 | 23 | | | VA | 50 | 2 |
| 61-90 Days | 401 | 14 | | | FMHA | 0 | 0 |
| 91-120 Days | 237 | 9 | | | Exchange | 3 | 0 |
| 121-180 Days | 175 | 9 | | | Cash | 231 | 15 |
| More than 180 Days | 60 | 1 | | | Bond/IDA | 256 | 2 |
| Total Units Sold | 2231 | 84 | | | Carryback | 10 | 0 |
| Average Market Time | 60.17 | 60.43 | | | Cash to Loan | 6 | 0 |
| | | | | | Conventional | 1507 | 55 |
| | | | | | Rent/Lease | 2 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 1 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 2231 | 84 |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
1/1/2004 - 1/31/2004

| | Sales | | | | | Listings | |
|--|---------|--|----------------------------------|-----------------------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 0 | 0 | 1 | 0 | 1 | 10 | 0 |
| \$20,000 - \$29,999 | 5 | 1 | 0 | 0 | 6 | 22 | 2 |
| \$30,000 - \$39,999 | 6 | 1 | 0 | 2 | 9 | 71 | 11 |
| \$40,000 - \$49,999 | 10 | 5 | 1 | 2 | 18 | 110 | 15 |
| \$50,000 - \$59,999 | 13 | 1 | 0 | 5 | 19 | 121 | 23 |
| \$60,000 - \$69,999 | 14 | 1 | 0 | 9 | 24 | 142 | 39 |
| \$70,000 - \$79,999 | 22 | 2 | 0 | 7 | 31 | 215 | 49 |
| \$80,000 - \$89,999 | 30 | 13 | 1 | 13 | 57 | 270 | 50 |
| \$90,000 - \$99,999 | 34 | 20 | 2 | 12 | 68 | 295 | 46 |
| \$100,000 - \$119,999 | 56 | 124 | 15 | 9 | 204 | 877 | 55 |
| \$120,000 - \$139,999 | 50 | 198 | 35 | 7 | 290 | 1251 | 51 |
| \$140,000 - \$159,999 | 26 | 206 | 61 | 6 | 299 | 1223 | 25 |
| \$160,000 - \$179,999 | 27 | 117 | 83 | 2 | 229 | 950 | 9 |
| \$180,000 - \$199,999 | 10 | 72 | 69 | 0 | 151 | 666 | 8 |
| \$200,000 - \$249,999 | 16 | 55 | 93 | 0 | 164 | 1078 | 12 |
| \$250,000 - \$299,999 | 1 | 24 | 72 | 1 | 98 | 706 | 3 |
| \$300,000 - \$399,999 | 6 | 25 | 57 | 1 | 89 | 640 | 5 |
| \$400,000 - \$499,999 | 2 | 2 | 25 | 1 | 30 | 244 | 2 |
| \$500,000 OR OVER | 0 | 4 | 39 | 0 | 43 | 528 | 0 |
| Totals | 328 | 871 | 554 | 77 | 1830 | 9419 | 405 |
| Average Price | 120.6 | 158.0 | 259.1 | 104.5 | 179.7 | 220.6 | 106.6 |
| (In Thousands \$) | | | | | | | |
| Median Price | 110.0 | 145.8 | 205.0 | 90.0 | 151.5 | 162.5 | 93.5 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 320730.0 | | Total Dollar Volume Condominium (In Thousands) 8042.8 | | | Total Home Sales Dollar Value (In Thousands) 328772.9 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | #Single | #Condo | | |
| 1-30 Days | 424 | 11 | | FHA | 134 | 4 | |
| 31-60 Days | 557 | 25 | | VA | 47 | 1 | |
| 61-90 Days | 373 | 16 | | FMHA | 0 | 0 | |
| 91-120 Days | 200 | 10 | | Exchange | 1 | 0 | |
| 121-180 Days | 138 | 8 | | Cash | 181 | 23 | |
| More than 180 Days | 61 | 7 | | Bond/IDA | 164 | 7 | |
| Total Units Sold | 1753 | 77 | | Carryback | 15 | 1 | |
| Average Market Time | 67.9 | 80.4 | | Cash to Loan | 5 | 0 | |
| | | | | Conventional | 1202 | 41 | |
| | | | | Rent/Lease | 1 | 0 | |
| | | | | SBA | 0 | 0 | |
| | | | | Wrap | 3 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 1753 | 77 | |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
1/1/2003 - 12/31/2003

| | Sales | | | | | Listings | |
|---|---------|--|-------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 12 | 3 | 2 | 1 | 18 | 5 | 0 |
| \$20,000 - \$29,999 | 26 | 8 | 0 | 2 | 36 | 21 | 1 |
| \$30,000 - \$39,999 | 88 | 12 | 2 | 24 | 126 | 60 | 5 |
| \$40,000 - \$49,999 | 135 | 33 | 1 | 31 | 200 | 97 | 15 |
| \$50,000 - \$59,999 | 134 | 34 | 2 | 42 | 212 | 124 | 16 |
| \$60,000 - \$69,999 | 247 | 62 | 9 | 101 | 419 | 140 | 32 |
| \$70,000 - \$79,999 | 347 | 111 | 9 | 146 | 613 | 215 | 50 |
| \$80,000 - \$89,999 | 481 | 206 | 28 | 182 | 897 | 267 | 45 |
| \$90,000 - \$99,999 | 541 | 449 | 54 | 153 | 1197 | 282 | 47 |
| \$100,000 - \$119,999 | 1011 | 2065 | 349 | 239 | 3664 | 821 | 55 |
| \$120,000 - \$139,999 | 720 | 3564 | 725 | 123 | 5132 | 1164 | 42 |
| \$140,000 - \$159,999 | 367 | 3315 | 1083 | 71 | 4836 | 1187 | 26 |
| \$160,000 - \$179,999 | 188 | 1807 | 1278 | 39 | 3312 | 941 | 12 |
| \$180,000 - \$199,999 | 97 | 931 | 1077 | 13 | 2118 | 648 | 6 |
| \$200,000 - \$249,999 | 114 | 992 | 2016 | 17 | 3139 | 1018 | 11 |
| \$250,000 - \$299,999 | 62 | 291 | 1303 | 12 | 1668 | 640 | 6 |
| \$300,000 - \$399,999 | 31 | 218 | 1097 | 9 | 1355 | 579 | 3 |
| \$400,000 - \$499,999 | 4 | 55 | 425 | 5 | 489 | 239 | 1 |
| \$500,000 OR OVER | 6 | 44 | 419 | 1 | 470 | 523 | 0 |
| Totals | 4611 | 14200 | 9879 | 1211 | 29901 | 8971 | 373 |
| Average Price | 112.2 | 153.3 | 242.5 | 104.7 | 174.5 | 222.0 | 108.6 |
| (In Thousands \$) | | | | | | | |
| Median Price | 105.0 | 143.0 | 207.5 | 93.9 | 149.0 | 162.5 | 94.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 5090472.8 | | Total Dollar Volume Condominium (In Thousands) 126776.9 | | | Total Home Sales Dollar Value (In Thousands) 5217249.7 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 7665 | 287 | | | FHA | 3424 | 190 |
| 31-60 Days | 9479 | 388 | | | VA | 627 | 13 |
| 61-90 Days | 5635 | 231 | | | FMHA | 10 | 0 |
| 91-120 Days | 2791 | 141 | | | Exchange | 54 | 6 |
| 121-180 Days | 2185 | 106 | | | Cash | 2426 | 192 |
| More than 180 Days | 934 | 58 | | | Bond/IDA | 2922 | 90 |
| Total Units Sold | 28689 | 1211 | | | Carryback | 134 | 5 |
| Average Market Time | 62.97 | 69.74 | | | Cash to Loan | 74 | 2 |
| | | | | | Conventional | 18971 | 713 |
| | | | | | Rent/Lease | 28 | 0 |
| | | | | | SBA | 4 | 0 |
| | | | | | Wrap | 15 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 28689 | 1211 |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
12/1/2003 - 12/31/2003

| | Sales | | | | | Listings | |
|--|---------|---|-------|-------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 2 | 1 | 1 | 1 | 5 | 5 | 0 |
| \$20,000 - \$29,999 | 4 | 0 | 0 | 0 | 4 | 21 | 1 |
| \$30,000 - \$39,999 | 8 | 2 | 0 | 1 | 11 | 61 | 5 |
| \$40,000 - \$49,999 | 17 | 9 | 0 | 1 | 27 | 96 | 15 |
| \$50,000 - \$59,999 | 11 | 6 | 0 | 4 | 21 | 125 | 15 |
| \$60,000 - \$69,999 | 26 | 7 | 1 | 5 | 39 | 139 | 32 |
| \$70,000 - \$79,999 | 32 | 7 | 0 | 15 | 54 | 216 | 49 |
| \$80,000 - \$89,999 | 40 | 16 | 2 | 7 | 65 | 266 | 45 |
| \$90,000 - \$99,999 | 36 | 30 | 3 | 14 | 83 | 281 | 47 |
| \$100,000 - \$119,999 | 72 | 136 | 27 | 21 | 256 | 820 | 55 |
| \$120,000 - \$139,999 | 56 | 238 | 53 | 4 | 351 | 1157 | 41 |
| \$140,000 - \$159,999 | 31 | 205 | 73 | 9 | 318 | 1187 | 27 |
| \$160,000 - \$179,999 | 21 | 145 | 109 | 2 | 277 | 933 | 13 |
| \$180,000 - \$199,999 | 11 | 71 | 74 | 1 | 157 | 648 | 6 |
| \$200,000 - \$249,999 | 16 | 95 | 128 | 4 | 243 | 1019 | 11 |
| \$250,000 - \$299,999 | 7 | 19 | 86 | 3 | 115 | 638 | 6 |
| \$300,000 - \$399,999 | 4 | 20 | 78 | 4 | 106 | 578 | 3 |
| \$400,000 - \$499,999 | 0 | 8 | 36 | 0 | 44 | 241 | 1 |
| \$500,000 OR OVER | 0 | 3 | 54 | 0 | 57 | 520 | 0 |
| Totals | 394 | 1018 | 725 | 96 | 2233 | 8951 | 372 |
| Average Price | 113.8 | 156.8 | 258.0 | 117.8 | 180.4 | 221.9 | 109.0 |
| (In Thousands \$) | | | | | | | |
| Median Price | 108.0 | 145.0 | 207.0 | 99.0 | 152.0 | 162.5 | 95.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 391478.4 | | Total Dollar Volume Condominium (In Thousands) 11306.6 | | | Total Home Sales Dollar Value (In Thousands) 402785.0 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 593 | 18 | | | FHA | 172 | 13 |
| 31-60 Days | 720 | 33 | | | VA | 37 | 1 |
| 61-90 Days | 441 | 21 | | | FMHA | 1 | 0 |
| 91-120 Days | 173 | 12 | | | Exchange | 3 | 1 |
| 121-180 Days | 134 | 7 | | | Cash | 239 | 13 |
| More than 180 Days | 76 | 5 | | | Bond/IDA | 226 | 6 |
| Total Units Sold | 2137 | 96 | | | Carryback | 19 | 0 |
| Average Market Time | 61.58 | 69.32 | | | Cash to Loan | 4 | 0 |
| | | | | | Conventional | 1434 | 62 |
| | | | | | Rent/Lease | 1 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 1 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 2137 | 96 |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
11/1/2003 - 11/30/2003

| | Sales | | | | | Listings | |
|--|---------|--|-------|-------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 2 | 2 | 1 | 0 | 5 | 5 | 0 |
| \$20,000 - \$29,999 | 0 | 0 | 0 | 0 | 0 | 24 | 0 |
| \$30,000 - \$39,999 | 5 | 1 | 1 | 1 | 8 | 67 | 6 |
| \$40,000 - \$49,999 | 9 | 3 | 1 | 1 | 14 | 102 | 11 |
| \$50,000 - \$59,999 | 7 | 5 | 1 | 6 | 19 | 117 | 21 |
| \$60,000 - \$69,999 | 17 | 4 | 2 | 5 | 28 | 152 | 36 |
| \$70,000 - \$79,999 | 24 | 9 | 0 | 8 | 41 | 222 | 48 |
| \$80,000 - \$89,999 | 29 | 9 | 6 | 6 | 50 | 292 | 41 |
| \$90,000 - \$99,999 | 36 | 34 | 2 | 13 | 85 | 292 | 50 |
| \$100,000 - \$119,999 | 89 | 168 | 22 | 12 | 291 | 848 | 60 |
| \$120,000 - \$139,999 | 54 | 262 | 57 | 5 | 378 | 1207 | 40 |
| \$140,000 - \$159,999 | 27 | 215 | 75 | 4 | 321 | 1208 | 28 |
| \$160,000 - \$179,999 | 19 | 133 | 59 | 3 | 214 | 925 | 10 |
| \$180,000 - \$199,999 | 8 | 62 | 76 | 0 | 146 | 633 | 6 |
| \$200,000 - \$249,999 | 6 | 83 | 127 | 1 | 217 | 1033 | 12 |
| \$250,000 - \$299,999 | 4 | 28 | 87 | 2 | 121 | 668 | 8 |
| \$300,000 - \$399,999 | 5 | 16 | 74 | 0 | 95 | 607 | 18 |
| \$400,000 - \$499,999 | 0 | 4 | 22 | 2 | 28 | 259 | 2 |
| \$500,000 OR OVER | 0 | 2 | 37 | 1 | 40 | 543 | 0 |
| Totals | 341 | 1040 | 650 | 70 | 2101 | 9204 | 397 |
| Average Price | 114.8 | 152.5 | 245.8 | 126.1 | 174.4 | 222.5 | 118.9 |
| (In Thousands \$) | | | | | | | |
| Median Price | 110.0 | 141.1 | 209.5 | 93.0 | 148.5 | 161.9 | 97.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 357552.9 | | Total Dollar Volume Condominium (In Thousands) 8828.2 | | | Total Home Sales Dollar Value (In Thousands) 366381.1 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 557 | 22 | | | FHA | 186 | 4 |
| 31-60 Days | 736 | 20 | | | VA | 40 | 0 |
| 61-90 Days | 369 | 15 | | | FMHA | 0 | 0 |
| 91-120 Days | 179 | 6 | | | Exchange | 3 | 1 |
| 121-180 Days | 130 | 4 | | | Cash | 186 | 11 |
| More than 180 Days | 60 | 3 | | | Bond/IDA | 214 | 6 |
| Total Units Sold | 2031 | 70 | | | Carryback | 11 | 0 |
| Average Market Time | 59.88 | 64.39 | | | Cash to Loan | 7 | 0 |
| | | | | | Conventional | 1380 | 48 |
| | | | | | Rent/Lease | 3 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 1 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | Total | 2031 | 70 | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
10/1/2003 - 10/31/2003

| | Sales | | | | | Listings | |
|---|---------|---|-------|-------|---|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 2 | 1 | 1 | 0 | 4 | 5 | 0 |
| \$20,000 - \$29,999 | 3 | 0 | 0 | 0 | 3 | 23 | 1 |
| \$30,000 - \$39,999 | 2 | 1 | 0 | 3 | 6 | 72 | 4 |
| \$40,000 - \$49,999 | 7 | 4 | 0 | 1 | 12 | 108 | 16 |
| \$50,000 - \$59,999 | 10 | 1 | 0 | 1 | 12 | 112 | 23 |
| \$60,000 - \$69,999 | 18 | 6 | 0 | 11 | 35 | 166 | 36 |
| \$70,000 - \$79,999 | 24 | 13 | 3 | 15 | 55 | 224 | 53 |
| \$80,000 - \$89,999 | 34 | 7 | 6 | 17 | 64 | 294 | 41 |
| \$90,000 - \$99,999 | 50 | 32 | 7 | 7 | 96 | 316 | 52 |
| \$100,000 - \$119,999 | 102 | 183 | 35 | 17 | 337 | 921 | 54 |
| \$120,000 - \$139,999 | 62 | 294 | 79 | 10 | 445 | 1271 | 31 |
| \$140,000 - \$159,999 | 27 | 277 | 96 | 9 | 409 | 1273 | 29 |
| \$160,000 - \$179,999 | 12 | 158 | 109 | 4 | 283 | 953 | 6 |
| \$180,000 - \$199,999 | 8 | 86 | 91 | 2 | 187 | 687 | 6 |
| \$200,000 - \$249,999 | 6 | 101 | 155 | 1 | 263 | 1039 | 14 |
| \$250,000 - \$299,999 | 6 | 24 | 96 | 0 | 126 | 682 | 9 |
| \$300,000 - \$399,999 | 3 | 21 | 85 | 2 | 111 | 641 | 20 |
| \$400,000 - \$499,999 | 0 | 5 | 34 | 2 | 41 | 274 | 4 |
| \$500,000 OR OVER | 0 | 6 | 33 | 0 | 39 | 569 | 0 |
| Totals | 376 | 1220 | 830 | 102 | 2528 | 9630 | 399 |
| Average Price | 112.4 | 157.5 | 934.4 | 111.4 | 404.0 | 222.8 | 120.2 |
| (In Thousands \$) | | | | | | | |
| Median Price | 106.5 | 144.9 | 197.0 | 93.0 | 149.9 | 160.5 | 96.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 1009909.0 | | Total Dollar Volume Condominium (In Thousands) 11365.1 | | | Total Home Sales Dollar Value (In Thousands) 1021274.1 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 722 | 38 | | | FHA | 245 | 13 |
| 31-60 Days | 810 | 32 | | | VA | 55 | 2 |
| 61-90 Days | 441 | 18 | | | FMHA | 2 | 0 |
| 91-120 Days | 216 | 6 | | | Exchange | 7 | 2 |
| 121-180 Days | 165 | 6 | | | Cash | 208 | 22 |
| More than 180 Days | 72 | 2 | | | Bond/IDA | 226 | 6 |
| Total Units Sold | 2426 | 102 | | | Carryback | 12 | 0 |
| Average Market Time | 60.4 | 53.39 | | | Cash to Loan | 1 | 1 |
| | | | | | Conventional | 1668 | 56 |
| | | | | | Rent/Lease | 2 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 0 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | Total | 2426 | 102 | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
9/1/2003 - 9/30/2003

| | Sales | | | | | Listings | |
|--|---------|--|-------|-------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 0 | 3 | 2 | 0 | 5 | 8 | 0 |
| \$20,000 - \$29,999 | 0 | 1 | 0 | 1 | 2 | 21 | 2 |
| \$30,000 - \$39,999 | 9 | 1 | 0 | 3 | 13 | 69 | 5 |
| \$40,000 - \$49,999 | 12 | 4 | 0 | 3 | 19 | 88 | 16 |
| \$50,000 - \$59,999 | 5 | 2 | 0 | 4 | 11 | 100 | 20 |
| \$60,000 - \$69,999 | 22 | 2 | 0 | 6 | 30 | 160 | 43 |
| \$70,000 - \$79,999 | 23 | 8 | 1 | 12 | 44 | 198 | 50 |
| \$80,000 - \$89,999 | 34 | 20 | 2 | 17 | 73 | 266 | 47 |
| \$90,000 - \$99,999 | 36 | 35 | 6 | 9 | 86 | 318 | 48 |
| \$100,000 - \$119,999 | 88 | 191 | 31 | 20 | 330 | 923 | 50 |
| \$120,000 - \$139,999 | 67 | 285 | 67 | 7 | 426 | 1314 | 29 |
| \$140,000 - \$159,999 | 34 | 307 | 90 | 5 | 436 | 1236 | 23 |
| \$160,000 - \$179,999 | 13 | 175 | 118 | 4 | 310 | 934 | 10 |
| \$180,000 - \$199,999 | 6 | 72 | 102 | 0 | 180 | 657 | 6 |
| \$200,000 - \$249,999 | 11 | 100 | 188 | 1 | 300 | 989 | 12 |
| \$250,000 - \$299,999 | 9 | 28 | 122 | 2 | 161 | 666 | 8 |
| \$300,000 - \$399,999 | 6 | 17 | 87 | 0 | 110 | 634 | 21 |
| \$400,000 - \$499,999 | 0 | 2 | 32 | 0 | 34 | 270 | 3 |
| \$500,000 OR OVER | 1 | 3 | 33 | 0 | 37 | 544 | 0 |
| Totals | 376 | 1256 | 881 | 94 | 2607 | 9395 | 393 |
| Average Price | 119.6 | 152.1 | 239.7 | 99.1 | 175.1 | 221.3 | 117.9 |
| (In Thousands \$) | | | | | | | |
| Median Price | 109.0 | 144.6 | 206.0 | 91.0 | 151.0 | 160.0 | 94.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 447265.9 | | Total Dollar Volume Condominium (In Thousands) 9312.3 | | | Total Home Sales Dollar Value (In Thousands) 456578.2 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 748 | 17 | | | FHA | 268 | 11 |
| 31-60 Days | 876 | 24 | | | VA | 49 | 0 |
| 61-90 Days | 448 | 22 | | | FMHA | 2 | 0 |
| 91-120 Days | 209 | 11 | | | Exchange | 1 | 1 |
| 121-180 Days | 171 | 15 | | | Cash | 187 | 21 |
| More than 180 Days | 61 | 5 | | | Bond/IDA | 266 | 5 |
| Total Units Sold | 2513 | 94 | | | Carryback | 14 | 0 |
| Average Market Time | 58.2 | 80.61 | | | Cash to Loan | 6 | 0 |
| | | | | | Conventional | 1714 | 56 |
| | | | | | Rent/Lease | 3 | 0 |
| | | | | | SBA | 1 | 0 |
| | | | | | Wrap | 2 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 2513 | 94 |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
8/1/2003 - 8/31/2003

| | Sales | | | | | Listings | |
|--|---------|---|-------|-------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 0 | 0 | 2 | 0 | 2 | 9 | 0 |
| \$20,000 - \$29,999 | 3 | 3 | 0 | 1 | 7 | 27 | 2 |
| \$30,000 - \$39,999 | 7 | 2 | 0 | 1 | 10 | 50 | 4 |
| \$40,000 - \$49,999 | 7 | 0 | 0 | 5 | 12 | 87 | 12 |
| \$50,000 - \$59,999 | 18 | 3 | 0 | 4 | 25 | 108 | 17 |
| \$60,000 - \$69,999 | 13 | 4 | 0 | 7 | 24 | 155 | 47 |
| \$70,000 - \$79,999 | 20 | 14 | 2 | 16 | 52 | 207 | 52 |
| \$80,000 - \$89,999 | 38 | 15 | 3 | 15 | 71 | 253 | 55 |
| \$90,000 - \$99,999 | 43 | 45 | 3 | 13 | 104 | 298 | 53 |
| \$100,000 - \$119,999 | 88 | 166 | 26 | 25 | 305 | 950 | 59 |
| \$120,000 - \$139,999 | 74 | 362 | 78 | 20 | 534 | 1283 | 38 |
| \$140,000 - \$159,999 | 36 | 333 | 119 | 9 | 497 | 1199 | 20 |
| \$160,000 - \$179,999 | 13 | 200 | 141 | 7 | 361 | 931 | 12 |
| \$180,000 - \$199,999 | 9 | 100 | 107 | 2 | 218 | 662 | 8 |
| \$200,000 - \$249,999 | 6 | 93 | 226 | 0 | 325 | 979 | 7 |
| \$250,000 - \$299,999 | 2 | 39 | 155 | 0 | 196 | 646 | 10 |
| \$300,000 - \$399,999 | 2 | 26 | 130 | 2 | 160 | 605 | 22 |
| \$400,000 - \$499,999 | 2 | 5 | 47 | 0 | 54 | 253 | 6 |
| \$500,000 OR OVER | 0 | 3 | 44 | 0 | 47 | 529 | 1 |
| Totals | 381 | 1413 | 1083 | 127 | 3004 | 9231 | 425 |
| Average Price | 113.2 | 155.7 | 251.2 | 107.8 | 182.7 | 219.9 | 121.5 |
| (In Thousands \$) | | | | | | | |
| Median Price | 109.9 | 146.0 | 212.0 | 103.8 | 154.4 | 159.9 | 95.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 535194.1 | | Total Dollar Volume Condominium (In Thousands) 13694.2 | | | Total Home Sales Dollar Value (In Thousands) 548888.3 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 796 | 29 | | | FHA | 326 | 19 |
| 31-60 Days | 967 | 40 | | | VA | 73 | 2 |
| 61-90 Days | 591 | 18 | | | FMHA | 1 | 0 |
| 91-120 Days | 263 | 21 | | | Exchange | 11 | 0 |
| 121-180 Days | 181 | 15 | | | Cash | 194 | 10 |
| More than 180 Days | 79 | 4 | | | Bond/IDA | 311 | 13 |
| Total Units Sold | 2877 | 127 | | | Carryback | 8 | 1 |
| Average Market Time | 60.11 | 70.83 | | | Cash to Loan | 12 | 1 |
| | | | | | Conventional | 1934 | 81 |
| | | | | | Rent/Lease | 5 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 2 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 2877 | 127 |

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market

Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
07/01/2003 - 07/31/2003

| | Sales | | | | | Listings | |
|--|-------|---|--|-------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 1 | 0 | 1 | 0 | 2 | 8 | 0 |
| \$20,000 - \$29,999 | 6 | 0 | 0 | 0 | 6 | 26 | 2 |
| \$30,000 - \$39,999 | 3 | 1 | 0 | 4 | 8 | 54 | 3 |
| \$40,000 - \$49,999 | 9 | 0 | 0 | 2 | 11 | 93 | 15 |
| \$50,000 - \$59,999 | 9 | 2 | 0 | 4 | 15 | 108 | 19 |
| \$60,000 - \$69,999 | 23 | 5 | 1 | 4 | 33 | 163 | 35 |
| \$70,000 - \$79,999 | 27 | 12 | 0 | 9 | 48 | 194 | 53 |
| \$80,000 - \$89,999 | 42 | 19 | 2 | 24 | 87 | 238 | 47 |
| \$90,000 - \$99,999 | 48 | 44 | 3 | 15 | 110 | 287 | 47 |
| \$100,000 - \$119,999 | 93 | 174 | 39 | 19 | 325 | 929 | 56 |
| \$120,000 - \$139,999 | 60 | 339 | 66 | 14 | 479 | 1354 | 31 |
| \$140,000 - \$159,999 | 31 | 341 | 119 | 8 | 499 | 1261 | 18 |
| \$160,000 - \$179,999 | 8 | 200 | 132 | 6 | 346 | 946 | 17 |
| \$180,000 - \$199,999 | 7 | 107 | 107 | 0 | 221 | 649 | 2 |
| \$200,000 - \$249,999 | 11 | 101 | 242 | 0 | 354 | 1016 | 7 |
| \$250,000 - \$299,999 | 7 | 32 | 141 | 2 | 182 | 669 | 7 |
| \$300,000 - \$399,999 | 1 | 19 | 113 | 0 | 133 | 631 | 15 |
| \$400,000 - \$499,999 | 0 | 9 | 50 | 1 | 60 | 250 | 5 |
| \$500,000 OR OVER | 1 | 5 | 33 | 0 | 39 | 516 | 1 |
| Totals | 387 | 1410 | 1049 | 112 | 2958 | 9392 | 380 |
| Average Price | 112.3 | 156.4 | 239.0 | 106.4 | 178.0 | 218.1 | 117.2 |
| (In Thousands \$) | | | | | | | |
| Median Price | 105.0 | 145.0 | 208.5 | 93.5 | 153.0 | 159.9 | 94.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 514631.3 | | Total Dollar Volume Condominium (In Thousands) 11915.9 | | | Total Home Sales Dollar Value (In Thousands) 526547.2 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD #Single #Condo | | | Types of Financing OF UNITS SOLD #Single #Condo | | | | |
| 1-30 Days | 785 | 34 | | | FHA | 335 | 16 |
| 31-60 Days | 972 | 37 | | | VA | 60 | 2 |
| 61-90 Days | 523 | 19 | | | FMHA | 2 | 0 |
| 91-120 Days | 278 | 7 | | | Exchange | 5 | 0 |
| 121-180 Days | 207 | 11 | | | Cash | 195 | 14 |
| More than 180 Days | 81 | 4 | | | Bond/IDA | 307 | 6 |
| Total Units Sold | 2846 | 112 | | | Carryback | 7 | 1 |
| Average Market Time | 60.95 | 62.9 | | | Cash to Loan | 9 | 0 |
| | | | | | Conventional | 1925 | 73 |
| | | | | | Rent/Lease | 1 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 0 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 2846 | 112 |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
06/01/03 - 06/30/03

| | Sales | | | | | Listings | |
|--|---------|---|-------|-------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 1 | 0 | 0 | 0 | 1 | 7 | 0 |
| \$20,000 - \$29,999 | 0 | 0 | 1 | 0 | 1 | 22 | 1 |
| \$30,000 - \$39,999 | 3 | 2 | 0 | 0 | 5 | 52 | 4 |
| \$40,000 - \$49,999 | 9 | 2 | 0 | 1 | 12 | 102 | 18 |
| \$50,000 - \$59,999 | 13 | 3 | 0 | 3 | 19 | 110 | 24 |
| \$60,000 - \$69,999 | 17 | 4 | 1 | 10 | 32 | 156 | 31 |
| \$70,000 - \$79,999 | 44 | 11 | 0 | 20 | 75 | 182 | 56 |
| \$80,000 - \$89,999 | 52 | 15 | 2 | 20 | 89 | 257 | 56 |
| \$90,000 - \$99,999 | 62 | 53 | 5 | 19 | 139 | 311 | 54 |
| \$100,000 - \$119,999 | 74 | 192 | 34 | 25 | 325 | 897 | 64 |
| \$120,000 - \$139,999 | 62 | 331 | 73 | 10 | 476 | 1414 | 46 |
| \$140,000 - \$159,999 | 33 | 322 | 97 | 9 | 461 | 1263 | 18 |
| \$160,000 - \$179,999 | 14 | 165 | 137 | 2 | 318 | 962 | 19 |
| \$180,000 - \$199,999 | 10 | 91 | 94 | 1 | 196 | 647 | 3 |
| \$200,000 - \$249,999 | 7 | 91 | 220 | 2 | 320 | 1120 | 5 |
| \$250,000 - \$299,999 | 4 | 19 | 147 | 1 | 171 | 722 | 3 |
| \$300,000 - \$399,999 | 1 | 24 | 116 | 1 | 142 | 666 | 3 |
| \$400,000 - \$499,999 | 1 | 6 | 47 | 0 | 54 | 271 | 3 |
| \$500,000 OR OVER | 0 | 7 | 41 | 0 | 48 | 510 | 1 |
| Totals | 407 | 1338 | 1015 | 124 | 2884 | 9671 | 409 |
| Average Price | 110.0 | 154.0 | 244.0 | 102.4 | 177.3 | 218.6 | 105.6 |
| (In Thousands \$) | | | | | | | |
| Median Price | 100.0 | 143.0 | 213.0 | 92.0 | 150.0 | 161.6 | 93.5 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 498526.2 | | Total Dollar Volume Condominium (In Thousands) 12696.4 | | | Total Home Sales Dollar Value (In Thousands) 511222.6 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 667 | 31 | | | FHA | 338 | 32 |
| 31-60 Days | 937 | 46 | | | VA | 61 | 0 |
| 61-90 Days | 558 | 19 | | | FMHA | 0 | 0 |
| 91-120 Days | 292 | 15 | | | Exchange | 7 | 0 |
| 121-180 Days | 213 | 11 | | | Cash | 192 | 14 |
| More than 180 Days | 93 | 2 | | | Bond/IDA | 279 | 9 |
| Total Units Sold | 2760 | 124 | | | Carryback | 7 | 1 |
| Average Market Time | 64.88 | 61.18 | | | Cash to Loan | 6 | 0 |
| | | | | | Conventional | 1867 | 68 |
| | | | | | Rent/Lease | 1 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 2 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 2760 | 124 |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
5/1/03 - 5/31/03

| | Sales | | | | | Listings | |
|--|---------|--|-------|-------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 1 | 1 | 2 | 0 | 4 | 5 | 0 |
| \$20,000 - \$29,999 | 4 | 1 | 0 | 0 | 5 | 20 | 0 |
| \$30,000 - \$39,999 | 13 | 0 | 0 | 3 | 16 | 51 | 6 |
| \$40,000 - \$49,999 | 15 | 4 | 0 | 3 | 22 | 107 | 18 |
| \$50,000 - \$59,999 | 11 | 3 | 0 | 2 | 16 | 118 | 22 |
| \$60,000 - \$69,999 | 25 | 5 | 1 | 10 | 41 | 154 | 32 |
| \$70,000 - \$79,999 | 33 | 11 | 1 | 14 | 59 | 169 | 63 |
| \$80,000 - \$89,999 | 46 | 24 | 0 | 19 | 89 | 251 | 56 |
| \$90,000 - \$99,999 | 53 | 43 | 12 | 14 | 122 | 314 | 53 |
| \$100,000 - \$119,999 | 77 | 182 | 46 | 17 | 322 | 914 | 52 |
| \$120,000 - \$139,999 | 61 | 335 | 52 | 7 | 455 | 1405 | 37 |
| \$140,000 - \$159,999 | 31 | 328 | 102 | 2 | 463 | 1279 | 20 |
| \$160,000 - \$179,999 | 16 | 155 | 112 | 2 | 285 | 960 | 21 |
| \$180,000 - \$199,999 | 10 | 93 | 112 | 1 | 216 | 665 | 2 |
| \$200,000 - \$249,999 | 9 | 97 | 189 | 1 | 296 | 1162 | 7 |
| \$250,000 - \$299,999 | 6 | 27 | 121 | 0 | 154 | 723 | 8 |
| \$300,000 - \$399,999 | 3 | 20 | 127 | 0 | 150 | 727 | 19 |
| \$400,000 - \$499,999 | 0 | 5 | 34 | 0 | 39 | 278 | 2 |
| \$500,000 OR OVER | 2 | 2 | 34 | 0 | 38 | 530 | 1 |
| Totals | 416 | 1336 | 945 | 95 | 2792 | 9832 | 419 |
| Average Price | 110.2 | 152.3 | 238.2 | 92.8 | 173.1 | 220.0 | 115.6 |
| (In Thousands \$) | | | | | | | |
| Median Price | 102.0 | 143.0 | 207.9 | 89.1 | 149.9 | 163.5 | 92.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 474454.7 | | Total Dollar Volume Condominium (In Thousands) 8817.3 | | | Total Home Sales Dollar Value (In Thousands) 483272.0 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 727 | 26 | | | FHA | 345 | 17 |
| 31-60 Days | 843 | 30 | | | VA | 64 | 0 |
| 61-90 Days | 547 | 20 | | | FMHA | 0 | 0 |
| 91-120 Days | 273 | 8 | | | Exchange | 4 | 0 |
| 121-180 Days | 216 | 7 | | | Cash | 232 | 17 |
| More than 180 Days | 91 | 4 | | | Bond/IDA | 275 | 8 |
| Total Units Sold | 2697 | 95 | | | Carryback | 14 | 0 |
| Average Market Time | 63.46 | 67.2 | | | Cash to Loan | 6 | 0 |
| | | | | | Conventional | 1751 | 53 |
| | | | | | Rent/Lease | 5 | 0 |
| | | | | | SBA | 1 | 0 |
| | | | | | Wrap | 0 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | Total | 2697 | 95 | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
4/1/03 - 4/30/03

| | Sales | | | | | Listings | |
|--|---------|---|-------|-------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 0 | 1 | 0 | 0 | 1 | 5 | 0 |
| \$20,000 - \$29,999 | 4 | 2 | 0 | 0 | 6 | 18 | 0 |
| \$30,000 - \$39,999 | 14 | 2 | 1 | 2 | 19 | 53 | 3 |
| \$40,000 - \$49,999 | 18 | 1 | 0 | 3 | 22 | 114 | 26 |
| \$50,000 - \$59,999 | 22 | 1 | 1 | 5 | 29 | 111 | 20 |
| \$60,000 - \$69,999 | 25 | 8 | 1 | 9 | 43 | 164 | 39 |
| \$70,000 - \$79,999 | 41 | 7 | 0 | 13 | 61 | 193 | 71 |
| \$80,000 - \$89,999 | 44 | 23 | 4 | 17 | 88 | 276 | 60 |
| \$90,000 - \$99,999 | 52 | 52 | 3 | 16 | 123 | 352 | 62 |
| \$100,000 - \$119,999 | 98 | 205 | 42 | 24 | 369 | 986 | 47 |
| \$120,000 - \$139,999 | 71 | 354 | 50 | 18 | 493 | 1410 | 38 |
| \$140,000 - \$159,999 | 37 | 289 | 97 | 2 | 425 | 1286 | 24 |
| \$160,000 - \$179,999 | 29 | 170 | 115 | 0 | 314 | 985 | 18 |
| \$180,000 - \$199,999 | 13 | 77 | 104 | 2 | 196 | 704 | 4 |
| \$200,000 - \$249,999 | 13 | 75 | 175 | 1 | 264 | 1167 | 8 |
| \$250,000 - \$299,999 | 5 | 24 | 94 | 2 | 125 | 716 | 8 |
| \$300,000 - \$399,999 | 2 | 21 | 96 | 0 | 119 | 747 | 17 |
| \$400,000 - \$499,999 | 0 | 5 | 45 | 0 | 50 | 306 | 2 |
| \$500,000 OR OVER | 0 | 2 | 37 | 0 | 39 | 549 | 1 |
| Totals | 488 | 1319 | 865 | 114 | 2786 | 10142 | 448 |
| Average Price | 109.6 | 149.7 | 239.6 | 99.9 | 168.6 | 219.3 | 112.3 |
| (In Thousands \$) | | | | | | | |
| Median Price | 105.0 | 140.0 | 205.0 | 95.0 | 145.0 | 162.5 | 90.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 458251.1 | | Total Dollar Volume Condominium (In Thousands) 11385.9 | | | Total Home Sales Dollar Value (In Thousands) 469637.0 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 691 | 19 | | | FHA | 356 | 16 |
| 31-60 Days | 876 | 29 | | | VA | 57 | 2 |
| 61-90 Days | 551 | 31 | | | FMHA | 0 | 0 |
| 91-120 Days | 246 | 16 | | | Exchange | 3 | 0 |
| 121-180 Days | 218 | 10 | | | Cash | 239 | 23 |
| More than 180 Days | 90 | 9 | | | Bond/IDA | 272 | 9 |
| Total Units Sold | 2672 | 114 | | | Carryback | 12 | 1 |
| Average Market Time | 64.01 | 85.72 | | | Cash to Loan | 9 | 0 |
| | | | | | Conventional | 1721 | 63 |
| | | | | | Rent/Lease | 1 | 0 |
| | | | | | SBA | 1 | 0 |
| | | | | | Wrap | 1 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 2672 | 114 |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
03/01/2003 - 03/31/2003

| | Sales | | | | | Listings | |
|--|---------|--|----------------------------------|-------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 1 | 2 | 0 | 0 | 3 | 7 | 0 |
| \$20,000 - \$29,999 | 1 | 0 | 0 | 0 | 1 | 20 | 1 |
| \$30,000 - \$39,999 | 10 | 0 | 0 | 2 | 12 | 68 | 2 |
| \$40,000 - \$49,999 | 10 | 3 | 0 | 3 | 16 | 111 | 26 |
| \$50,000 - \$59,999 | 11 | 2 | 0 | 1 | 14 | 108 | 18 |
| \$60,000 - \$69,999 | 28 | 8 | 1 | 9 | 46 | 173 | 43 |
| \$70,000 - \$79,999 | 33 | 7 | 1 | 8 | 49 | 203 | 73 |
| \$80,000 - \$89,999 | 50 | 21 | 2 | 15 | 88 | 302 | 61 |
| \$90,000 - \$99,999 | 47 | 41 | 3 | 12 | 103 | 369 | 50 |
| \$100,000 - \$119,999 | 95 | 176 | 28 | 23 | 322 | 995 | 68 |
| \$120,000 - \$139,999 | 65 | 284 | 62 | 12 | 423 | 1392 | 36 |
| \$140,000 - \$159,999 | 20 | 256 | 66 | 2 | 344 | 1351 | 22 |
| \$160,000 - \$179,999 | 20 | 130 | 115 | 4 | 269 | 997 | 11 |
| \$180,000 - \$199,999 | 7 | 75 | 85 | 1 | 168 | 756 | 8 |
| \$200,000 - \$249,999 | 19 | 55 | 146 | 4 | 224 | 1171 | 11 |
| \$250,000 - \$299,999 | 3 | 25 | 98 | 0 | 126 | 725 | 8 |
| \$300,000 - \$399,999 | 1 | 15 | 73 | 0 | 89 | 771 | 17 |
| \$400,000 - \$499,999 | 1 | 3 | 26 | 0 | 30 | 329 | 1 |
| \$500,000 OR OVER | 1 | 5 | 29 | 0 | 35 | 561 | 1 |
| Totals | 423 | 1108 | 735 | 96 | 2362 | 10409 | 457 |
| Average Price | 111.7 | 150.3 | 235.4 | 104.1 | 168.0 | 219.2 | 111.7 |
| (In Thousands \$) | | | | | | | |
| Median Price | 105.0 | 140.5 | 200.0 | 97.0 | 145.0 | 162.9 | 90.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 386821.9 | | Total Dollar Volume Condominium (In Thousands) 9990.6 | | | Total Home Sales Dollar Value (In Thousands) 396812.4 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 618 | 16 | | | FHA | 337 | 18 |
| 31-60 Days | 714 | 34 | | | VA | 42 | 0 |
| 61-90 Days | 425 | 12 | | | FMHA | 1 | 0 |
| 91-120 Days | 222 | 17 | | | Exchange | 4 | 1 |
| 121-180 Days | 211 | 9 | | | Cash | 190 | 11 |
| More than 180 Days | 76 | 8 | | | Bond/IDA | 221 | 8 |
| Total Units Sold | 2266 | 96 | | | Carryback | 10 | 1 |
| Average Market Time | 64.38 | 81.28 | | | Cash to Loan | 7 | 0 |
| | | | | | Conventional | 1448 | 57 |
| | | | | | Rent/Lease | 3 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 3 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | | | Total | 2266 | 96 |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
2/1/03 - 2/28/03

| | Sales | | | | | Listings | |
|--|---------|---|-------|-------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 4 | 1 | 2 | 1 | 8 | 7 | 0 |
| \$20,000 - \$29,999 | 0 | 1 | 0 | 0 | 1 | 19 | 1 |
| \$30,000 - \$39,999 | 10 | 0 | 0 | 3 | 13 | 63 | 2 |
| \$40,000 - \$49,999 | 6 | 2 | 0 | 4 | 12 | 138 | 25 |
| \$50,000 - \$59,999 | 10 | 2 | 0 | 4 | 16 | 121 | 21 |
| \$60,000 - \$69,999 | 17 | 5 | 0 | 12 | 34 | 156 | 39 |
| \$70,000 - \$79,999 | 31 | 10 | 1 | 8 | 50 | 221 | 64 |
| \$80,000 - \$89,999 | 49 | 22 | 3 | 16 | 90 | 310 | 75 |
| \$90,000 - \$99,999 | 34 | 22 | 2 | 9 | 67 | 387 | 52 |
| \$100,000 - \$119,999 | 73 | 184 | 26 | 27 | 310 | 981 | 75 |
| \$120,000 - \$139,999 | 43 | 274 | 49 | 7 | 373 | 1395 | 39 |
| \$140,000 - \$159,999 | 24 | 236 | 83 | 8 | 351 | 1350 | 19 |
| \$160,000 - \$179,999 | 11 | 101 | 70 | 1 | 183 | 1051 | 13 |
| \$180,000 - \$199,999 | 7 | 50 | 60 | 2 | 119 | 766 | 10 |
| \$200,000 - \$249,999 | 9 | 62 | 112 | 2 | 185 | 1166 | 7 |
| \$250,000 - \$299,999 | 2 | 17 | 83 | 0 | 102 | 747 | 8 |
| \$300,000 - \$399,999 | 1 | 9 | 65 | 0 | 75 | 749 | 17 |
| \$400,000 - \$499,999 | 0 | 3 | 22 | 0 | 25 | 346 | 1 |
| \$500,000 OR OVER | 0 | 4 | 26 | 0 | 30 | 585 | 1 |
| Totals | 331 | 1005 | 604 | 104 | 2044 | 10558 | 469 |
| Average Price | 106.3 | 148.5 | 234.2 | 97.2 | 164.4 | 220.3 | 111.1 |
| (In Thousands \$) | | | | | | | |
| Median Price | 102.9 | 139.0 | 204.5 | 91.9 | 141.4 | 163.6 | 91.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 325843.1 | | Total Dollar Volume Condominium (In Thousands) 10105.8 | | | Total Home Sales Dollar Value (In Thousands) 335948.9 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | | Types of Financing OF UNITS SOLD | | |
| | #Single | #Condo | | | | #Single | #Condo |
| 1-30 Days | 450 | 20 | | | FHA | 304 | 18 |
| 31-60 Days | 579 | 39 | | | VA | 41 | 2 |
| 61-90 Days | 377 | 21 | | | FMHA | 1 | 0 |
| 91-120 Days | 252 | 11 | | | Exchange | 2 | 0 |
| 121-180 Days | 198 | 7 | | | Cash | 165 | 18 |
| More than 180 Days | 84 | 6 | | | Bond/IDA | 202 | 11 |
| Total Units Sold | 1940 | 104 | | | Carryback | 12 | 0 |
| Average Market Time | 70.87 | 67.81 | | | Cash to Loan | 3 | 0 |
| | | | | | Conventional | 1207 | 55 |
| | | | | | Rent/Lease | 1 | 0 |
| | | | | | SBA | 0 | 0 |
| | | | | | Wrap | 2 | 0 |
| | | | | | No Financing Reported | 0 | 0 |
| | | | Total | 1940 | 104 | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS
1/1/03 - 1/31/03

| | Sales | | | | | Listings | |
|--|-------|--|-------|-------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | Condo | Units | Listed | Listed |
| \$19,999 or under | 0 | 2 | 0 | 0 | 2 | 7 | 0 |
| \$20,000 - \$29,999 | 1 | 0 | 0 | 0 | 1 | 15 | 1 |
| \$30,000 - \$39,999 | 6 | 0 | 0 | 1 | 7 | 61 | 4 |
| \$40,000 - \$49,999 | 14 | 2 | 0 | 3 | 19 | 131 | 25 |
| \$50,000 - \$59,999 | 11 | 3 | 0 | 3 | 17 | 110 | 19 |
| \$60,000 - \$69,999 | 18 | 5 | 1 | 12 | 36 | 154 | 34 |
| \$70,000 - \$79,999 | 23 | 7 | 0 | 5 | 35 | 219 | 60 |
| \$80,000 - \$89,999 | 27 | 20 | 1 | 9 | 57 | 303 | 78 |
| \$90,000 - \$99,999 | 43 | 34 | 7 | 12 | 96 | 381 | 55 |
| \$100,000 - \$119,999 | 69 | 128 | 15 | 12 | 224 | 952 | 73 |
| \$120,000 - \$139,999 | 39 | 207 | 42 | 10 | 298 | 1359 | 43 |
| \$140,000 - \$159,999 | 31 | 196 | 66 | 4 | 297 | 1325 | 16 |
| \$160,000 - \$179,999 | 12 | 73 | 73 | 3 | 161 | 1033 | 12 |
| \$180,000 - \$199,999 | 4 | 48 | 61 | 1 | 114 | 758 | 10 |
| \$200,000 - \$249,999 | 3 | 40 | 116 | 0 | 159 | 1159 | 6 |
| \$250,000 - \$299,999 | 7 | 16 | 68 | 0 | 91 | 736 | 8 |
| \$300,000 - \$399,999 | 2 | 14 | 50 | 0 | 66 | 725 | 18 |
| \$400,000 - \$499,999 | 0 | 0 | 28 | 0 | 28 | 338 | 2 |
| \$500,000 OR OVER | 0 | 4 | 15 | 0 | 19 | 580 | 1 |
| Totals | 310 | 799 | 543 | 75 | 1727 | 10346 | 465 |
| Average Price | 108.7 | 147.8 | 234.8 | 97.0 | 165.9 | 220.7 | 112.2 |
| (In Thousands \$) | | | | | | | |
| Median Price | 102.0 | 139.9 | 201.0 | 93.9 | 143.0 | 164.5 | 92.0 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 279236.3 | | Total Dollar Volume Condominium (In Thousands) 7272.3 | | | Total Home Sales Dollar Value (In Thousands) 286508.6 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD #Single #Condo | | | | | Types of Financing OF UNITS SOLD #Single #Condo | | |
| 1-30 Days | 363 | 16 | | | | | |
| 31-60 Days | 485 | 24 | | | FHA | 214 | 12 |
| 61-90 Days | 374 | 13 | | | VA | 49 | 2 |
| 91-120 Days | 204 | 11 | | | FMHA | 0 | 0 |
| 121-180 Days | 151 | 6 | | | Exchange | 5 | 0 |
| More than 180 Days | 75 | 5 | | | Cash | 192 | 14 |
| | | | | | Bond/IDA | 143 | 4 |

| | | | | | | |
|----------------------------|-------|-------|--|-----------------------|------|----|
| Total Units Sold | 1652 | 75 | | Carryback | 10 | 0 |
| Average Market Time | 70.92 | 76.21 | | Cash to Loan | 6 | 0 |
| | | | | Conventional | 1027 | 43 |
| | | | | Rent/Lease | 3 | 0 |
| | | | | SBA | 1 | 0 |
| | | | | Wrap | 2 | 0 |
| | | | | No Financing Reported | 0 | 0 |
| | | | | Total | 1652 | 75 |
| | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS®
11/1/02 - 11/30/02

| | Sales | | | | | Listings | |
|--|---------|--|----------------------------------|--|---------|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 0 | 1 | 0 | 0 | 1 | 6 | 0 |
| \$20,000 - \$29,999 | 0 | 1 | 0 | 0 | 1 | 13 | 1 |
| \$30,000 - \$39,999 | 8 | 1 | 0 | 0 | 9 | 55 | 5 |
| \$40,000 - \$49,999 | 17 | 0 | 0 | 1 | 18 | 121 | 25 |
| \$50,000 - \$59,999 | 16 | 2 | 0 | 7 | 25 | 125 | 17 |
| \$60,000 - \$69,999 | 13 | 10 | 0 | 8 | 31 | 141 | 54 |
| \$70,000 - \$79,999 | 21 | 7 | 3 | 12 | 43 | 198 | 54 |
| \$80,000 - \$89,999 | 35 | 26 | 5 | 11 | 77 | 286 | 81 |
| \$90,000 - \$99,999 | 33 | 36 | 7 | 14 | 90 | 372 | 49 |
| \$100,000 - \$119,999 | 76 | 178 | 26 | 13 | 293 | 932 | 67 |
| \$120,000 - \$139,999 | 46 | 245 | 57 | 3 | 351 | 1320 | 41 |
| \$140,000 - \$159,999 | 13 | 196 | 73 | 4 | 286 | 1246 | 24 |
| \$160,000 - \$179,999 | 12 | 106 | 68 | 0 | 186 | 933 | 16 |
| \$180,000 - \$199,999 | 4 | 45 | 53 | 0 | 102 | 678 | 9 |
| \$200,000 - \$249,999 | 6 | 50 | 134 | 0 | 190 | 1090 | 9 |
| \$250,000 - \$299,999 | 2 | 17 | 74 | 1 | 94 | 682 | 3 |
| \$300,000 - \$399,999 | 2 | 13 | 79 | 0 | 94 | 637 | 5 |
| \$400,000 - \$499,999 | 1 | 4 | 21 | 0 | 26 | 279 | 2 |
| \$500,000 OR OVER | 1 | 7 | 32 | 0 | 40 | 550 | 0 |
| Totals | 306 | 945 | 632 | 74 | 1957 | 9664 | 462 |
| Average Price | 108.5 | 148.8 | 251.9 | 92.5 | 173.6 | 219.2 | 103.1 |
| (In Thousands \$) | | | | | | | |
| Median Price | 103.0 | 137.2 | 208.0 | 88.0 | 142.5 | 160.0 | 89.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 332941.1 | | Total Dollar Volume Condominium (In Thousands) 6845.9 | | Total Home Sales Dollar Value (In Thousands) 339787.0 | | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 485 | 23 | | FHA | 287 | 15 | |
| 31-60 Days | 616 | 17 | | VA | 52 | 1 | |
| 61-90 Days | 361 | 14 | | FMHA | 1 | 0 | |
| 91-120 Days | 216 | 6 | | Exchange | 3 | 0 | |
| 121-180 Days | 137 | 5 | | Cash | 177 | 18 | |
| More than 180 Days | 68 | 9 | | Bond/IDA | 161 | 5 | |
| Total Units Sold | 1883 | 74 | | Carryback | 7 | 1 | |
| Average Market Time | 64.39 | 90.19 | | Cash to Loan | 4 | 0 | |
| | | | | Conventional | 1185 | 34 | |
| | | | | Rent/Lease | 2 | 0 | |
| | | | | SBA | 0 | 0 | |
| | | | | Wrap | 4 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 1883 | 74 | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS®
10/1/02 - 10/31/02

| | Sales | | | | | Listings | |
|--|---------|--|----------------------------------|--|---------|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 1 | 1 | 0 | 0 | 2 | 3 | 0 |
| \$20,000 - \$29,999 | 2 | 0 | 0 | 1 | 3 | 9 | 1 |
| \$30,000 - \$39,999 | 10 | 2 | 0 | 1 | 13 | 38 | 6 |
| \$40,000 - \$49,999 | 15 | 0 | 0 | 1 | 16 | 115 | 21 |
| \$50,000 - \$59,999 | 14 | 1 | 0 | 5 | 20 | 109 | 13 |
| \$60,000 - \$69,999 | 19 | 6 | 0 | 5 | 30 | 160 | 49 |
| \$70,000 - \$79,999 | 24 | 7 | 4 | 17 | 52 | 192 | 55 |
| \$80,000 - \$89,999 | 35 | 24 | 2 | 15 | 76 | 282 | 73 |
| \$90,000 - \$99,999 | 45 | 44 | 10 | 18 | 117 | 387 | 50 |
| \$100,000 - \$119,999 | 86 | 190 | 35 | 16 | 327 | 991 | 60 |
| \$120,000 - \$139,999 | 48 | 272 | 69 | 5 | 394 | 1410 | 47 |
| \$140,000 - \$159,999 | 21 | 245 | 79 | 4 | 349 | 1271 | 23 |
| \$160,000 - \$179,999 | 9 | 111 | 81 | 2 | 203 | 986 | 19 |
| \$180,000 - \$199,999 | 3 | 70 | 68 | 1 | 142 | 745 | 7 |
| \$200,000 - \$249,999 | 7 | 54 | 142 | 4 | 207 | 1178 | 8 |
| \$250,000 - \$299,999 | 3 | 17 | 94 | 1 | 115 | 732 | 4 |
| \$300,000 - \$399,999 | 2 | 11 | 67 | 0 | 80 | 686 | 6 |
| \$400,000 - \$499,999 | 1 | 3 | 15 | 0 | 19 | 276 | 2 |
| \$500,000 OR OVER | 0 | 2 | 27 | 0 | 29 | 570 | 0 |
| Totals | 345 | 1060 | 693 | 96 | 2194 | 10140 | 444 |
| Average Price | 104.6 | 146.5 | 226.8 | 100.6 | 163.2 | 219.7 | 105.3 |
| (In Thousands \$) | | | | | | | |
| Median Price | 100.0 | 139.0 | 199.9 | 90.0 | 141.0 | 162.9 | 90.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 348498.5 | | Total Dollar Volume Condominium (In Thousands) 9653.7 | | Total Home Sales Dollar Value (In Thousands) 358152.2 | | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 562 | 23 | | FHA | 313 | 20 | |
| 31-60 Days | 680 | 33 | | VA | 54 | 3 | |
| 61-90 Days | 428 | 13 | | FMHA | 2 | 0 | |
| 91-120 Days | 212 | 11 | | Exchange | 3 | 0 | |
| 121-180 Days | 145 | 11 | | Cash | 181 | 14 | |
| More than 180 Days | 70 | 5 | | Bond/IDA | 187 | 7 | |
| Total Units Sold | 2098 | 96 | | Carryback | 7 | 0 | |
| Average Market Time | 62.64 | 76.66 | | Cash to Loan | 9 | 0 | |
| | | | | Conventional | 1335 | 52 | |
| | | | | Rent/Lease | 6 | 0 | |
| | | | | SBA | 0 | 0 | |
| | | | | Wrap | 1 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 2098 | 96 | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS®
5/1/02 - 5/31/02

| | Sales | | | | | Listings | |
|--|---------|---|----------------------------------|-----------------------|--|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 3 | 0 | 0 | 0 | 3 | 2 | 0 |
| \$20,000 - \$29,999 | 1 | 1 | 0 | 0 | 2 | 9 | 0 |
| \$30,000 - \$39,999 | 1 | 0 | 0 | 0 | 1 | 40 | 4 |
| \$40,000 - \$49,999 | 9 | 0 | 0 | 3 | 12 | 112 | 18 |
| \$50,000 - \$59,999 | 18 | 5 | 0 | 7 | 30 | 119 | 20 |
| \$60,000 - \$69,999 | 25 | 6 | 0 | 16 | 47 | 145 | 39 |
| \$70,000 - \$79,999 | 25 | 14 | 0 | 22 | 61 | 180 | 57 |
| \$80,000 - \$89,999 | 46 | 38 | 3 | 29 | 116 | 233 | 69 |
| \$90,000 - \$99,999 | 62 | 67 | 7 | 20 | 156 | 356 | 60 |
| \$100,000 - \$119,999 | 98 | 232 | 36 | 20 | 386 | 941 | 49 |
| \$120,000 - \$139,999 | 55 | 336 | 70 | 7 | 468 | 1365 | 28 |
| \$140,000 - \$159,999 | 20 | 251 | 116 | 0 | 387 | 1192 | 21 |
| \$160,000 - \$179,999 | 14 | 119 | 101 | 3 | 237 | 909 | 15 |
| \$180,000 - \$199,999 | 4 | 50 | 78 | 2 | 134 | 691 | 5 |
| \$200,000 - \$249,999 | 11 | 64 | 146 | 0 | 221 | 1136 | 6 |
| \$250,000 - \$299,999 | 5 | 32 | 102 | 0 | 139 | 727 | 5 |
| \$300,000 - \$399,999 | 1 | 13 | 84 | 0 | 98 | 636 | 4 |
| \$400,000 - \$499,999 | 0 | 6 | 29 | 0 | 35 | 260 | 0 |
| \$500,000 OR OVER | 1 | 2 | 29 | 0 | 32 | 527 | 0 |
| Totals | 399 | 1236 | 801 | 129 | 2565 | 9580 | 400 |
| Average Price | 108.6 | 144.9 | 229.3 | 89.0 | 162.8 | 217.4 | 100.6 |
| (In Thousands \$) | | | | | | | |
| Median Price | 101.0 | 135.0 | 197.0 | 86.5 | 139.9 | 163.5 | 89.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 406086.6 | | Total Dollar Volume Condominium (In Thousands) 11482.4 | | | Total Home Sales Dollar Value (In Thousands) 417569.0 | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | Types of Financing OF UNITS SOLD | | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 760 | 35 | | FHA | 477 | 27 | |
| 31-60 Days | 759 | 38 | | VA | 77 | 2 | |
| 61-90 Days | 464 | 25 | | FMHA | 0 | 0 | |
| 91-120 Days | 228 | 11 | | Exchange | 1 | 0 | |
| 121-180 Days | 157 | 14 | | Cash | 212 | 24 | |
| More than 180 Days | 64 | 5 | | Bond/IDA | 179 | 4 | |
| Total Units Sold | 2436 | 129 | | Carryback | 10 | 1 | |
| Average Market Time | 58.26 | 66.37 | | Cash to Loan | 4 | 0 | |
| | | | | Conventional | 1471 | 71 | |
| | | | | Rent/Lease | 1 | 0 | |
| | | | | SBA | 0 | 0 | |
| | | | | Wrap | 4 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 2436 | 129 | |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS®
4/1/02 - 4/30/02

| | Sales | | | | | Listings | |
|--|---------|---|-------|--|---------|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 1 | 1 | 7 | 0 | 9 | 2 | 0 |
| \$20,000 - \$29,999 | 1 | 0 | 0 | 0 | 1 | 9 | 0 |
| \$30,000 - \$39,999 | 6 | 2 | 0 | 1 | 9 | 40 | 4 |
| \$40,000 - \$49,999 | 13 | 3 | 1 | 3 | 20 | 112 | 18 |
| \$50,000 - \$59,999 | 17 | 3 | 1 | 5 | 26 | 119 | 20 |
| \$60,000 - \$69,999 | 21 | 7 | 0 | 13 | 41 | 145 | 39 |
| \$70,000 - \$79,999 | 33 | 16 | 5 | 17 | 71 | 180 | 57 |
| \$80,000 - \$89,999 | 51 | 29 | 7 | 15 | 102 | 233 | 69 |
| \$90,000 - \$99,999 | 61 | 57 | 6 | 15 | 139 | 355 | 60 |
| \$100,000 - \$119,999 | 80 | 219 | 44 | 19 | 362 | 940 | 49 |
| \$120,000 - \$139,999 | 46 | 301 | 60 | 7 | 414 | 1364 | 28 |
| \$140,000 - \$159,999 | 32 | 230 | 82 | 4 | 348 | 1191 | 21 |
| \$160,000 - \$179,999 | 18 | 107 | 79 | 5 | 209 | 908 | 15 |
| \$180,000 - \$199,999 | 7 | 47 | 63 | 1 | 118 | 691 | 5 |
| \$200,000 - \$249,999 | 6 | 48 | 119 | 1 | 174 | 1136 | 6 |
| \$250,000 - \$299,999 | 4 | 19 | 77 | 2 | 102 | 727 | 5 |
| \$300,000 - \$399,999 | 2 | 13 | 65 | 0 | 80 | 636 | 4 |
| \$400,000 - \$499,999 | 0 | 4 | 21 | 0 | 25 | 260 | 0 |
| \$500,000 OR OVER | 0 | 2 | 22 | 0 | 24 | 527 | 0 |
| Totals | 399 | 1108 | 659 | 108 | 2274 | 9575 | 400 |
| Average Price | 107.3 | 142.6 | 222.1 | 98.0 | 157.3 | 217.5 | 100.6 |
| (In Thousands \$) | | | | | | | |
| Median Price | 99.8 | 135.0 | 192.0 | 89.9 | 135.9 | 163.5 | 89.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 347167.4 | | Total Dollar Volume Condominium (In Thousands) 10581.7 | | Total Home Sales Dollar Value (In Thousands) 357749.1 | | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | Types of Financing OF UNITS SOLD | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 751 | 25 | | FHA | 405 | 15 | |
| 31-60 Days | 606 | 28 | | VA | 68 | 3 | |
| 61-90 Days | 409 | 32 | | FMHA | 1 | 0 | |
| 91-120 Days | 181 | 9 | | Exchange | 2 | 0 | |
| 121-180 Days | 128 | 10 | | Cash | 291 | 29 | |
| More than 180 Days | 88 | 3 | | Bond/IDA | 61 | 3 | |
| Total Units Sold | 2166 | 108 | | Carryback | 12 | 3 | |
| Average Market Time | 59.26 | 67.87 | | Cash to Loan | 4 | 0 | |
| | | | | Conventional | 1320 | 55 | |
| | | | | Rent/Lease | 0 | 0 | |
| | | | | SBA | 1 | 0 | |
| | | | | Wrap | 1 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 2166 | 108 | |
| | | | | | | | |

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Arizona Regional Multiple Listing Service, Inc.
Home Sales Report
SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS®
3/1/02 - 3/31/02

| | Sales | | | | | Listings | |
|--|---------|--|-------|--|---------|-------------|--------|
| PRICE CLASS /TYPE | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| \$19,999 or under | 1 | 5 | 3 | 2 | 11 | 2 | 0 |
| \$20,000 - \$29,999 | 2 | 1 | 0 | 1 | 4 | 9 | 0 |
| \$30,000 - \$39,999 | 5 | 1 | 0 | 3 | 9 | 40 | 4 |
| \$40,000 - \$49,999 | 12 | 5 | 0 | 2 | 19 | 112 | 18 |
| \$50,000 - \$59,999 | 20 | 3 | 1 | 7 | 31 | 119 | 20 |
| \$60,000 - \$69,999 | 31 | 5 | 0 | 12 | 48 | 145 | 39 |
| \$70,000 - \$79,999 | 30 | 10 | 2 | 17 | 59 | 180 | 57 |
| \$80,000 - \$89,999 | 61 | 24 | 4 | 13 | 102 | 232 | 69 |
| \$90,000 - \$99,999 | 44 | 60 | 9 | 12 | 125 | 355 | 60 |
| \$100,000 - \$119,999 | 76 | 239 | 36 | 13 | 364 | 940 | 49 |
| \$120,000 - \$139,999 | 35 | 294 | 62 | 5 | 396 | 1364 | 28 |
| \$140,000 - \$159,999 | 24 | 194 | 85 | 5 | 308 | 1191 | 21 |
| \$160,000 - \$179,999 | 19 | 97 | 70 | 1 | 187 | 907 | 15 |
| \$180,000 - \$199,999 | 5 | 41 | 73 | 1 | 120 | 691 | 5 |
| \$200,000 - \$249,999 | 4 | 43 | 108 | 1 | 156 | 1136 | 6 |
| \$250,000 - \$299,999 | 3 | 15 | 74 | 0 | 92 | 727 | 5 |
| \$300,000 - \$399,999 | 3 | 14 | 46 | 1 | 64 | 635 | 4 |
| \$400,000 - \$499,999 | 0 | 1 | 11 | 0 | 12 | 260 | 0 |
| \$500,000 OR OVER | 0 | 5 | 24 | 0 | 29 | 527 | 0 |
| Totals | 375 | 1057 | 608 | 96 | 2136 | 9572 | 400 |
| Average Price | 103.6 | 141.5 | 218.4 | 89.6 | 154.4 | 217.5 | 100.6 |
| (In Thousands \$) | | | | | | | |
| Median Price | 96.5 | 130.8 | 188.5 | 82.0 | 130.5 | 163.5 | 89.9 |
| (In Thousands \$) | | | | | | | |
| Total Dollar Volume Single Family (In Thousands) 321155.4 | | Total Dollar Volume Condominium (In Thousands) 8601.2 | | Total Home Sales Dollar Value (In Thousands) 329756.6 | | | |
| | | | | | | | |
| Time on Market OF UNITS SOLD | | | | Types of Financing OF UNITS SOLD | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 802 | 31 | | FHA | 391 | 15 | |
| 31-60 Days | 519 | 30 | | VA | 49 | 4 | |
| 61-90 Days | 352 | 15 | | FMHA | 2 | 0 | |
| 91-120 Days | 164 | 8 | | Exchange | 2 | 0 | |
| 121-180 Days | 143 | 8 | | Cash | 328 | 23 | |
| More than 180 Days | 58 | 4 | | Bond/IDA | 4 | 2 | |
| Total Units Sold | 2040 | 96 | | Carryback | 13 | 1 | |
| Average Market Time | 55.36 | 61.59 | | Cash to Loan | 2 | 1 | |
| | | | | Conventional | 1245 | 50 | |
| | | | | Rent/Lease | 0 | 0 | |
| | | | | SBA | 0 | 0 | |
| | | | | Wrap | 4 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 2040 | 96 | |
| | | | | | | | |

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SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS®
HOMES SALES REPORT
January 1-31, 2001

| ----- | | | | | | | |
|---|-----------------|---|----------------------------------|---------------|---|-----------------------|-----------------|
| PRICE CLASS | -----SALES----- | | | | | -----LISTINGS----- | |
| | 2 OR LESS | 3 | 4 OR MORE | CONDO SOLD | TOTAL SOLD | RESIDENTIAL LISTED | CONDO LISTED |
| ----- | | | | | | | |
| \$ 19999 OR UNDER | 0 | 0 | 0 | 0 | 0 | 1 | 2 |
| \$ 20000-\$ 29999 | 2 | 1 | 0 | 2 | 5 | 5 | 4 |
| \$ 30000-\$ 39999 | 2 | 1 | 0 | 4 | 7 | 17 | 19 |
| \$ 40000-\$ 49999 | 9 | 3 | 0 | 8 | 20 | 90 | 28 |
| \$ 50000-\$ 59999 | 10 | 6 | 0 | 8 | 24 | 118 | 59 |
| \$ 60000-\$ 69999 | 5 | 1 | 2 | 26 | 34 | 122 | 83 |
| \$ 70000-\$ 79999 | 11 | 4 | 2 | 23 | 40 | 164 | 101 |
| \$ 80000-\$ 89999 | 24 | 19 | 7 | 26 | 76 | 275 | 107 |
| \$ 90000-\$ 99999 | 29 | 55 | 10 | 25 | 119 | 331 | 89 |
| \$100000-\$119999 | 46 | 164 | 26 | 15 | 251 | 870 | 122 |
| \$120000-\$139999 | 21 | 191 | 44 | 8 | 264 | 1187 | 76 |
| \$140000-\$159999 | 6 | 90 | 60 | 1 | 157 | 892 | 24 |
| \$160000-\$179999 | 6 | 42 | 44 | 0 | 92 | 702 | 22 |
| \$180000-\$199999 | 2 | 25 | 48 | 3 | 78 | 549 | 14 |
| \$200000-\$249999 | 2 | 15 | 76 | 0 | 93 | 805 | 15 |
| \$250000-\$299999 | 0 | 5 | 48 | 1 | 54 | 476 | 15 |
| \$300000-\$399999 | 0 | 2 | 26 | 0 | 28 | 446 | 7 |
| \$400000-\$499999 | 0 | 1 | 10 | 0 | 11 | 192 | 2 |
| \$500000 OR OVER | 0 | 0 | 9 | 0 | 9 | 296 | 0 |
| ----- | | | | | | | |
| TOTALS | 175 | 625 | 412 | 150 | 1362 | 7538 | 789 |
| ----- | | | | | | | |
| AVERAGE PRICE (IN THOUSANDS \$) | 100.1 | 130.5 | 212.9 | 84.7 | 146.5 | 200.3 | 102.1 |
| ----- | | | | | | | |
| MEDIAN PRICE (IN THOUSANDS \$) | 97.8 | 125.5 | 183.9 | 82.0 | 127.5 | 154.5 | 89.9 |
| ----- | | | | | | | |
| TOTAL DOLLAR VOLUME SINGLE FAMILY (IN THOUSANDS \$) | | TOTAL DOLLAR VOLUME CONDOMINIUM (IN THOUSANDS \$) | | | TOTAL HOME SALES DOLLAR VALUE (IN THOUSANDS \$) | | |
| 186807.8 | | 12710.5 | | | 199518.2 | | |
| ----- | | | | | | | |
| TIME ON MARKET OF UNITS SOLD | | | TYPES OF FINANCING OF UNITS SOLD | | | | |
| #SINGLE | | #CONDO | #SINGLE | | #CONDO | | |
| ===== | | | | | | | |
| 1-30 DAYS | 460 | 55 | FH | | 207 | 36 | |
| 31-60 DAYS | 295 | 51 | VA | | 39 | 4 | |
| 61-90 DAYS | 204 | 21 | CO | | 763 | 81 | |
| 91-120 DAYS | 116 | 10 | FM | | 0 | 0 | |
| 121-180 DAYS | 88 | 11 | CT | | 4 | 0 | |
| MORE THAN 180 DAYS | 49 | 2 | CA | | 190 | 27 | |
| | ---- | ---- | WR | | 1 | 0 | |
| TOTAL UNITS SOLD | 1212 | 150 | CB | | 8 | 2 | |
| AVERAGE MARKET TIME | 58.56 | 52.26 | XC | | 0 | 0 | |
| | | | RE | | 0 | 0 | |
| | | | BD | | 0 | 0 | |
| | | | SB | | 0 | 0 | |
| | | | NO FINANCING REPORTED | | 0 | 0 | |
| | | | | | ---- | ---- | |
| | | | TOTAL | | 1212 | 150 | |
| ----- | | | | | | | |

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SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS®
HOMES SALES REPORT
February 1-28, 2001

| ----- | | | | | | | |
|---|-----------------|---|----------------------------------|---------------|---|-----------------------|-----------------|
| PRICE CLASS | -----SALES----- | | | | | -----LISTINGS----- | |
| | 2 OR LESS | 3 | 4 OR MORE | CONDO SOLD | TOTAL SOLD | RESIDENTIAL LISTED | CONDO LISTED |
| ----- | | | | | | | |
| \$ 19999 OR UNDER | 0 | 1 | 0 | 0 | 1 | 1 | 1 |
| \$ 20000-\$ 29999 | 0 | 0 | 0 | 0 | 0 | 5 | 2 |
| \$ 30000-\$ 39999 | 6 | 1 | 0 | 2 | 9 | 17 | 21 |
| \$ 40000-\$ 49999 | 7 | 2 | 1 | 7 | 17 | 94 | 26 |
| \$ 50000-\$ 59999 | 10 | 1 | 0 | 15 | 26 | 113 | 63 |
| \$ 60000-\$ 69999 | 11 | 3 | 1 | 23 | 38 | 130 | 100 |
| \$ 70000-\$ 79999 | 25 | 15 | 1 | 26 | 67 | 158 | 100 |
| \$ 80000-\$ 89999 | 39 | 31 | 6 | 34 | 110 | 277 | 115 |
| \$ 90000-\$ 99999 | 33 | 60 | 13 | 23 | 129 | 312 | 94 |
| \$100000-\$119999 | 54 | 207 | 35 | 30 | 326 | 938 | 113 |
| \$120000-\$139999 | 24 | 259 | 53 | 11 | 347 | 1209 | 86 |
| \$140000-\$159999 | 13 | 117 | 84 | 4 | 218 | 926 | 35 |
| \$160000-\$179999 | 4 | 54 | 64 | 1 | 123 | 753 | 24 |
| \$180000-\$199999 | 2 | 19 | 46 | 1 | 68 | 582 | 16 |
| \$200000-\$249999 | 1 | 28 | 76 | 3 | 108 | 845 | 21 |
| \$250000-\$299999 | 1 | 6 | 45 | 0 | 52 | 513 | 18 |
| \$300000-\$399999 | 0 | 6 | 47 | 0 | 53 | 490 | 7 |
| \$400000-\$499999 | 0 | 2 | 11 | 0 | 13 | 205 | 2 |
| \$500000 OR OVER | 0 | 1 | 10 | 0 | 11 | 349 | 0 |
| ----- | | | | | | | |
| TOTALS | 230 | 813 | 493 | 180 | 1716 | 7917 | 844 |
| ----- | | | | | | | |
| AVERAGE PRICE (IN THOUSANDS \$) | 98.2 | 132.5 | 207.6 | 89.1 | 144.9 | 206.2 | 103.7 |
| ----- | | | | | | | |
| MEDIAN PRICE (IN THOUSANDS \$) | 95.0 | 126.9 | 175.0 | 85.0 | 128.0 | 155.0 | 89.9 |
| ----- | | | | | | | |
| TOTAL DOLLAR VOLUME SINGLE FAMILY (IN THOUSANDS \$) | | TOTAL DOLLAR VOLUME CONDOMINIUM (IN THOUSANDS \$) | | | TOTAL HOME SALES DOLLAR VALUE (IN THOUSANDS \$) | | |
| 232688.0 | | 16029.3 | | | 248717.3 | | |
| ----- | | | | | | | |
| TIME ON MARKET OF UNITS SOLD | | | TYPES OF FINANCING OF UNITS SOLD | | | | |
| #SINGLE | | #CONDO | #SINGLE | | #CONDO | | |
| ===== | | | | | | | |
| 1-30 DAYS | 627 | 74 | FH | | 299 | 49 | |
| 31-60 DAYS | 395 | 58 | VA | | 71 | 2 | |
| 61-90 DAYS | 237 | 25 | CO | | 912 | 99 | |
| 91-120 DAYS | 130 | 13 | FM | | 2 | 0 | |
| 121-180 DAYS | 98 | 8 | CT | | 2 | 3 | |
| MORE THAN 180 DAYS | 49 | 2 | CA | | 241 | 26 | |
| | ---- | ---- | WR | | 1 | 1 | |
| TOTAL UNITS SOLD | 1536 | 180 | CB | | 5 | 0 | |
| AVERAGE MARKET TIME | 54.03 | 46.41 | XC | | 2 | 0 | |
| | | | RE | | 0 | 0 | |
| | | | BD | | 1 | 0 | |
| | | | SB | | 0 | 0 | |
| | | | NO FINANCING REPORTED | | 0 | 0 | |
| | | | | | ---- | ---- | |
| | | | TOTAL | | 1536 | 180 | |
| ----- | | | | | | | |

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SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS®
HOMES SALES REPORT
March 1-31, 2001

| ----- | | | | | | | |
|---|-----------------|---|----------------------------------|---|---------------|-----------------------|-----------------|
| PRICE CLASS | -----SALES----- | | | | | -----LISTINGS----- | |
| | 2 OR LESS | 3 | 4 OR MORE | CONDO SOLD | TOTAL SOLD | RESIDENTIAL LISTED | CONDO LISTED |
| ----- | | | | | | | |
| \$ 19999 OR UNDER | 1 | 0 | 0 | 0 | 1 | 3 | 1 |
| \$ 20000-\$ 29999 | 3 | 1 | 0 | 1 | 5 | 3 | 2 |
| \$ 30000-\$ 39999 | 4 | 3 | 0 | 5 | 12 | 20 | 21 |
| \$ 40000-\$ 49999 | 10 | 1 | 0 | 7 | 18 | 93 | 26 |
| \$ 50000-\$ 59999 | 12 | 2 | 1 | 14 | 29 | 100 | 66 |
| \$ 60000-\$ 69999 | 21 | 1 | 0 | 35 | 57 | 124 | 94 |
| \$ 70000-\$ 79999 | 45 | 13 | 2 | 44 | 104 | 138 | 102 |
| \$ 80000-\$ 89999 | 49 | 49 | 7 | 51 | 156 | 259 | 122 |
| \$ 90000-\$ 99999 | 47 | 89 | 15 | 38 | 189 | 291 | 103 |
| \$100000-\$119999 | 57 | 298 | 45 | 43 | 443 | 880 | 108 |
| \$120000-\$139999 | 46 | 330 | 72 | 21 | 469 | 1207 | 93 |
| \$140000-\$159999 | 17 | 183 | 125 | 7 | 332 | 924 | 34 |
| \$160000-\$179999 | 8 | 92 | 88 | 3 | 191 | 723 | 19 |
| \$180000-\$199999 | 6 | 51 | 70 | 3 | 130 | 589 | 11 |
| \$200000-\$249999 | 3 | 38 | 131 | 5 | 177 | 836 | 23 |
| \$250000-\$299999 | 1 | 16 | 67 | 2 | 86 | 541 | 19 |
| \$300000-\$399999 | 0 | 14 | 51 | 4 | 69 | 506 | 6 |
| \$400000-\$499999 | 0 | 3 | 23 | 0 | 26 | 210 | 1 |
| \$500000 OR OVER | 0 | 0 | 18 | 0 | 18 | 371 | 0 |
| ----- | | | | | | | |
| TOTALS | 330 | 1184 | 715 | 283 | 2512 | 7818 | 851 |
| ----- | | | | | | | |
| AVERAGE PRICE (IN THOUSANDS \$) | 99.7 | 136.1 | 212.9 | 96.5 | 148.7 | 210.6 | 102.6 |
| ----- | | | | | | | |
| MEDIAN PRICE (IN THOUSANDS \$) | 93.9 | 128.5 | 180.0 | 87.5 | 130.0 | 158.9 | 89.9 |
| ----- | | | | | | | |
| TOTAL DOLLAR VOLUME SINGLE FAMILY (IN THOUSANDS \$) | | TOTAL DOLLAR VOLUME CONDOMINIUM (IN THOUSANDS \$) | | TOTAL HOME SALES DOLLAR VALUE (IN THOUSANDS \$) | | | |
| 346317.2 | | 27302.4 | | 373619.6 | | | |
| ----- | | | | | | | |
| TIME ON MARKET OF UNITS SOLD | | | TYPES OF FINANCING OF UNITS SOLD | | | | |
| #SINGLE | | #CONDO | #SINGLE | | #CONDO | | |
| ===== | | | | | | | |
| 1-30 DAYS | 922 | 131 | FH | | 402 | 71 | |
| 31-60 DAYS | 600 | 74 | VA | | 95 | 11 | |
| 61-90 DAYS | 338 | 33 | CO | | 1324 | 145 | |
| 91-120 DAYS | 141 | 17 | FM | | 2 | 0 | |
| 121-180 DAYS | 160 | 21 | CT | | 3 | 1 | |
| MORE THAN 180 DAYS | 68 | 7 | CA | | 383 | 53 | |
| ---- | | ---- | WR | | 5 | 0 | |
| TOTAL UNITS SOLD | 2229 | 283 | CB | | 13 | 2 | |
| AVERAGE MARKET TIME | 53.65 | 51.02 | XC | | 0 | 0 | |
| | | | RE | | 1 | 0 | |
| | | | BD | | 0 | 0 | |
| | | | SB | | 1 | 0 | |
| | | | NO FINANCING REPORTED | | 0 | 0 | |
| | | | ---- | | ---- | | |
| | | | TOTAL | | 2229 | 283 | |
| ----- | | | | | | | |

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SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS®
HOMES SALES REPORT
April 1-30, 2001

| ----- | | | | | | | |
|---|---|-------|---|---------------|---------------|-----------------------|-----------------|
| PRICE CLASS | -----SALES----- | | | | | -----LISTINGS----- | |
| | 2 OR LESS | 3 | 4 OR MORE | CONDO SOLD | TOTAL SOLD | RESIDENTIAL LISTED | CONDO LISTED |
| ----- | | | | | | | |
| \$ 19999 OR UNDER | 0 | 0 | 0 | 1 | 1 | 2 | 0 |
| \$ 20000-\$ 29999 | 2 | 1 | 0 | 0 | 3 | 3 | 1 |
| \$ 30000-\$ 39999 | 4 | 1 | 0 | 4 | 9 | 21 | 19 |
| \$ 40000-\$ 49999 | 13 | 2 | 1 | 6 | 22 | 71 | 26 |
| \$ 50000-\$ 59999 | 14 | 3 | 0 | 25 | 42 | 100 | 57 |
| \$ 60000-\$ 69999 | 12 | 2 | 0 | 27 | 41 | 119 | 86 |
| \$ 70000-\$ 79999 | 24 | 14 | 1 | 33 | 72 | 99 | 114 |
| \$ 80000-\$ 89999 | 51 | 25 | 3 | 42 | 121 | 227 | 117 |
| \$ 90000-\$ 99999 | 36 | 62 | 6 | 29 | 133 | 279 | 95 |
| \$100000-\$119999 | 64 | 208 | 33 | 41 | 346 | 878 | 93 |
| \$120000-\$139999 | 33 | 291 | 71 | 16 | 411 | 1148 | 82 |
| \$140000-\$159999 | 15 | 157 | 89 | 9 | 270 | 900 | 33 |
| \$160000-\$179999 | 6 | 94 | 91 | 1 | 192 | 708 | 21 |
| \$180000-\$199999 | 5 | 32 | 75 | 1 | 113 | 556 | 10 |
| \$200000-\$249999 | 10 | 48 | 113 | 0 | 171 | 859 | 27 |
| \$250000-\$299999 | 0 | 12 | 62 | 3 | 77 | 532 | 14 |
| \$300000-\$399999 | 1 | 7 | 47 | 0 | 55 | 509 | 10 |
| \$400000-\$499999 | 0 | 0 | 18 | 0 | 18 | 224 | 1 |
| \$500000 OR OVER | 0 | 2 | 18 | 0 | 20 | 383 | 0 |
| ----- | | | | | | | |
| TOTALS | 290 | 961 | 628 | 238 | 2117 | 7618 | 806 |
| ----- | | | | | | | |
| AVERAGE PRICE (IN THOUSANDS \$) | 102.7 | 139.0 | 217.7 | 90.0 | 151.9 | 213.5 | 104.1 |
| ----- | | | | | | | |
| MEDIAN PRICE (IN THOUSANDS \$) | 95.0 | 129.9 | 184.9 | 86.0 | 133.0 | 159.9 | 89.5 |
| ----- | | | | | | | |
| TOTAL DOLLAR VOLUME SINGLE FAMILY (IN THOUSANDS \$) | TOTAL DOLLAR VOLUME CONDOMINIUM (IN THOUSANDS \$) | | TOTAL HOME SALES DOLLAR VALUE (IN THOUSANDS \$) | | | | |
| 300060.0 | 21421.3 | | 321481.4 | | | | |
| ----- | | | | | | | |
| TIME ON MARKET OF UNITS SOLD | TYPES OF FINANCING OF UNITS SOLD | | | | | | |
| #SINGLE #CONDO | #SINGLE #CONDO | | | | | | |
| ===== | | | | | | | |
| 1-30 DAYS | 778 | 82 | FH | | 337 | 65 | |
| 31-60 DAYS | 524 | 93 | VA | | 78 | 3 | |
| 61-90 DAYS | 281 | 35 | CO | | 1166 | 118 | |
| 91-120 DAYS | 137 | 18 | FM | | 1 | 1 | |
| 121-180 DAYS | 114 | 7 | CT | | 5 | 0 | |
| MORE THAN 180 DAYS | 45 | 3 | CA | | 272 | 45 | |
| | ---- | ---- | WR | | 8 | 1 | |
| TOTAL UNITS SOLD | 1879 | 238 | CB | | 9 | 3 | |
| AVERAGE MARKET TIME | 50.59 | 47.40 | XC | | 1 | 2 | |
| | | | RE | | 0 | 0 | |
| | | | BD | | 0 | 0 | |
| | | | SB | | 1 | 0 | |
| | | | NO FINANCING REPORTED | | 1 | 0 | |
| | | | | | ---- | ---- | |
| | | | TOTAL | | 1879 | 238 | |
| ----- | | | | | | | |

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SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS®
HOMES SALES REPORT
May 1-31, 2001

| ----- | | | | | | | |
|---|-----------------|---|----------------------------------|---|---------------|-----------------------|-----------------|
| PRICE CLASS | -----SALES----- | | | | | -----LISTINGS----- | |
| | 2 OR LESS | 3 | 4 OR MORE | CONDO SOLD | TOTAL SOLD | RESIDENTIAL LISTED | CONDO LISTED |
| ----- | | | | | | | |
| \$ 19999 OR UNDER | 0 | 2 | 0 | 0 | 2 | 4 | 0 |
| \$ 20000-\$ 29999 | 2 | 0 | 0 | 0 | 2 | 4 | 4 |
| \$ 30000-\$ 39999 | 4 | 1 | 0 | 4 | 9 | 18 | 20 |
| \$ 40000-\$ 49999 | 10 | 3 | 0 | 4 | 17 | 73 | 26 |
| \$ 50000-\$ 59999 | 14 | 1 | 0 | 15 | 30 | 95 | 54 |
| \$ 60000-\$ 69999 | 23 | 4 | 0 | 29 | 56 | 110 | 88 |
| \$ 70000-\$ 79999 | 33 | 15 | 1 | 34 | 83 | 100 | 112 |
| \$ 80000-\$ 89999 | 64 | 39 | 3 | 59 | 165 | 214 | 106 |
| \$ 90000-\$ 99999 | 43 | 92 | 8 | 49 | 192 | 280 | 84 |
| \$100000-\$119999 | 75 | 296 | 49 | 42 | 462 | 799 | 100 |
| \$120000-\$139999 | 35 | 379 | 92 | 11 | 517 | 1109 | 63 |
| \$140000-\$159999 | 14 | 188 | 128 | 2 | 332 | 861 | 30 |
| \$160000-\$179999 | 8 | 110 | 110 | 2 | 230 | 664 | 18 |
| \$180000-\$199999 | 1 | 54 | 91 | 0 | 146 | 546 | 9 |
| \$200000-\$249999 | 7 | 41 | 134 | 2 | 184 | 862 | 26 |
| \$250000-\$299999 | 0 | 23 | 80 | 2 | 105 | 507 | 18 |
| \$300000-\$399999 | 2 | 13 | 74 | 0 | 89 | 543 | 12 |
| \$400000-\$499999 | 0 | 3 | 26 | 1 | 30 | 222 | 1 |
| \$500000 OR OVER | 0 | 1 | 23 | 0 | 24 | 379 | 1 |
| ----- | | | | | | | |
| TOTALS | 335 | 1265 | 819 | 256 | 2675 | 7390 | 772 |
| ----- | | | | | | | |
| AVERAGE PRICE (IN THOUSANDS \$) | 99.4 | 137.9 | 219.6 | 91.4 | 153.6 | 255.8 | 104.5 |
| ----- | | | | | | | |
| MEDIAN PRICE (IN THOUSANDS \$) | 93.5 | 129.5 | 184.9 | 87.5 | 132.0 | 161.3 | 88.5 |
| ----- | | | | | | | |
| TOTAL DOLLAR VOLUME SINGLE FAMILY (IN THOUSANDS \$) | | TOTAL DOLLAR VOLUME CONDOMINIUM (IN THOUSANDS \$) | | TOTAL HOME SALES DOLLAR VALUE (IN THOUSANDS \$) | | | |
| 387540.4 | | 23410.4 | | 410950.8 | | | |
| ----- | | | | | | | |
| TIME ON MARKET OF UNITS SOLD | | | TYPES OF FINANCING OF UNITS SOLD | | | | |
| #SINGLE | | #CONDO | #SINGLE | | #CONDO | | |
| ===== | | | | | | | |
| 1-30 DAYS | 1008 | 126 | FH | | 463 | 65 | |
| 31-60 DAYS | 638 | 70 | VA | | 121 | 4 | |
| 61-90 DAYS | 395 | 27 | CO | | 1486 | 132 | |
| 91-120 DAYS | 181 | 15 | FM | | 2 | 1 | |
| 121-180 DAYS | 137 | 12 | CT | | 3 | 1 | |
| MORE THAN 180 DAYS | 60 | 6 | CA | | 317 | 51 | |
| | ---- | ---- | WR | | 4 | 0 | |
| TOTAL UNITS SOLD | 2419 | 256 | CB | | 17 | 1 | |
| AVERAGE MARKET TIME | 51.20 | 46.18 | XC | | 2 | 0 | |
| | | | RE | | 2 | 0 | |
| | | | BD | | 0 | 1 | |
| | | | SB | | 1 | 0 | |
| | | | NO FINANCING REPORTED | | 1 | 0 | |
| | | | | | ---- | ---- | |
| | | | TOTAL | | 2419 | 256 | |
| ----- | | | | | | | |

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SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS®
HOMES SALES REPORT
June 1-30, 2001

| ----- | | | | | | | |
|---|---|--------|---|---------------|---------------|-----------------------|-----------------|
| PRICE CLASS | -----SALES----- | | | | | -----LISTINGS----- | |
| | 2 OR LESS | 3 | 4 OR MORE | CONDO SOLD | TOTAL SOLD | RESIDENTIAL LISTED | CONDO LISTED |
| ----- | | | | | | | |
| \$ 19999 OR UNDER | 1 | 0 | 0 | 0 | 1 | 1 | 1 |
| \$ 20000-\$ 29999 | 1 | 0 | 0 | 0 | 1 | 4 | 3 |
| \$ 30000-\$ 39999 | 6 | 2 | 0 | 2 | 10 | 16 | 21 |
| \$ 40000-\$ 49999 | 11 | 2 | 0 | 6 | 19 | 71 | 23 |
| \$ 50000-\$ 59999 | 7 | 0 | 1 | 17 | 25 | 88 | 41 |
| \$ 60000-\$ 69999 | 16 | 2 | 0 | 29 | 47 | 118 | 86 |
| \$ 70000-\$ 79999 | 22 | 7 | 1 | 47 | 77 | 91 | 96 |
| \$ 80000-\$ 89999 | 43 | 34 | 2 | 50 | 129 | 213 | 99 |
| \$ 90000-\$ 99999 | 45 | 71 | 13 | 43 | 172 | 275 | 78 |
| \$100000-\$119999 | 58 | 257 | 35 | 48 | 398 | 816 | 92 |
| \$120000-\$139999 | 33 | 390 | 94 | 19 | 536 | 1067 | 63 |
| \$140000-\$159999 | 14 | 251 | 133 | 9 | 407 | 881 | 21 |
| \$160000-\$179999 | 9 | 94 | 105 | 3 | 211 | 686 | 19 |
| \$180000-\$199999 | 4 | 41 | 104 | 2 | 151 | 526 | 17 |
| \$200000-\$249999 | 5 | 37 | 145 | 2 | 189 | 871 | 24 |
| \$250000-\$299999 | 2 | 11 | 90 | 1 | 104 | 522 | 20 |
| \$300000-\$399999 | 1 | 8 | 69 | 1 | 79 | 532 | 9 |
| \$400000-\$499999 | 0 | 1 | 25 | 0 | 26 | 207 | 1 |
| \$500000 OR OVER | 1 | 4 | 40 | 0 | 45 | 398 | 1 |
| ----- | | | | | | | |
| TOTALS | 279 | 1212 | 857 | 279 | 2627 | 7383 | 715 |
| ----- | | | | | | | |
| AVERAGE PRICE (IN THOUSANDS \$) | 105.3 | 138.6 | 231.1 | 92.9 | 160.4 | 216.6 | 106.6 |
| ----- | | | | | | | |
| MEDIAN PRICE (IN THOUSANDS \$) | 97.6 | 131.0 | 188.9 | 88.0 | 136.0 | 162.9 | 89.9 |
| ----- | | | | | | | |
| TOTAL DOLLAR VOLUME SINGLE FAMILY (IN THOUSANDS \$) | TOTAL DOLLAR VOLUME CONDOMINIUM (IN THOUSANDS \$) | | TOTAL HOME SALES DOLLAR VALUE (IN THOUSANDS \$) | | | | |
| 395408.4 | 25931.9 | | 421340.3 | | | | |
| ----- | | | | | | | |
| TIME ON MARKET OF UNITS SOLD | | | TYPES OF FINANCING OF UNITS SOLD | | | | |
| #SINGLE | | #CONDO | #SINGLE | | #CONDO | | |
| ===== | | | | | | | |
| 1-30 DAYS | 1035 | 108 | FH | 428 | 63 | | |
| 31-60 DAYS | 607 | 95 | VA | 81 | 6 | | |
| 61-90 DAYS | 374 | 37 | CO | 1494 | 157 | | |
| 91-120 DAYS | 167 | 21 | FM | 2 | 0 | | |
| 121-180 DAYS | 114 | 11 | CT | 4 | 1 | | |
| MORE THAN 180 DAYS | 51 | 7 | CA | 327 | 51 | | |
| | ---- | ---- | WR | 4 | 0 | | |
| TOTAL UNITS SOLD | 2348 | 279 | CB | 8 | 1 | | |
| AVERAGE MARKET TIME | 48.45 | 49.49 | XC | 0 | 0 | | |
| | | | RE | 0 | 0 | | |
| | | | BD | 0 | 0 | | |
| | | | SB | 0 | 0 | | |
| | | | NO FINANCING REPORTED | 0 | 0 | | |
| | | | | ---- | ---- | | |
| | | | TOTAL | 2348 | 279 | | |
| ----- | | | | | | | |

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SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS®
HOMES SALES REPORT
July 1-31, 2001

| ----- | | | | | | | |
|---|-----------------|---|----------------------------------|---------------|---|-----------------------|-----------------|
| PRICE CLASS | -----SALES----- | | | | | -----LISTINGS----- | |
| | 2 OR LESS | 3 | 4 OR MORE | CONDO SOLD | TOTAL SOLD | RESIDENTIAL LISTED | CONDO LISTED |
| ----- | | | | | | | |
| \$ 19999 OR UNDER | 0 | 1 | 0 | 0 | 1 | 1 | 1 |
| \$ 20000-\$ 29999 | 0 | 0 | 0 | 1 | 1 | 3 | 2 |
| \$ 30000-\$ 39999 | 4 | 2 | 0 | 8 | 14 | 10 | 20 |
| \$ 40000-\$ 49999 | 7 | 2 | 0 | 7 | 16 | 66 | 26 |
| \$ 50000-\$ 59999 | 10 | 2 | 0 | 17 | 29 | 90 | 46 |
| \$ 60000-\$ 69999 | 7 | 1 | 1 | 25 | 34 | 106 | 94 |
| \$ 70000-\$ 79999 | 19 | 5 | 2 | 57 | 83 | 94 | 107 |
| \$ 80000-\$ 89999 | 35 | 22 | 6 | 38 | 101 | 191 | 119 |
| \$ 90000-\$ 99999 | 43 | 53 | 15 | 37 | 148 | 264 | 77 |
| \$100000-\$119999 | 49 | 247 | 34 | 37 | 367 | 828 | 104 |
| \$120000-\$139999 | 24 | 307 | 86 | 16 | 433 | 1026 | 57 |
| \$140000-\$159999 | 7 | 178 | 115 | 8 | 308 | 828 | 23 |
| \$160000-\$179999 | 2 | 86 | 101 | 4 | 193 | 716 | 18 |
| \$180000-\$199999 | 3 | 36 | 84 | 1 | 124 | 534 | 19 |
| \$200000-\$249999 | 7 | 37 | 139 | 3 | 186 | 908 | 23 |
| \$250000-\$299999 | 2 | 14 | 81 | 2 | 99 | 508 | 17 |
| \$300000-\$399999 | 1 | 10 | 59 | 1 | 71 | 535 | 7 |
| \$400000-\$499999 | 0 | 3 | 20 | 0 | 23 | 198 | 1 |
| \$500000 OR OVER | 0 | 4 | 28 | 0 | 32 | 423 | 1 |
| ----- | | | | | | | |
| TOTALS | 220 | 1010 | 771 | 262 | 2263 | 7329 | 762 |
| ----- | | | | | | | |
| AVERAGE PRICE (IN THOUSANDS \$) | 103.5 | 141.7 | 217.6 | 91.6 | 158.0 | 220.7 | 103.7 |
| ----- | | | | | | | |
| MEDIAN PRICE (IN THOUSANDS \$) | 96.5 | 131.0 | 186.0 | 84.9 | 136.0 | 165.0 | 88.9 |
| ----- | | | | | | | |
| TOTAL DOLLAR VOLUME SINGLE FAMILY (IN THOUSANDS \$) | | TOTAL DOLLAR VOLUME CONDOMINIUM (IN THOUSANDS \$) | | | TOTAL HOME SALES DOLLAR VALUE (IN THOUSANDS \$) | | |
| 333636.2 | | 23994.7 | | | 357630.9 | | |
| ----- | | | | | | | |
| TIME ON MARKET OF UNITS SOLD | | | TYPES OF FINANCING OF UNITS SOLD | | | | |
| #SINGLE #CONDO | | | #SINGLE #CONDO | | | | |
| ===== | | | | | | | |
| 1-30 DAYS | 867 | 122 | FH | | 363 | 73 | |
| 31-60 DAYS | 544 | 69 | VA | | 61 | 8 | |
| 61-90 DAYS | 318 | 31 | CO | | 1289 | 130 | |
| 91-120 DAYS | 149 | 23 | FM | | 2 | 0 | |
| 121-180 DAYS | 86 | 13 | CT | | 4 | 0 | |
| MORE THAN 180 DAYS | 37 | 4 | CA | | 272 | 51 | |
| | ---- | ---- | WR | | 3 | 0 | |
| TOTAL UNITS SOLD | 2001 | 262 | CB | | 5 | 0 | |
| AVERAGE MARKET TIME | 47.26 | 47.61 | XC | | 1 | 0 | |
| | | | RE | | 0 | 0 | |
| | | | BD | | 0 | 0 | |
| | | | SB | | 0 | 0 | |
| | | | NO FINANCING REPORTED | | 1 | 0 | |
| | | | | | ---- | ---- | |
| | | | TOTAL | | 2001 | 262 | |
| ----- | | | | | | | |

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SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS®
HOMES SALES REPORT
August 1-31, 2001

| ----- | | | | | | | |
|---|-----------------|---|----------------------------------|---------------|---|-----------------------|-----------------|
| PRICE CLASS | -----SALES----- | | | | | -----LISTINGS----- | |
| | 2 OR LESS | 3 | 4 OR MORE | CONDO SOLD | TOTAL SOLD | RESIDENTIAL LISTED | CONDO LISTED |
| ----- | | | | | | | |
| \$ 19999 OR UNDER | 0 | 1 | 0 | 1 | 2 | 1 | 2 |
| \$ 20000-\$ 29999 | 1 | 2 | 0 | 3 | 6 | 4 | 2 |
| \$ 30000-\$ 39999 | 5 | 1 | 0 | 2 | 8 | 17 | 19 |
| \$ 40000-\$ 49999 | 7 | 2 | 0 | 3 | 12 | 65 | 29 |
| \$ 50000-\$ 59999 | 8 | 4 | 1 | 12 | 25 | 90 | 38 |
| \$ 60000-\$ 69999 | 11 | 8 | 2 | 33 | 54 | 111 | 90 |
| \$ 70000-\$ 79999 | 17 | 13 | 0 | 39 | 69 | 100 | 115 |
| \$ 80000-\$ 89999 | 28 | 24 | 2 | 51 | 105 | 199 | 127 |
| \$ 90000-\$ 99999 | 37 | 74 | 12 | 30 | 153 | 294 | 90 |
| \$100000-\$119999 | 48 | 200 | 43 | 47 | 338 | 821 | 98 |
| \$120000-\$139999 | 37 | 315 | 86 | 12 | 450 | 1043 | 51 |
| \$140000-\$159999 | 13 | 205 | 103 | 5 | 326 | 865 | 26 |
| \$160000-\$179999 | 5 | 78 | 105 | 4 | 192 | 718 | 19 |
| \$180000-\$199999 | 3 | 51 | 89 | 3 | 146 | 531 | 18 |
| \$200000-\$249999 | 2 | 38 | 142 | 2 | 184 | 898 | 28 |
| \$250000-\$299999 | 4 | 15 | 68 | 1 | 88 | 510 | 21 |
| \$300000-\$399999 | 1 | 8 | 56 | 2 | 67 | 561 | 7 |
| \$400000-\$499999 | 0 | 9 | 24 | 0 | 33 | 210 | 0 |
| \$500000 OR OVER | 0 | 1 | 17 | 0 | 18 | 438 | 1 |
| ----- | | | | | | | |
| TOTALS | 227 | 1049 | 750 | 250 | 2276 | 7476 | 781 |
| ----- | | | | | | | |
| AVERAGE PRICE (IN THOUSANDS \$) | 105.7 | 139.9 | 212.1 | 92.4 | 155.0 | 220.9 | 104.7 |
| ----- | | | | | | | |
| MEDIAN PRICE (IN THOUSANDS \$) | 99.9 | 132.5 | 183.0 | 86.0 | 136.0 | 164.9 | 88.0 |
| ----- | | | | | | | |
| TOTAL DOLLAR VOLUME SINGLE FAMILY (IN THOUSANDS \$) | | TOTAL DOLLAR VOLUME CONDOMINIUM (IN THOUSANDS \$) | | | TOTAL HOME SALES DOLLAR VALUE (IN THOUSANDS \$) | | |
| 329769.7 | | 23094.3 | | | 352864.0 | | |
| ----- | | | | | | | |
| TIME ON MARKET OF UNITS SOLD | | | TYPES OF FINANCING OF UNITS SOLD | | | | |
| #SINGLE #CONDO | | | #SINGLE #CONDO | | | | |
| ===== | | | | | | | |
| 1-30 DAYS | 894 | 111 | FH | | 363 | 65 | |
| 31-60 DAYS | 556 | 66 | VA | | 89 | 13 | |
| 61-90 DAYS | 302 | 36 | CO | | 1272 | 124 | |
| 91-120 DAYS | 135 | 17 | FM | | 1 | 0 | |
| 121-180 DAYS | 98 | 12 | CT | | 4 | 0 | |
| MORE THAN 180 DAYS | 41 | 8 | CA | | 281 | 48 | |
| | ---- | ---- | WR | | 7 | 0 | |
| TOTAL UNITS SOLD | 2026 | 250 | CB | | 7 | 0 | |
| AVERAGE MARKET TIME | 47.21 | 48.95 | XC | | 0 | 0 | |
| | | | RE | | 0 | 0 | |
| | | | BD | | 1 | 0 | |
| | | | SB | | 1 | 0 | |
| | | | NO FINANCING REPORTED | | 0 | 0 | |
| | | | | | ---- | ---- | |
| | | | TOTAL | | 2026 | 250 | |
| ----- | | | | | | | |

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SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS®
HOMES SALES REPORT
September 1-30, 2001

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| PRICE CLASS | -----SALES----- | | | | | -----LISTINGS----- | |
|-------------------|-----------------|-----|--------------|---------------|---------------|-----------------------|-----------------|
| | 2 OR LESS | 3 | 4 OR MORE | CONDO SOLD | TOTAL SOLD | RESIDENTIAL LISTED | CONDO LISTED |
| \$ 19999 OR UNDER | 0 | 0 | 0 | 0 | 0 | 1 | 3 |
| \$ 20000-\$ 29999 | 1 | 0 | 0 | 0 | 1 | 5 | 1 |
| \$ 30000-\$ 39999 | 2 | 1 | 0 | 2 | 5 | 21 | 26 |
| \$ 40000-\$ 49999 | 3 | 1 | 0 | 5 | 9 | 75 | 28 |
| \$ 50000-\$ 59999 | 6 | 1 | 1 | 11 | 19 | 97 | 54 |
| \$ 60000-\$ 69999 | 9 | 5 | 1 | 28 | 43 | 123 | 94 |
| \$ 70000-\$ 79999 | 9 | 6 | 1 | 41 | 57 | 111 | 131 |
| \$ 80000-\$ 89999 | 32 | 34 | 1 | 56 | 123 | 212 | 116 |
| \$ 90000-\$ 99999 | 38 | 48 | 12 | 36 | 134 | 294 | 98 |
| \$100000-\$119999 | 44 | 212 | 48 | 31 | 335 | 859 | 101 |
| \$120000-\$139999 | 27 | 280 | 62 | 18 | 387 | 1124 | 53 |
| \$140000-\$159999 | 7 | 176 | 90 | 5 | 278 | 936 | 37 |
| \$160000-\$179999 | 4 | 94 | 87 | 6 | 191 | 747 | 20 |
| \$180000-\$199999 | 2 | 40 | 67 | 0 | 109 | 587 | 23 |
| \$200000-\$249999 | 0 | 39 | 116 | 2 | 157 | 935 | 30 |
| \$250000-\$299999 | 1 | 5 | 70 | 0 | 76 | 534 | 20 |
| \$300000-\$399999 | 1 | 7 | 46 | 0 | 54 | 558 | 8 |
| \$400000-\$499999 | 0 | 3 | 16 | 0 | 19 | 221 | 1 |
| \$500000 OR OVER | 0 | 5 | 22 | 0 | 27 | 452 | 1 |

| | | | | | | | |
|--------|-----|-----|-----|-----|------|------|-----|
| TOTALS | 186 | 957 | 640 | 241 | 2024 | 7892 | 845 |
|--------|-----|-----|-----|-----|------|------|-----|

| | | | | | | | |
|------------------------------------|-------|-------|-------|------|-------|-------|-------|
| AVERAGE PRICE (IN THOUSANDS \$) | 103.3 | 141.7 | 218.7 | 91.4 | 156.5 | 220.7 | 104.8 |
|------------------------------------|-------|-------|-------|------|-------|-------|-------|

| | | | | | | | |
|-----------------------------------|------|-------|-------|------|-------|-------|------|
| MEDIAN PRICE (IN THOUSANDS \$) | 98.0 | 131.5 | 185.0 | 86.0 | 135.0 | 163.9 | 88.0 |
|-----------------------------------|------|-------|-------|------|-------|-------|------|

| | | |
|---|--|---|
| TOTAL DOLLAR VOLUME SINGLE FAMILY (IN THOUSANDS \$) 294717.5 | TOTAL DOLLAR VOLUME CONDOMINIUM (IN THOUSANDS \$) 22021.8 | TOTAL HOME SALES DOLLAR VALUE (IN THOUSANDS \$) 316739.3 |
|---|--|---|

| TIME ON MARKET OF UNITS SOLD | | | TYPES OF FINANCING OF UNITS SOLD | | |
|------------------------------|-------|---------|----------------------------------|------|------|
| | | #SINGLE | #CONDO | | |
| | | #SINGLE | #CONDO | | |
| ===== | | | ===== | | |
| 1-30 DAYS | 734 | 110 | FH | 329 | 67 |
| 31-60 DAYS | 536 | 72 | VA | 59 | 3 |
| 61-90 DAYS | 251 | 22 | CO | 1119 | 118 |
| 91-120 DAYS | 134 | 17 | FM | 1 | 0 |
| 121-180 DAYS | 88 | 15 | CT | 0 | 0 |
| MORE THAN 180 DAYS | 40 | 5 | CA | 265 | 53 |
| | ---- | ---- | WR | 3 | 0 |
| TOTAL UNITS SOLD | 1783 | 241 | CB | 5 | 0 |
| AVERAGE MARKET TIME | 50.22 | 46.40 | XC | 1 | 0 |
| | | | RE | 0 | 0 |
| | | | BD | 0 | 0 |
| | | | SB | 1 | 0 |
| | | | NO FINANCING REPORTED | 0 | 0 |
| | | | | ---- | ---- |
| | | | TOTAL | 1783 | 241 |

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SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS®
HOMES SALES REPORT
October 1-31, 2001

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| PRICE CLASS | SALES | | | | | LISTINGS | |
|-------------------|-----------|-----|-----------|------------|------------|--------------------|--------------|
| | 2 OR LESS | 3 | 4 OR MORE | CONDO SOLD | TOTAL SOLD | RESIDENTIAL LISTED | CONDO LISTED |
| \$ 19999 OR UNDER | 0 | 3 | 0 | 1 | 4 | 1 | 4 |
| \$ 20000-\$ 29999 | 1 | 2 | 0 | 0 | 3 | 2 | 2 |
| \$ 30000-\$ 39999 | 2 | 1 | 0 | 5 | 8 | 16 | 24 |
| \$ 40000-\$ 49999 | 4 | 1 | 0 | 4 | 9 | 73 | 28 |
| \$ 50000-\$ 59999 | 10 | 3 | 0 | 17 | 30 | 105 | 47 |
| \$ 60000-\$ 69999 | 14 | 5 | 0 | 23 | 42 | 124 | 92 |
| \$ 70000-\$ 79999 | 12 | 4 | 1 | 31 | 48 | 132 | 137 |
| \$ 80000-\$ 89999 | 30 | 13 | 6 | 39 | 88 | 212 | 114 |
| \$ 90000-\$ 99999 | 33 | 50 | 7 | 35 | 125 | 340 | 94 |
| \$100000-\$119999 | 47 | 204 | 41 | 28 | 320 | 813 | 112 |
| \$120000-\$139999 | 30 | 253 | 72 | 12 | 367 | 1163 | 55 |
| \$140000-\$159999 | 12 | 151 | 51 | 4 | 218 | 984 | 41 |
| \$160000-\$179999 | 1 | 99 | 59 | 1 | 160 | 746 | 28 |
| \$180000-\$199999 | 1 | 39 | 51 | 1 | 92 | 636 | 25 |
| \$200000-\$249999 | 1 | 36 | 117 | 3 | 157 | 911 | 29 |
| \$250000-\$299999 | 2 | 9 | 64 | 2 | 77 | 575 | 19 |
| \$300000-\$399999 | 0 | 5 | 59 | 1 | 65 | 592 | 9 |
| \$400000-\$499999 | 0 | 2 | 12 | 0 | 14 | 235 | 1 |
| \$500000 OR OVER | 0 | 5 | 18 | 0 | 23 | 461 | 3 |

| | | | | | | | |
|--------|-----|-----|-----|-----|------|------|-----|
| TOTALS | 200 | 885 | 558 | 207 | 1850 | 8121 | 864 |
|--------|-----|-----|-----|-----|------|------|-----|

| | | | | | | | |
|------------------------------------|-------|-------|-------|------|-------|-------|-------|
| AVERAGE PRICE (IN THOUSANDS \$) | 101.5 | 140.8 | 224.1 | 91.0 | 156.1 | 221.5 | 857.6 |
|------------------------------------|-------|-------|-------|------|-------|-------|-------|

| | | | | | | | |
|-----------------------------------|------|-------|-------|------|-------|-------|------|
| MEDIAN PRICE (IN THOUSANDS \$) | 98.5 | 132.9 | 197.5 | 85.0 | 134.5 | 163.5 | 88.9 |
|-----------------------------------|------|-------|-------|------|-------|-------|------|

| | | |
|---|---|---|
| TOTAL DOLLAR VOLUME SINGLE FAMILY (IN THOUSANDS \$) | TOTAL DOLLAR VOLUME CONDOMINIUM (IN THOUSANDS \$) | TOTAL HOME SALES DOLLAR VALUE (IN THOUSANDS \$) |
| 269954.2 | 18829.0 | 288783.2 |

| TIME ON MARKET OF UNITS SOLD | | | TYPES OF FINANCING OF UNITS SOLD | | |
|------------------------------|---------|--------|----------------------------------|---------|--------|
| | #SINGLE | #CONDO | | #SINGLE | #CONDO |
| 1-30 DAYS | 658 | 78 | FH | 289 | 52 |
| 31-60 DAYS | 474 | 66 | VA | 58 | 5 |
| 61-90 DAYS | 257 | 31 | CO | 1050 | 116 |
| 91-120 DAYS | 119 | 16 | FM | 1 | 0 |
| 121-180 DAYS | 89 | 8 | CT | 3 | 0 |
| MORE THAN 180 DAYS | 46 | 8 | CA | 227 | 32 |
| | ---- | ---- | WR | 5 | 1 |
| TOTAL UNITS SOLD | 1643 | 207 | CB | 5 | 1 |
| AVERAGE MARKET TIME | 52.22 | 54.23 | XC | 0 | 0 |
| | | | RE | 1 | 0 |
| | | | BD | 1 | 0 |
| | | | SB | 1 | 0 |
| | | | NO FINANCING REPORTED | 2 | 0 |
| | | | | ---- | ---- |
| | | | TOTAL | 1643 | 207 |

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SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS®
HOMES SALES REPORT
November 1-30, 2001

=====

| PRICE CLASS | SALES | | | | LISTINGS | | |
|-------------------|-----------|-----|-----------|------------|------------|--------------------|--------------|
| | 2 OR LESS | 3 | 4 OR MORE | CONDO SOLD | TOTAL SOLD | RESIDENTIAL LISTED | CONDO LISTED |
| \$ 19999 OR UNDER | 1 | 1 | 0 | 2 | 4 | 0 | 4 |
| \$ 20000-\$ 29999 | 2 | 1 | 0 | 2 | 5 | 1 | 1 |
| \$ 30000-\$ 39999 | 6 | 1 | 0 | 4 | 11 | 22 | 21 |
| \$ 40000-\$ 49999 | 5 | 0 | 0 | 3 | 8 | 75 | 30 |
| \$ 50000-\$ 59999 | 7 | 1 | 1 | 10 | 19 | 106 | 48 |
| \$ 60000-\$ 69999 | 12 | 2 | 0 | 24 | 38 | 110 | 103 |
| \$ 70000-\$ 79999 | 8 | 5 | 1 | 33 | 47 | 144 | 124 |
| \$ 80000-\$ 89999 | 41 | 18 | 3 | 35 | 97 | 222 | 104 |
| \$ 90000-\$ 99999 | 37 | 47 | 7 | 26 | 117 | 300 | 101 |
| \$100000-\$119999 | 45 | 185 | 36 | 34 | 300 | 770 | 111 |
| \$120000-\$139999 | 32 | 249 | 58 | 13 | 352 | 1076 | 45 |
| \$140000-\$159999 | 12 | 150 | 88 | 4 | 254 | 902 | 31 |
| \$160000-\$179999 | 6 | 63 | 87 | 4 | 160 | 730 | 29 |
| \$180000-\$199999 | 1 | 48 | 64 | 2 | 115 | 590 | 18 |
| \$200000-\$249999 | 1 | 42 | 95 | 2 | 140 | 840 | 21 |
| \$250000-\$299999 | 0 | 10 | 50 | 0 | 60 | 546 | 21 |
| \$300000-\$399999 | 0 | 5 | 34 | 1 | 40 | 551 | 6 |
| \$400000-\$499999 | 0 | 4 | 12 | 0 | 16 | 225 | 0 |
| \$500000 OR OVER | 0 | 1 | 14 | 0 | 15 | 435 | 2 |

| | | | | | | | |
|--------|-----|-----|-----|-----|------|------|-----|
| TOTALS | 216 | 833 | 550 | 199 | 1798 | 7645 | 820 |
|--------|-----|-----|-----|-----|------|------|-----|

| | | | | | | | |
|------------------------------------|------|-------|-------|------|-------|-------|-------|
| AVERAGE PRICE (IN THOUSANDS \$) | 99.0 | 141.5 | 208.6 | 91.4 | 151.4 | 222.2 | 103.2 |
|------------------------------------|------|-------|-------|------|-------|-------|-------|

| | | | | | | | |
|-----------------------------------|------|-------|-------|------|-------|-------|------|
| MEDIAN PRICE (IN THOUSANDS \$) | 97.5 | 134.0 | 179.0 | 86.5 | 135.5 | 163.5 | 88.0 |
|-----------------------------------|------|-------|-------|------|-------|-------|------|

| | | |
|---|--|---|
| TOTAL DOLLAR VOLUME SINGLE FAMILY (IN THOUSANDS \$) 253952.9 | TOTAL DOLLAR VOLUME CONDOMINIUM (IN THOUSANDS \$) 18188.6 | TOTAL HOME SALES DOLLAR VALUE (IN THOUSANDS \$) 272141.6 |
|---|--|---|

| TIME ON MARKET OF UNITS SOLD | | | TYPES OF FINANCING OF UNITS SOLD | | |
|------------------------------|--------|-------|----------------------------------|--------|------|
| #SINGLE | #CONDO | | #SINGLE | #CONDO | |
| 1-30 DAYS | 649 | 89 | FH | 283 | 54 |
| 31-60 DAYS | 463 | 62 | VA | 67 | 4 |
| 61-90 DAYS | 245 | 30 | CO | 1007 | 104 |
| 91-120 DAYS | 116 | 9 | FM | 1 | 0 |
| 121-180 DAYS | 85 | 5 | CT | 3 | 1 |
| MORE THAN 180 DAYS | 41 | 4 | CA | 225 | 36 |
| | ---- | ---- | WR | 4 | 0 |
| TOTAL UNITS SOLD | 1599 | 199 | CB | 4 | 0 |
| AVERAGE MARKET TIME | 52.21 | 45.46 | XC | 0 | 0 |
| | | | RE | 0 | 0 |
| | | | BD | 2 | 0 |
| | | | SB | 3 | 0 |
| | | | NO FINANCING REPORTED | 0 | 0 |
| | | | | ---- | ---- |
| | | | TOTAL | 1599 | 199 |

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SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS®
HOMES SALES REPORT
December 1-31, 2001

=====

| PRICE CLASS | -----SALES----- | | | -----LISTINGS----- | | | |
|-------------------|-----------------|-----|--------------|--------------------|---------------|-----------------------|-----------------|
| | 2 OR LESS | 3 | 4 OR MORE | CONDO SOLD | TOTAL SOLD | RESIDENTIAL LISTED | CONDO LISTED |
| \$ 19999 OR UNDER | 0 | 1 | 0 | 1 | 2 | 0 | 4 |
| \$ 20000-\$ 29999 | 0 | 0 | 0 | 2 | 2 | 2 | 2 |
| \$ 30000-\$ 39999 | 7 | 0 | 0 | 5 | 12 | 22 | 19 |
| \$ 40000-\$ 49999 | 7 | 2 | 0 | 5 | 14 | 69 | 31 |
| \$ 50000-\$ 59999 | 8 | 3 | 0 | 14 | 25 | 103 | 49 |
| \$ 60000-\$ 69999 | 14 | 3 | 0 | 18 | 35 | 112 | 98 |
| \$ 70000-\$ 79999 | 20 | 8 | 0 | 39 | 67 | 137 | 132 |
| \$ 80000-\$ 89999 | 28 | 14 | 3 | 35 | 80 | 229 | 121 |
| \$ 90000-\$ 99999 | 40 | 52 | 7 | 36 | 135 | 314 | 102 |
| \$100000-\$119999 | 63 | 172 | 31 | 40 | 306 | 795 | 127 |
| \$120000-\$139999 | 25 | 287 | 61 | 24 | 397 | 1101 | 54 |
| \$140000-\$159999 | 19 | 174 | 108 | 14 | 315 | 919 | 30 |
| \$160000-\$179999 | 5 | 72 | 64 | 2 | 143 | 731 | 32 |
| \$180000-\$199999 | 3 | 40 | 74 | 2 | 119 | 593 | 22 |
| \$200000-\$249999 | 3 | 39 | 118 | 3 | 163 | 854 | 19 |
| \$250000-\$299999 | 2 | 15 | 61 | 4 | 82 | 562 | 21 |
| \$300000-\$399999 | 0 | 11 | 55 | 0 | 66 | 531 | 6 |
| \$400000-\$499999 | 1 | 2 | 14 | 0 | 17 | 236 | 0 |
| \$500000 OR OVER | 1 | 0 | 21 | 0 | 22 | 435 | 2 |

| | | | | | | | |
|--------|-----|-----|-----|-----|------|------|-----|
| TOTALS | 246 | 895 | 617 | 244 | 2002 | 7745 | 871 |
|--------|-----|-----|-----|-----|------|------|-----|

| | | | | | | | |
|------------------------------------|-------|-------|-------|------|-------|-------|-------|
| AVERAGE PRICE (IN THOUSANDS \$) | 106.8 | 141.3 | 220.0 | 97.4 | 156.0 | 219.7 | 103.3 |
|------------------------------------|-------|-------|-------|------|-------|-------|-------|

| | | | | | | | |
|-----------------------------------|------|-------|-------|------|-------|-------|------|
| MEDIAN PRICE (IN THOUSANDS \$) | 99.9 | 133.0 | 190.0 | 91.5 | 136.0 | 162.8 | 89.5 |
|-----------------------------------|------|-------|-------|------|-------|-------|------|

| | | |
|---|--|---|
| TOTAL DOLLAR VOLUME SINGLE FAMILY (IN THOUSANDS \$) 288533.5 | TOTAL DOLLAR VOLUME CONDOMINIUM (IN THOUSANDS \$) 23757.9 | TOTAL HOME SALES DOLLAR VALUE (IN THOUSANDS \$) 312291.4 |
|---|--|---|

| TIME ON MARKET OF UNITS SOLD | | | TYPES OF FINANCING OF UNITS SOLD | | |
|------------------------------|-------|---------|----------------------------------|------|------|
| | | #SINGLE | #CONDO | | |
| | | #SINGLE | #CONDO | | |
| ===== | | | | | |
| 1-30 DAYS | 659 | 102 | FH | 316 | 55 |
| 31-60 DAYS | 515 | 66 | VA | 54 | 4 |
| 61-90 DAYS | 314 | 45 | CO | 1114 | 122 |
| 91-120 DAYS | 123 | 7 | FM | 4 | 0 |
| 121-180 DAYS | 90 | 16 | CT | 1 | 1 |
| MORE THAN 180 DAYS | 57 | 8 | CA | 254 | 58 |
| | ---- | ---- | WR | 6 | 1 |
| TOTAL UNITS SOLD | 1758 | 244 | CB | 9 | 1 |
| AVERAGE MARKET TIME | 55.20 | 51.87 | XC | 0 | 0 |
| | | | RE | 0 | 0 |
| | | | BD | 0 | 1 |
| | | | SB | 0 | 0 |
| | | | NO FINANCING REPORTED | 0 | 1 |
| | | | | ---- | ---- |
| | | | TOTAL | 1758 | 244 |

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